

T H E

# REALTRENDS

F I V E H U N D R E D

## RANKING THE TOP



## BROKERAGES IN THE U.S.

by:  
Transaction Sides  
Sales Volume  
Affiliation  
Top Movers  
Core Services  
The Billionaires' Club  
Up-and-Comers



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**too soon, too fast.**

"My friend Rachel recommended @properties. She said they were the best! She was right if you call being under contract in 2 days with a 30 day close 'the best.' I had one day to pack my entire closet. ONE day! Do you know how hard that is?"  
-Kristoff A.



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Group

*Congratulations to all the top brokerages that made this year's REAL Trends 500 list.*



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T H E

# REALTRENDS

F I V E H U N D R E D

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## **Congratulations to the 2019 REAL Trends 500!**

You are the elite-performing brokerages in the industry!

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A record 1,757 firms qualified this year. The results—turned in by the firms on this year's REAL Trends 500—showed that the nation's leading realty firms outperformed the market, proving that size and leadership do matter.

The REAL Trends 500, now in its 32nd year, remains the undisputed leader in ranking the performance of residential real estate services firms. Due to the requirement of independent verification, the REAL Trends 500 is The Trusted Source for information about the performance of these firms.

REAL Trends is aware that there are significant numbers of brokerage firms that would qualify to be ranked in our survey but, for their own reasons, chose not to submit to the study. As such, any data that readers use to quantify market shares of a firm on this study or of national organizations should not be considered complete or authoritative.

Rankings are produced in several ways. We continue to rank firms first by closed transaction sides, then by sales volume. Firms ranked by sales volume may not appear in the rankings by transaction sides due to differences in the mean sales prices of homes across the country.

Recognizing that realty services firms do more than broker housing transactions, we continue to emphasize the addition of core services, such as mortgage, title insurance, escrow, property/casualty insurance and other types of products related to the real estate process.

Thank you to the leadership teams of the firms that took the time to submit their surveys. Special thanks to the leadership of the leading national real estate organizations who supported us in numerous ways by encouraging their affiliated member firms to share their results. Without this kind of support, this report would not be possible.

Our best wishes to our readers for continuing prosperity in 2019 and beyond.

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A handwritten signature in black ink that reads "Stephen H. Meyer".



A handwritten signature in black ink that appears to read "Andrew".



#1

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**WORLD**  
SELLS MORE  
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As measured by residential transaction sides.

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**RE/MAX**<sup>®</sup>



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REAL TRENDS 500

The 500 Largest Brokers in the U.S  
(Ranked by closed transaction sides)

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REAL TRENDS 500

The 500 Largest Brokers in the U.S  
(Ranked by closed sales volume)

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62 - Top Better Homes and Gardens Affiliates  
63 - Top CENTURY 21 Affiliates  
69 - Top Coldwell Banker Affiliates  
75 - Top Engel & Völkers Affiliates  
77 - Top ERA Affiliates  
79 - Top EXIT Realty Affiliates  
80 - Top HomeSmart Affiliates  
81 - Top Keller Williams Affiliates  
93 - Top Leading Real Estate Companies of the World Affiliates  
97 - Top NextHome Affiliates  
98 - Top Real Living Affiliates  
99 - Top Realty Executives Affiliates  
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THE LARGEST REGIONAL  
BRANDS IN THE COUNTRY

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# THE REALTRENDS

## FIVE HUNDRED

### 500 LARGEST BROKERAGES IN THE U.S.

Ranked by Closed Transaction Sides for 2018

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
1	<b>HomeServices of America</b> Minneapolis	MN	346,629	328,355	5.6%
2	<b>NRT LLC</b> Madison	NJ	337,235	346,942	-2.8%
3	<b>Hanna Holdings</b> Pittsburgh	PA	83,043	90,468	-8.2%
4	<b>eXp Realty</b> Bellingham	WA	73,458	24,655	197.9%
5	<b>HomeSmart</b> Scottsdale	AZ	36,064	33,601	7.3%
6	<b>Compass</b> New York	NY	34,644	10,543	228.6%
7	<b>Keller Williams Realty, GO Management Offices</b> Arlington	TX	33,134	34,077	-2.8%
8	<b>Crye-Leike Real Estate Services</b> Memphis	TN	26,257	28,699	-8.5%
9	<b>RE/MAX Results</b> Eden Prairie	MN	24,008	24,397	-1.6%
10	<b>Real Estate One</b> Southfield	MI	23,046	24,589	-6.3%
11	<b>Douglas Elliman Real Estate</b> New York	NY	22,984	22,272	3.2%
12	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth	GA	22,422	21,211	5.7%
13	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton	CT	21,841	20,871	4.6%
14	<b>Allen Tate Companies</b> Charlotte	NC	21,190	22,273	-4.9%
15	<b>Coldwell Banker The Real Estate Group</b> Shorewood	IL	20,451	17,534	16.6%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
16	<b>CENTURY 21 Affiliated</b> Madison	WI	20,254	20,039	1.1%
17	<b>West USA Realty, Inc.</b> Phoenix	AZ	19,070	20,762	-8.1%
18	<b>@properties</b> Chicago	IL	18,509	18,670	-0.9%
19	<b>Baird &amp; Warner</b> Chicago	IL	17,829	17,450	2.2%



## Stephen Baird, President and CEO

**Baird & Warner**  
Chicago, Illinois

# #19

**CREATIVE THINKING:** For me, the key to creative thinking is to be involved in groups outside of real estate. I encourage our agents and senior executives to do so. I'm involved in the Young Professionals Organization, and several of our leaders are members of Vistage Worldwide, an executive coaching organization.

**GREATEST CHALLENGE:** In general, I think the real estate industry has a hard time developing people. We spend a lot of time training and developing good people. If you do that, everything else follows from there.

20	<b>RE/MAX Alliance / Equity Group</b> Arvada	CO	16,097	17,695	-9.0%
21	<b>Coldwell Banker Seacoast / Advantage</b> Raleigh	NC	16,007	15,367	4.2%
22	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford	PA	15,766	10,703	47.3%
23	<b>Keller Williams Realty The Haggard Group</b> Franklin	TN	15,558	14,388	8.1%
24	<b>Latter &amp; Blum Companies ERA Powered</b> New Orleans	LA	15,553	15,892	-2.1%
25	<b>Coldwell Banker Schmidt Family of Companies</b> Traverse City	MI	15,406	15,164	1.6%
26	<b>RE/MAX Gold / Olson &amp; Associates</b> Fair Oaks	CA	15,256	13,267	15.0%
27	<b>John L. Scott Real Estate</b> Bellevue	WA	15,056	16,743	-10.1%
28	<b>Watson Realty Corp.</b> Jacksonville	FL	14,904	15,934	-6.5%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
29	<b>Keller Williams Realty - The Rawls Group</b> Atlanta	GA	14,889	14,809	0.5%
30	<b>The Keyes Company/Illustrated Properties</b> Miami	FL	14,293	14,174	0.8%
31	<b>Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster	PA	14,139	14,712	-3.9%
32	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria	VA	13,963	14,314	-2.5%
33	<b>Equity Real Estate</b> Sandy	UT	13,684	13,585	0.7%
34	<b>Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines</b> Rockford	MI	13,609	14,191	-4.1%
35	<b>HUNT Real Estate ERA</b> Buffalo	NY	13,495	11,247	20.0%
36	<b>Keller Williams Memorial</b> Houston	TX	13,407	12,080	11.0%
37	<b>Fathom Realty</b> Cary	NC	13,022	10,487	24.2%
38	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson	NV	12,558	13,309	-5.6%
39	<b>Keller Williams Keystone Partners Group</b> Blue Bell	PA	12,385	10,037	23.4%
40	<b>HER LLC</b> Gahanna	OH	12,206	12,681	-3.7%
41	<b>Keller Williams Realty - Heart of Atlanta Group</b> Atlanta	GA	11,946	11,359	5.2%
42	<b>F.C. Tucker Company, Inc.</b> Indianapolis	IN	11,380	11,336	0.4%
43	<b>Shorewest Realtors</b> Brookfield	WI	11,194	11,851	-5.5%
44	<b>Keller Williams Realty - Tulsa</b> Tulsa	OK	11,036	10,463	5.5%
45	<b>Coldwell Banker BAIN</b> Bellevue	WA	10,400	11,809	-11.9%
45	<b>Tomlinson Real Estate Group</b> Spokane	WA	10,400	10,420	-0.2%
47	<b>Silvercreek Realty Group</b> Meridian	ID	10,364	8,800	17.8%
48	<b>Sibcy Cline Realtors</b> Cincinnati	OH	10,060	11,441	-12.1%
49	<b>Keller Williams Realty - Chadwick Group</b> St. Petersburg	FL	9,847	9,503	3.6%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
50	<b>JP and Associates REALTORS</b> Frisco	TX	9,790	6,714	45.8%



## JP Piccinini, CEO and Founder

**JP & Associates Realtors®**

*Frisco, Texas*

# #50

**CREATIVE THINKING:** It all starts with making sure your management team understands your culture, goals, and visions as well as how to get there. We paint the vision, we give leaders goals, and then we get out of the way. We've surrounded ourselves with great people who understand our vision. They've bought into the culture, the goals, and the plans.

**GREATEST CURRENT CHALLENGE:** Communicating value. Being a brokerage now is no longer what it used to be in that agents perceive value in a brand differently than in the past. Agents must perceive value in your brokerage. That means you have to communicate what you are going to do for the agent. And, you have to innovate continually to offer more. There are a lot of brokerages out there that are coming up with different models and structures, and offerings.

51	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville	AR	9,502	5,617	69.2%
52	<b>Atlanta Communities Real Estate Brokerage</b> Marietta	GA	9,142	8,658	5.6%
53	<b>Keller Williams Realty</b> Austin	TX	9,080	8,859	2.5%
54	<b>Keller Williams - Ben Kinney Companies</b> Bellingham	WA	9,078	10,127	-10.4%
55	<b>Virtual Properties Realty</b> Duluth	GA	8,984		
56	<b>Keller Williams Kansas City - Northland</b> Gladstone	MO	8,408	7,534	11.6%
57	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Denver	CO	8,340	7,867	6.0%
58	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston	TX	8,299	8,616	-3.7%
59	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh	NC	8,226	2,859	187.7%
60	<b>Coldwell Banker Weir Manuel Family of Companies</b> Bingham Farms	MI	8,075	8,791	-8.1%
61	<b>Allison James Estates &amp; Homes</b> Carlsbad	CA	7,924	8,890	-10.9%
62	<b>Realty Executives Associates</b> Knoxville	TN	7,904	7,973	-0.9%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
63	<b>Keller Williams Realty of Central Florida LLC</b> Lakeland	FL	7,832	7,184	9.0%
64	<b>Benchmark Realty LLC</b> Franklin	TN	7,808	7,234	7.9%
65	<b>Coldwell Banker Select</b> Tulsa	OK	7,797	7,797	0.0%
66	<b>Carolina One Real Estate Services</b> North Charleston	SC	7,700	8,683	-11.3%
67	<b>CENTURY 21 New Millennium</b> Alexandria	VA	7,681	7,833	-1.9%
67	<b>Keller Williams Realty</b> Chattanooga	TN	7,681	6,919	11.0%
69	<b>Coldwell Banker Apex, Realtors</b> Richardson	TX	7,675	6,723	14.2%
70	<b>Keller Williams Realty</b> Lubbock	TX	7,611	6,565	15.9%
71	<b>PalmerHouse Properties</b> Atlanta	GA	7,555	6,567	15.0%
72	<b>Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta	GA	7,449	8,255	-9.8%
73	<b>Coldwell Banker Howard Perry and Walston Realty, Inc.</b> Raleigh	NC	7,401	8,280	-10.6%
74	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Bedford	NH	7,394	7,530	-1.8%
75	<b>Tierra Antigua Realty</b> Tucson	AZ	7,342		
76	<b>First Team Real Estate</b> Irvine	CA	7,307	8,427	-13.3%
77	<b>Keller Williams Realty Alaska Group</b> Anchorage	AK	7,283	6,722	8.3%
78	<b>Carpenter Realtors</b> Indianapolis	IN	7,249	7,751	-6.5%
79	<b>Samson Properties</b> Chantilly	VA	7,223		
80	<b>CENTURY 21 Everest Real Estate</b> Midvale	UT	7,221	7,798	-7.4%
80	<b>Keller Williams Realty Boise</b> Boise	ID	7,221	6,612	9.2%
82	<b>Realty Executives Phoenix and Yuma</b> Phoenix	AZ	7,137	8,086	-11.7%
83	<b>RE/MAX Advantage Plus</b> Savage	MN	7,114	6,760	5.2%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
84	<b>PARKS</b> Brentwood	TN	7,080	6,539	8.3%
85	<b>Realty Austin</b> Austin	TX	7,041	6,926	1.7%
86	<b>Keller Williams Realty</b> Austin	TX	6,975	5,136	35.8%
87	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark	DE	6,968	6,068	14.8%
88	<b>Keller Williams Realty Hoover</b> Birmingham	AL	6,936	5,840	18.8%
89	<b>Bean Group   The Maine Real Estate Network</b> Portsmouth	NH	6,892	7,610	-9.4%
90	<b>Alain Pinel Realtors</b> Saratoga	CA	6,845	7,591	-9.8%
91	<b>Five Star Real Estate</b> Grand Rapids	MI	6,837	6,327	8.1%
92	<b>Keller Williams: The Virginia Realty Alliance Group</b> Reston	VA	6,820	6,940	-1.7%
93	<b>Keller Williams Realty Emerald Coast</b> Destin	FL	6,815	5,744	18.6%
94	<b>Coldwell Banker Legacy</b> Albuquerque	NM	6,776	5,190	30.6%
95	<b>Coldwell Banker Heritage</b> Dayton	OH	6,538	5,377	21.6%
96	<b>Better Homes and Gardens Real Estate Rand Realty</b> Nanuet	NY	6,414	6,280	2.1%
97	<b>Keller Williams Realty Brevard</b> Melbourne	FL	6,400	1,470	335.4%
98	<b>Lyon Real Estate</b> Sacramento	CA	6,398	7,308	-12.5%
99	<b>CENTURY 21 Judge Fite Company</b> Dallas	TX	6,331	6,682	-5.3%
100	<b>Keller Williams Realty Integrity Northwest</b> Elk River	MN	6,329	5,981	5.8%
101	<b>Select Group</b> Yuba City	CA	6,250	6,899	-9.4%
102	<b>Berkshire Hathaway HomeServices Anderson Properties</b> Houston	TX	6,240	6,413	-2.7%
103	<b>Coldwell Banker Prime Properties</b> Cohoes	NY	6,199	5,776	7.3%
104	<b>Premier Sotheby's International Realty</b> Naples	FL	6,185	5,865	5.5%



RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
105	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale	AZ	6,150	5,781	6.4%
106	<b>Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach</b> Jupiter	FL	6,148	5,562	10.5%
107	<b>Keller Williams Federal Way</b> Federal Way	WA	5,996	4,891	22.6%
108	<b>Cutler Real Estate</b> Canton	OH	5,977	6,863	-12.9%
109	<b>Keller Williams Salt Lake City</b> Salt Lake City	UT	5,949	4,956	20.0%
110	<b>CENTURY 21 Scheetz</b> Carmel	IN	5,945	5,714	4.0%
111	<b>Keller Williams Realty - Ubaldini Group</b> Palm Harbor	FL	5,936	5,809	2.2%
112	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford	CT	5,921	6,032	-1.8%
113	<b>Keller Williams Ballantyne Area</b> Charlotte	NC	5,894	6,308	-6.6%
114	<b>Comey &amp; Shepherd</b> Cincinnati	OH	5,832	5,896	-1.1%
115	<b>Berkshire Hathaway HomeServices Professional Realty</b> Mason	OH	5,796	5,502	5.3%
116	<b>Revelation Real Estate</b> Chandler	AZ	5,762	4,960	16.2%



**Angela Fazio, Broker/Owner**  
**Revelation Real Estate**  
*Chandler, Arizona*

**#116**

**BUSINESS PHILOSOPHY:** The world says, “You don’t need bricks and mortar. You don’t need to be face-to-face. You can do this virtually.” Now, we appreciate the importance of online and virtual, and it’s become an essential part of our business as well, but we firmly believe that we were created to be in community together, face-to-face. And we think that’s the best way to grow your business and sales, and it’s the best way to grow people.

**RISKY BUSINESS:** The concept we’re working on right now ([www.TheAZForum.com](http://www.TheAZForum.com)) comprises Revelation Real Estate; the Chandler Real Estate Training Center; the Forum, which is a co-working space and event center; a bar/café; and the Forum Business School; and it’s all in a 21,000-square-foot building with a 7,000-square-foot resortlike patio. People said that we were crazy, but when you’re trendsetters, there’s no roadmap to follow.

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
117	<b>Michael Saunders &amp; Company</b> Sarasota	FL	5,744	5,746	-0.0%
118	<b>Murney Associates, Realtors</b> Springfield	MO	5,741	5,442	5.5%
119	<b>Keller Williams Realty - CH Realty Investments LLC</b> Alpharetta	GA	5,645	4,561	23.8%
120	<b>Keller Williams Realty</b> The Woodlands	TX	5,625	5,321	5.7%
121	<b>Keller Williams Realty</b> Denton	TX	5,622	4,995	12.6%
122	<b>Keller Williams Realty Haigh Group</b> Maple Grove	MN	5,504	5,573	-1.2%
123	<b>Wilkinson ERA Real Estate</b> Charlotte	NC	5,473	5,699	-4.0%
124	<b>Keller Williams E to P Management</b> Naperville	IL	5,396	4,468	20.8%
125	<b>RE/MAX Professionals</b> Highlands Ranch	CO	5,388	5,723	-5.9%
126	<b>Solid Source Real Estate</b> Roswell	GA	5,375	5,200	3.4%
127	<b>Keller Williams North Florida</b> Tallahassee	FL	5,369	5,648	-4.9%
127	<b>Keller Williams Realty Knoxville-West</b> Knoxville	TN	5,369	5,538	-3.1%
129	<b>RE/MAX Integrity</b> Eugene	OR	5,340	5,689	-6.1%
130	<b>Ruhl&amp;Ruhl Realtors</b> Davenport	IA	5,336	5,267	1.3%
131	<b>RE/MAX Executive</b> Charlotte	NC	5,306	5,541	-4.2%
132	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis	MO	5,296	2,556	107.2%
133	<b>Rose &amp; Womble Realty</b> Virginia Beach	VA	5,268	5,084	3.6%
134	<b>Rodeo Realty</b> Beverly Hills	CA	5,235	5,648	-7.3%
135	<b>Pacific Sotheby's International Realty</b> San Diego	CA	5,158	3,883	32.8%
136	<b>Berkshire Hathaway HomeServices Indiana Realty</b> Indianapolis	IN	5,104	5,202	-1.9%
137	<b>Keller Williams - Forward Management</b> Beverly Hills	CA	5,097	6,359	-19.8%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
138	<b>Greenridge Realty, Inc.</b> Grand Rapids	MI	5,073	5,258	-3.5%
139	<b>The Russell Realty Co</b> Strongsville	OH	5,050	4,846	4.2%
140	<b>CENTURY 21 M&amp;M and Associates</b> Oakdale	CA	5,049	5,773	-12.5%
141	<b>Keller Williams Advisors/Advantage/Realty Associate Partners</b> Cincinnati	OH	4,979	4,940	0.8%
142	<b>Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach	VA	4,949	4,388	12.8%
143	<b>Berkshire Hathaway HomeServices Florida Properties Group</b> Trinity	FL	4,858	5,050	-3.8%
144	<b>Chinowth &amp; Cohen Realtors</b> Tulsa	OK	4,850	3,921	23.7%
145	<b>RE/MAX Realty Group</b> Gaithersburg	MD	4,843	5,581	-13.2%
146	<b>Keller Williams Realty</b> Charlotte	NC	4,842	977	395.6%
147	<b>Keller Williams Realty Ridgewood</b> Ridgewood	NJ	4,832	3,721	29.9%
148	<b>RE/MAX Northwest Realtors</b> Seattle	WA	4,831	2,785	73.5%
149	<b>Bennion Deville Homes</b> Rancho Mirage	CA	4,825	5,113	-5.6%
150	<b>Keller Williams Chervenik Realty</b> Stow	OH	4,799	4,889	-1.8%
151	<b>Your Castle Real Estate</b> Denver	CO	4,752	5,914	-19.6%



**Lon Welsh, Chairman and Founder**  
Your Castle Real Estate  
*Denver, Colorado*

**#151**

**GREATEST CURRENT CHALLENGE:** If there's any one thing that's an unusual challenge now it's that our culture encourages, in a dysfunctional way, this sense of hyper-busyness and taking on too many projects. The reality is that you've got to focus on a small number of critical things, do those very well, and say no to everything else.

**LESSONS LEARNED:** You have to learn to say no gracefully. The more successful you get, the more opportunities you have and the more diluted your talent will become. Also, be patient. Sometimes you have to communicate a message six or seven times before people hear it and internalize it.

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
152	<b>Keller Williams Capital Properties</b> Washington	DC	4,750	4,775	-0.5%
153	<b>Realm Real Estate Professionals</b> Houston	TX	4,710		
154	<b>Keller Williams Realty West Monmouth</b> Morganville	NJ	4,709	3,971	18.6%
155	<b>Keller Williams Realty - Meggers Management Group</b> Visalia	CA	4,708	4,286	9.8%
156	<b>Keller Williams Realty Fort Mill</b> Fort Mill	SC	4,700	4,444	5.8%
157	<b>The K Company Realty / LoKation®</b> Pompano Beach	FL	4,673		
158	<b>Keller Williams Realty Professionals</b> Portland	OR	4,659	2,904	60.4%
159	<b>Cummings &amp; Co. Realtors</b> Baltimore	MD	4,651	3,648	27.5%



**Dave Cummings, Broker & Founder**  
Cummings & Co. Realtors®  
*Baltimore, Maryland*

**#159**

**COMPANY CULTURE:** I only take on experienced real estate agents. I don't have a new agent training program. The agents here have paid their dues, and they are often familiar with one another because they've all been in the business a while. They like the synergy and being surrounded by other top agents that help push each other. They are constantly trying to grow their business and figure out different, new ways to market or lead generate.

**LEADERSHIP STRATEGY:** I think the agents respect my work ethic and my ability to give them a better financial system than other brokerages. I am also able to keep their costs down and still manage their needs and be available to them when needed with help, with transaction questions, and continuing to come up with creative ideas to help grow their business.

