Local Market Update – April 2020A Research Tool Provided by the Pacific West Association of REALTORS®



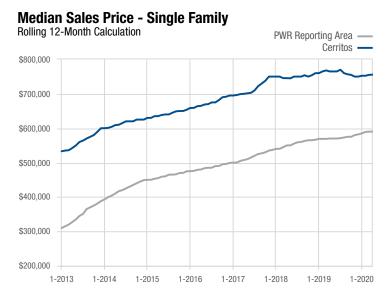
Cerritos

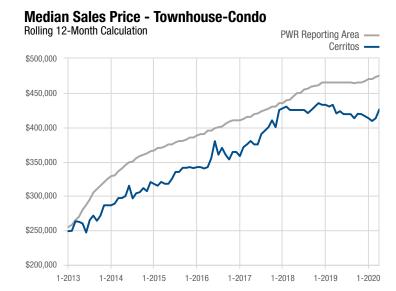
Los Angeles County

Single Family	April			Last 12 Months			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	32	17	- 46.9%	363	247	- 32.0%	
Pending Sales	21	5	- 76.2%	240	206	- 14.2%	
Closed Sales	15	19	+ 26.7%	231	227	- 1.7%	
Days on Market Until Sale	31	22	- 29.0%	29	37	+ 27.6%	
Median Sales Price*	\$755,000	\$778,000	+ 3.0%	\$765,000	\$755,800	- 1.2%	
Average Sales Price*	\$768,467	\$856,105	+ 11.4%	\$799,330	\$811,504	+ 1.5%	
Percent of Original List Price Received*	96.8%	99.4%	+ 2.7%	97.8%	98.1%	+ 0.3%	
Inventory of Homes for Sale	55	25	- 54.5%		_	_	
Months Supply of Inventory	2.8	1.5	- 46.4%				

Townhouse-Condo	April			Last 12 Months			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	7	0	- 100.0%	79	64	- 19.0%	
Pending Sales	5	0	- 100.0%	58	56	- 3.4%	
Closed Sales	9	7	- 22.2%	65	62	- 4.6%	
Days on Market Until Sale	49	30	- 38.8%	36	34	- 5.6%	
Median Sales Price*	\$380,000	\$395,000	+ 3.9%	\$420,000	\$425,750	+ 1.4%	
Average Sales Price*	\$358,294	\$447,857	+ 25.0%	\$444,097	\$461,441	+ 3.9%	
Percent of Original List Price Received*	98.3%	99.8%	+ 1.5%	97.9%	99.2%	+ 1.3%	
Inventory of Homes for Sale	8	2	- 75.0%		_	_	
Months Supply of Inventory	1.7	0.4	- 76.5%			_	

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.





Each data point represents the median sales price in a given month.