



Lorna Willis

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New Listings

97 +2.11%

YTD	2020	2019	% Change
	274	315	-13.02%

Unconditional Sales

49 -26.87%

YTD	2020	2019	% Change
	132	143	-7.69%

Median Sale Price

\$355K +14.52%

YTD	2020	2019	% Change
	\$326K	\$303K	+7.51%

Average Sale Price

\$354K +13.73%

YTD	2020	2019	% Change
	\$331K	\$295K	+12.23%

Total Listing Inventory

226 -11.37%

YTD	2020	2019	% Change
	226	255	-11.37%

Days on Market Until Sale

45.31 +16.75%

YTD	2020	2019	% Change
	52.75	56.65	-6.88%

Line Monthly Sales

Overview of the number of sold listings on a monthly basis



49

Mar, 2020: There were 49 sold listings, a 26.87% decrease from March, 2019. **YTD 2020:** There were 132 sold listings, a 7.69% decrease from March, 2019.

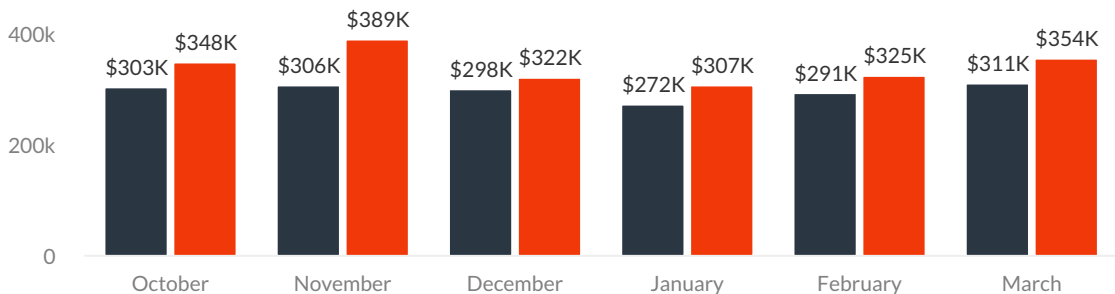
Bar Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis

\$354k

600k

Mar, 2020: The average sales price was \$354k, a 13.73% increase from March, 2019.
YTD 2020: The average sales price was \$331k, a 12.23% increase from March, 2019.



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