160	<b>Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park	KS	4,637	4,710	-1.5%
161	<b>McColly Real Estate</b> Schererville	IN	4,617	4,655	-0.8%
162	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> Danville	CA	4,610	4,538	1.6%
163	<b>Keller Williams WinStar Realty</b> Idaho Falls	ID	4,609	4,698	-1.9%
163	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha	NE	4,609	5,227	-11.8%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
165	<b>Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton	OR	4,605	4,851	-5.1%
166	<b>Berkshire Hathaway HomeServices Select Properties</b> St. Louis	MO	4,588	4,847	-5.3%
167	<b>Reliant Realty ERA Powered</b> Nashville	TN	4,575	4,295	6.5%
168	<b>Keller Williams Realty Greater Springfield</b> Springfield	MO	4,571	4,063	12.5%
169	<b>Florida Homes Realty &amp; Mortgage</b> Jacksonville	FL	4,556		
170	<b>Pinnacle Estate Properties, Inc.</b> Malibu	CA	4,539		
171	<b>Keller Williams Realty Partners</b> Overland Park	KS	4,532	4,889	-7.3%
172	<b>Keller Williams Realty - KW Professionals</b> Plymouth	MI	4,517	3,934	14.8%
173	<b>Keller Williams Big Rock Partners</b> Orland Park	IL	4,502	3,795	18.6%
174	<b>Berkshire Hathaway HomeServices Verani Realty</b> Londonderry	NH	4,473	4,405	1.5%
175	<b>Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland</b> West Des Moines	IA	4,468	4,407	1.4%
176	<b>PMZ Real Estate</b> Modesto	CA	4,455	5,096	-12.6%
177	<b>Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS</b> Greenville	SC	4,432	4,473	-0.9%
178	<b>Keller Williams Realty Platinum</b> Oklahoma City	OK	4,419	4,065	8.7%
179	<b>RE/MAX Select Realty</b> Cranberry	PA	4,415	3,471	27.2%
180	<b>Keller Williams Realty Royal Oak</b> Royal Oak	MI	4,407	4,231	4.2%
181	<b>Keller Williams Realty</b> Bedford	NH	4,401	4,233	4.0%
182	<b>The Danberry Co., Realtors</b> Toledo	OH	4,384	4,025	8.9%
183	<b>Berkshire Hathaway HomeServices Starck Real Estate</b> Palatine	IL	4,378	4,108	6.6%
184	<b>Realty Executives Tucson Elite</b> Tucson	AZ	4,373	4,421	-1.1%
185	<b>Patterson Schwartz Real Estate</b> Hockessin	DE	4,361	4,410	-1.1%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
186	<b>RE/MAX Concepts</b> West Des Moines	IA	4,344	4,184	3.8%
187	<b>Keller Williams Realty</b> Fort Worth	TX	4,297	4,645	-7.5%
187	<b>Keller Williams Realty Greater Portland</b> Portland	ME	4,297	917	368.6%
189	<b>Keller Williams Realty Asheville, NC, Columbia &amp; Columbia NE, SC</b> Asheville	NC	4,292	5,902	-27.3%
190	<b>The Group, Inc. Real Estate</b> Fort Collins	CO	4,265	4,740	-10.0%
191	<b>Realty Connect USA</b> Hauppauge	NY	4,221	3,851	9.6%
192	<b>Keller Williams Raleigh</b> Raleigh	NC	4,214	1,117	277.3%
193	<b>Keller Williams Consultants Realty</b> Dublin	OH	4,211	4,532	-7.1%
194	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta	GA	4,198	4,173	0.6%
195	<b>Keller Williams Realty Greater Rochester</b> Rochester	NY	4,186	2,898	44.4%
196	<b>John R. Wood Properties</b> Naples	FL	4,183	3,418	22.4%
197	<b>Coldwell Banker Vanguard Realty</b> Orange Park	FL	4,180	3,531	18.4%
198	<b>Keller Williams Legacy</b> Pikesville	MD	4,179	2,928	42.7%
199	<b>Professional Realty Services International</b> Spokane	WA	4,163	2,852	46.0%
200	<b>Gardner Realtors</b> Metairie	LA	4,130	4,550	-9.2%
201	<b>Keller Williams Success Realty</b> South Ogden	UT	4,119	3,767	9.3%
202	<b>CENTURY 21 Bradley Realty, Inc.</b> Fort Wayne	IN	4,118	3,958	4.0%
203	<b>Keller Williams Realty - The Hilgenberg Group</b> Rancho Mirage	CA	4,071	4,179	-2.6%
204	<b>RE/MAX Results</b> Fort Wayne	IN	4,043	4,440	-8.9%
205	<b>Keller Williams Realty Coastal Area Partners</b> Savannah	GA	4,042	3,834	5.4%
206	<b>Beverly-Hanks &amp; Associates</b> Asheville	NC	4,034	4,200	-4.0%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
207	<b>Keller Williams Realty - Tyrrell Enterprise, Inc.</b> Oviedo	FL	4,021	4,311	-6.7%
208	<b>Keller Williams Realty</b> Lafayette	LA	4,005		
209	<b>Keller Williams Realty Greater Hartford</b> West Hartford	CT	3,992	3,996	-0.1%
210	<b>Keller Williams Realty Spokane</b> Spokane	WA	3,985	3,757	6.1%
211	<b>Meybohm Real Estate</b> Augusta	GA	3,938	4,125	-4.5%
212	<b>CENTURY 21 Redwood Realty</b> Ashburn	VA	3,921	3,893	0.7%
213	<b>RE/MAX DFW Associates</b> Coppell	TX	3,902	4,165	-6.3%
214	<b>Keller Williams Coastal and Lakes &amp; Mountains Realty</b> Portsmouth	NH	3,874	3,327	16.4%
215	<b>Keller Williams - Brian Smith Mgmt.</b> Denver	CO	3,827	5,264	-27.3%
216	<b>Keller Williams Realty Green Bay</b> Green Bay	WI	3,816	3,243	17.7%
217	<b>Keller Williams Signature</b> Katy	TX	3,815	5,489	-30.5%
218	<b>Coldwell Banker D'Ann Harper, Realtors</b> San Antonio	TX	3,805	3,611	5.4%
219	<b>RE/MAX Alliance Group</b> Sarasota	FL	3,798	4,120	-7.8%
220	<b>Keller Williams Realty Greater Cleveland</b> Cleveland	OH	3,795	3,334	13.8%
221	<b>Keller Williams Southern Arizona</b> Tucson	AZ	3,787	4,128	-8.3%
222	<b>Keller Williams Realty WINWIN Charlotte Partners</b> Charlotte	NC	3,779	4,160	-9.2%
223	<b>McGraw Realtors</b> Tulsa	OK	3,772		
224	<b>Kelly Right Real Estate</b> Spokane	WA	3,706		
225	<b>Keller Williams - Cunningham Group</b> Santa Monica	CA	3,693	3,348	10.3%
226	<b>RE/MAX Allegiance</b> Alexandria	VA	3,690	4,237	-12.9%
227	<b>RE/MAX Suburban</b> Mount Prospect	IL	3,686	4,150	-11.2%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
228	<b>ERA Wilder Realty</b> Columbia	SC	3,681	3,521	4.5%
229	<b>CENTURY 21 Award</b> San Diego	CA	3,674	3,992	-8.0%
230	<b>Berkshire Hathaway HomeServices New Jersey Properties</b> Somerset	NJ	3,673	3,598	2.1%
231	<b>Schuler Bauer Real Estate ERA Powered</b> New Albany	IN	3,646	3,671	-0.7%
232	<b>Briggs Freeman Sotheby's International Realty</b> Dallas	TX	3,627	4,105	-11.6%
233	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City	UT	3,625	3,837	-5.5%
234	<b>Keller Williams Realty Indy Metro Northeast</b> Indianapolis	IN	3,609	3,180	13.5%
235	<b>RE/MAX Classic</b> Farmington Hills	MI	3,587	3,898	-8.0%



**Carlina Boji**  
RE/MAX CLASSIC  
*Farmington Hills, Michigan*

**#235**

**CORE VALUES:** We want a company that is good for our agents and financially strong. Our agents work hard and provide excellent service. We work hard and provide a service that sustains our agents. We were very early into technology, which I attribute to the RE/MAX franchise. We stay on top of technological innovations. We also believe very much in education. We've created and developed educational programs that are starting to bring in a younger generation of real estate professionals. We also have a full-service marketing department, which includes social media, to support our agents.

**LESSONS LEARNED:** From the financial downturn, I learned not to grow too fast; grow at a pace that you know you can handle staff-wise, financial-wise. In the down market, if you were top-heavy, it created tough times for you financially and for the people surrounding you.

236	<b>RE/MAX Properties, Inc.</b> Colorado Springs	CO	3,567	4,318	-17.4%
237	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor	NY	3,554	3,462	2.7%
238	<b>Hasson Company</b> Clackamas	OR	3,547	3,594	-1.3%
239	<b>Heritage Texas Properties</b> Houston	TX	3,540	3,639	-2.7%
240	<b>The Randall Family of Companies</b> Charlestown	RI	3,534	3,205	10.3%



RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
241	<b>RE/MAX of Reading</b> Wyomissing	PA	3,529	3,698	-4.6%
242	<b>Hegg, Realtors Inc.</b> Sioux Falls	SD	3,514	3,419	2.8%
243	<b>RE/MAX Town &amp; Country</b> Canton	GA	3,512	3,157	11.2%
244	<b>RE/MAX Crossroads Properties</b> Strongsville	OH	3,509	3,745	-6.3%
245	<b>Keller Williams Realty Indy Metro South</b> Greenwood	IN	3,474	3,384	2.7%
246	<b>J.P. Weigand &amp; Sons, Inc.</b> Wichita	KS	3,444	3,544	-2.8%
247	<b>CENTURY 21 North East</b> Peabody	MA	3,409	3,058	11.5%
248	<b>Keller Williams - Agnew Real Estate LLC</b> Tempe	AZ	3,402	3,381	0.6%
248	<b>RE/MAX Estate Properties</b> Rolling Hills Estates	CA	3,402	4,341	-21.6%
250	<b>Berkshire Hathaway HomeServices Alliance Real Estate</b> St. Louis	MO	3,395	3,899	-12.9%
251	<b>Keller Williams Realty Metairie</b> Metairie	LA	3,382	2,576	31.3%
252	<b>Keller Williams Plano Realty</b> Plano	TX	3,377	2,893	16.7%
253	<b>The AgentOwned Realty Co.</b> Mt. Pleasant	SC	3,370	3,433	-1.8%
254	<b>RE/MAX Boone Realty</b> Columbia	MO	3,367	3,634	-7.3%
255	<b>TTR Sotheby's International Realty</b> Washington	DC	3,353	3,189	5.1%
256	<b>Keller Williams Real Estate - Exton</b> Exton	PA	3,346	3,258	2.7%
257	<b>Keller Williams Legacy</b> San Antonio	TX	3,307	2,822	17.2%
258	<b>Keller Williams Classic/Homestead Realty</b> Orlando	FL	3,303	3,359	-1.7%
259	<b>F.C. Tucker Emge Realtors</b> Evansville	IN	3,298	3,325	-0.8%
260	<b>Berkshire Hathaway HomeServices California Properties</b> Cerritos	CA	3,286	3,442	-4.5%
261	<b>Kuper Sotheby's International Realty</b> San Antonio	TX	3,282	2,976	10.3%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
262	<b>HomeSmart Evergreen Realty</b> Irvine	CA	3,271	2,500	30.8%
263	<b>Coldwell Banker Wallace &amp; Wallace, Realtors</b> Knoxville	TN	3,251	3,244	0.2%
264	<b>Keller Williams</b> Woodbury	MN	3,250	3,966	-18.1%
265	<b>Coldwell Banker C&amp;C Properties</b> Redding	CA	3,246	3,377	-3.9%
266	<b>Better Homes and Gardens Real Estate Big Hill</b> Dayton	OH	3,234	3,400	-4.9%
267	<b>Realty ONE Group Mountain Desert</b> Lake Havasu City	AZ	3,230		
268	<b>Better Homes and Gardens Real Estate HomeCity</b> San Antonio	TX	3,211	2,259	42.1%
269	<b>Berkshire Hathaway HomeServices Hudson Valley Properties</b> Lagrangeville	NY	3,186	2,886	10.4%
269	<b>Keller Williams Realty Louisville East</b> Louisville	KY	3,186	3,579	-11.0%
271	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale	CA	3,170	2,296	38.1%
272	<b>Keller Williams Realty Centre</b> Columbia	MD	3,159	3,041	3.9%
273	<b>Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula	CA	3,138	3,456	-9.2%
274	<b>Intracoastal Realty Corp</b> Wilmington	NC	3,095	3,250	-4.8%
275	<b>Keller Williams Realty Sioux Falls, SD</b> Sioux Falls	SD	3,091	3,011	2.7%
276	<b>RE/MAX ONE</b> Beaumont	TX	3,089	2,965	4.2%
277	<b>Keller Williams Realty Puyallup</b> Puyallup	WA	3,083	2,921	5.5%
278	<b>LAER Realty Partners</b> Chelmsford	MA	3,078	2,661	15.7%
279	<b>Keller Williams Realty Capital District</b> Latham	NY	3,072	2,677	14.8%
280	<b>Keller Williams Realty Professionals</b> Coral Springs	FL	3,069	849	261.5%
281	<b>RE/MAX Realty 100</b> Milwaukee	WI	3,068	3,265	-6.0%
282	<b>CENTURY 21 Sweyer &amp; Associates</b> Wilmington	NC	3,053	2,775	10.0%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
283	<b>Mel Foster Co.</b> Davenport	IA	3,028	3,595	-15.8%
284	<b>Keller Williams Realty DTC LLC - Masters Realty LLC</b> Centennial	CO	3,020	3,413	-11.5%
285	<b>Cressy &amp; Everett, Inc.</b> South Bend	IN	3,005	3,285	-8.5%



**John De Souza, President**  
Cressy & Everett Real Estate  
*South Bend, Indiana*

**#285**

**INDUSTRY CHALLENGES:** As an industry, we have not been very creative and perhaps that has opened opportunities for the other players to meet the needs of our customers differently. We need to be as innovative as possible, now more than ever. Running a brokerage is becoming more complicated and technologically more complex every year. The skill sets needed now are different. While I have a great understanding of the sales process -- and more than that I have huge respect for our sales people -- I think my tech skills are unique and very much applicable.

**MEMORABLE MOMENT:** Last year I was named the President of the Indiana Association of Realtors. Leading this group of 18,000 members from across the state after only having been in the industry for 11 years was very rewarding but also quite a challenge. It's a varied audience from big cities to small towns, from residential and commercial, from veterans to brand new REALTORS starting in the business. It was a wonderful opportunity to work with people from all over the state and at the same time get connected with peers throughout the country.

286	<b>Keller Williams Capital Partners Realty</b> Worthington	OH	3,002	2,889	3.9%
287	<b>Keller Williams Realty Tempe-Scottsdale</b> Tempe	AZ	2,991	2,882	3.8%
288	<b>Locations</b> Honolulu	HI	2,988	2,956	1.1%
289	<b>Keller Williams Metro Center</b> Alexandria	VA	2,969	2,823	5.2%
290	<b>Downing-Frye Realty, Inc.</b> Naples	FL	2,966	2,899	2.3%
291	<b>Cascade Sotheby's International Realty</b> Bend	OR	2,963	2,544	16.5%
292	<b>Keller Williams Realty</b> Branson	MO	2,962	2,517	17.7%
293	<b>RE/MAX Ability Plus</b> Carmel	IN	2,948	3,829	-23.0%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
294	<b>Keller Williams Grand Rapids</b> Grand Rapids	MI	2,936	4,034	-27.2%
295	<b>Miramar International - Bakersfield</b> Bakersfield	CA	2,935	2,647	10.9%
296	<b>ARC Realty</b> Birmingham	AL	2,928	2,504	16.9%
297	<b>Keller Williams Realty Huntsville - Classic Realty, LLC</b> Huntsville	AL	2,927	2,508	16.7%
298	<b>Keller Williams Realty Rockwall - Lake Cities - Red River</b> Rockwall	TX	2,908	812	258.1%
299	<b>Jameson Sotheby's International Realty</b> Chicago	IL	2,905	2,866	1.4%
299	<b>Jim Maloof Realtor</b> Peoria	IL	2,905	2,740	6.0%
301	<b>Keller Williams Realty Premier Partners</b> Vancouver	WA	2,889	2,683	7.7%
302	<b>Coldwell Banker Caine</b> Greenville	SC	2,886	2,848	1.3%
303	<b>ERA First Advantage Realty, Inc.</b> Newburgh	IN	2,878	3,062	-6.0%
304	<b>Realty ONE Group Complete</b> Rocklin	CA	2,875	2,268	26.8%
305	<b>Keller Williams Philly Real Estate</b> Philadelphia	PA	2,871	1,957	46.7%
306	<b>Keller Williams Integrity</b> Ellicott City	MD	2,868	2,780	3.2%
307	<b>RE/MAX Plus</b> Rochester	NY	2,865	2,877	-0.4%
308	<b>Keller Williams Realty Buffalo</b> Williamsville	NY	2,862	1,950	46.8%
309	<b>Keller Williams Roers Realty</b> Fargo	ND	2,855	1,729	65.1%
310	<b>RE/MAX Platinum</b> Brighton	MI	2,847	3,372	-15.6%
311	<b>CENTURY 21 Beggins Enterprises</b> Apollo Beach	FL	2,844	2,727	4.3%
311	<b>Realty Executives Integrity</b> Hartland	WI	2,844	3,191	-10.9%
313	<b>London Properties Ltd.</b> Fresno	CA	2,832	3,053	-7.2%
314	<b>Coldwell Banker West</b> Bonita	CA	2,808	3,069	-8.5%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
315	<b>Keller Williams Sarasota Lakewood Ranch</b> Lakewood Ranch	FL	2,807	2,140	31.2%
316	<b>Coldwell Banker Harris McHaney &amp; Faucette</b> Fayetteville	AR	2,797	2,518	11.1%
316	<b>RE/MAX First</b> Clinton Township	MI	2,797	3,379	-17.2%
318	<b>Realty Executives of Kansas City</b> Leawood	KS	2,786	3,010	-7.4%
319	<b>RE/MAX Fine Properties</b> Scottsdale	AZ	2,781	2,576	8.0%
319	<b>RE/MAX Results</b> St. Louis	MO	2,781	2,978	-6.6%
321	<b>The Signature Real Estate Companies</b> Boca Raton	FL	2,780	2,592	7.3%
322	<b>Keller Williams Realty - Lakeside</b> Shelby Township	MI	2,778	2,151	29.1%
323	<b>Coldwell Banker Schneidmiller Realty</b> Coeur d'Alene	ID	2,765	2,581	7.1%
324	<b>Keller Williams Realty</b> El Dorado Hills	CA	2,761	2,495	10.7%
325	<b>RE/MAX Elite</b> Brentwood	TN	2,759	3,078	-10.4%
326	<b>Keller Williams Realty Central 75</b> Richardson	TX	2,757	1,977	39.5%
327	<b>RE/MAX Accord</b> Danville	CA	2,736	2,769	-1.2%
328	<b>RE/MAX Dynamic Properties</b> Anchorage	AK	2,733	1,808	51.2%
329	<b>RE/MAX Real Estate Group</b> Colorado Springs	CO	2,732	3,076	-11.2%
330	<b>McEneaney Associates, Inc.</b> Alexandria	VA	2,731	2,694	1.4%
331	<b>Keller Williams Realty Greater Cleveland SW</b> Cleveland	OH	2,730	2,571	6.2%
332	<b>Coldwell Banker Premier Realty</b> Las Vegas	NV	2,727	3,127	-12.8%
333	<b>ERA Brokers Consolidated</b> St. George	UT	2,710	2,946	-8.0%
334	<b>Keller Williams Realty Greater Northwest</b> Houston	TX	2,701	754	258.2%
335	<b>RE/MAX Preferred Associates</b> Toledo	OH	2,692	2,483	8.4%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
336	<b>Skogman Realty</b> Cedar Rapids	IA	2,686	3,216	-16.5%
337	<b>Keller Williams - Red Stick Partners, LLC</b> Baton Rouge	LA	2,682	2,476	8.3%
338	<b>Golden Gate Sotheby's International Realty</b> Mill Valley	CA	2,681	2,345	14.3%
338	<b>Real Living Kee Realty</b> Clinton Township	MI	2,681	2,445	9.7%
340	<b>Keller Williams Classic Realty</b> Coon Rapids	MN	2,679	3,702	-27.6%
341	<b>Prominent Properties Sotheby's International Realty</b> Tenafly	NJ	2,678	2,510	6.7%
342	<b>RE/MAX Premier Properties</b> Arcadia	CA	2,670	2,692	-0.8%
343	<b>RE/MAX Alliance</b> Collinsville	IL	2,665	2,326	14.6%
344	<b>Keller Williams Realty</b> Kernersville	NC	2,653	2,217	19.7%
345	<b>CENTURY 21 Signature Realty</b> Saginaw	MI	2,647	1,969	34.4%
345	<b>Coldwell Banker Hearthside, Realtors</b> Newtown	PA	2,647	3,072	-13.8%
347	<b>ERA Grizzard Real Estate</b> Orlando	FL	2,646	2,729	-3.0%
348	<b>RE/MAX Select</b> Westfield	NJ	2,645	2,035	30.0%
349	<b>Keller Williams Realty The Marketplace</b> Henderson	NV	2,643	2,442	8.2%
350	<b>Windermere Homes &amp; Estates</b> San Diego	CA	2,632	2,380	10.6%
351	<b>Stark Company Realtors</b> Madison	WI	2,616	2,739	-4.5%
352	<b>Keller Williams Real Estate</b> Langhorne	PA	2,614	2,710	-3.5%
353	<b>RE/MAX Preferred</b> Marlton	NJ	2,611	2,695	-3.1%
354	<b>RE/MAX Professionals</b> Glendale	AZ	2,609	3,114	-16.2%
355	<b>Keller Williams Greater Cleveland West</b> Westlake	OH	2,602	2,683	-3.0%
356	<b>Dickson Realty</b> Reno	NV	2,600	3,061	-15.1%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
357	<b>Berkshire Hathaway HomeServices Montana Properties</b> Bozeman	MT	2,590	2,550	1.6%
357	<b>Intero Real Estate Services - So Cal</b> Rancho Cucamonga	CA	2,590	2,545	1.8%
359	<b>RE/MAX Advantage Realty</b> Columbia	MD	2,579	2,803	-8.0%
360	<b>RE/MAX Associates</b> Layton	UT	2,577	2,501	3.0%
361	<b>RE/MAX Insight / On The Move / Advantage</b> Hampton Falls	NH	2,557	735	247.9%
361	<b>Remerica Real Estate</b> Plymouth	MI	2,557		
363	<b>RE/MAX Realtec Group</b> Palm Harbor	FL	2,554	2,467	3.5%
364	<b>Coach Realtors</b> Northport	NY	2,553	2,684	-4.9%
365	<b>Sereno Group</b> Los Gatos	CA	2,528	2,524	0.2%
366	<b>Keller Williams - Lafayette Signature Partners</b> Lafayette	IN	2,527	2,254	12.1%
367	<b>RE/MAX 10</b> Oak Lawn	IL	2,520	2,573	-2.1%
368	<b>ERA Sellers &amp; Buyers Real Estate</b> El Paso	TX	2,512	2,882	-12.8%
368	<b>Keller Williams Portland Central</b> Portland	OR	2,512	2,372	5.9%
370	<b>Keller Williams Realty of Southwest Missouri Partners</b> Joplin	MO	2,511	2,035	23.4%
371	<b>Keller Williams Premier Realty</b> Peoria	IL	2,505	2,126	17.8%
372	<b>Smith &amp; Associates Real Estate</b> Tampa	FL	2,503	2,448	2.2%
373	<b>CENTURY 21 American Homes</b> East Meadow	NY	2,500	2,297	8.8%
374	<b>Coldwell Banker Mid-America Group, Realtors</b> West Des Moines	IA	2,478	2,518	-1.6%
375	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina	MN	2,471	2,256	9.5%
376	<b>Keller Williams Realty - North Wilmington</b> Wilmington	DE	2,451	3,503	-30.0%
377	<b>Keller Williams Realty West</b> Saint Charles	MO	2,443	2,387	2.3%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
378	<b>RE/MAX Real Estate Professionals</b> Lansing	MI	2,436	2,471	-1.4%
379	<b>CENTURY 21 Legacy</b> Greeneville	TN	2,435	1,773	37.3%
380	<b>Keller Williams Realty Brazos Valley</b> College Station	TX	2,427	2,316	4.8%
381	<b>RE/MAX Realty Group</b> Rochester	NY	2,426	2,657	-8.7%
382	<b>Realty Executives Exceptional Realtors</b> Fairfield	NJ	2,423	2,559	-5.3%
383	<b>Keller Williams Realty Home</b> Farmington Hills	MI	2,420	2,401	0.8%
384	<b>Coldwell Banker RPM Group</b> Little Rock	AR	2,411	2,443	-1.3%
385	<b>Keller Williams Realty - Beverly</b> Beverly	MA	2,404	2,410	-0.2%
385	<b>Star One Realtors</b> Fairfield	OH	2,404	2,460	-2.3%
387	<b>RE/MAX Preferred Group</b> Cincinnati	OH	2,403	2,019	19.0%
388	<b>RE/MAX Connection</b> Marlton	NJ	2,400	2,646	-9.3%
389	<b>CENTURY 21 The Harrelson Group</b> Myrtle Beach	SC	2,398	2,284	5.0%
390	<b>RE/MAX Fine Properties</b> Sugar Land	TX	2,389	2,318	3.1%
391	<b>RE/MAX Southern Shores</b> North Myrtle Beach	SC	2,388	2,150	11.1%
392	<b>Keller Williams Arizona Realty</b> Scottsdale	AZ	2,385	2,357	1.2%
393	<b>CENTURY 21 Arizona Foothills</b> Phoenix	AZ	2,382	2,255	5.6%
394	<b>CENTURY 21 Curran &amp; Oberski</b> Dearborn	MI	2,373	2,494	-4.9%
395	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn	CA	2,370	2,735	-13.3%
396	<b>RE/MAX Southern Homes</b> Birmingham	AL	2,361	2,375	-0.6%
397	<b>Keller Williams Realty</b> Kennett Square	PA	2,357	1,937	21.7%
398	<b>8z Real Estate</b> Boulder	CO	2,350	2,345	0.2%



RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
398	<b>Coldwell Banker Barnes</b> Franklin	TN	2,350	2,693	-12.7%
400	<b>Keller Williams Realty, The Real Estate Center of Illinois, LLC</b> Champaign	IL	2,342	2,489	-5.9%
401	<b>Keller Williams Premier Partners</b> Denham Springs	LA	2,339	4,128	-43.3%
402	<b>Keller Williams Wichita East</b> Wichita	KS	2,336	2,084	12.1%
403	<b>Keller Williams Realty Monroe</b> Monroe	LA	2,334	1,380	69.1%
403	<b>Vanguard Properties</b> San Francisco	CA	2,334		
405	<b>Keller Williams Realty Atlantic Shore</b> Northfield	NJ	2,323	1,326	75.2%
406	<b>Chase International</b> Reno	NV	2,322	2,378	-2.4%
407	<b>Ultima Real Estate</b> Dallas	TX	2,320	2,284	1.6%
408	<b>Coldwell Banker Premier Group</b> St. Louis	MO	2,313	2,435	-5.0%
409	<b>Coldwell Banker Distinctive Properties</b> Grand Junction	CO	2,312	2,030	13.9%
410	<b>Keller Williams Realty - Easton Market Center</b> South Easton	MA	2,302	1,964	17.2%
411	<b>Keller Williams Realty (Level 5 Leadership) Management</b> Pembroke Pines	FL	2,297	2,024	13.5%
412	<b>john greene Enterprises</b> Naperville	IL	2,296	2,018	13.8%
412	<b>Keller Williams Realty - Roseville</b> Roseville	CA	2,296	5,152	-55.4%
414	<b>Keller Williams Realty - KW Pinnacle</b> Worcester	MA	2,293	1,723	33.1%
415	<b>Keller Williams Arizona Living Realty</b> Lake Havasu City	AZ	2,284	2,112	8.1%
416	<b>RE/MAX Right Choice Real Estate</b> Trumbull	CT	2,283	1,795	27.2%
416	<b>RE/MAX United</b> Cary	NC	2,283	2,454	-7.0%
418	<b>CENTURY 21 Signature Real Estate</b> Ames	IA	2,277	2,128	7.0%
419	<b>Keller Williams Advantage</b> Novi	MI	2,268	2,590	-12.4%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
420	<b>Coldwell Banker Elite</b> Stafford	VA	2,265	1,968	15.1%
421	<b>RE/MAX 4000 Inc.</b> Grand Junction	CO	2,261	2,111	7.1%
422	<b>John L. Scott Medford and Ashland</b> Medford	OR	2,255	2,289	-1.5%
423	<b>Keller Williams Platinum</b> Chesterfield	MI	2,246	2,367	-5.1%
424	<b>Keller Williams Realty Portland Premiere</b> Portland	OR	2,242	2,298	-2.4%
425	<b>Old Colony, REALTORS</b> Charleston	WV	2,238	2,174	2.9%
425	<b>RE/MAX Preferred</b> Monona	WI	2,238	2,330	-3.9%
427	<b>Coco, Early &amp; Associates Inc.</b> Methuen	MA	2,237	2,126	5.2%
427	<b>RE/MAX Victory</b> Beavercreek	OH	2,237	2,463	-9.2%
429	<b>Jack Conway &amp; Company, Inc.</b> Norwell	MA	2,232	2,576	-13.4%
430	<b>Keller Williams Realty Modesto</b> Modesto	CA	2,230	1,957	13.9%
430	<b>RE/MAX Anchor Realty</b> Punta Gorda	FL	2,230	2,345	-4.9%
432	<b>Keller Williams Realty, Lansing</b> Lansing	MI	2,229	2,114	5.4%
433	<b>Keller Williams Honolulu</b> Honolulu	HI	2,228	2,171	2.6%
434	<b>Keller Williams Realty Central NC</b> Burlington	NC	2,226	1,940	14.7%
435	<b>Gibson Sotheby's International Realty</b> Woburn	MA	2,218	1,781	24.5%
436	<b>Keller Williams Integrity First Realty</b> Mesa	AZ	2,215	2,194	1.0%
437	<b>Charles Rutenberg Realty</b> Fort Lauderdale	FL	2,201	2,338	-5.9%
438	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick	MA	2,199	2,710	-18.9%
439	<b>RE/MAX Traders Unlimited</b> Peoria	IL	2,196	2,369	-7.3%
440	<b>Four Seasons Sotheby's International Realty</b> South Burlington	VT	2,188	2,332	-6.2%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
441	<b>Keller Williams Indianapolis Metro North</b> Carmel	IN	2,183	2,134	2.3%
442	<b>RE/MAX Center</b> Duluth	GA	2,180	3,158	-31.0%
443	<b>Keller Williams Preferred Properties</b> Upper Marlboro	MD	2,178	1,739	25.2%
444	<b>CENTURY 21 Town &amp; Country</b> Utica	MI	2,167	2,634	-17.7%
445	<b>RE/MAX of Grand Rapids</b> Grand Rapids	MI	2,166	2,243	-3.4%
446	<b>Keller Williams Realty Atlanta Hall County</b> Gainesville	GA	2,165		
447	<b>Brown Harris Stevens</b> New York	NY	2,163		
448	<b>EXIT Realty Estate Gallery</b> Jacksonville	FL	2,156	2,316	-6.9%
449	<b>iPro Realty Network</b> St. George	UT	2,154	1,642	31.2%
450	<b>Keller Williams Realty</b> Mt. Pleasant	SC	2,152	2,342	-8.1%
451	<b>RE/MAX Realty Affiliates</b> Gardnerville	NV	2,144	2,547	-15.8%
452	<b>Keller Williams Realty Greenville - Upstate</b> Greenville	SC	2,142	1,990	7.6%
453	<b>Keller Williams Realty - Hudson Valley Realty Group</b> New City	NY	2,136	1,821	17.3%
454	<b>Mike Thomas Associates</b> Fort Wayne	IN	2,129	2,083	2.2%
455	<b>Keller Williams Philadelphia</b> Philadelphia	PA	2,128	1,610	32.2%
456	<b>RE/MAX The Woodlands &amp; Spring</b> The Woodlands	TX	2,126	2,202	-3.5%
457	<b>Keller Williams Greater Cleveland Northeast</b> Mentor	OH	2,123	2,004	5.9%
458	<b>RE/MAX Gold Coast</b> Ventura	CA	2,121	2,168	-2.2%
459	<b>RE/MAX Premier Realty</b> Ocala	FL	2,110	1,846	14.3%
460	<b>ERA King Real Estate Company, Inc.</b> Anniston	AL	2,109	1,754	20.2%
461	<b>RE/MAX Commonwealth</b> Richmond	VA	2,100	2,432	-13.7%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
462	<b>Coldwell Banker Danforth</b> Federal Way	WA	2,094	2,190	-4.4%
462	<b>ERA Real Solutions Realty Company, LLC</b> Cincinnati	OH	2,094	1,975	6.0%
464	<b>Coldwell Banker Legacy Real Estate Group</b> Bowling Green	KY	2,091	1,941	7.7%
465	<b>Coldwell Banker Brown Realtors</b> Edwardsville	IL	2,089	2,474	-15.6%
466	<b>RE/MAX Leading Edge</b> Dearborn Heights	MI	2,088	1,919	8.8%
467	<b>ONE Sotheby's International Realty</b> Coral Gables	FL	2,086	1,561	33.6%
468	<b>Keller Williams Realty Landmark</b> Flushing	NY	2,085	2,197	-5.1%
469	<b>Keller Williams Realty Community Partners</b> Cumming	GA	2,083	1,799	15.8%
470	<b>RE/MAX Excalibur</b> Scottsdale	AZ	2,080	2,343	-11.2%
471	<b>Keller Williams Success Realty</b> Barrington	IL	2,079	1,968	5.6%
471	<b>Keller Williams Western Upstate</b> Anderson	SC	2,079	2,552	-18.5%
473	<b>Brik Realty</b> Birmingham	AL	2,077		
474	<b>Keller Williams Realty Rio Grande Valley</b> McAllen	TX	2,075	1,767	17.4%
474	<b>RE/MAX Gateway</b> Chantilly	VA	2,075	2,182	-4.9%
476	<b>Keller Williams Realty Carmel Valley/Del Mar</b> San Diego	CA	2,074	3,168	-34.5%
477	<b>Keller Williams Realty - Diamond Partners</b> Olathe	KS	2,073	2,017	2.8%
478	<b>Washington Fine Properties</b> Washington	DC	2,072	2,175	-4.7%
479	<b>Keller Williams Realty Chesapeake/Greenbrier</b> Chesapeake	VA	2,071	2,311	-10.4%
480	<b>CENTURY 21 Mike Bowman, Inc.</b> Grapevine	TX	2,068	1,985	4.2%
481	<b>Coldwell Banker Alfonso Realty, Inc.</b> Gulfport	MS	2,066	2,118	-2.5%
482	<b>Berkshire Hathaway HomeServices Blake, REALTORS</b> Albany	NY	2,063	1,891	9.1%

RANK	COMPANY	STATE	2018 SIDES	2017 SIDES	% CHANGE
483	<b>Keller Williams Realty Services</b> Mandeville	LA	2,058	1,903	8.1%
484	<b>PorchLight Real Estate Group</b> Denver	CO	2,046	2,007	1.9%
484	<b>RE/MAX Experts</b> Germantown	TN	2,046	1,668	22.7%
486	<b>RE/MAX Whatcom County, Inc.</b> Bellingham	WA	2,044	2,069	-1.2%
487	<b>RE/MAX Professionals</b> Springfield	IL	2,041	2,168	-5.9%
488	<b>Keller Williams Realty Key Partners, LLC</b> Prairie Village	KS	2,035	1,693	20.2%
489	<b>Coldwell Banker Paradise</b> Sebastian	FL	2,028	2,246	-9.7%
490	<b>Realty Group, Inc.</b> Minneapolis	MN	2,024	1,304	55.2%
491	<b>Coldwell Banker Kennon, Parker, Duncan &amp; Davis</b> Columbus	GA	2,023	1,887	7.2%
492	<b>Charter One Realty</b> Hilton Head Island	SC	2,020	1,809	11.7%
492	<b>RE/MAX 200 Realty</b> Winter Park	FL	2,020	2,047	-1.3%
494	<b>J. Rockcliff Realtors</b> Danville	CA	2,015	2,594	-22.3%
495	<b>Keller Williams Clarkston</b> Clarkston	MI	2,012	1,654	21.6%
496	<b>CENTURY 21 Allstars</b> Pico Rivera	CA	2,007	1,879	6.8%
496	<b>Keller Williams Realty Chesapeake/Western Branch</b> Chesapeake	VA	2,007	2,867	-30.0%
496	<b>RE/MAX 440</b> Perkasie	PA	2,007	2,255	-11.0%
499	<b>Keller Williams Moorestown</b> Moorestown	NJ	2,006	1,614	24.3%
500	<b>Keller Williams Crofton/Ft. Meade</b> Millersville	MD	1,992	2,016	-1.2%

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# THE REALTRENDS

## FIVE HUNDRED

### 500 LARGEST BROKERAGES IN THE U.S.

Ranked by Closed Sales Volume for 2018

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
1	NRT LLC (2)	\$176,431,375,000	\$178,153,264,000	-1.0%
2	HomeServices of America (1)	\$135,904,704,150	\$125,423,556,020	8.4%
3	Compass (6)	\$45,544,757,789	\$14,010,643,969	225.1%
4	Douglas Elliman Real Estate (11)	\$28,087,843,427	\$26,115,055,090	7.6%
5	eXp Realty (4)	\$19,523,826,266	\$5,896,993,794	231.1%
6	Hanna Holdings (3)	\$16,304,185,867	\$17,429,795,589	-6.5%
7	Alain Pinel Realtors (90)	\$12,085,950,408	\$12,223,891,988	-1.1%
8	HomeSmart (5)	\$12,058,264,216	\$10,369,070,559	16.3%
9	William Raveis Real Estate, Mortgage, and Insurance (13)	\$11,339,349,800	\$10,189,632,883	11.3%
10	Keller Williams Realty, GO Management Offices (7)	\$9,497,205,965	\$9,326,489,252	1.8%
11	@properties (18)	\$9,058,734,792	\$9,056,208,681	0.0%
12	John L. Scott Real Estate (27)	\$7,206,170,114	\$7,412,156,880	-2.8%
13	RE/MAX Gold / Olson & Associates (26)	\$7,094,026,504	\$5,329,811,410	33.1%
14	RE/MAX Alliance / Equity Group (20)	\$7,068,623,721	\$7,302,719,674	-3.2%
15	LIV/Sierra/Summit Sotheby's International Realty (57)	\$6,892,450,679	\$6,283,186,262	9.7%
16	RE/MAX Results (9)	\$6,629,067,028	\$6,487,583,060	2.2%
17	Coldwell Banker BAIN (45)	\$6,121,336,079	\$6,349,990,203	-3.6%
18	Pacific Sotheby's International Realty (135)	\$6,098,221,074	\$3,944,354,290	54.6%
19	Baird & Warner (19)	\$6,003,691,634	\$5,758,357,420	4.3%
20	Allen Tate Companies (14)	\$5,750,136,021	\$5,672,150,547	1.4%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
21	Crye-Leike Real Estate Services (8)	\$5,686,029,791	\$5,847,518,110	-2.8%
 <div data-bbox="586 279 974 363"> <h2>Harold Crye, President</h2> <h3>Crye-Leike Inc.</h3> </div> <div data-bbox="586 361 844 394"> <p><i>Memphis, Tennessee</i></p> </div> <div data-bbox="1360 289 1547 373"> <h1>#21</h1> </div> <div data-bbox="586 424 1542 554"> <p><b>LEADERSHIP ADVICE:</b> If you treat people fairly, on their commission schedule and overall; if you make fair decisions when there's some conflict, your agents will respect and appreciate you. More importantly, they will stay with you. We have agents who have been with us for 30 to 35 years.</p> </div> <div data-bbox="586 581 1541 743"> <p><b>GREATEST CURRENT CHALLENGE:</b> Competing with the many new business models is challenging. In the old days, we learned to compete with the new models as they came into being, whether it was RE/MAX or someone else. Now, it's all technology-based models, and there is money being thrown around. Staying competitive and relevant is a challenge.</p> </div>				
22	Keller Williams Realty Pinnacle Partners Group (12)	\$5,663,663,533	\$5,120,894,657	10.6%
23	Real Estate One (10)	\$5,535,299,409	\$5,642,076,676	-1.9%
24	Keller Williams - Forward Management (137)	\$5,491,984,049	\$6,140,881,024	-10.6%
25	First Team Real Estate (76)	\$5,280,736,500	\$5,800,926,195	-9.0%
26	Berkshire Hathaway HomeServices AZ, CA & NV Properties (38)	\$5,216,808,996	\$5,185,916,280	0.6%
27	Rodeo Realty (134)	\$4,908,093,531	\$5,209,455,330	-5.8%
28	The Keyes Company/Illustrated Properties (30)	\$4,866,778,227	\$4,546,193,585	7.1%
29	Keller Williams Realty - The Rawls Group (29)	\$4,834,221,447	\$4,590,721,093	5.3%
30	Keller Williams - Cunningham Group (225)	\$4,552,842,303	\$3,853,840,651	18.1%
31	Brown Harris Stevens (447)	\$4,506,866,386		
32	Equity Real Estate (33)	\$4,490,940,971	\$4,071,040,445	10.3%
33	Berkshire Hathaway HomeServices PenFed Realty (32)	\$4,482,420,855	\$4,329,079,128	3.5%
34	Premier Sotheby's International Realty (104)	\$4,390,824,156	\$4,041,944,817	8.6%
35	Keller Williams - Ben Kinney Companies (54)	\$4,229,831,527	\$4,542,508,286	-6.9%
36	Keller Williams Realty The Haggard Group (23)	\$4,150,332,877	\$3,610,854,728	14.9%
37	William Pitt / Julia B. Fee Sotheby's International Realty (112)	\$4,029,544,449	\$4,163,231,909	-3.2%
38	CENTURY 21 Affiliated (16)	\$4,000,474,886	\$3,693,417,387	8.3%
39	Latter & Blum Companies ERA Powered (24)	\$3,902,870,851	\$3,743,075,870	4.3%
40	Coldwell Banker The Real Estate Group (15)	\$3,896,852,794	\$3,205,779,545	21.6%



RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
41	Golden Gate Sotheby's International Realty (338)	\$3,887,551,387	\$3,345,827,396	16.2%
42	Sereno Group (365)	\$3,858,064,523	\$3,457,000,000	11.6%
43	Russ Lyon I Sotheby's International Realty (105)	\$3,779,141,778	\$3,300,440,700	14.5%
44	West USA Realty, Inc. (17)	\$3,706,577,654	\$3,338,554,334	11.0%
45	Coldwell Banker Seacoast / Advantage (21)	\$3,683,370,913	\$3,401,607,965	8.3%
46	RE/MAX Estate Properties (248)	\$3,666,894,615	\$4,461,896,609	-17.8%
47	Keller Williams Memorial (36)	\$3,585,495,988	\$3,177,459,878	12.8%
48	Daniel Gale Sotheby's International Realty (237)	\$3,474,387,313	\$3,276,000,000	6.1%
49	Watson Realty Corp. (28)	\$3,447,870,647	\$3,445,980,681	0.1%
50	Keller Williams Realty (53)	\$3,422,993,966	\$3,140,158,384	9.0%
51	Keller Williams Realty - Heart of Atlanta Group (41)	\$3,397,904,740	\$3,057,720,337	11.1%
52	Samson Properties (79)	\$3,149,265,965		
53	TTR Sotheby's International Realty (255)	\$3,143,482,607	\$3,019,738,289	4.1%
54	Berkshire Hathaway HomeServices Homesale Realty (31)	\$3,101,506,276	\$3,134,977,088	-1.1%
55	Silvercreek Realty Group (47)	\$3,100,000,000	\$2,153,000,000	44.0%
56	Fathom Realty (37)	\$3,074,342,380	\$2,403,726,750	27.9%
57	Tomlinson Real Estate Group (45)	\$3,037,247,566	\$2,667,138,689	13.9%
58	CENTURY 21 New Millennium (67)	\$3,001,215,427	\$3,010,018,835	-0.3%



**Todd Hetherington, CEO**  
**CENTURY 21 New Millennium**  
*Northern Virginia*

**#58**

**INDUSTRY CHALLENGES:** I imagine everyone said technology and staying ahead of the curve. But, for me, it's attracting top talent. It's a challenge to get the right people on the bus. It's being able to spot the true leaders and move them into leadership positions where they can thrive.

**SUCCESS STRATEGIES:** I surround myself with people who are better than I am. They can do things that I can't do. The second thing that I do that guides my success is that I bring a passion into the business. I love what I do, and it shows. I also believe in brainstorming and mastermind groups. More than that, leaders must study, especially people. You can learn what to do and what not to do by examining other leaders. I learned what not to do as a leader from the broker from whom I bought the company. I changed the company name, location and fired 24 of the 28 agents who worked for him.

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
59	Vanguard Properties (403)	\$3,000,227,909		
60	Keller Williams Keystone Partners Group (39)	\$2,971,338,610	\$2,357,725,053	26.0%
61	Coldwell Banker Schmidt Family of Companies (25)	\$2,970,465,037	\$2,746,539,020	8.2%
62	CENTURY 21 Everest Real Estate (80)	\$2,954,665,560	\$3,051,750,087	-3.2%
63	Berkshire Hathaway HomeServices The Preferred Realty (22)	\$2,921,218,000	\$1,471,937,700	98.5%
64	F.C. Tucker Company, Inc. (42)	\$2,920,492,652	\$2,756,505,324	5.9%
65	Lyon Real Estate (98)	\$2,868,323,498	\$3,002,538,966	-4.5%
66	Keller Williams Realty Boise (80)	\$2,853,857,235	\$2,200,019,344	29.7%



## Erica Hill, Operating Principal Keller Williams Realty Boise

Boise, Idaho

# #66

**KEY TO SUCCESS:** Our culture is what I'm most proud of, and it's the key to our success. We took the lessons I learned early on and built our culture around defining with whom we were willing to be in a relationship. We look for those who have integrity, who are life-long learners, positive and givers; not takers.

**INSPIRATION:** I have two coaches who inspire me continually. I read a lot and am inspired by people who actively seek to create a positive impact and want to change lives. I was raised in a generation where parents were not monitoring every step we took. I was left to figure things out on my own, and that was a gift.

67	Keller Williams: The Virginia Realty Alliance Group (92)	\$2,849,192,011	\$2,833,072,734	0.6%
68	Realty Austin (85)	\$2,842,129,874	\$2,636,357,535	7.8%
69	Berkshire Hathaway HomeServices Drysdale Properties (162)	\$2,783,788,383	\$2,548,309,571	9.2%
70	Briggs Freeman Sotheby's International Realty (232)	\$2,769,948,138	\$3,048,578,194	-9.1%
71	HUNT Real Estate ERA (35)	\$2,756,434,552	\$1,843,619,198	49.5%
72	PARKS (84)	\$2,717,168,523	\$2,254,068,838	20.5%
73	Shorewest Realtors (43)	\$2,703,547,300	\$2,731,700,000	-1.0%
74	Michael Saunders & Company (117)	\$2,698,735,492	\$2,635,680,787	2.4%
75	Carolina One Real Estate Services (66)	\$2,692,341,946	\$2,788,696,129	-3.5%
76	Realty Executives Phoenix and Yuma (82)	\$2,659,689,720	\$2,577,885,118	3.2%
77	Pinnacle Estate Properties, Inc. (170)	\$2,656,642,171		
78	JP and Associates REALTORS (50)	\$2,652,000,000	\$1,789,591,767	48.2%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
79	Allison James Estates & Homes (61)	\$2,629,933,548	\$2,929,084,056	-10.2%
80	Keller Williams Realty - Chadwick Group (49)	\$2,625,328,490	\$2,369,240,092	10.8%
81	Atlanta Fine Homes Sotheby's International Realty (194)	\$2,588,883,120	\$2,342,171,595	10.5%
82	RE/MAX Professionals (125)	\$2,587,496,195	\$2,519,326,957	2.7%
83	Washington Fine Properties (478)	\$2,550,868,865	\$2,629,900,508	-3.0%
84	HER LLC (40)	\$2,534,938,640	\$2,498,286,063	1.5%
85	Better Homes and Gardens Real Estate Gary Greene (58)	\$2,520,965,519	\$2,518,018,416	0.1%



**Mark Woodroof, Managing Partner**  
**Better Homes and Gardens Real Estate Gary Greene**  
*Houston, Texas*

**#85**

**EXCEEDING EXPECTATIONS:** We have a survey that goes to buyers and sellers. It's a long survey, but excellent feedback. People talk about what they thought about the agent, the service, the experience, and the company. We're seeing high 90's from people that say they would use us again and recommend us to their friends.

**INDUSTRY CHALLENGES:** The toughest thing for leaders is realizing that the goalpost is continually moving consumer expectations in our business. Consumers want everything to be easier, quicker, faster, and even less expensive in some cases. The reason that we've had so many disruptors in the business is that there's a real need for that. There's a need to make the transaction and experience much better.

