

ENJOYING LIFE



As you consider what you want out of the next chapter in life, you also think about what your friends and family might think of your choices.

Your kids want you to be happy, enjoy life. They know how hard you have worked. They think you should buy a condo, travel and enjoy the other things that life has to offer. But you wonder how they might feel when the holidays roll around? There are so many memories your family have in your home.

Your friends are all downsizing, and they have made their moves to scaled-down homes. House parties have been replaced by dinners out with friends. No one needs to cook or clean up. The money they once paid in taxes and maintenance now go towards trips, activities, and the grandkids.

But, you still are not sure you are ready to give up the garden, the pool, the Christmas mornings, and Thanksgiving dinners.

On the other hand, it's getting harder to keep up both physically and financially. You are not sure you want the burden of all the work.

You're wondering just how much space you really need. Should you buy a house, or a condo. You want to enjoy a home, yet there are so many other things in life you would like to do.



YOU AREN'T SURE IF YOU ARE READY YET? You are not sure if you are ready yet. There would be so much involved in a move. You have a basement full of the kid's schoolwork, toys, so much stuff you have accumulated over the years. You know much of it is no longer useful to you, but much of it holds memories you aren't sure you are ready to let go.

Making a move would be such a big job. You wonder if it may be more work than you want to tackle right now?

But you also wonder what if you wait too long? What if you no longer have enough energy to make a move. Worse yet, what if something happens to you and you no longer can't do it yourself.

You don't want to burden the kids. You don't want to hold off so long that you don't have the opportunity to do the things you always wanted to do.

# HERE IS THE TRUTH:

You are so busy worried about making the right decision. You are not making one at all. You are not getting any closer to living the life you dreamed of retiring to.

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THE R&R METHOD





Your house is too big, and there are too many rooms that go unused and too much upkeep.

You feel like you are missing the boat while everyone else decides to travel, relax, and enjoy life, you feel stuck.



I have helped my family members, and hundreds of people like you downsize from their family homes.

My in-laws owned their family home for over 40 years. They had a large country property that they raised their family in. Their grandchildren (one was my son) spent Christmas and Thanksgiving and most weekends playing in the house and yard.

They knew it was time to move. The garden yard was taking up so much time. Winter and the snow removal, was exhausting.

But the chore of scaling down felt so daunting. The basement housed everyone's keepsakes, years of memories, and family treasures. Then there was the task of getting the house ready for sale and finding a home that fit. How much space would they need? What would they miss out on if they didn't move now?

The idea of moving was bittersweet. My in-laws knew they needed to move. To them, deciding on timing, and finding a home felt like too big of a task.

I understand what you might be feeling. I helped my inlaws and so many others who have been there. I UNDERSTAND HOW YOU FEEL BECAUSE I HAVE HELPED SO MANY WHO HAVE BEEN THERE.

My name is Jen Warren, I am a Real Estate Broker at REMAX Escarpment Realty Inc., Brokerage in Burlington, Ontario.



#### TAKING THAT FIRST STEP MADE ALL THE OTHERS THAT MUCH EASIER



By breaking the tasks into small steps and then taking the first one, their move was much more manageable.

Not only did they find the right home to downsize to, with the savings of time and money they had the opportunity to travel, spend more time with the family and enjoy the other things in life they had been looking forward to.

## SO WHAT DO YOU DO?

#### You could stay in your current home, but is that ideal?

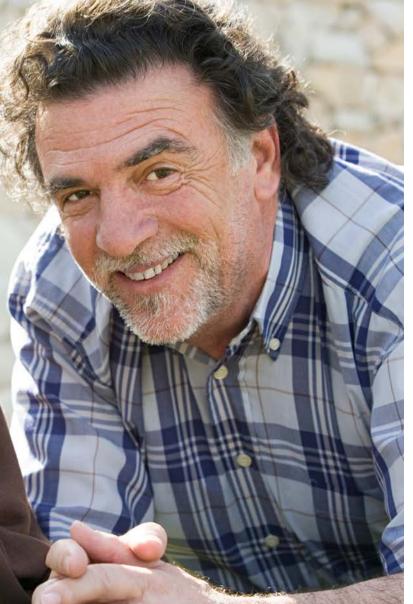
The money you pay each month for taxes, heating, and hydro does not bring you any more enjoyment.