86	John R. Wood Properties (196)	\$2,516,745,307	\$2,232,080,811	12.8%
87	Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines (34)	\$2,490,657,537	\$2,435,978,915	2.2%
88	Keller Williams Realty Ridgewood (147)	\$2,477,789,692	\$2,001,747,038	23.8%
89	Select Group (101)	\$2,446,907,436	\$2,441,322,563	0.2%
90	Benchmark Realty LLC (64)	\$2,439,071,265	\$2,160,370,370	12.9%
91	Zephyr Real Estate	\$2,409,530,143	\$2,293,853,267	5.0%
92	Bennion Deville Homes (149)	\$2,383,569,629	\$2,408,612,578	-1.0%
93	Atlanta Communities Real Estate Brokerage (52)	\$2,377,232,663	\$2,160,153,822	10.0%
94	Sibcy Cline Realtors (48)	\$2,365,169,452	\$2,511,907,164	-5.8%
95	Keller Williams Realty Raleigh, Brier Creek (59)	\$2,350,027,303	\$752,662,838	212.2%
96	Coldwell Banker Howard Perry and Walston Realty, Inc. (73)	\$2,341,502,084	\$2,261,814,956	3.5%
97	Better Homes and Gardens Real Estate Rand Realty (96)	\$2,295,412,675	\$2,217,348,187	3.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
98	RE/MAX Northwest Realtors (148)	\$2,288,779,733	\$1,659,422,950	37.9%
99	Keller Williams Capital Properties (152)	\$2,275,503,250	\$2,223,217,224	2.4%
100	Gibson Sotheby's International Realty (435)	\$2,236,720,978	\$1,722,678,392	29.8%
101	Berkshire Hathaway HomeServices Utah Properties (233)	\$2,235,898,500	\$2,288,330,182	-2.3%
102	RE/MAX Accord (327)	\$2,217,863,160	\$2,028,056,604	9.4%
103	Keller Williams Realty (86)	\$2,215,736,014	\$1,416,907,643	56.4%
104	Lakes, Sun Valley, Jackson Hole Sotheby's International Realty (375)	\$2,209,592,504	\$1,794,039,479	23.2%
105	Keller Williams Realty Alaska Group (77)	\$2,197,002,905	\$2,004,648,827	9.6%
106	Keller Williams Realty - Tulsa (44)	\$2,146,199,960	\$1,954,440,500	9.8%
107	Keller Williams Salt Lake City (109)	\$2,146,020,678	\$1,564,647,144	37.2%
108	PalmerHouse Properties (71)	\$2,143,946,945	\$1,713,907,839	25.1%
109	Surterre Properties, Inc.	\$2,140,174,915	\$2,605,620,706	-17.9%
110	RE/MAX Advantage Plus (83)	\$2,123,219,339	\$1,821,538,438	16.6%
111	ONE Sotheby's International Realty (467)	\$2,119,308,686	\$1,509,106,297	40.4%
112	CENTURY 21 M&M and Associates (140)	\$2,113,097,562	\$2,238,196,728	-5.6%
113	Keller Williams Realty	\$2,097,561,318	\$1,900,818,495	10.4%
114	CENTURY 21 Award (229)	\$2,093,021,008	\$2,120,064,006	-1.3%
115	Keller Williams Realty Fayetteville, AR (51)	\$2,060,180,766	\$1,128,023,990	82.6%
116	Prominent Properties Sotheby's International Realty (341)	\$2,058,355,623	\$1,834,291,327	12.2%
117	Keller Williams Plano Realty (252)	\$2,043,183,259	\$969,193,576	110.8%
118	Coldwell Banker Apex, Realtors (69)	\$2,034,535,871	\$1,677,767,568	21.3%
119	HomeSmart Evergreen Realty (262)	\$2,023,852,517	\$1,540,537,337	31.4%
120	Keller Williams Federal Way (107)	\$2,004,224,109	\$1,483,947,075	35.1%
121	Keller Williams Realty (120)	\$1,990,355,693	\$1,825,446,146	9.0%
122	Hasson Company (238)	\$1,985,231,465	\$1,874,707,305	5.9%
123	J. Rockcliff Realtors (494)	\$1,951,413,893	\$2,425,853,034	-19.6%
124	Keller Williams Realty Integrity Northwest (100)	\$1,948,360,241	\$1,700,036,008	14.6%
125	Bean Group   The Maine Real Estate Network (89)	\$1,947,031,342	\$2,007,837,075	-3.0%
126	Keller Williams Realty (324)	\$1,941,774,640	\$1,667,558,114	16.4%
127	Your Castle Real Estate (151)	\$1,928,291,979	\$2,306,099,741	-16.4%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
128	Virtual Properties Realty (55)	\$1,894,734,699		
129	Keller Williams Realty - CH Realty Investments LLC (119)	\$1,893,672,368	\$1,485,181,685	27.5%
130	Locations (288)	\$1,871,800,069	\$1,928,606,671	-2.9%
131	Kuper Sotheby's International Realty (261)	\$1,866,521,335	\$1,676,490,900	11.3%
132	Keller Williams Realty - Meggers Management Group (155)	\$1,859,387,478	\$1,459,232,020	27.4%
133	Coldwell Banker Weir Manuel Family of Companies (60)	\$1,848,156,931	\$1,950,103,556	-5.2%
134	Jameson Sotheby's International Realty (299)	\$1,844,530,404	\$1,570,283,012	17.5%
135	Realty Connect USA (191)	\$1,841,614,093	\$1,658,213,344	11.1%
136	Keller Williams Ballantyne Area (113)	\$1,841,121,161	\$1,945,585,233	-5.4%
137	McEneaney Associates, Inc. (330)	\$1,830,000,000	\$1,761,500,000	3.9%
138	Realty Executives Associates (62)	\$1,816,293,386	\$1,721,364,067	5.5%
139	The Group, Inc. Real Estate (190)	\$1,795,705,170	\$1,878,751,329	-4.4%
140	Keller Williams Kansas City - Northland (56)	\$1,769,565,809	\$1,430,647,311	23.7%
141	Legacy Real Estate & Associates ERA Powered	\$1,758,730,869	\$1,635,813,122	7.5%
142	Keller Williams Realty of Central Florida LLC (63)	\$1,754,071,960	\$1,512,024,137	16.0%
143	Keller Williams Realty Professionals (158)	\$1,745,641,772	\$1,239,940,290	40.8%
144	Hawaii Life Real Estate Services LLC	\$1,738,987,029	\$1,122,770,794	54.9%
145	Keller Williams Realty Brevard (97)	\$1,730,639,974	\$340,898,214	407.7%
146	Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach (106)	\$1,719,195,769	\$1,557,173,885	10.4%
147	Revelation Real Estate (116)	\$1,711,721,712	\$1,369,230,137	25.0%
148	RE/MAX Premier Properties (342)	\$1,709,202,980	\$1,970,749,354	-13.3%
149	RE/MAX Allegiance (226)	\$1,695,350,049	\$1,900,267,452	-10.8%
150	Keller Williams Realty West Monmouth (154)	\$1,690,716,971	\$1,386,086,827	22.0%
151	Keller Williams Realty Carmel Valley/Del Mar (476)	\$1,683,532,135	\$2,132,450,090	-21.1%
152	CENTURY 21 Redwood Realty (212)	\$1,678,498,754	\$1,662,352,841	1.0%
153	Better Homes and Gardens Real Estate Metro Brokers (72)	\$1,674,766,212	\$1,712,816,715	-2.2%
154	Keller Williams Realty - Silicon Valley	\$1,673,648,420	\$1,383,169,194	21.0%
155	Berkshire Hathaway HomeServices New Jersey Properties (230)	\$1,665,197,605	\$1,563,196,558	6.5%
156	Keller Williams Realty (67)	\$1,664,941,630	\$1,454,732,369	14.5%
157	Keller Williams Realty (70)	\$1,640,759,281	\$1,257,018,289	30.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
158	Better Homes and Gardens Real Estate The Masiello Group (74)	\$1,640,751,753	\$1,620,331,352	1.3%
159	Rose & Womble Realty (133)	\$1,617,371,061	\$1,365,182,423	18.5%
160	Keller Williams Realty Emerald Coast (93)	\$1,611,771,461	\$1,358,421,230	18.7%
161	Keller Williams - Brian Smith Mgmt. (215)	\$1,593,277,076	\$2,023,558,413	-21.3%
162	CENTURY 21 Judge Fite Company (99)	\$1,586,341,134	\$1,543,820,647	2.8%
163	Windermere Homes & Estates (350)	\$1,581,498,005	\$1,389,253,480	13.8%
164	The Randall Family of Companies (240)	\$1,573,821,243	\$1,351,650,000	16.4%



**Mike Schlott, President**  
**Kinlin Grover, Page Taft & Randall Realtors®**  
*Charlestown, Rhode Island*

**#164**

**MANAGEMENT PERSPECTIVE:** We still see ourselves as a boutique company. We are very flat in that we don't believe in layers of management. We believe in empowering the people who work in our organization. We're fortunate to have a group of highly talented people. What I've found is that if you give talented people the freedom to execute on a goal, more often than not, you get something better than you ever expected.

**RISKY BUSINESS:** We acquired Kinlin Grover on Cape Cod in 2009. We were a 150-agent company acquiring a 300-agent company. It was also quite a geographic leap from Rhode Island to Cape Cod; it was a completely different market, and we had to be sure that we'd be able to execute and guide that company forward. Today that company is the largest part of our organization. It's turned out to have been an excellent decision for us.

165	Coldwell Banker Legacy (94)	\$1,569,508,495	\$1,201,083,964	30.7%
166	Keller Williams E to P Management (124)	\$1,566,694,839	\$1,312,167,004	19.4%
167	Tierra Antigua Realty (75)	\$1,562,959,071		
168	RE/MAX Integrity (129)	\$1,554,169,973	\$1,487,648,103	4.5%
169	Keller Williams Metro Center (289)	\$1,544,352,710	\$1,505,042,441	2.6%
170	Berkshire Hathaway HomeServices Commonwealth Real Estate (438)	\$1,543,527,394	\$1,536,113,134	0.5%
171	CENTURY 21 Scheetz (110)	\$1,540,648,760	\$1,410,068,016	9.3%
172	Cascade Sotheby's International Realty (291)	\$1,536,651,725	\$1,230,015,828	24.9%
173	RE/MAX Executive (131)	\$1,535,219,300	\$1,512,022,952	1.5%
174	Keller Williams Realty Haigh Group (122)	\$1,529,940,175	\$1,464,727,360	4.5%
175	Keller Williams Realty Sunset Corridor/Eugene (165)	\$1,526,700,070	\$1,541,655,673	-1.0%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
176	Professional Realty Services International (199)	\$1,525,646,330	\$1,039,209,410	46.8%
177	Berkshire Hathaway HomeServices California Properties (260)	\$1,523,913,332	\$1,537,004,694	-0.9%
178	Downing-Frye Realty, Inc. (290)	\$1,519,768,067	\$1,414,261,159	7.5%
179	Intero Real Estate Services - East Bay	\$1,517,265,000	\$1,244,227,876	21.9%
180	PMZ Real Estate (176)	\$1,513,101,857	\$1,579,746,000	-4.2%
181	Slifer Smith & Frampton Real Estate	\$1,512,046,968	\$1,847,000,000	-18.1%
182	RE/MAX Realty Group (145)	\$1,510,332,681	\$1,769,577,103	-14.7%
183	Aspen Snowmass Sotheby's International Realty	\$1,502,239,734	\$1,371,220,862	9.6%
184	Comey & Shepherd (114)	\$1,500,000,000	\$1,400,000,000	7.1%
185	Keller Williams Realty - Ubaldini Group (111)	\$1,493,886,355	\$1,400,284,050	6.7%
186	Realogics Sotheby's International Realty	\$1,482,969,956	\$1,523,840,301	-2.7%
187	Berkshire Hathaway HomeServices Towne Realty (142)	\$1,482,951,444	\$1,344,825,955	10.3%
188	Coldwell Banker West (314)	\$1,482,021,049	\$1,498,590,567	-1.1%
189	Berkshire Hathaway HomeServices Anderson Properties (102)	\$1,474,312,038	\$1,367,033,965	7.8%
190	Dilbeck Real Estate	\$1,468,860,309	\$1,522,816,715	-3.5%
191	Greenwood King Properties	\$1,467,567,984	\$1,399,879,931	4.8%
192	Vista Sotheby's International Realty	\$1,465,304,282	\$1,596,098,349	-8.2%
193	Engel & Völkers SFRE	\$1,459,510,774		
194	Keller Williams Honolulu (433)	\$1,458,028,048	\$1,325,904,901	10.0%
195	Better Homes and Gardens Real Estate Kansas City Homes (160)	\$1,447,962,267	\$1,379,827,181	4.9%
196	Keller Williams Realty - The Hilgenberg Group (203)	\$1,447,021,655	\$1,452,919,382	-0.4%
197	Wilkinson ERA Real Estate (123)	\$1,442,401,422	\$1,439,903,325	0.2%
198	Keller Williams Realty - RM Realty Associates LLC (87)	\$1,441,871,820	\$1,268,035,589	13.7%
199	Keller Williams Realty Rafeh Corp. (271)	\$1,434,589,079	\$631,156,468	127.3%
200	Solid Source Real Estate (126)	\$1,426,853,500	\$1,288,348,000	10.8%
201	Better Homes and Gardens Real Estate Reliance Partners (395)	\$1,414,482,781	\$1,428,434,985	-1.0%
202	Elite Pacific Properties, LLC	\$1,394,326,130	\$1,176,978,104	18.5%
203	Coldwell Banker Select (65)	\$1,389,612,327	\$1,389,612,000	0.0%
204	Keller Williams Realty (181)	\$1,382,460,581	\$1,268,407,489	9.0%
205	Keller Williams Realty Hoover (88)	\$1,382,168,518	\$1,088,515,351	27.0%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
206	Chase International (406)	\$1,375,017,757	\$1,183,549,604	16.2%
207	Berkshire Hathaway HomeServices Verani Realty (174)	\$1,374,222,761	\$1,254,760,457	9.5%
208	Coach Realtors (364)	\$1,358,783,103	\$1,413,792,901	-3.9%
209	Keller Williams Realty (121)	\$1,357,519,639	\$1,180,419,711	15.0%
210	Cummings & Co. Realtors (159)	\$1,353,205,405	\$994,026,360	36.1%
211	Keller Williams - Agnew Real Estate LLC (248)	\$1,350,774,911	\$1,235,090,266	9.4%
212	RE/MAX DFW Associates (213)	\$1,344,022,532	\$1,434,481,945	-6.3%
213	Keller Williams Realty, Boston-Metro	\$1,321,871,948	\$1,246,016,936	6.1%
214	Keller Williams Realty Landmark (468)	\$1,313,317,485	\$1,303,626,173	0.7%
215	Keller Williams Realty (146)	\$1,308,384,028	\$205,002,267	538.2%
216	Keller Williams Realty Pacific Estates	\$1,303,209,367	\$1,005,293,363	29.6%
217	Beverly-Hanks & Associates (206)	\$1,294,735,186	\$1,284,459,906	0.8%
218	Dickson Realty (356)	\$1,291,356,895	\$1,315,884,834	-1.9%
219	Carpenter Realtors (78)	\$1,277,725,730	\$1,266,760,126	0.9%
220	Keller Williams Realty DTC LLC - Masters Realty LLC (284)	\$1,276,641,564	\$1,394,768,389	-8.5%
221	Smith & Associates Real Estate (372)	\$1,267,729,714	\$1,177,272,722	7.7%
222	RE/MAX Gold Coast (458)	\$1,252,349,199	\$1,195,575,313	4.7%
223	Five Star Real Estate (91)	\$1,249,364,265	\$1,084,281,770	15.2%
224	Realm Real Estate Professionals (153)	\$1,248,635,000		
225	Keller Williams Realty Greater Portland (187)	\$1,223,245,586	\$240,003,684	409.7%
226	Coldwell Banker Prime Properties (103)	\$1,220,386,651	\$1,093,426,651	11.6%
227	Keller Williams Realty Partners (171)	\$1,212,408,114	\$1,269,346,169	-4.5%
228	CENTURY 21 American Homes (373)	\$1,212,407,346	\$1,048,550,901	15.6%
229	RE/MAX Properties, Inc. (236)	\$1,211,526,283	\$1,342,982,508	-9.8%
230	Patterson Schwartz Real Estate (185)	\$1,202,898,663	\$1,151,897,629	4.4%
231	Keller Williams Realty - St. Louis Kirkwood (132)	\$1,189,162,428	\$610,882,771	94.7%
232	RE/MAX of Boulder Inc.	\$1,186,737,599	\$1,214,156,873	-2.3%
233	CENTURY 21 North East (247)	\$1,181,939,218	\$1,049,001,117	12.7%
234	Keller Williams Coastal and Lakes & Mountains Realty (214)	\$1,180,145,223	\$995,342,263	18.6%
235	Realty ONE Group Complete (304)	\$1,178,750,000	\$704,543,875	67.3%



RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
236	Reliant Realty ERA Powered (167)	\$1,177,335,226	\$1,022,914,987	15.1%
237	Keller Williams Pasadena/Arcadia	\$1,162,131,657	\$988,260,031	17.6%
238	Keller Williams Realty Knoxville-West (127)	\$1,156,294,689	\$1,139,387,375	1.5%
239	Heritage Texas Properties (239)	\$1,153,398,520	\$1,104,574,736	4.4%
240	Keller Williams Realty Royal Oak (180)	\$1,152,758,650	\$1,035,175,036	11.4%
241	JohnHart Real Estate	\$1,151,780,000		
242	Keller Williams Success Realty (201)	\$1,149,780,072	\$996,994,512	15.3%
243	Keller Williams City Life Realty	\$1,144,929,640	\$931,733,178	22.9%
244	RE/MAX Fine Properties (319)	\$1,132,171,674	\$1,004,628,442	12.7%
245	Keller Williams Realty Fort Mill (156)	\$1,122,354,587	\$1,030,696,131	8.9%
246	RE/MAX Alliance Group (219)	\$1,119,682,510	\$1,264,217,874	-11.4%
247	Coldwell Banker Brokers of the Valley	\$1,116,976,844	\$932,207,650	19.8%
248	John Daugherty, Realtors	\$1,115,155,510	\$1,108,200,204	0.6%
249	Coldwell Banker Danforth (462)	\$1,114,477,199	\$1,125,650,931	-1.0%
250	Coldwell Banker C&C Properties (265)	\$1,112,365,819	\$1,086,790,697	2.4%
251	McGuire Real Estate	\$1,110,744,670	\$1,142,104,410	-2.7%
252	Keller Williams Real Estate - Exton (256)	\$1,108,677,469	\$1,043,270,373	6.3%
253	Leading Edge Real Estate	\$1,105,126,684	\$1,501,197,461	-26.4%
254	Keller Williams Realty - Beverly (385)	\$1,098,323,606	\$1,028,977,343	6.7%
255	Coldwell Banker Vanguard Realty (197)	\$1,097,645,109	\$930,604,946	17.9%
256	Keller Williams North Florida (127)	\$1,096,499,295	\$1,150,265,512	-4.7%
257	Cutler Real Estate (108)	\$1,090,099,852	\$1,166,801,551	-6.6%
258	Keller Williams - Temecula Valley Real Estate, Inc. (273)	\$1,086,650,891	\$1,116,429,551	-2.7%
259	Keller Williams Integrity (306)	\$1,084,663,599	\$1,048,634,465	3.4%
260	Coldwell Banker Heritage (95)	\$1,082,695,155	\$908,818,095	19.1%
261	Willis Allen Real Estate	\$1,081,869,562	\$1,177,330,802	-8.1%
262	Intero Real Estate Services - So Cal (357)	\$1,079,126,890	\$981,967,186	9.9%
263	Berkshire Hathaway HomeServices Florida Properties Group (143)	\$1,072,918,936	\$1,034,048,712	3.8%
264	8z Real Estate (398)	\$1,072,705,658	\$972,794,771	10.3%
265	Today Sotheby's International Realty	\$1,072,676,533	\$1,095,730,544	-2.1%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
266	RE/MAX Suburban (227)	\$1,070,988,802	\$1,164,014,481	-8.0%
267	Keller Williams Consultants Realty (193)	\$1,069,615,751	\$1,077,997,737	-0.8%
268	Keller Williams Advisors/Advantage/Realty Associate Partners (141)	\$1,069,094,974	\$990,762,907	7.9%
269	Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS (177)	\$1,066,012,426	\$1,011,836,582	5.4%
270	Keller Williams Realty - Tyrrell Enterprise, Inc. (207)	\$1,064,502,736	\$1,056,210,005	0.8%
271	Keller Williams Signature (217)	\$1,059,113,107	\$1,467,320,989	-27.8%
272	Keller Williams Realty WINWIN Charlotte Partners (222)	\$1,058,745,954	\$1,135,474,267	-6.8%
273	PorchLight Real Estate Group (484)	\$1,054,011,776	\$897,015,386	17.5%
274	Keller Williams Realty Asheville, NC, Columbia & Columbia NE, SC (189)	\$1,052,809,231	\$1,306,894,359	-19.4%
275	Intracoastal Realty Corp (274)	\$1,050,383,427	\$1,085,957,856	-3.3%
276	Keller Williams Portland Central (368)	\$1,049,819,169	\$969,328,894	8.3%
277	Keller Williams SoCal	\$1,048,186,821	\$339,584,502	208.7%
278	Berkshire Hathaway HomeServices Select Properties (166)	\$1,046,766,626	\$1,065,246,213	-1.7%
279	Keller Williams Realty Professionals (280)	\$1,045,498,879	\$238,065,919	339.2%
280	Berkshire Hathaway HomeServices Professional Realty (115)	\$1,043,513,045	\$935,434,144	11.6%



**David Mussari, Managing Partner**  
 Berkshire Hathaway HomeServices Professional Realty  
 Mason, Ohio

**#280**

**SECRETS TO SUCCESS:** When recruiting professionals, we look for agents who have that collaborative mindset, who will participate for the larger good, not only within our brokerage but with other brokerages, to bring transactions to a close smoothly. On a tactical level, automation in our industry is key to an efficient operation. All of our online reputation management is automated. A lot of our marketing, social media and otherwise, is automated. We automate things for the client level. We have buyer services for buyer clients.

**MEMORABLE MOMENTS:** We just cleared the billion-dollar mark in sales. It was a proud moment, to know that we had built a strong company where 600 agents and 40 employees can make a good living. The billion-dollar threshold had been on our radar since we started in 2010—to build enough scale to be a competitive company. No matter what comes our way, we're going to be a stronger brokerage in the future.

281	Murney Associates, Realtors (118)	\$1,036,880,286	\$936,213,463	10.8%
282	Berkshire Hathaway HomeServices Indiana Realty (136)	\$1,030,489,392	\$970,170,266	6.2%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
283	Chinowth & Cohen Realtors (144)	\$1,028,151,716	\$1,002,978,213	2.5%



**Sheryl Chinowth, CEO and Co-founder**  
**Chinowth & Cohen Realtors**  
*Tulsa, Oklahoma*

**#283**

**LESSON LEARNED:** In growing our company, it changed very quickly. Every few months, the company grew and changed; it wasn't the same company. We had to stay ahead of the growth and supply tools and education to our agents while hiring managers and keeping up with support systems. The ability to adapt to each company iteration was key to our success as we grew.

**BIGGEST CHALLENGE:** Finding productive sales associates who fit our culture is always a challenge. We have a culture of helping each other. We're family owned, and that's important to us. We've had to ask even top-producing agents to leave if they didn't fit our culture. Doing that is painful. You have to be mindful of the balance between hiring new people and staying true to your standards and culture.