The house seems so big. There are more rooms than you need. You feel guilty for having more than you can use.

There is more cleaning than you want to do. Every day it gets harder to keep up with the work.You feel sort of like a slave to the house. You could hire someone to do the cleaning and work, but it would eat into your budget for the things you would like to do.

That makes it all the more frustrating when you get together with your friends, and they seem to talk only about travel, hobbies, and fun. You don't have to feel like you are holding your breath. The other things you love in life don't have to be sacrificed. You can scale down to a home that you will love and move forward.





You don't need to feel this way. There is a way to get from where you are now to where you want to be. But how?

That's precisely why I designed "The R&R Method." The saying goes to be free you have to let go.

This step by step process will help identify your problems, create a roadmap, and turn your dreams into reality.

### Step 1

### Understanding Your Vision

The first thing we will do together is evaluate your current lifestyle and ideal situation. We will talk about the many options and creative strategies that will allow you to live your vision. Together we will determine what the best solution is for you that will allow you to enjoy the life you want.



### Step 2

We will build an action plan that will put you on the path to achieving your goal. By making the process as simple as possible and breaking it into steps that lead to your vision we will turn it into reality. I will work with you to determine the best; property type, occupancy structure, timelines, financing, search strategy, negotiation position, contingencies, closing situation and beyond. You will have a clear blueprint for what's involved and how you will take action and achieve your dream.

## Turning Your Vision into Reality (Action Plan)



## Finding Your R&R Home

### Step 3

As we implement your search strategy, I will be with you every step of the way highlighting the features that may help or hinder your results, and ensuring you are making the best decision for you. Once we find the perfect place, we can proceed to the acquisition of your R&R property.



# Navigating the Change

#### Step 4

Selling your family home and securing your R&R property, is both exciting and stressful. I will be there to share my expertise, negotiate on your behalf and coordinate all details during this period of change to get you to closing smoothly.

THE R&R METHOD

# Starting a New Chapter

### Step 5

During this final step, we'll be closing the sale of your family home, and the new home that will get you allow you to follow your dreams. If you need me, I will be there to help you to provide advise, answer questions, find solutions and keep you updated on your investment.

# HERE'S WHAT HAPPENS WHEN YOU USE THE R&R

You will have finally rid yourself of indecision and have taken charge of your future. Your family will be happy that you are enjoying the fruit of your hard work.

You will finally be on your way to enjoying the life you want and living your dream.

You will be able to travel, enjoy more time with; friends and family, hobbies and other interests.

The money you spend on taxes, utilities, and upkeep will finally be working for you and actually helping you do the things you enjoy.

Most of all, you know you're setting yourself up to enjoy this part of your life- your future self will thank you for being proactive.

You will be moving forward. Your new home will be exactly what you need.

## Hear from some people who have used The R&R Method:

#### Helen T.

"I was so worried about all the work involved with selling my home, finding my next home and making a move. Jen helped me to focus on tackling one small project at a time, which made everything so much easier. She also connected me with professionals that could help with the tasks that were too much for me to do on my own. I don't think I could have done it without her. "

#### Stanley & Irene O

"With the kids grown and gone, and retirement in sight, we knew it was time to put a plan in place that would allow us to enjoy the next part of our lives. We wanted the freedom to travel and persue our interests. Jen helped us to do just that. She made the sale of our home seem easy and found us a place that love and can just lock the door and go!"

#### Robin Y.

""Once again we had Jen and her team perform their magic on our home and sold it quickly. The process was painless and the results fantastic. The staging process made a huge difference to how prospective owners could picture themselves living in "our" space. It looked so good we wondered if we should move! Jen was there every step of the way to answer our questions or provide insight into how our offers could be dealt with. Everyone we have recommended Jen and her team to have come back and thanked us for referring her to them."