284	Keller Williams Realty Platinum (178)	\$1,027,823,668	\$929,695,071	10.6%
285	Keller Williams Realty Puyallup (277)	\$1,027,315,540	\$916,205,069	12.1%
286	Gardner Realtors (200)	\$1,027,000,000	\$1,085,000,000	-5.3%
287	Keller Williams Premier Properties	\$1,022,333,463	\$1,053,292,621	-2.9%
288	Keller Williams Realty Centre (272)	\$1,022,015,695	\$971,037,128	5.2%
289	Keller Williams Realty - Easton Market Center (410)	\$1,020,096,618	\$802,186,582	27.2%
290	Keller Williams Realty Portland Premiere (424)	\$1,017,809,836	\$1,004,817,343	1.3%
291	McGraw Realtors (223)	\$1,009,411,841		
292	HomeSmart Realty West	\$1,007,180,488	\$1,017,108,176	-1.0%
293	The K Company Realty / LoKation® (157)	\$1,006,500,000		
294	Greenridge Realty, Inc. (138)	\$1,005,255,233	\$950,779,199	5.7%
295	NP Dodge Real Estate Sales, Inc. (163)	\$1,004,000,000	\$1,030,000,000	-2.5%
296	Keller Williams Arizona Realty (392)	\$1,002,654,214	\$800,126,665	25.3%
297	Coldwell Banker D'Ann Harper, Realtors (218)	\$1,000,175,106	\$913,711,554	9.5%
298	Keller Williams Realty - Roseville (412)	\$994,855,248	\$1,999,910,894	-50.3%
299	LAER Realty Partners (278)	\$990,000,000	\$823,647,796	20.2%
300	Keller Williams Legacy (198)	\$988,132,044	\$653,728,262	51.2%
301	Berkshire Hathaway HomeServices Starck Real Estate (183)	\$987,708,774	\$879,877,165	12.3%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
302	Keller Williams Realty Premier Partners (301)	\$985,613,850	\$848,158,073	16.2%
303	Keller Williams Realty (187)	\$985,008,181	\$993,895,311	-0.9%
304	Keller Williams Realty Coastal Area Partners (205)	\$979,116,022	\$873,611,218	12.1%
305	RE/MAX of Santa Clarita	\$970,647,734	\$1,122,719,639	-13.5%
306	Keller Williams WinStar Realty (163)	\$969,758,989	\$945,414,353	2.6%
307	Nourmand & Associates	\$961,949,433	\$864,503,500	11.3%
308	Berkshire Hathaway HomeServices Alliance Real Estate (250)	\$959,129,299	\$1,066,661,643	-10.1%
309	RE/MAX Concepts (186)	\$955,679,920	\$867,816,266	10.1%
310	Florida Homes Realty & Mortgage (169)	\$950,695,754		
311	Keller Williams Big Rock Partners (173)	\$949,937,724	\$822,958,935	15.4%
312	Keller Williams Realty	\$946,849,763	\$387,285,057	144.5%
313	Realty Executives Tucson Elite (184)	\$946,568,578	\$893,275,546	6.0%
314	RE/MAX Eastside Brokers Inc.	\$946,078,376	\$1,069,069,876	-11.5%
315	RE/MAX Masters Millennium	\$931,467,851	\$864,472,660	7.7%
316	Meybohm Real Estate (211)	\$927,261,914	\$899,047,176	3.1%
317	Coldwell Banker Schneidmiller Realty (323)	\$925,964,157	\$749,699,894	23.5%
318	Charter One Realty (492)	\$923,583,039	\$806,372,459	14.5%
319	Keller Williams Realty La Jolla	\$921,085,650	\$376,305,616	144.8%
320	Keller Williams Realty Spokane (210)	\$916,431,488	\$789,222,695	16.1%
321	CENTURY 21 Masters	\$913,706,547	\$1,141,291,740	-19.9%
322	RE/MAX Champions	\$912,606,226	\$661,236,421	38.0%
323	London Properties Ltd. (313)	\$910,484,838	\$1,034,055,424	-12.0%
324	Jack Conway & Company, Inc. (429)	\$905,799,797	\$1,031,805,335	-12.2%
325	Keller Williams Realty Bellevue	\$905,148,816	\$682,699,684	32.6%
326	Berkshire Hathaway HomeServices Montana Properties (357)	\$901,847,520	\$810,059,479	11.3%
327	Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland (175)	\$901,023,970	\$833,388,502	8.1%
328	Keller Williams Raleigh (192)	\$900,534,603	\$275,771,566	226.6%
329	Keller Williams Realty Larchmont	\$895,238,521	\$810,366,296	10.5%
330	Coldwell Banker Premier Realty (332)	\$891,722,012	\$880,212,946	1.3%
331	Ruhl&Ruhl Realtors (130)	\$890,487,624	\$868,994,834	2.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
332	Keller Williams Realty Greater Seattle	\$886,675,824	\$829,428,844	6.9%
333	Better Homes and Gardens Real Estate JFF	\$882,536,029	\$939,487,000	-6.1%
334	Keller Williams Realty Greater Hartford (209)	\$882,520,228	\$870,323,790	1.4%
335	McColly Real Estate (161)	\$878,615,107	\$803,308,545	9.4%
336	Keller Williams (264)	\$874,090,446	\$995,468,498	-12.2%
337	Realty ONE Group Mountain Desert (267)	\$870,721,983		
338	RE/MAX Real Estate Group (329)	\$868,946,827	\$853,028,071	1.9%
339	RE/MAX Elite (325)	\$867,623,330	\$971,651,053	-10.7%
340	Ascent Real Estate, Inc.	\$864,606,085		
341	RE/MAX Realty Affiliates (451)	\$863,397,922	\$907,686,603	-4.9%
342	RE/MAX Advantage Realty (359)	\$863,126,209	\$827,076,408	4.4%
343	Residential Properties Ltd.	\$858,982,295	\$794,854,526	8.1%
344	RE/MAX Classic (235)	\$858,293,977	\$863,447,978	-0.6%
345	Keller Williams Realty Central 75 (326)	\$856,746,152	\$567,848,158	50.9%
346	Keller Williams Realty McLean	\$856,491,486	\$937,075,357	-8.6%
347	Keller Williams Realty Metairie (251)	\$853,022,711	\$571,735,112	49.2%
348	Keller Williams Classic/Homestead Realty (258)	\$847,984,273	\$832,758,851	1.8%
349	RE/MAX Town & Country (243)	\$843,248,060	\$684,630,531	23.2%
350	Keller Williams Realty Tempe-Scottsdale (287)	\$841,697,850	\$755,270,141	11.4%
351	RE/MAX Select Realty (179)	\$841,683,465	\$706,303,346	19.2%
352	RE/MAX Insight / On The Move / Advantage (361)	\$840,959,552	\$305,319,076	175.4%
353	The AgentOwned Realty Co. (253)	\$840,823,247	\$776,904,282	8.2%
354	Keller Williams Legacy (257)	\$838,864,374	\$703,656,245	19.2%
355	Red Oak Realty	\$837,389,620	\$792,429,722	5.7%
356	Keller Williams NYC	\$831,847,122	\$959,880,163	-13.3%
357	CENTURY 21 Allstars (496)	\$828,069,676	\$734,366,511	12.8%
358	Keller Williams Southern Arizona (221)	\$827,996,119	\$852,572,215	-2.9%
359	Four Seasons Sotheby's International Realty (440)	\$826,684,533	\$831,929,288	-0.6%
360	RE/MAX Associates (360)	\$826,161,465	\$762,734,611	8.3%
361	John L. Scott Medford and Ashland (422)	\$817,675,722	\$753,372,431	8.5%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
362	Coldwell Banker Hearthside, Realtors (345)	\$812,498,903	\$866,566,673	-6.2%
363	ARC Realty (296)	\$810,435,780	\$619,269,231	30.9%
364	Better Homes and Gardens Real Estate HomeCity (268)	\$809,343,951	\$528,682,237	53.1%
365	Coldwell Banker Island Properties	\$806,330,276	\$531,029,852	51.8%
366	Madison & Company Properties	\$803,779,938	\$713,791,840	12.6%
367	McWilliams I Ballard	\$801,101,390	\$667,292,393	20.1%
368	Berkshire Hathaway HomeServices Hudson Valley Properties (269)	\$798,534,503	\$651,256,573	22.6%
369	David Lyng Real Estate	\$798,101,736	\$855,043,380	-6.7%
370	Hegg, Realtors Inc. (242)	\$796,339,549	\$745,327,830	6.8%
371	Keller Williams Realty Indy Metro Northeast (234)	\$793,757,739	\$663,037,315	19.7%
372	RE/MAX Dynamic Properties (328)	\$793,699,272	\$603,923,820	31.4%
373	Keller Williams Capital Partners Realty (286)	\$789,453,264	\$707,307,316	11.6%
374	Keller Williams Realty Modesto (430)	\$786,709,146	\$635,025,682	23.9%
375	ERA Brokers Consolidated (333)	\$783,526,348	\$732,561,808	7.0%
376	Miramar International - Bakersfield (295)	\$780,387,268	\$662,459,305	17.8%
377	RE/MAX Select (348)	\$778,130,268	\$665,818,384	16.9%
378	Keller Williams Realty Golden Ticket Real Estate	\$777,445,256	\$515,090,385	50.9%
379	RLAH Real Estate	\$777,445,058	\$647,746,300	20.0%
380	RE/MAX Fine Properties (390)	\$777,252,578	\$756,179,618	2.8%
381	RE/MAX The Woodlands & Spring (456)	\$776,629,010	\$811,760,872	-4.3%
382	Keller Williams Realty Mission Viejo	\$776,502,304	\$816,356,983	-4.9%
383	Keller Williams Realty Greater Springfield (168)	\$774,477,875	\$676,875,215	14.4%
384	Keller Williams Philly Real Estate (305)	\$773,002,453	\$600,194,621	28.8%
385	Keller Williams Chervenik Realty (150)	\$768,771,176	\$746,100,932	3.0%
386	RE/MAX Excalibur (470)	\$766,625,665	\$808,782,538	-5.2%
387	Diane Turton, Realtors	\$765,058,197	\$858,354,215	-10.9%
388	RE/MAX of Cherry Creek Inc.	\$764,839,108	\$728,500,348	5.0%
389	Keller Williams Realty Rockwall - Lake Cities - Red River (298)	\$764,721,321	\$182,578,307	318.8%
390	Keller Williams Realty Morristown	\$762,466,932	\$756,524,698	0.8%
391	Coco, Early & Associates Inc. (427)	\$757,623,850	\$656,751,944	15.4%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
392	Keller Williams Realty (Level 5 Leadership) Management (411)	\$756,907,372	\$662,597,804	14.2%
393	Coldwell Banker Caine (302)	\$753,984,220	\$689,684,747	9.3%
394	RE/MAX United (416)	\$751,258,993	\$784,287,420	-4.2%
395	Kelly Right Real Estate (224)	\$744,096,039		
396	Berkshire Hathaway HomeServices California Realty	\$743,671,361	\$766,349,121	-3.0%
397	Keller Williams Realty (450)	\$741,095,919	\$751,959,215	-1.4%
398	Keller Williams Realty Capital District (279)	\$740,068,953	\$601,192,399	23.1%
399	Keller Williams Realty - KW Professionals (172)	\$739,640,895	\$643,526,831	14.9%
400	CENTURY 21 Beggins Enterprises (311)	\$739,095,113	\$688,986,402	7.3%
401	Coldwell Banker Distinctive Properties (409)	\$737,331,553	\$580,261,974	27.1%
402	Keller Williams Silicon Beach	\$736,661,911	\$688,272,089	7.0%
403	The Danberry Co., Realtors (182)	\$736,502,794	\$659,281,399	11.7%



**Lynn Fruth, CEO and Co-owner**  
**The Danberry Co. Realtors**  
*Toledo, Ohio*

**#403**

**LIVING OUR VALUES:** We take alignment with our values seriously when recruiting agents. If we determine that we're not aligned with a candidate, we won't hire them. It starts with knowing what your values are. Ours are plastered throughout the company, on our website and in our marketing collateral—We work hard and have fun. We encourage giving back to the community. Last year, our agents collectively volunteered 5,600 hours in the community. We held a summer celebration in recognition of their community service.

**FUTURE PLANS:** I have an eight-year plan for transition and ownership of the brokerage. Three managers in my company are in the process of being groomed to take over by 2025. I'm having so much fun with these young leaders. I get to mentor them; they're sponges, and bright people. I wish I had been as far along at their age as they are.

404	Stark Company Realtors (351)	\$730,385,979	\$730,787,411	-0.1%
405	CENTURY 21 Bradley Realty, Inc. (202)	\$726,954,678	\$638,568,985	13.8%
406	ERA Wilder Realty (228)	\$726,735,890	\$653,408,936	11.2%
407	RE/MAX Gateway (474)	\$726,597,127	\$790,990,531	-8.1%
408	Keller Williams Realty Green Bay (216)	\$725,064,272	\$567,803,492	27.7%
409	Charles Rutenberg Realty (437)	\$724,752,729	\$790,006,187	-8.3%
410	J.P. Weigand & Sons, Inc. (246)	\$724,525,310	\$698,602,476	3.7%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
411	Nationwide Real Estate Executives	\$724,389,065	\$641,374,623	12.9%
412	Keller Williams Realty The Marketplace (349)	\$722,301,763	\$629,267,473	14.8%
413	Keller Williams Realty - KW Pinnacle (414)	\$718,331,158	\$526,377,098	36.5%
414	Realty Executives Integrity (311)	\$718,234,587	\$786,075,664	-8.6%
415	RE/MAX Realty 100 (281)	\$717,989,702	\$703,768,683	2.0%
416	Keller Williams Grand Rapids (294)	\$717,637,447	\$817,044,025	-12.2%
417	Scenic Sotheby's International Realty	\$714,261,453	\$658,375,866	8.5%
418	Zeitlin Sotheby's International Realty	\$712,806,617	\$591,981,286	20.4%
419	Coldwell Banker Coastal Alliance	\$711,801,037	\$509,302,499	39.8%
420	The Russell Realty Co (139)	\$710,404,366	\$634,824,667	11.9%
421	Keller Williams Realty Encino-Sherman Oaks	\$709,807,104		
422	Keller Williams Classic Realty (340)	\$706,054,108	\$884,517,368	-20.2%
423	Keller Williams Montclair, NJ	\$704,145,171	\$686,599,381	2.6%
424	Realty Executives Santa Clarita	\$703,327,302	\$931,861,159	-24.5%
425	Keller Williams Real Estate (352)	\$701,400,500	\$697,796,134	0.5%
426	Keller Williams Tri-Valley Realty	\$696,556,297	\$598,897,467	16.3%
427	Schuler Bauer Real Estate ERA Powered (231)	\$695,189,724	\$666,261,906	4.3%
428	Keller Williams Integrity First Realty (436)	\$694,221,436	\$587,128,453	18.2%
429	Keller Williams Realty Sioux Falls, SD (275)	\$693,817,961	\$655,238,235	5.9%
430	Keller Williams Realty	\$691,206,362	\$767,857,255	-10.0%
431	Coldwell Banker Wallace & Wallace, Realtors (263)	\$691,146,201	\$674,475,831	2.5%
432	Keller Williams Realty (208)	\$688,874,900		
433	Coldwell Banker Mason Morse Real Estate	\$686,906,358	\$683,588,264	0.5%
434	RE/MAX Peak to Peak	\$685,543,284	\$583,571,642	17.5%
435	RE/MAX Metro	\$683,785,690	\$676,365,671	1.1%
436	d'aprile properties	\$683,514,030		
437	Dale Sorensen Real Estate, Inc.	\$683,295,751	\$643,072,922	6.3%
438	RE/MAX Realtec Group (363)	\$677,948,223	\$596,570,067	13.6%
439	RE/MAX Southern Homes (396)	\$677,650,816	\$661,060,405	2.5%
440	Keller Williams Realty (397)	\$676,852,952	\$530,784,217	27.5%



RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
441	CENTURY 21 Arizona Foothills (393)	\$676,106,325	\$600,316,213	12.6%
442	Coldwell Banker Kappel Gateway Realty	\$675,966,146	\$687,717,271	-1.7%
443	RE/MAX Whatcom County, Inc. (486)	\$675,596,834	\$627,501,030	7.7%
444	RE/MAX Results (204)	\$675,224,696	\$703,316,282	-4.0%
445	PureWest Christie's International Real Estate	\$674,642,635	\$653,684,612	3.2%
446	Keller Williams Realty Greater Cleveland (220)	\$674,444,794	\$589,088,429	14.5%
447	CENTURY 21 Real Estate Alliance	\$671,236,393	\$618,425,794	8.5%
448	Keller Williams Realty Greater Northwest (334)	\$668,613,105	\$187,690,093	256.2%
449	Keller Williams Philadelphia (455)	\$666,910,785	\$462,751,579	44.1%
450	Keller Williams Realty Louisville East (269)	\$665,277,785	\$727,196,588	-8.5%
451	Keller Williams Realty - Hudson Valley Realty Group (453)	\$663,294,074	\$546,146,914	21.4%
452	Keller Williams Realty Huntsville - Classic Realty, LLC (297)	\$663,188,728	\$533,153,607	24.4%
453	RE/MAX Boone Realty (254)	\$661,343,554	\$671,049,866	-1.4%
454	RE/MAX Platinum (310)	\$659,558,562	\$742,812,752	-11.2%
455	Keller Williams Realty Greater Rochester (195)	\$658,071,354	\$428,744,013	53.5%
456	Steamboat Sotheby's International Realty	\$657,692,062	\$556,215,504	18.2%
457	john greene Enterprises (412)	\$657,448,520	\$559,629,662	17.5%
458	RE/MAX of Reading (241)	\$652,135,222	\$652,703,060	-0.1%
459	Keller Williams Preferred Properties (443)	\$652,035,806	\$505,891,003	28.9%
460	Coldwell Banker Harris McHaney & Faucette (316)	\$650,822,337	\$584,914,767	11.3%
461	Ansley Atlanta Real Estate	\$650,760,309		
462	Keller Williams Preferred Realty	\$648,839,550	\$675,940,115	-4.0%
463	Better Homes and Gardens Real Estate Advantage Realty	\$646,527,830	\$732,816,589	-11.8%
464	RE/MAX Center (442)	\$643,643,769	\$803,460,556	-19.9%
465	RE/MAX 4000 Inc. (421)	\$642,579,479	\$551,603,497	16.5%
466	Keller Williams Realty Indy Metro South (245)	\$641,986,347	\$555,895,528	15.5%
467	Keller Williams Roers Realty (309)	\$640,813,045	\$389,162,836	64.7%
468	Keller Williams Realty Community Partners (469)	\$640,234,812	\$509,372,029	25.7%
469	RE/MAX Integrity	\$640,201,096	\$669,370,723	-4.4%
470	Coldwell Banker Barnes (398)	\$639,685,505	\$673,581,376	-5.0%

RANK	COMPANY (SIDES RANK)	2018 SALES VOLUME	2017 SALES VOLUME	%CHANGE
471	Keller Williams Corona	\$639,467,645	\$576,725,084	10.9%
472	RE/MAX All-Pro	\$639,337,751	\$316,878,206	101.8%
473	Heritage House Sotheby's International Realty	\$639,250,751	\$701,149,827	-8.8%
474	Coldwell Banker Elite (420)	\$635,522,328	\$606,361,976	4.8%
475	Laffey Real Estate	\$632,363,975	\$757,778,196	-16.6%
476	Keller Williams Realty Boston NW	\$632,335,536	\$496,859,320	27.3%
477	Keller Williams Realty Greater Nassau	\$631,844,741	\$415,291,205	52.1%
478	RE/MAX Masters Realty	\$631,487,856	\$630,264,559	0.2%
479	Robert Paul Properties	\$630,815,000	\$605,600,189	4.2%
480	Berkshire Hathaway HomeServices Beach Properties of Florida	\$628,660,355	\$588,442,706	6.8%
481	Keller Williams Realty Showcase Properties	\$626,318,012	\$599,140,376	4.5%
482	Keller Williams Crofton/Ft. Meade (500)	\$625,734,884	\$603,445,520	3.7%
483	Callaway Henderson Sotheby's International Realty	\$624,106,255	\$673,015,518	-7.3%
484	Coldwell Banker Schmitt Real Estate Co.	\$621,503,106	\$573,821,425	8.3%
485	RE/MAX Ability Plus (293)	\$619,902,337	\$751,863,106	-17.6%
486	RE/MAX College Park Realty	\$617,721,650	\$681,836,132	-9.4%
487	Dickens Mitchener & Associates	\$613,234,085	\$576,507,616	6.4%
488	Keller Williams Realty Bakersfield	\$613,229,597	\$697,206,100	-12.0%
489	Keller Williams Sarasota Lakewood Ranch (315)	\$611,722,177	\$583,418,959	4.9%
490	RE/MAX Professionals (354)	\$610,209,033	\$745,392,225	-18.1%
491	Keller Williams Client's Choice Realty	\$608,721,536	\$565,209,580	7.7%
492	HomeSmart Realty Group	\$607,174,959	\$518,071,982	17.2%
493	RE/MAX Premier Realty	\$606,981,180	\$627,903,487	-3.3%
494	RE/MAX Preferred (425)	\$603,739,325	\$598,950,787	0.8%
495	RE/MAX At Barnegat Bay	\$601,272,515	\$576,107,585	4.4%
496	KW Utah Realtors Keller Williams	\$600,279,577	\$462,541,829	29.8%
497	RE/MAX Commonwealth (461)	\$599,767,966	\$658,738,009	-9.0%
498	Keller Williams Realty Southern New Hampshire	\$598,765,629	\$565,781,877	5.8%
499	Keller Williams Realty Allen	\$597,920,923	\$1,085,066,681	-44.9%
500	Coldwell Banker Premier Real Estate	\$597,806,559	\$457,329,233	30.7%

# T H E REALTRENDS F I V E H U N D R E D

## AFFILIATED FIRMS

As in previous editions, we have added rankings for firms that are affiliated with one of the recognized global brand names. The national brands we identified were Berkshire Hathaway HomeServices, Better Homes and Gardens, CENTURY 21, Coldwell Banker, Engel & Völkers, ERA, EXIT Realty, HomeSmart, Keller Williams, Leading Real Estate Companies of the World, NextHome, Real Living, Realty Executives, RE/MAX and Sotheby's International Realty.

### TOP BERKSHIRE HATHAWAY HOMESERVICES AFFILIATES



BERKSHIRE  
HATHAWAY  
HomeServices

RANK	COMPANY	OFFICES	2018 SIDES
1	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	53	15,766
2	<b>Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	28	14,139
3	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	53	13,963
4	<b>Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines</b> Rockford, MI	49	13,609
5	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	24	12,558
6	<b>Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	41	6,240
7	<b>Berkshire Hathaway HomeServices Professional Realty</b> Mason, OH	29	5,796
8	<b>Berkshire Hathaway HomeServices Indiana Realty</b> Indianapolis, IN	15	5,104
9	<b>Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	7	4,949
10	<b>Berkshire Hathaway HomeServices Florida Properties Group</b> Trinity, FL	20	4,858
11	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> Danville, CA	48	4,610
12	<b>Berkshire Hathaway HomeServices Select Properties</b> St. Louis, MO	8	4,588
13	<b>Berkshire Hathaway HomeServices Verani Realty</b> Londonderry, NH	13	4,473



**Tom Hosack, President and CEO**  
**Berkshire Hathaway HomeServices The Preferred Realty**  
*Pittsburgh, Pennsylvania*

**MEMORABLE MOMENT:** I attended a wedding for one of my branch managers who I had hired and coached. He had been rookie of the year and developed into a fine manager. At the wedding, I looked around and realized that he made more money than most anyone in his family. That impacted me as he was a cement finisher when he came to real estate. I realized that this industry has the power to transform lives. You don't have to have an MBA from Harvard. If you're just willing to work hard, you can be incredibly successful and control your destiny.

**RISKY BUSINESS:** On June 8, 2018, I bought Berkshire Hathaway The Preferred Realty. We immediately doubled in size and kept their name. It was the most exciting thing I've ever done in my life.

RANK	COMPANY	OFFICES	2018 SIDES
14	<b>Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS</b> Greenville, SC	10	4,432
15	<b>Berkshire Hathaway HomeServices Starck Real Estate</b> Palatine, IL	18	4,378
16	<b>Berkshire Hathaway HomeServices New Jersey Properties</b> Somerset, NJ	19	3,673
17	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	29	3,625
18	<b>Berkshire Hathaway HomeServices Alliance Real Estate</b> St. Louis, MO	8	3,395
19	<b>Berkshire Hathaway HomeServices California Properties</b> Cerritos, CA	22	3,286
20	<b>Berkshire Hathaway HomeServices Hudson Valley Properties</b> Lagrangeville, NY	12	3,186
21	<b>Berkshire Hathaway HomeServices Montana Properties</b> Bozeman, MT	15	2,590
22	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	22	2,199
23	<b>Berkshire Hathaway HomeServices Blake, REALTORS</b> Albany, NY	10	2,063
24	<b>Berkshire Hathaway HomeServices Executive Realty</b> Schererville, IN	2	1,674
25	<b>Berkshire Hathaway HomeServices New Mexico Properties</b> Albuquerque, NM	5	1,648
26	<b>Berkshire Hathaway HomeServices Realty Center</b> Chattanooga, TN	5	1,578
27	<b>Berkshire Hathaway HomeServices CNY Realty</b> Syracuse, NY	10	1,338
28	<b>Berkshire Hathaway HomeServices Innovative Real Estate</b> Denver, CO	4	1,289
29	<b>Berkshire Hathaway HomeServices Cooper &amp; Co. Inc., REALTORS</b> Mobile, AL	7	1,284
30	<b>Berkshire Hathaway Homeservices Elite Real Estate</b> Orem, UT	5	1,229
31	<b>Berkshire Hathaway HomeServices Select Realty</b> Fredericksburg, VA	3	1,175
32	<b>Berkshire Hathaway HomeServices Snyder Real Estate</b> Bloomington, IL	2	1,173

RANK	COMPANY	OFFICES	2018 SIDES
33	<b>Berkshire Hathaway HomeServices Beach Properties of Florida</b> Santa Rosa Beach, FL	12	1,155
34	<b>Berkshire Hathaway HomeServices Parks &amp; Weisberg, Realtors</b> Louisville, KY	10	1,107
35	<b>Berkshire Hathaway HomeServices Central Washington Real Estate</b> Yakima, WA	2	1,079
36	<b>Berkshire Hathaway HomeServices HWWB, REALTORS</b> Birmingham, MI	2	1,047
37	<b>Berkshire Hathaway HomeServices Rocky Mountain, REALTORS</b> Boulder, CO	9	1,038
38	<b>Berkshire Hathaway HomeServices Don Johnson, REALTORS</b> San Antonio, TX	4	1,006
38	<b>Berkshire Hathaway HomeServices Texas Realty</b> Austin, TX	6	1,006
40	<b>Berkshire Hathaway HomeServices Northeast Real Estate</b> Bangor, ME	8	983
41	<b>Berkshire Hathaway HomeServices California Realty</b> Thousand Oaks, CA	4	966
42	<b>Berkshire Hathaway HomeServices Troth, REALTORS</b> Lancaster, CA	1	952
43	<b>Berkshire Hathaway HomeServices Results Realty</b> Kissimmee, FL	3	916
44	<b>Berkshire Hathaway HomeServices Woodmont Realty</b> Brentwood, TN	2	911
45	<b>Berkshire Hathaway HomeServices Gallo Realty</b> Lewes, DE	4	856
45	<b>Berkshire Hathaway HomeServices Preferred Real Estate</b> Auburn, AL	1	856
47	<b>Berkshire Hathaway HomeServices Taliesyn Realty</b> Cordova, TN	1	842
48	<b>Berkshire Hathaway HomeServices First, REALTORS</b> Topeka, KS	1	841
49	<b>Berkshire Hathaway HomeServices Enchanted Lands, REALTORS</b> Roswell, NM	3	829
50	<b>Berkshire Hathaway HomeServices Hodnett Cooper Real Estate</b> St. Simons Island, GA	4	823
51	<b>Berkshire Hathaway HomeServices Metro Realty</b> Wauwatosa, WI	2	822