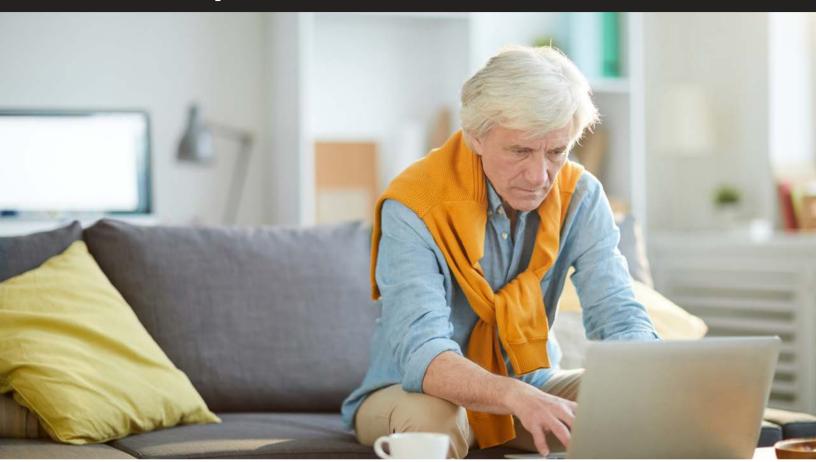
#### Charlie O.

"Jen's commitment to her clients is above and beyond anything I have witnessed. She is extremely knowledgeable about the market. She also cares about each client like they are her own family which is invaluable in helping to navigate the rollercoaster of emotions involved with real estate. Couldn't recommend her enough."

#### Todd F.

"I found Jen to be very knowledgeable and a real pleasure to work with. I also found her to be very knowledgeable with overall housing construction. She always made a point of making us aware of the positives and negatives in every house I looked at and was never pushy with her time or our purchase."

# Lets see if this method can work for you!



THE R&R METHOD

If you are in a living situation where you feel stuck, it may be time to explore your options. The first step is to book a 15 min call with me.

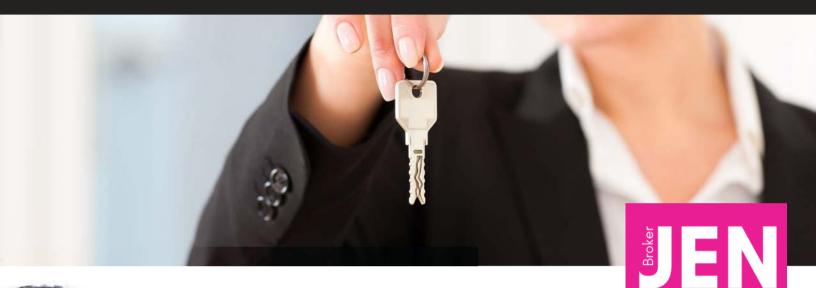
In this call we'll discuss:

• Your current living situation, how it's affecting you, the priorities you have for your first home and your options.

- How The R&R Method can work for you.
- The next steps for getting you building wealth and the life you want.



My commitment to serving others has built a remarkable track record of delivering results. I work with a limited number of clients at a time to ensure I can provide top quality, individualized service.



### Jen Warren | Broker

I am a 4th generation Burlington native. My grandfather built homes in the Downtown area, and my mother was a top Burlington realtor.

I earned my Bachelor of Arts (Economics) from McMaster University. Before becoming a realtor, I spent three years studying, living, competing, and working abroad.

I have served home buyers & home sellers in the Burlington and surrounding communities for over 23 years and have earned over 30+ awards for sales and service.

I currently reside in Downtown Burlington (around the corner from my family home) with my son Max and dogs Ace & Plus. In my spare time, I love to train and compete with my horse Chi, cheer on my son Max (who is a competitive swimmer), and to travel.

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