RANK	COMPANY	OFFICES	2018 SIDES
52	<b>Berkshire Hathaway HomeServices Real Estate Center</b> Parkersburg, WV	4	786
53	<b>Berkshire Hathaway HomeServices Floberg Real Estate</b> Billings, MT	3	767
54	<b>Berkshire Hathaway HomeServices Premier Properties</b> Fargo, ND	1	719
55	<b>Berkshire Hathaway HomeServices Beazley, REALTORS</b> Evans, GA	11	678
56	<b>Berkshire Hathaway Homeservices United Properties</b> Baton Rouge, LA	3	676
57	<b>Berkshire Hathaway HomeServices Dawson Ford Garbee &amp; Co.</b> Lynchburg, VA	3	673
58	<b>Berkshire Hathaway HomeServices Stein &amp; Summers Real Estate</b> St. Joseph, MO	2	654
59	<b>Berkshire Hathaway HomeServices Myrtle Beach Real Estate</b> Myrtle Beach, SC	2	652
60	<b>Berkshire Hathaway HomeServices Premier Properties</b> Houston, TX	8	630
61	<b>Berkshire Hathaway HomeServices American Heritage Real Estate</b> Elk Grove Village, IL	1	623
61	<b>Berkshire Hathaway HomeServices California Properties</b> Torrance, CA	3	623
61	<b>Berkshire Hathaway HomeServices Hodrick Realty</b> Williamsport, PA	4	623
64	<b>Berkshire Hathaway HomeServices Prime Properties</b> Greenville, NC	1	621
65	<b>Berkshire Hathaway HomeServices Zack Shore, REALTORS</b> Manahawkin, NJ	6	612
66	<b>Berkshire Hathaway Homeservices Silverhawk Realty</b> Caldwell, ID	5	606
67	<b>Berkshire Hathaway HomeServices Benchmark Realty</b> Shawnee, OK	2	605
68	<b>Berkshire Hathaway Homeservices All American Homes</b> Fayetteville, NC	2	590
69	<b>Berkshire Hathaway Homeservices Elite Real Estate</b> Sacramento, CA	1	588
70	<b>Berkshire Hathaway HomeServices Chaplin Williams Realty</b> Fernandina Beach, FL	2	585

RANK	COMPANY	OFFICES	2018 SIDES
71	<b>Berkshire Hathaway HomeServices de Movellan Properties</b> Lexington, KY	1	579
72	<b>Berkshire Hathaway HomeServices Worldwide, REALTORS</b> Keller, TX	3	563
73	<b>Berkshire Hathaway HomeServices Colorado Properties</b> Vail, CO	8	562
74	<b>Berkshire Hathaway HomeServices Elite Properties</b> Edwardsville, IL	2	527
74	<b>Berkshire Hathaway HomeServices Page Realty</b> Medfield, MA	3	527
76	<b>Berkshire Hathaway Homeservices Biros Real Estate</b> Evergreen Park, IL	1	510



**BERKSHIRE  
HATHAWAY**  
HomeServices

**MAKES UP  
7.8%  
OF THE**

**REALTRENDS**  
FIVE HUNDRED

T H E

# REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

## TOP BETTER HOMES AND GARDENS REAL ESTATE AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	20	8,299
2	<b>Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta, GA	25	7,449
3	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Bedford, NH	36	7,394
4	<b>Better Homes and Gardens Real Estate Rand Realty</b> Nanuet, NY	27	6,414
5	<b>Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park, KS	8	4,637
6	<b>Better Homes and Gardens Real Estate Big Hill</b> Dayton, OH	12	3,234
7	<b>Better Homes and Gardens Real Estate HomeCity</b> San Antonio, TX	10	3,211
8	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	9	2,370
9	<b>Better Homes and Gardens Real Estate The Good Life Group</b> Omaha, NE	4	1,986
10	<b>Better Homes and Gardens Real Estate Main Street Properties</b> Pensacola, FL	6	1,682
11	<b>Better Homes and Gardens Real Estate Paracle / Go Realty</b> Fort Mill, SC	5	1,592
12	<b>Better Homes and Gardens Real Estate Winans</b> Dallas, TX	6	1,591
13	<b>Better Homes and Gardens Real Estate Florida 1st</b> Fort Lauderdale, FL	4	1,037

RANK	COMPANY	OFFICES	2018 SIDES
14	<b>Better Homes and Gardens Real Estate 43° North</b> Meridian, ID	1	1,033
15	<b>Better Homes and Gardens Real Estate Executive Partners</b> Augusta, GA	2	1,002
16	<b>Better Homes and Gardens Real Estate Advantage Realty</b> Honolulu, HI	7	931
17	<b>Better Homes and Gardens Real Estate JFF</b> San Mateo, CA	7	838
18	<b>Better Homes and Gardens Real Estate Alliance</b> Wichita, KS	2	808
19	<b>Better Homes and Gardens Real Estate Realty Partners</b> Clackamas, OR	5	795
20	<b>Better Homes and Gardens Real Estate Lifestyles Realty</b> Jacksonville Beach, FL	3	781
21	<b>Better Homes and Gardens Real Estate Native American Group</b> Virginia Beach, VA	4	745
22	<b>Better Homes and Gardens Real Estate Franklin Group</b> Kaysville, UT	3	632
23	<b>Better Homes and Gardens Real Estate Wilkins &amp; Associates</b> Stroudsburg, PA	4	631
24	<b>Better Homes and Gardens Real Estate All Seasons</b> Chanhassen, MN	7	595
25	<b>Better Homes and Gardens Real Estate Young &amp; Company</b> Spartanburg, SC	1	566
26	<b>Better Homes and Gardens Real Estate Star Homes</b> Grayslake, IL	2	506

T H E

# REAL TRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

## TOP CENTURY 21 AFFILIATES

## CENTURY 21

RANK	COMPANY	OFFICES	2018 SIDES
1	<b>CENTURY 21 Affiliated</b> Madison, WI	132	20,254
2	<b>CENTURY 21 New Millennium</b> Alexandria, VA	20	7,681
3	<b>CENTURY 21 Everest Real Estate</b> Midvale, UT	15	7,221
4	<b>CENTURY 21 Judge Fite Company</b> Dallas, TX	28	6,331
5	<b>CENTURY 21 Scheetz</b> Carmel, IN	8	5,945
6	<b>CENTURY 21 M&amp;M and Associates</b> Oakdale, CA	31	5,049
7	<b>CENTURY 21 Bradley Realty, Inc.</b> Fort Wayne, IN	4	4,118
8	<b>CENTURY 21 Redwood Realty</b> Ashburn, VA	14	3,921
9	<b>CENTURY 21 Award</b> San Diego, CA	15	3,674
10	<b>CENTURY 21 North East</b> Peabody, MA	45	3,409
11	<b>CENTURY 21 Select Real Estate, Inc.</b> Yuba City, CA	21	3,133
12	<b>CENTURY 21 Sweyer &amp; Associates</b> Wilmington, NC	8	3,053
13	<b>CENTURY 21 Beggins Enterprises</b> Apollo Beach, FL	12	2,844
14	<b>CENTURY 21 Signature Realty</b> Saginaw, MI	9	2,647



**Dan Kruse, CEO and President**  
CENTURY 21 Affiliated  
*Madison, Wisconsin*

**CREATIVE THINKING:** The culture of our company is that we don't have a micromanaged culture. We put the onus on our managers, so a branch office in Grand Rapids, Michigan has a different culture than one in Chicago, Illinois. We encourage them to run the office like they would run a company that they own while offering guidance along the way.

**LESSON LEARNED:** It's important to push yourself out of your comfort zone. If you're not taking a risk, you're not growing as a person, and you're not growing professionally. Taking risks was vital for me early in my career.

RANK	COMPANY	OFFICES	2018 SIDES
15	<b>CENTURY 21 American Homes</b> East Meadow, NY	13	2,500
16	<b>CENTURY 21 Legacy</b> Greeneville, TN	7	2,435
17	<b>CENTURY 21 The Harrelson Group</b> Myrtle Beach, SC	3	2,398
18	<b>CENTURY 21 Arizona Foothills</b> Phoenix, AZ	10	2,382
19	<b>CENTURY 21 Curran &amp; Oberski</b> Dearborn, MI	3	2,373
20	<b>CENTURY 21 Beutler &amp; Associates</b> Coeur d'Alene, ID	3	2,282
21	<b>CENTURY 21 Signature Real Estate</b> Ames, IA	8	2,277
22	<b>CENTURY 21 Town &amp; Country</b> Utica, MI	3	2,167
23	<b>CENTURY 21 Mike Bowman, Inc.</b> Grapevine, TX	2	2,068
24	<b>CENTURY 21 Allstars</b> Pico Rivera, CA	1	2,007
25	<b>CENTURY 21 AllPoints Realty</b> Southington, CT	8	1,979
26	<b>CENTURY 21 Ace Realty</b> Appleton, WI	1	1,946
27	<b>CENTURY 21 HomeStar</b> Solon, OH	1	1,916
28	<b>CENTURY 21 Blackwell &amp; Co. Realty, Inc.</b> Boiling Springs, SC	3	1,771
29	<b>CENTURY 21 Masters</b> Walnut, CA	10	1,766
30	<b>CENTURY 21 Elite</b> Shreveport, LA	1	1,762
31	<b>CENTURY 21 Sunbelt Realty</b> Cape Coral, FL	9	1,755
32	<b>CENTURY 21 Northland</b> Traverse City, MI	13	1,721
33	<b>CENTURY 21 Jordan-Link</b> Visalia, CA	4	1,720
34	<b>CENTURY 21 Maselle and Associates</b> Jackson, MS	9	1,656
35	<b>CENTURY 21 Advantage Gold</b> Southampton, PA	11	1,617

RANK	COMPANY	OFFICES	2018 SIDES
36	<b>CENTURY 21 Action Plus Realty</b> Freehold, NJ	9	1,587
37	<b>CENTURY 21 Alliance</b> Mount Laurel, NJ	10	1,575
38	<b>CENTURY 21 Nachman Realty</b> Newport News, VA	7	1,560
39	<b>CENTURY 21 Goodyear Green</b> Edmond, OK	6	1,507
40	<b>CENTURY 21 Advantage Realty, A Robinson Company</b> London, KY	5	1,506
41	<b>CENTURY 21 Tenace Realty</b> Coral Springs, FL	3	1,439
42	<b>CENTURY 21 Results Realty Services</b> Cumming, GA	1	1,333
43	<b>CENTURY 21 Americana</b> Las Vegas, NV	3	1,325
44	<b>CENTURY 21 Vanguard</b> Columbia, SC	5	1,235
45	<b>CENTURY 21 Action Realty</b> Houma, LA	2	1,226
46	<b>CENTURY 21 United</b> El Dorado, AR	7	1,182
47	<b>CENTURY 21 North Homes Realty, Inc.</b> Lynnwood, WA	8	1,165
48	<b>CENTURY 21 First Group</b> Sulphur Springs, TX	7	1,136
49	<b>CENTURY 21 Frontier Realty</b> McMurray, PA	5	1,078
50	<b>CENTURY 21 Lois Lauer Realty</b> Redlands, CA	2	1,075
51	<b>CENTURY 21 NorthBay Alliance</b> Santa Rosa, CA	12	1,044
52	<b>CENTURY 21 Clinkenbeard Agency</b> Fort Gibson, OK	7	1,030
53	<b>CENTURY 21 Beal</b> College Station, TX	1	973
54	<b>CENTURY 21 The Real Estate Centre</b> Pasadena, MD	6	957
55	<b>CENTURY 21 Lakeside Realty</b> Youngstown, OH	1	953
56	<b>CENTURY 21 All-Service</b> Bedford, VA	5	944



RANK	COMPANY	OFFICES	2018 SIDES
57	<b>CENTURY 21 J W Morton Real Estate, Inc.</b> Inverness, FL	1	943
58	<b>CENTURY 21 Premier Real Estate</b> Columbus, GA	1	934
58	<b>CENTURY 21 Realty Masters</b> Montebello, CA	3	934
60	<b>CENTURY 21 Select Group</b> Blakeslee, PA	7	933
61	<b>CENTURY 21 Beachside, Realtors</b> Upland, CA	6	922
62	<b>CENTURY 21 Pro-Link Realty</b> Sioux City, IA	2	913
63	<b>CENTURY 21 Aztec &amp; Associates</b> Charlotte Harbor, FL	1	906
64	<b>CENTURY 21 AAA North</b> Sterling Heights, MI	4	902
65	<b>CENTURY 21 Wright Real Estate</b> Tahlequah, OK	3	897
66	<b>CENTURY 21 Hometown Realty</b> Arroyo Grande, CA	11	896
67	<b>CENTURY 21 Olympian</b> Houston, TX	5	886
68	<b>CENTURY 21 Realty Solutions</b> Anchorage, AK	6	875
69	<b>CENTURY 21 Morrison Realty</b> Bismarck, ND	1	858
70	<b>CENTURY 21 Rauh &amp; Johns</b> Sewell, NJ	1	848
71	<b>CENTURY 21 Smith Hourigan Group</b> Shavertown, PA	3	818
72	<b>CENTURY 21 Northwest Realty</b> Kirkland, WA	2	817
73	<b>CENTURY 21 Blue Marlin Pelican</b> Destin, FL	10	815
74	<b>CENTURY 21 The Edge</b> El Paso, TX	4	806
75	<b>CENTURY 21 Peak</b> Woodland Hills, CA	5	790
76	<b>CENTURY 21 Gavish Real Estate</b> Las Vegas, NV	3	788
77	<b>CENTURY 21 Gold</b> Wyomissing, PA	1	778

RANK	COMPANY	OFFICES	2018 SIDES
78	<b>CENTURY 21 Triangle Group</b> Raleigh, NC	5	767
79	<b>CENTURY 21 Carioti</b> Orlando, FL	3	766
80	<b>CENTURY 21 Real Estate Alliance</b> San Francisco, CA	8	759
81	<b>CENTURY 21 Breeden Realtors</b> Columbus, IN	1	748
82	<b>CENTURY 21 Asa Cox Homes</b> Painesville, OH	3	747
83	<b>CENTURY 21 Action Group</b> Yuma, AZ	4	746
84	<b>CENTURY 21 Atwood</b> Mankato, MN	6	744
85	<b>CENTURY 21 Properties Plus</b> Mount Pleasant, SC	3	742
86	<b>CENTURY 21 Excellence Realty</b> Reynoldsburg, OH	3	741
86	<b>CENTURY 21 Randall Morris &amp; Associates</b> San Marcos, TX	4	741
88	<b>CENTURY 21 RiverStone</b> Sandpoint, ID	3	738
89	<b>CENTURY 21 All-Pro</b> Kansas City, MO	3	719
90	<b>CENTURY 21 Wildwood Properties, Inc.</b> Twain Harte, CA	5	718
91	<b>CENTURY 21 Tri-Cities</b> Richland, WA	1	708
92	<b>CENTURY 21 Commander Realty, Inc.</b> Panama City, FL	1	705
93	<b>CENTURY 21 Realty Partners</b> Magnolia, TX	5	697
94	<b>CENTURY 21 Bessette Realty, Inc.</b> Lake Charles, LA	1	687
95	<b>CENTURY 21 Price Right</b> Lewiston, ID	2	685
96	<b>CENTURY 21 King</b> Rancho Cucamonga, CA	2	678
96	<b>CENTURY 21 Wright-Pace Real Estate</b> Jonesboro, AR	2	678
98	<b>CENTURY 21 Service Realty</b> Paducah, KY	2	674

RANK	COMPANY	OFFICES	2018 SIDES
99	<b>CENTURY 21 Arizona West</b> Wickenburg, AZ	5	666
100	<b>CENTURY 21 Platinum Properties</b> Clarksville, TN	2	664
101	<b>CENTURY 21 Homefinders of Hawaii</b> Waipahu, HI	3	663
101	<b>CENTURY 21 Pride Realty</b> New Lenox, IL	2	663
103	<b>CENTURY 21 Row</b> Livonia, MI		658
104	<b>CENTURY 21 AA Realty</b> Seaford, NY	2	657
105	<b>CENTURY 21 High Desert</b> Idaho Falls, ID	4	656
106	<b>CENTURY 21 New Heritage</b> Hampshire, IL	4	654
107	<b>CENTURY 21 C. Watson</b> Fresno, CA	1	650
108	<b>CENTURY 21 Sbarra &amp; Wells</b> Johnson City, NY	3	649
109	<b>CENTURY 21 Yarrow &amp; Associates Realtors</b> Lancaster, CA	1	643
110	<b>CENTURY 21 Connect Realty</b> Roswell, GA	1	639
110	<b>CENTURY 21 Northwest Realty</b> Glendale, AZ	3	639
112	<b>CENTURY 21 Lund, Realtors</b> Chehalis, WA	2	638
113	<b>CENTURY 21 Premiere Realty</b> Sikeston, MO	3	622
114	<b>CENTURY 21 Selling Paradise</b> Cape Coral, FL	2	619
115	<b>CENTURY 21 Larry Miller Realty, Inc.</b> Evans, GA	2	614
116	<b>CENTURY 21 Real Estate Champions</b> Madeira Beach, FL	1	610
117	<b>CENTURY 21 Bill Nye Realty, Inc.</b> Zephyrhills, FL	1	609
118	<b>CENTURY 21 Jack Associates</b> South Burlington, VT	10	605
119	<b>CENTURY 21 Real Estate Center</b> Lynnwood, WA	1	603

RANK	COMPANY	OFFICES	2018 SIDES
120	<b>CENTURY 21 Sonoma Realty</b> Winnemucca, NV	2	602
121	<b>CENTURY 21 Thomas Realty, Inc.</b> North Myrtle Beach, SC	2	601
122	<b>CENTURY 21 The Neil Company Real Estate</b> Roseburg, OR	2	599
123	<b>CENTURY 21 House of Realty, Inc.</b> Marion, IL	5	591
124	<b>CENTURY 21 Smith Branch &amp; Pope</b> Tifton, GA	3	585
125	<b>CENTURY 21 Alliance Realty</b> Spring Hill, FL	3	580
126	<b>CENTURY 21 Hometown Brokers</b> Billings, MT	1	576
127	<b>CENTURY 21 A-1 Nolan Realty, LLC</b> West Springfield, MA	5	573
127	<b>CENTURY 21 Premiere Properties</b> Pepper Pike, OH	1	573
129	<b>CENTURY 21 Fairway Realty</b> Apple Valley, CA	1	568
130	<b>CENTURY 21 Coast to Coast</b> Tierra Verde, FL	4	567
131	<b>CENTURY 21 Gemini LLC</b> Wayne, NJ	2	566
132	<b>CENTURY 21 Charles Smith Agency, Inc.</b> Edison, NJ	2	565
133	<b>CENTURY 21 American Heritage Realty</b> Lower Burrell, PA	3	562
134	<b>CENTURY 21 Northside</b> San Antonio, TX	1	554
135	<b>CENTURY 21 Boling &amp; Associates, Inc.</b> Myrtle Beach, SC	1	543
136	<b>CENTURY 21 Birchwood Realty</b> Cape Coral, FL	1	542
137	<b>CENTURY 21 Alicia Trevino Realtors</b> Mesquite, TX	1	539
137	<b>CENTURY 21 LeMac Realty</b> Mountain Home, AR	3	539
139	<b>CENTURY 21 Surette Real Estate</b> Waterville, ME	1	537
140	<b>CENTURY 21 Advantage</b> Monroe, WI	1	533

RANK	COMPANY	OFFICES	2018 SIDES
141	<b>CENTURY 21 First Realty, Inc.</b> Waite Park, MN	2	531
142	<b>CENTURY 21 Mike D. Bono &amp; Co.'s</b> Lake Charles, LA	1	528
143	<b>CENTURY 21 BW Preferred, Inc.</b> Mason City, IA	3	525
144	<b>CENTURY 21 S.G.R.</b> Chicago, IL	2	521
145	<b>CENTURY 21 Elm, Realtors</b> Park Ridge, IL	1	520
146	<b>CENTURY 21 Veterans</b> Levittown, PA	3	518
147	<b>CENTURY 21 Advanced All Service Realty, Inc.</b> Sebring, FL	1	515
148	<b>CENTURY 21 Hardee-Team Realty</b> Tomball, TX	5	511
149	<b>CENTURY 21 John Walton Realtors</b> Lubbock, TX	1	510
150	<b>CENTURY 21 DePiero &amp; Associates, Inc.</b> Parma, OH	1	503
151	<b>CENTURY 21 Four Seasons Realty</b> Gatlinburg, TN	2	500

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AFFILIATED FIRMS

## TOP COLDWELL BANKER AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>Coldwell Banker The Real Estate Group</b> Shorewood, IL	58	20,451
2	<b>Coldwell Banker Seacoast / Advantage</b> Raleigh, NC	42	16,007
3	<b>Coldwell Banker Schmidt Family of Companies</b> Traverse City, MI	68	15,406
4	<b>Coldwell Banker BAIN</b> Bellevue, WA	32	10,400
5	<b>Coldwell Banker Weir Manuel Family of Companies</b> Bingham Farms, MI	18	8,075
6	<b>Coldwell Banker Select</b> Tulsa, OK	15	7,797
7	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	16	7,675
8	<b>Coldwell Banker Howard Perry and Walston Realty, Inc.</b> Raleigh, NC	14	7,401
9	<b>Coldwell Banker Tomlinson</b> Spokane, WA	14	7,165
10	<b>Coldwell Banker Legacy</b> Albuquerque, NM	11	6,776
11	<b>Coldwell Banker Heritage</b> Dayton, OH	11	6,538
12	<b>Coldwell Banker Prime Properties</b> Cohoes, NY	23	6,199
13	<b>Coldwell Banker Vanguard Realty</b> Orange Park, FL	7	4,180
14	<b>Coldwell Banker D'Ann Harper, Realtors</b> San Antonio, TX	9	3,805



**Bob Tomlinson**  
Coldwell Banker Tomlinson  
Spokane, Washington

**LESSON LEARNED:** We live in a cyclical business, so you have to be conservative with your money. Being conservative allows for carefully balanced growth and enables you to take advantage of opportunities as they come.

**IMPACTFUL JOB:** When I was ten years old, I got a paper route. In those days, a paper route was a small business. You're an independent contractor. So, you buy the newspapers, and you sell them to your customers. If you have five extra papers, you either sell them or pay for it out of your proceeds. So, there's inventory control, collections and more. I learned all kinds of small business lessons running that route.

RANK	COMPANY	OFFICES	2018 SIDES
15	<b>Coldwell Banker Wallace &amp; Wallace, Realtors</b> Knoxville, TN	7	3,251
16	<b>Coldwell Banker C&amp;C Properties</b> Redding, CA	15	3,246
17	<b>Coldwell Banker Select Real Estate</b> Reno, NV	13	3,117
18	<b>Coldwell Banker Caine</b> Greenville, SC	3	2,886
19	<b>Coldwell Banker West</b> Bonita, CA	8	2,808
20	<b>Coldwell Banker Harris McHaney &amp; Faucette</b> Fayetteville, AR	4	2,797
21	<b>Coldwell Banker Schneidmiller Realty</b> Coeur d'Alene, ID	3	2,765
22	<b>Coldwell Banker Premier Realty</b> Las Vegas, NV	3	2,727
23	<b>Coldwell Banker Hearthside, Realtors</b> Newtown, PA	11	2,647
24	<b>Coldwell Banker Mid-America Group, Realtors</b> West Des Moines, IA	5	2,478
25	<b>Coldwell Banker RPM Group</b> Little Rock, AR	8	2,411
26	<b>Coldwell Banker Barnes</b> Franklin, TN	8	2,350
27	<b>Coldwell Banker Premier Group</b> St. Louis, MO	4	2,313
28	<b>Coldwell Banker Distinctive Properties</b> Grand Junction, CO	7	2,312
29	<b>Coldwell Banker Elite</b> Stafford, VA	9	2,265
30	<b>Coldwell Banker Danforth</b> Federal Way, WA	3	2,094
31	<b>Coldwell Banker Legacy Real Estate Group</b> Bowling Green, KY	3	2,091
32	<b>Coldwell Banker Brown Realtors</b> Edwardsville, IL	8	2,089
33	<b>Coldwell Banker Alfonso Realty, Inc.</b> Gulfport, MS	6	2,066
34	<b>Coldwell Banker Paradise</b> Sebastian, FL	11	2,028
35	<b>Coldwell Banker Kennon, Parker, Duncan &amp; Davis</b> Columbus, GA	2	2,023

RANK	COMPANY	OFFICES	2018 SIDES
36	<b>Coldwell Banker SSK, Realtors</b> Macon, GA	4	1,965
37	<b>Coldwell Banker Professionals</b> Lapeer, MI	11	1,926
38	<b>Coldwell Banker Premier Real Estate</b> San Luis Obispo, CA	15	1,864
39	<b>Coldwell Banker Hedges Realty</b> Cedar Rapids, IA	4	1,853
40	<b>Coldwell Banker Platinum Partners</b> Savannah, GA	8	1,812
41	<b>Coldwell Banker McMahan Co.</b> Crestwood, KY	9	1,811
42	<b>Coldwell Banker Triad, Realtors</b> Winston-Salem, NC	5	1,735
43	<b>Coldwell Banker Associated Brokers Realty</b> Canyon Lake, CA	3	1,697
44	<b>Coldwell Banker Gosslee</b> Shreveport, LA	2	1,639
45	<b>Coldwell Banker Premier Properties</b> Saint Augustine, FL	11	1,635
46	<b>Coldwell Banker Collins-Maury</b> Collierville, TN	4	1,559
47	<b>Coldwell Banker Action</b> Schofield, WI	2	1,527
48	<b>Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	6	1,492
49	<b>Coldwell Banker River Valley, Realtors</b> La Crosse, WI	7	1,424
50	<b>Coldwell Banker Southern Homes</b> Beaumont, TX	4	1,422
51	<b>Coldwell Banker Plaza Real Estate</b> Wichita, KS	2	1,417
52	<b>Coldwell Banker Preferred, Realtors</b> Plymouth, MI	1	1,411
53	<b>Coldwell Banker Preferred, Realtors</b> Bakersfield, CA	2	1,407
54	<b>Coldwell Banker Upchurch Realty</b> Athens, GA	2	1,385
55	<b>Coldwell Banker Pacesetter Steel Realtors</b> Corpus Christi, TX	4	1,364
56	<b>Coldwell Banker Mountain West Real Estate, Inc.</b> Salem, OR	1	1,306

RANK	COMPANY	OFFICES	2018 SIDES
57	<b>Coldwell Banker Hartung and Noblin, Inc.</b> Tallahassee, FL	1	1,273
58	<b>Coldwell Banker Brenizer, Realtors</b> Eau Claire, WI	5	1,237
59	<b>Coldwell Banker Ellison Realty</b> Ocala, FL	3	1,230
60	<b>Coldwell Banker Shook</b> Lafayette, IN	1	1,205
61	<b>Coldwell Banker Vanguard, Realtors</b> Springfield, MO	1	1,193
62	<b>Coldwell Banker M.M. Parrish Realtors</b> Gainesville, FL	2	1,184
63	<b>Coldwell Banker Conroy, Marable &amp; Holleman Real Estate, Inc.</b> Clarksville, TN	3	1,166
64	<b>Coldwell Banker Kinard Realty</b> Dalton, GA	5	1,159
65	<b>Coldwell Banker Schmitt Real Estate Co.</b> Marathon, FL	5	1,154
66	<b>Coldwell Banker Sudderth Nelson, Inc.</b> Alamogordo, NM	3	1,130
67	<b>Coldwell Banker Hickok &amp; Boardman Realty</b> Burlington, VT	2	1,124
68	<b>Coldwell Banker Island Properties</b> Wailea, HI	11	1,113
69	<b>Coldwell Banker Brokers of the Valley</b> Napa, CA	4	1,103
69	<b>Coldwell Banker Group One Realty</b> West Monroe, LA	2	1,103
71	<b>Coldwell Banker Griffith &amp; Blair</b> Topeka, KS	2	1,090
72	<b>Coldwell Banker Select</b> Erie, PA	4	1,087
73	<b>Coldwell Banker Evergreen Olympic Realty, Inc.</b> Olympia, WA	1	1,075
74	<b>Coldwell Banker The Property Exchange, Inc.</b> Cheyenne, WY	1	1,066
75	<b>Coldwell Banker Rick Canup, Realtors</b> Lubbock, TX	1	1,052
76	<b>Coldwell Banker Boyd &amp; Hassell, Inc., Realtors</b> Hickory, NC	1	1,044
77	<b>Coldwell Banker East-West Realty</b> Duluth, MN	7	1,042

RANK	COMPANY	OFFICES	2018 SIDES
78	<b>Coldwell Banker Faith Properties</b> Utica, NY	3	1,001
79	<b>Coldwell Banker TEC Realtors</b> Mandeville, LA	7	985
80	<b>Coldwell Banker Lifestyles</b> New London, NH	5	965
81	<b>Coldwell Banker Coastal Alliance</b> Long Beach, CA	5	962
81	<b>Coldwell Banker Morris Real Estate</b> Bend, OR	1	962
83	<b>Coldwell Banker Townside Realtors</b> Roanoke, VA	2	940
84	<b>Coldwell Banker Lenhart Properties, Inc.</b> Longview, TX	5	932
85	<b>Coldwell Banker Town &amp; Country Properties</b> Clarks Summit, PA	6	928
86	<b>Coldwell Banker George Realty</b> Alhambra, CA	3	921
87	<b>Coldwell Banker Premier</b> Winchester, VA	5	909
88	<b>Coldwell Banker Village Green Realty</b> Woodstock, NY	6	900
89	<b>Coldwell Banker Bullard Realty Company</b> Jonesboro, GA	6	892
90	<b>Coldwell Banker Heritage Real Estate</b> Allentown, PA	4	891
91	<b>Coldwell Banker Whitney &amp; Associates</b> Pendleton, OR	1	890
92	<b>Coldwell Banker Professional, Realtors</b> Virginia Beach, VA	7	882
93	<b>Coldwell Banker Sky Ridge Realty</b> Blue Jay, CA	2	866
94	<b>Coldwell Banker First Equity, Realtors</b> Amarillo, TX	1	847
95	<b>Coldwell Banker Segerstrom</b> Sonora, CA	4	846
96	<b>Coldwell Banker Resort Realty</b> Rehoboth Beach, DE	4	841
97	<b>Coldwell Banker Of the Valley</b> Huntsville, AL	1	836
98	<b>Coldwell Banker Best Realty</b> Ridgecrest, CA	4	834

RANK	COMPANY	OFFICES	2018 SIDES
99	<b>Coldwell Banker Lunsford Real Estate</b> Muncie, IN	1	828
100	<b>Coldwell Banker Mountain Properties</b> Winter Park, CO	8	826
101	<b>Coldwell Banker Haynes Real Estate, Inc.</b> Monroe, MI	3	823
102	<b>Coldwell Banker Kivett-Teeters Associates</b> Yucaipa, CA	4	813
103	<b>Coldwell Banker High Country Realty</b> Blue Ridge, GA	5	804
104	<b>Coldwell Banker Home Source</b> Victorville, CA	4	803
105	<b>Coldwell Banker Pryor Realty, Inc.</b> Chattanooga, TN	3	801
106	<b>Coldwell Banker Troy Helman, Realtors</b> Terre Haute, IN	1	788
107	<b>Coldwell Banker Southern Real Estate</b> Saltillo, MS	2	777
108	<b>Coldwell Banker Algeria/Q-Team Realty</b> Elko, NV	2	776
109	<b>Coldwell Banker One</b> Baton Rouge, LA	2	758
110	<b>Coldwell Banker Homesale Realty</b> Wauwatosa, WI	3	746
111	<b>Coldwell Banker Preferred Properties Inc.</b> Lehigh Acres, FL	1	728
112	<b>Coldwell Banker Town &amp; Country Real Estate</b> Brighton, MI	5	719
113	<b>Coldwell Banker Village Communities</b> Jonesboro, AR	1	712
114	<b>Coldwell Banker Ingle Safari Realty</b> Lake Charles, LA	5	711
115	<b>Coldwell Banker The Ron Brown Company</b> Victoria, TX	6	704
116	<b>Coldwell Banker Hallmark Realty</b> Glendale, CA	3	703
117	<b>Coldwell Banker Panian &amp; Mash Realtors</b> Abilene, TX	1	699
118	<b>Coldwell Banker Innovations</b> Hagerstown, MD	3	678
119	<b>Coldwell Banker Intercoastal Realty</b> Rincon, GA	1	676

RANK	COMPANY	OFFICES	2018 SIDES
120	<b>Coldwell Banker Alfred Saliba Realty</b> Dothan, AL	1	674
121	<b>Coldwell Banker Blackstone Realty</b> Rancho Cucamonga, CA	3	667
122	<b>Coldwell Banker Valley Brokers</b> Corvallis, OR	2	657
123	<b>Coldwell Banker Mulleady Inc., Realtors</b> Minocqua, WI	4	653
124	<b>Coldwell Banker Reehl Properties, Inc.</b> Fairhope, AL	2	640
125	<b>Coldwell Banker King</b> Asheville, NC	6	630
126	<b>Coldwell Banker Premier Real Estate</b> Valdosta, GA	1	625
127	<b>Coldwell Banker A Hartwig Company</b> Lancaster, CA	1	621
128	<b>Coldwell Banker Town &amp; Country</b> Moreno Valley, CA	4	616
129	<b>Coldwell Banker Robbins &amp; Free Realty</b> Warner Robins, GA	2	611
130	<b>Coldwell Banker Mason Morse Real Estate</b> Aspen, CO	7	609
131	<b>Coldwell Banker Seaside Realty</b> Kitty Hawk, NC	3	603
132	<b>Coldwell Banker Holman Premier Realty</b> Klamath Falls, OR	1	600
133	<b>Coldwell Banker Reilly &amp; Sons</b> Leavenworth, KS	1	598
134	<b>Coldwell Banker Lake Oconee Realty / Lake Country</b> Greensboro, GA	4	595
135	<b>Coldwell Banker Real Estate Professionals</b> Iowa City, IA	1	592
136	<b>Coldwell Banker Heritage House Realtors</b> Durango, CO	1	589
137	<b>Coldwell Banker Harbour Realty, Inc.</b> Accomac, VA	4	586
138	<b>Coldwell Banker Lewis-Kirkeby-Hall</b> Rapid City, SD	1	585
139	<b>Coldwell Banker Carroll Realty, Inc.</b> Panama City, FL	3	583
140	<b>Coldwell Banker F.I. Grey &amp; Son Residential, Inc.</b> New Port Richey, FL	2	580



RANK	COMPANY	OFFICES	2018 SIDES
141	<b>Coldwell Banker DuFour Realty</b> Chico, CA	1	573
142	<b>Coldwell Banker Coastal Rivers Realty</b> Washington, NC	2	571
143	<b>Coldwell Banker REA</b> Omaha, NE	1	570
144	<b>Coldwell Banker First, Realtors</b> Walla Walla, WA	1	562
145	<b>Coldwell Banker Antrim-Piper, Wenger, Realtors</b> Salina, KS	1	559
146	<b>Coldwell Banker Hulsey Real Estate</b> Farmington, MO	1	555
147	<b>Coldwell Banker Riviera Realty, Inc.</b> Brick, NJ	8	548
148	<b>Coldwell Banker Plourde Real Estate</b> Waterville, ME	1	543
149	<b>Coldwell Banker Canyonside Realty</b> Twin Falls, ID	3	536
150	<b>Coldwell Banker Beachside Realtors</b> Huntington Beach, CA	4	532
150	<b>Coldwell Banker Willis-Smith Company</b> New Bern, NC	1	532
152	<b>Coldwell Banker Solano Pacific</b> Benicia, CA	1	529
153	<b>Coldwell Banker Today's Realtors, LLC</b> Peru, IL	1	527
154	<b>Coldwell Banker McMillan and Associates</b> Florence, SC	1	506
155	<b>Coldwell Banker The Legacy Group</b> Casper, WY	2	503
156	<b>Coldwell Banker Graben Real Estate, Inc.</b> Albertville, AL	3	501
157	<b>Coldwell Banker M&amp;D Good Life</b> Moriches, NY	4	500



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**TOP ENGEL & VÖLKERS AFFILIATES**



<b>RANK</b>	<b>COMPANY</b>	<b>OFFICES</b>	<b>2018 SIDES</b>
<b>1</b>	<b>Engel &amp; Völkers SFRE</b> Park City, UT	15	1,564
<b>2</b>	<b>Engel &amp; Völkers Buckhead Atlanta / Atlanta North Fulton</b> Atlanta, GA	2	1,020
<b>3</b>	<b>Engel &amp; Völkers Minneapolis</b> Minneapolis, MN	3	886



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## TOP ERA REAL ESTATE AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>Latter &amp; Blum Companies ERA Powered</b> New Orleans, LA	29	15,553
2	<b>HUNT Real Estate ERA</b> Buffalo, NY	56	13,495
3	<b>Wilkinson ERA Real Estate</b> Charlotte, NC	10	5,473
4	<b>Reliant Realty ERA Powered</b> Nashville, TN	5	4,575
5	<b>ERA Wilder Realty</b> Columbia, SC	10	3,681
6	<b>Schuler Bauer Real Estate ERA Powered</b> New Albany, IN	7	3,646
7	<b>ERA First Advantage Realty, Inc.</b> Newburgh, IN	9	2,878
8	<b>ERA Brokers Consolidated</b> St. George, UT	9	2,710
9	<b>ERA Grizzard Real Estate</b> Orlando, FL	8	2,646
10	<b>ERA Sellers &amp; Buyers Real Estate</b> El Paso, TX	4	2,512
11	<b>ERA King Real Estate Company, Inc.</b> Anniston, AL	7	2,109
12	<b>ERA Real Solutions Realty Company, LLC</b> Cincinnati, OH	6	2,094
13	<b>ERA Colonial Real Estate</b> Harker Heights, TX	5	1,991
14	<b>Legacy Real Estate &amp; Associates ERA Powered</b> Fremont, CA	5	1,759
15	<b>American Real Estate ERA Powered</b> Lufkin, TX	4	1,687

RANK	COMPANY	OFFICES	2018 SIDES
16	<b>ERA Shields Real Estate</b> Colorado Springs, CO	2	1,569
17	<b>ERA American Real Estate</b> Shalimar, FL	5	1,536
18	<b>ERA Matt Fischer Realtor</b> Yuma, AZ	1	1,453
19	<b>ERA Strother Real Estate</b> Fayetteville, NC	2	1,438
20	<b>Napier Realtors ERA</b> Midlothian, VA	4	1,380
21	<b>ERA American Realty &amp; Investments</b> Inverness, FL	3	1,326
22	<b>ERA Reardon</b> Jackson, MI	8	1,308
23	<b>Watson Realty ERA</b> Bakersfield, CA	1	1,263
24	<b>ERA Team VP Real Estate</b> Chautauqua, NY	7	1,227
25	<b>ERA Martin &amp; Associates</b> Chillicothe, OH	6	1,223
26	<b>ERA Sunrise Realty</b> Canton, GA	6	1,194
27	<b>ERA Central Realty Group</b> Cream Ridge, NJ	6	1,182
28	<b>ERA Courtyard Real Estate</b> Amarillo, TX	4	1,143
29	<b>ERA Great American Realty</b> Wichita, KS	2	1,117
30	<b>ERA Woody Hogg &amp; Assoc.</b> Mechanicsville, VA	1	928



**\$13,835,366,277**  
**IN**  
**VOLUME**

— T H E —  
**REALTRENDS**  
 FIVE HUNDRED



**61,372**  
**TRANSACTION**  
**SIDES**

RANK	COMPANY	OFFICES	2018 SIDES
31	<b>ERA Lambros Real Estate</b> Missoula, MT	6	915
32	<b>ERA Geyer Noakes Realty Group</b> Findlay, OH	3	893
33	<b>ERA Realty Center</b> Cedar City, UT	2	877
34	<b>ERA Martin Associates</b> Salisbury, MD	1	859
35	<b>ERA OakCrest Realty, Inc.</b> Winchester, VA	1	836
36	<b>ERA Landmark Real Estate</b> Bozeman, MT	4	805
36	<b>ERA Southeast Coastal Real Estate</b> Savannah, GA	6	805
38	<b>ERA Dawson-Bradford Co., Realtors</b> Bangor, ME	2	753
39	<b>ERA Newlin &amp; Company</b> San Angelo, TX	2	742
40	<b>ERA Real Estate Links</b> Carmel, IN	1	714
41	<b>ERA Ben Porter Real Estate</b> Huntsville, AL	4	689
42	<b>ERA Neubauer Real Estate, Inc.</b> Panama City, FL	3	660
43	<b>ERA Team Real Estate</b> Conway, AR	1	641
44	<b>ERA All In One Realty</b> Albany, GA	1	637
45	<b>ERA Davis &amp; Linn</b> Jacksonville, FL	2	633
46	<b>ERA Young Realty &amp; Investment</b> Payson, AZ	3	606
47	<b>ERA Real Estate Professionals</b> Virginia Beach, VA	3	600
48	<b>ERA Doty Real Estate</b> Jonesboro, AR	1	599
49	<b>ERA Liberty Realty</b> Charles Town, WV	2	595
50	<b>ERA Evergreen Real Estate Company</b> Hilton Head Island, SC	4	562

T H E

# REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

## TOP EXIT REALTY AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>EXIT Realty Estate Gallery</b> Jacksonville, FL	7	2,156
2	<b>EXIT King Realty</b> Venice, FL	3	1,347
3	<b>EXIT Realty Horizons</b> Las Cruces, NM	1	1,135
4	<b>EXIT Rocky Top Realty</b> Crossville, TN	8	1,128
5	<b>EXIT Lakes Realty Premier</b> Baxter, MN	2	1,046
6	<b>EXIT Realty of Lubbock</b> Lubbock, TX	1	976
7	<b>EXIT Realty Homeward Bound</b> Vestal, NY	2	941
8	<b>EXIT Strategy Realty</b> Chicago, IL	3	915
9	<b>EXIT Realty Bob Lamb &amp; Associates</b> Murfreesboro, TN	1	905
10	<b>EXIT Realty Cherry Creek, DTC, Pikes Peak</b> Englewood, CO	3	885
11	<b>EXIT Landmark Realty</b> White Plains, MD	3	832
12	<b>EXIT Real Estate Consultants</b> Lexington, SC	1	773
13	<b>EXIT Results Realty</b> Elkridge, MD	1	729

RANK	COMPANY	OFFICES	2018 SIDES
14	<b>EXIT Preferred Realty</b> Bel Air, MD	5	718
15	<b>EXIT Realty NFI</b> Pensacola, FL	4	697
16	<b>EXIT Realty Central</b> Norfolk, VA	1	692
17	<b>EXIT Real Estate Solutions</b> Hendersonville, TN	1	660
18	<b>EXIT Realty Consultants</b> Turlock, CA	7	621
19	<b>EXIT Realty Crutcher</b> Lawrenceburg, KY	3	615
20	<b>EXIT Kingdom Realty/EXIT Realty Landmark</b> Forest Hills, NY	3	595
21	<b>EXIT Realty Midwest</b> Spirit Lake, IA	4	589
22	<b>EXIT Realty Dubque</b> Dubuque, IA	2	567
23	<b>EXIT Realty Garden Gate Team</b> Portland, TN	3	539
24	<b>EXIT Real Estate Property Solutions</b> New Smyrna Beach, FL	4	523

T H E

# REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

## TOP HOMESMART AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>HomeSmart</b> Scottsdale, AZ	44	36,064
2	<b>HomeSmart Evergreen Realty</b> Irvine, CA	12	3,271
3	<b>HomeSmart Realty Group</b> Salem, OR	4	1,969
4	<b>HomeSmart Connect</b> Arlington Heights, IL	6	1,802
5	<b>HomeSmart Realty West</b> Carlsbad, CA	3	1,671
6	<b>HomeSmart Professionals Real Estate</b> Warwick, RI	3	1,607
7	<b>HomeSmart Advantage Group</b> Tucson, AZ	3	1,478
8	<b>HomeSmart PV &amp; Associates</b> Modesto, CA	3	1,356
9	<b>HomeSmart ICARE Realty</b> Sacramento, CA	4	1,349
10	<b>HomeSmart Realty Group</b> Orland Park, IL	4	1,148
11	<b>HomeSmart Preferred Realty</b> Pueblo, CO	2	675
12	<b>HomeSmart Lifestyles</b> Queen Creek, AZ	2	642
13	<b>HomeSmart First Advantage Realty</b> Voorhees, NJ	3	623

RANK	COMPANY	OFFICES	2018 SIDES
14	<b>HomeSmart Professionals</b> Lakeside, AZ	3	607
15	<b>HomeSmart Real Estate Associates</b> Seattle, WA	3	585
16	<b>HomeSmart Success</b> Maricopa, AZ	2	580



T H E

# REALTRENDS

## FIVE HUNDRED

AFFILIATED FIRMS

### TOP KELLER WILLIAMS AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>Keller Williams Realty, GO Management Offices</b> Arlington, TX	14	33,134
2	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	14	22,422
3	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	7	15,558
4	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	6	14,889
5	<b>Keller Williams Memorial</b> Houston, TX	3	13,407
6	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	10	12,385
7	<b>Keller Williams Realty - Heart of Atlanta Group</b> Atlanta, GA	6	11,946
8	<b>Keller Williams Realty - Tulsa</b> Tulsa, OK	4	11,036
9	<b>Keller Williams Realty - Chadwick Group</b> St. Petersburg, FL	6	9,847
10	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	4	9,502
11	<b>Keller Williams Realty</b> Austin, TX	2	9,080
12	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	6	9,078
13	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	3	8,408
14	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	6	8,226
15	<b>Keller Williams Realty of Central Florida LLC</b> Lakeland, FL	4	7,832

RANK	COMPANY	OFFICES	2018 SIDES
16	<b>Keller Williams Realty</b> Chattanooga, TN	2	7,681
17	<b>Keller Williams Realty</b> Lubbock, TX	4	7,611
18	<b>Keller Williams Realty Alaska Group</b> Anchorage, AK	3	7,283
19	<b>Keller Williams Realty Boise</b> Boise, ID	4	7,221
20	<b>Keller Williams Realty</b> Austin, TX	2	6,975
21	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	5	6,968
22	<b>Keller Williams Realty Hoover</b> Birmingham, AL	5	6,936
23	<b>Keller Williams: The Virginia Realty Alliance Group</b> Reston, VA	6	6,820
24	<b>Keller Williams Realty Emerald Coast</b> Destin, FL	3	6,815
25	<b>Keller Williams Realty Brevard</b> Melbourne, FL	5	6,400
26	<b>Keller Williams Realty Integrity Northwest</b> Elk River, MN	4	6,329
27	<b>Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/ Vero Beach</b> Jupiter, FL	5	6,148
28	<b>Keller Williams Federal Way</b> Federal Way, WA	3	5,996
29	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	3	5,949

RANK	COMPANY	OFFICES	2018 SIDES
30	<b>Keller Williams Realty - Ubaldini Group</b> Palm Harbor, FL	3	5,936
31	<b>Keller Williams Ballantyne Area</b> Charlotte, NC	4	5,894
32	<b>Keller Williams Realty - CH Realty Investments LLC</b> Alpharetta, GA	3	5,645
33	<b>Keller Williams Realty</b> The Woodlands, TX	2	5,625
34	<b>Keller Williams Realty</b> Denton, TX	3	5,622
35	<b>Keller Williams Realty Haigh Group</b> Maple Grove, MN	4	5,504
36	<b>Keller Williams E to P Management</b> Naperville, IL	4	5,396
37	<b>Keller Williams North Florida</b> Tallahassee, FL	4	5,369
37	<b>Keller Williams Realty Knoxville-West</b> Knoxville, TN	3	5,369
39	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	2	5,296
40	<b>Keller Williams - Forward Management</b> Beverly Hills, CA	7	5,097
41	<b>Keller Williams Advisors/Advantage/Realty Associate Partners</b> Cincinnati, OH	3	4,979
42	<b>Keller Williams Realty</b> Charlotte, NC	3	4,842
43	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	5	4,832
44	<b>Keller Williams Chervenik Realty</b> Stow, OH	1	4,799
45	<b>Keller Williams Capital Properties</b> Washington, DC	8	4,750
46	<b>Keller Williams Realty West Monmouth</b> Morganville, NJ	4	4,709
47	<b>Keller Williams Realty - Meggers Management Group</b> Visalia, CA	5	4,708
48	<b>Keller Williams Realty Fort Mill</b> Fort Mill, SC	2	4,700
49	<b>Keller Williams Realty Professionals</b> Portland, OR	2	4,659
50	<b>Keller Williams WinStar Realty</b> Idaho Falls, ID	1	4,609

RANK	COMPANY	OFFICES	2018 SIDES
51	<b>Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton, OR	3	4,605
52	<b>Keller Williams Realty Greater Springfield</b> Springfield, MO	1	4,571
53	<b>Keller Williams Realty Partners</b> Overland Park, KS	1	4,532
54	<b>Keller Williams Realty - KW Professionals</b> Plymouth, MI	3	4,517
55	<b>Keller Williams Big Rock Partners</b> Orland Park, IL	4	4,502
56	<b>Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland</b> West Des Moines, IA	3	4,468
57	<b>Keller Williams Realty Platinum</b> Oklahoma City, OK	2	4,419
58	<b>Keller Williams Realty Royal Oak</b> Royal Oak, MI	2	4,407
59	<b>Keller Williams Realty</b> Bedford, NH	2	4,401
60	<b>Keller Williams Realty</b> Fort Worth, TX	3	4,297
60	<b>Keller Williams Realty Greater Portland</b> Portland, ME	1	4,297
62	<b>Keller Williams Realty Asheville, NC, Columbia &amp; Columbia NE, SC</b> Asheville, NC	3	4,292
63	<b>Keller Williams Raleigh</b> Raleigh, NC	3	4,214
64	<b>Keller Williams Consultants Realty</b> Dublin, OH	3	4,211
65	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	3	4,186
66	<b>Keller Williams Legacy</b> Pikesville, MD	3	4,179
67	<b>Keller Williams Success Realty</b> South Ogden, UT	3	4,119
68	<b>Keller Williams Realty - The Hilgenberg Group</b> Rancho Mirage, CA	4	4,071
69	<b>Keller Williams Realty Coastal Area Partners</b> Savannah, GA	1	4,042
70	<b>Keller Williams Realty - Tyrrell Enterprise, Inc.</b> Oviedo, FL	3	4,021
71	<b>Keller Williams Realty</b> Lafayette, LA	3	4,005

RANK	COMPANY	OFFICES	2018 SIDES
72	<b>Keller Williams Realty Greater Hartford</b> West Hartford, CT	1	3,992
73	<b>Keller Williams Realty Spokane</b> Spokane, WA	1	3,985
74	<b>Keller Williams Coastal and Lakes &amp; Mountains Realty</b> Portsmouth, NH	1	3,874
75	<b>Keller Williams - Brian Smith Mgmt.</b> Denver, CO	4	3,827
76	<b>Keller Williams Realty Green Bay</b> Green Bay, WI	2	3,816
77	<b>Keller Williams Signature</b> Katy, TX	2	3,815
78	<b>Keller Williams Realty Greater Cleveland</b> Cleveland, OH	1	3,795
79	<b>Keller Williams Southern Arizona</b> Tucson, AZ	2	3,787
80	<b>Keller Williams Realty WINWIN Charlotte Partners</b> Charlotte, NC	2	3,779
81	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	6	3,693
82	<b>Keller Williams Realty Indy Metro Northeast</b> Indianapolis, IN	1	3,609
83	<b>Keller Williams Realty Indy Metro South</b> Greenwood, IN	2	3,474
84	<b>Keller Williams - Agnew Real Estate LLC</b> Tempe, AZ	2	3,402
85	<b>Keller Williams Realty Metairie</b> Metairie, LA	2	3,382
86	<b>Keller Williams Plano Realty</b> Plano, TX	2	3,377
87	<b>Keller Williams Real Estate - Exton</b> Exton, PA	3	3,346
88	<b>Keller Williams Legacy</b> San Antonio, TX	1	3,307
89	<b>Keller Williams Classic/Homestead Realty</b> Orlando, FL	3	3,303
90	<b>Keller Williams</b> Woodbury, MN	2	3,250
91	<b>Keller Williams Realty Louisville East</b> Louisville, KY	1	3,186
92	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	3	3,170

RANK	COMPANY	OFFICES	2018 SIDES
93	<b>Keller Williams Realty Centre</b> Columbia, MD	2	3,159
94	<b>Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula, CA	4	3,138
95	<b>Keller Williams Realty Sioux Falls, SD</b> Sioux Falls, SD	1	3,091
96	<b>Keller Williams Realty Puyallup</b> Puyallup, WA	1	3,083
97	<b>Keller Williams Realty Capital District</b> Latham, NY	1	3,072
98	<b>Keller Williams Realty Professionals</b> Coral Springs, FL	3	3,069
99	<b>Keller Williams Realty DTC LLC - Masters Realty LLC</b> Centennial, CO	1	3,020
100	<b>Keller Williams Capital Partners Realty</b> Worthington, OH	1	3,002
101	<b>Keller Williams Realty Tempe-Scottsdale</b> Tempe, AZ	2	2,991
102	<b>Keller Williams Metro Center</b> Alexandria, VA	3	2,969
103	<b>Keller Williams Realty</b> Branson, MO	2	2,962
104	<b>Keller Williams Grand Rapids</b> Grand Rapids, MI	1	2,936
105	<b>Keller Williams Realty Huntsville - Classic Realty, LLC</b> Huntsville, AL	2	2,927
106	<b>Keller Williams Realty Rockwall - Lake Cities - Red River</b> Rockwall, TX	3	2,908
107	<b>Keller Williams Realty Premier Partners</b> Vancouver, WA	1	2,889
108	<b>Keller Williams Philly Real Estate</b> Philadelphia, PA	1	2,871
109	<b>Keller Williams Integrity</b> Ellicott City, MD	1	2,868
110	<b>Keller Williams Realty Buffalo</b> Williamsville, NY	2	2,862
111	<b>Keller Williams Roers Realty</b> Fargo, ND	2	2,855
112	<b>Keller Williams Sarasota Lakewood Ranch</b> Lakewood Ranch, FL	2	2,807
113	<b>Keller Williams Realty - Lakeside</b> Shelby Township, MI	1	2,778

RANK	COMPANY	OFFICES	2018 SIDES
114	<b>Keller Williams Realty</b> El Dorado Hills, CA	3	2,761
115	<b>Keller Williams Realty Central 75</b> Richardson, TX	2	2,757
116	<b>Keller Williams Realty Greater Cleveland SW</b> Cleveland, OH	1	2,730
117	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	1	2,701
118	<b>Keller Williams - Red Stick Partners, LLC</b> Baton Rouge, LA	2	2,682
119	<b>Keller Williams Classic Realty</b> Coon Rapids, MN	1	2,679
120	<b>Keller Williams Realty</b> Kernersville, NC	1	2,653
121	<b>Keller Williams Realty The Marketplace</b> Henderson, NV	2	2,643
122	<b>Keller Williams Real Estate</b> Langhorne, PA	2	2,614
123	<b>Keller Williams Greater Cleveland West</b> Westlake, OH	1	2,602
124	<b>Keller Williams - Lafayette Signature Partners</b> Lafayette, IN	1	2,527
125	<b>Keller Williams Portland Central</b> Portland, OR	1	2,512
126	<b>Keller Williams Realty of Southwest Missouri Partners</b> Joplin, MO	1	2,511
127	<b>Keller Williams Premier Realty</b> Peoria, IL	1	2,505
128	<b>Keller Williams Realty - North Wilmington</b> Wilmington, DE	1	2,451
129	<b>Keller Williams Realty West</b> Saint Charles, MO	2	2,443
130	<b>Keller Williams Realty Brazos Valley</b> College Station, TX	2	2,427
131	<b>Keller Williams Realty Home</b> Farmington Hills, MI	2	2,420
132	<b>Keller Williams Realty - Beverly</b> Beverly, MA	3	2,404
133	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	1	2,385
134	<b>Keller Williams Realty</b> Kennett Square, PA	2	2,357

RANK	COMPANY	OFFICES	2018 SIDES
135	<b>Keller Williams Realty, The Real Estate Center of Illinois, LLC</b> Champaign, IL	1	2,342
136	<b>Keller Williams Premier Partners</b> Denham Springs, LA	3	2,339
137	<b>Keller Williams Wichita East</b> Wichita, KS	1	2,336
138	<b>Keller Williams Realty Monroe</b> Monroe, LA	2	2,334
139	<b>Keller Williams Realty Atlantic Shore</b> Northfield, NJ	2	2,323
140	<b>Keller Williams Realty - Easton Market Center</b> South Easton, MA	2	2,302
141	<b>Keller Williams Realty (Level 5 Leadership) Management</b> Pembroke Pines, FL	3	2,297
142	<b>Keller Williams Realty - Roseville</b> Roseville, CA	1	2,296
143	<b>Keller Williams Realty - KW Pinnacle</b> Worcester, MA	2	2,293
144	<b>Keller Williams Arizona Living Realty</b> Lake Havasu City, AZ	1	2,284
145	<b>Keller Williams Advantage</b> Novi, MI	1	2,268
146	<b>Keller Williams Platinum</b> Chesterfield, MI	1	2,246
147	<b>Keller Williams Realty Portland Premiere</b> Portland, OR	1	2,242
148	<b>Keller Williams Realty Modesto</b> Modesto, CA	2	2,230
149	<b>Keller Williams Realty, Lansing</b> Lansing, MI	1	2,229
150	<b>Keller Williams Honolulu</b> Honolulu, HI	2	2,228
151	<b>Keller Williams Realty Central NC</b> Burlington, NC	1	2,226
152	<b>Keller Williams Integrity First Realty</b> Mesa, AZ	1	2,215
153	<b>Keller Williams Indianapolis Metro North</b> Carmel, IN	1	2,183
154	<b>Keller Williams Preferred Properties</b> Upper Marlboro, MD	2	2,178
155	<b>Keller Williams Realty Atlanta Hall County</b> Gainesville, GA	1	2,165

RANK	COMPANY	OFFICES	2018 SIDES
156	<b>Keller Williams Realty</b> Mt. Pleasant, SC	1	2,152
157	<b>Keller Williams Realty Greenville - Upstate</b> Greenville, SC	1	2,142
158	<b>Keller Williams Realty - Hudson Valley Realty Group</b> New City, NY	2	2,136
159	<b>Keller Williams Philadelphia</b> Philadelphia, PA	1	2,128
160	<b>Keller Williams Greater Cleveland Northeast</b> Mentor, OH	1	2,123
161	<b>Keller Williams Realty Landmark</b> Flushing, NY	4	2,085
162	<b>Keller Williams Realty Community Partners</b> Cumming, GA	1	2,083
163	<b>Keller Williams Success Realty</b> Barrington, IL	1	2,079
163	<b>Keller Williams Western Upstate</b> Anderson, SC	1	2,079
165	<b>Keller Williams Realty Rio Grande Valley</b> McAllen, TX	2	2,075
166	<b>Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	2	2,074
167	<b>Keller Williams Realty - Diamond Partners</b> Olathe, KS	1	2,073
168	<b>Keller Williams Realty Chesapeake/Greenbrier</b> Chesapeake, VA	2	2,071
169	<b>Keller Williams Realty Services</b> Mandeville, LA	1	2,058
170	<b>Keller Williams Realty Key Partners, LLC</b> Prairie Village, KS	1	2,035
171	<b>Keller Williams Clarkston</b> Clarkston, MI	2	2,012
172	<b>Keller Williams Realty Chesapeake/Western Branch</b> Chesapeake, VA	2	2,007
173	<b>Keller Williams Moorestown</b> Moorestown, NJ	1	2,006
174	<b>Keller Williams Crofton/Ft. Meade</b> Millersville, MD	1	1,992
175	<b>Keller Williams Realty Consultants</b> Jeffersonville, IN	1	1,985
176	<b>Keller Williams Premier Realty</b> Katy, TX	1	1,976

RANK	COMPANY	OFFICES	2018 SIDES
177	<b>Keller Williams Realty</b> Oklahoma City, OK	1	1,973
178	<b>Keller Williams Client's Choice Realty</b> Colorado Springs, CO	1	1,972
179	<b>Keller Williams Realty Southern New Hampshire</b> Nashua, NH	1	1,966
180	<b>Keller Williams Realty Houston Northeast</b> Kingwood, TX	1	1,962
181	<b>Keller Williams Realty</b> Wilmington, NC	1	1,920
182	<b>Keller Williams Realty, Boston-Metro</b> Boston, MA	2	1,893
183	<b>Keller Williams Realty Professional Partners</b> Glendale, AZ	2	1,854
184	<b>KW Utah Realtors Keller Williams</b> Midvale, UT	1	1,847
185	<b>Keller Williams Realty Elite</b> Winston-Salem, NC	1	1,845
185	<b>Keller Williams Realty New Bern</b> New Bern, NC	1	1,845
187	<b>Keller Williams Realty Jackson</b> Flowood, MS	1	1,838
188	<b>Keller Williams Realty Spring Hill</b> Spring Hill, FL	1	1,827
189	<b>Keller Williams Realty</b> Los Gatos, CA	3	1,821
190	<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	1	1,813
191	<b>Keller Williams Realty Morristown</b> Morristown, NJ	1	1,810
192	<b>Keller Williams Realty Signature</b> Rockford, IL	1	1,799
193	<b>Keller Williams Realty</b> Johnson City, TN	1	1,795
194	<b>Keller Williams Realty of Greensboro</b> Greensboro, NC	1	1,790
195	<b>Keller Williams on the Water</b> West Bradenton, FL	2	1,785
196	<b>Keller Williams Realty Spartanburg</b> Spartanburg, SC	1	1,783
197	<b>Keller Williams Greater Columbus &amp; Ohio Realty</b> New Albany, OH	1	1,782

RANK	COMPANY	OFFICES	2018 SIDES
198	<b>Keller Williams City Life Realty</b> Hoboken, NJ	2	1,777
199	<b>Keller Williams Realty, Pioneer Valley</b> Longmeadow, MA	1	1,759
200	<b>Keller Williams Realty-Madison</b> Madison, WI	2	1,756
201	<b>Keller Williams Premier Realty North Suburban</b> Vadnais Heights, MN	1	1,754
202	<b>Keller Williams Realty</b> Greenville, SC	1	1,747
203	<b>Keller Williams Realty - Milwaukee North Shore</b> Whitefish Bay, WI	2	1,734
203	<b>Keller Williams Realty Little Rock</b> Little Rock, AR	1	1,734
205	<b>Keller Williams American Premier Realty</b> Bel Air, MD	1	1,714
206	<b>Keller Williams Realty Allen</b> Allen, TX	1	1,702
207	<b>Keller Williams Partners Realty</b> Colorado Springs, CO	2	1,701
208	<b>Keller Williams Realty Green Mountain Properties</b> Colchester, VT	1	1,700
209	<b>Keller Williams Realty DFW Metro SW</b> Weatherford, TX	1	1,698
210	<b>Keller Williams Realty Sonoran Living</b> Phoenix, AZ	2	1,697
211	<b>Keller Williams Topeka</b> Overland Park, KS	1	1,696
212	<b>Keller Williams Realty Las Vegas</b> Las Vegas, NV	1	1,695
213	<b>Keller Williams Realty Leading Edge</b> Cumberland, RI	1	1,693
214	<b>Keller Williams, Peace River Partners Realty</b> Punta Gorda, FL	1	1,658
215	<b>Keller Williams SoCal</b> Rancho Cucamonga, CA	2	1,653
216	<b>Keller Williams Realty River Cities</b> Columbus, GA	1	1,637
217	<b>Keller Williams Realty Ft. Myers/Islands/Naples</b> Ft. Myers, FL	2	1,635
218	<b>Keller Williams Realty - Silicon Valley</b> Campbell, CA	3	1,622

RANK	COMPANY	OFFICES	2018 SIDES
219	<b>Keller Williams Preferred Realty</b> Broomfield, CO	1	1,594
219	<b>Keller Williams Realty First Choice</b> Prairieville, LA	1	1,594
221	<b>Keller Williams Realty Anniston</b> Anniston, AL	1	1,593
222	<b>Keller Williams Realty Pacific Estates</b> Long Beach, CA	1	1,592
223	<b>Keller Williams Realty Abilene</b> Abilene, TX	1	1,586
224	<b>Keller Williams Realty Boca Raton</b> Boynton Beach, FL	2	1,580
225	<b>Keller Williams Paint Creek and Somerset</b> Rochester, MI	1	1,567
225	<b>Keller Williams Realty</b> Cary, NC	1	1,567
225	<b>Keller Williams Realty</b> Georgetown, TX	1	1,567
228	<b>Keller Williams Realty Fayetteville Profit Sharers</b> Fayetteville, NC	1	1,558
229	<b>Keller Williams Keystone Realty</b> York, PA	1	1,541
230	<b>Keller Williams Realty Nashville-Spring Hill</b> Spring Hill, TN	1	1,518
231	<b>Keller Williams Westland Realty</b> Fresno, CA	1	1,504
232	<b>Keller Williams Realty Showcase Properties</b> Braintree, MA	2	1,503
233	<b>Keller Williams Realty</b> Cambridge, MA	1	1,464
234	<b>Keller Williams Realty La Jolla</b> La Jolla, CA	2	1,459
235	<b>Keller Williams Capital Realty</b> Evansville, IN	1	1,452
236	<b>Keller Williams Realty North</b> Grand Rapids, MI	1	1,447
237	<b>Keller Williams Realty Greater Seattle</b> Seattle, WA	1	1,443
238	<b>Keller Williams Shore Properties</b> Toms River, NJ	1	1,442
239	<b>Keller Williams Main Line Realty</b> Bryn Mawr, PA	1	1,438

RANK	COMPANY	OFFICES	2018 SIDES
240	<b>Keller Williams Pearland</b> Pearland, TX	1	1,434
241	<b>Keller Williams Realty Bakersfield</b> Bakersfield, CA	2	1,418
242	<b>Keller Williams Corona</b> Corona, CA	1	1,413
243	<b>Keller Williams Montclair, NJ</b> Montclair, NJ	1	1,404
244	<b>Keller Williams Performance Realty</b> Pueblo, CO	1	1,403
245	<b>Keller Williams Realty</b> Bethel Park, PA	1	1,401
246	<b>Keller Williams Realty Bloomington</b> Bloomington, IL	2	1,387
247	<b>Keller Williams Realty Bellevue</b> Bellevue, WA	1	1,383
248	<b>Keller Williams Clear Lake/Nasa</b> Houston, TX	1	1,375
249	<b>Keller Williams Realty Syracuse</b> Fayetteville, NY	1	1,373
250	<b>Keller Williams Realty Middle Georgia</b> Warner Robins, GA	1	1,362
251	<b>Keller Williams Realty Larchmont</b> Los Angeles, CA	2	1,348
252	<b>Keller Williams Eagle Realty</b> Miami, FL	2	1,345
253	<b>Keller Williams Realty Mulinix</b> Norman, OK	1	1,340
254	<b>Keller Williams McKinney</b> McKinney, TX	1	1,336
255	<b>Keller Williams Realty Grand Junction</b> Grand Junction, CO	1	1,331
256	<b>Keller Williams Realty Group - Limerick</b> Limerick, PA	1	1,326
257	<b>Keller Williams Realty Chicago - Lincoln Park</b> Chicago, IL	1	1,318
258	<b>Keller Williams Southern Nevada</b> Henderson, NV	1	1,300
259	<b>Keller Williams Realty Legacy Group</b> Cedar Rapids, IA	1	1,282
260	<b>Keller Williams Prestige Properties</b> Stamford, CT	1	1,273

RANK	COMPANY	OFFICES	2018 SIDES
261	<b>Keller Williams Pasadena/Arcadia</b> Pasadena, CA	3	1,267
261	<b>Keller Williams Realty Round Rock</b> Round Rock, TX	1	1,267
263	<b>Keller Williams Realty McLean</b> McLean, VA	1	1,265
264	<b>Keller Williams Realty Black Hills</b> Rapid City, SD	1	1,256
265	<b>Keller Williams Premier Properties</b> Summit, NJ	1	1,253
266	<b>Keller Williams Realty Rivertown</b> Grandville, MI	1	1,239
267	<b>Keller Williams Realty Greater Nassau</b> Garden City, NY	2	1,238
268	<b>Keller Williams Realty Greater Cleveland Southeast</b> Solon, OH	1	1,233
269	<b>Keller Williams Hilton Head</b> Hilton Head Island, SC	1	1,232
270	<b>Keller Williams Realty Central Oregon</b> Bend, OR	1	1,230
271	<b>Keller Williams Realty Wellington</b> Wellington, FL	1	1,225
272	<b>Keller Williams Realty Central RI</b> Cranston, RI	1	1,221
273	<b>Keller Williams QCA Progressive Partners</b> Davenport, IA	1	1,212
274	<b>Keller Williams Realty Advantage Realty</b> Conroe, TX	1	1,206
275	<b>Keller Williams Realty Brighton</b> Brighton, MI	1	1,200
276	<b>Keller Williams Realty Central</b> Sterling Heights, MI	1	1,199
277	<b>Keller Williams Milwaukee South</b> New Berlin, WI	1	1,191
278	<b>Keller Williams Realty Sacramento</b> Sacramento, CA	1	1,189
279	<b>Keller Williams Realty</b> Gulfport, MS	1	1,187
280	<b>Keller Williams Realty Golden Ticket Real Estate</b> Yorba Linda, CA	3	1,180
281	<b>Keller Williams Realty</b> Wichita, KS	1	1,160

RANK	COMPANY	OFFICES	2018 SIDES
282	<b>Keller Williams Realty Sun Valley and Southern Idaho</b> Twin Falls, ID	1	1,155
283	<b>Keller Williams Realty Services</b> Boca Raton, FL	2	1,148
284	<b>Keller Williams Chicago-O'Hare</b> Chicago, IL	2	1,145
285	<b>Keller Williams Realty North Central</b> Leominster, MA	1	1,134
286	<b>Keller Williams Realty Southwest Colorado</b> Durango, CO	2	1,132
287	<b>Keller Williams Realty Southwest</b> Las Vegas, NV	1	1,128
288	<b>Keller Williams Realty Falls Church</b> Falls Church, VA	1	1,121
289	<b>Keller Williams Realty Bartlesville</b> Bartlesville, OK	1	1,116
290	<b>Keller Williams Gateway</b> Baltimore, MD	1	1,115
290	<b>Keller Williams Realty Houston Professionals</b> Spring, TX	1	1,115
292	<b>Keller Williams Princeton Realty</b> Princeton, NJ	1	1,112
293	<b>Keller Williams Cornerstone Realty</b> Ocala, FL	1	1,107
294	<b>Keller Williams Real Estate</b> Doylestown, PA	1	1,105
294	<b>Keller Williams Realty-Bothell</b> Bothell, WA	1	1,105
296	<b>Keller Williams Realty West Sound</b> Gig Harbor, WA	1	1,104
297	<b>Keller Williams Executives Realty</b> Highlands Ranch, CO	2	1,103
298	<b>Keller Williams Realty Mid Town Direct Realty</b> Maplewood, NJ	1	1,083
298	<b>Keller Williams Realty Nashville - Mt. Juliet</b> Mt. Juliet, TN	1	1,083
300	<b>Keller Williams Realty Cleveland</b> Cleveland, TN	1	1,080
300	<b>Keller Williams Realty Merrimack Valley</b> Westford, MA	1	1,080
302	<b>Keller Williams Elite Realty</b> Bonita Springs, FL	1	1,077

RANK	COMPANY	OFFICES	2018 SIDES
303	<b>Keller Williams Realty - Lee Beaver &amp; Associates</b> Manassas, VA	1	1,068
304	<b>Keller Williams Realty</b> Andover, MA	1	1,066
305	<b>Keller Williams Realty Greenville Drive</b> Greenville, SC	1	1,061
305	<b>Keller Williams Realty Middlesex</b> Metuchen, NJ	1	1,061
307	<b>Keller Williams Realty of Southeast Texas</b> Beaumont, TX	1	1,058
308	<b>Keller Williams - Cook and Company</b> Flowery Branch, GA	1	1,054
309	<b>Keller Williams Realty Boston NW</b> Concord, MA	1	1,045
310	<b>Keller Williams Great Smokies</b> Waynesville, NC	1	1,042
311	<b>Keller Williams Denver Central</b> Denver, CO	1	1,040
312	<b>Keller Williams Marysville</b> Marysville, WA	1	1,035
313	<b>Keller Williams Realty WINM Holdings LLC</b> Hudson, WI	1	1,027
314	<b>Keller Williams Realty Chico Area</b> Chico, CA	1	1,020
315	<b>Keller Williams Marquee</b> Edwardsville, IL	1	1,009
315	<b>Keller Williams Realty Jersey Shore</b> Ocean City, NJ	1	1,009
317	<b>Keller Williams Real Estate</b> Philadelphia, PA	1	1,008
318	<b>Keller Williams Realty Mission Viejo</b> Mission Viejo, CA	1	1,007
319	<b>Keller Williams Realty El Cajon</b> El Cajon, CA	1	1,006
320	<b>Keller Williams Foxboro / North Attleboro</b> Plainville, MA	1	1,005
320	<b>Keller Williams Realty Sacramento Metro</b> Sacramento, CA	1	1,005
322	<b>Keller Williams Realty Elk Grove</b> Elk Grove, CA	1	1,001
323	<b>Keller Williams Realty Palm Beach Central</b> West Palm Beach, FL	1	998



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324	<b>Keller Williams First Choice Realty</b> Bowling Green, KY	1	997
325	<b>Keller Williams Concord Kannapolis Realty</b> Kannapolis, NC	1	996
326	<b>Keller Williams Partners Realty</b> Plantation, FL	1	994
326	<b>Keller Williams Realty Group</b> Scarsdale, NY	2	994
328	<b>Keller Williams Yuma Realty</b> Yuma, AZ	1	985
329	<b>Keller Williams Realty Olympia</b> Olympia, WA	1	982
330	<b>Keller Williams Santa Rosa Wine Country</b> Santa Rosa, CA	1	957
331	<b>Keller Williams Realty Atlanta - Metro East</b> Conyers, GA	1	953
332	<b>Keller Williams Realty Lynchburg Metro</b> Forest, VA	1	951
333	<b>Keller Williams Realty</b> Valencia, CA	1	947
334	<b>Keller Williams Pinehurst</b> Southern Pines, NC	1	939
335	<b>Keller Williams Realty-New Orleans</b> New Orleans, LA	1	936
336	<b>Keller Williams North County</b> Celina, TX	1	934
337	<b>Keller Williams Realty</b> Apple Valley, MN	2	931
338	<b>Keller Williams Realty Folsom</b> Folsom, CA	1	930
339	<b>Keller Williams Realty Premier Properties</b> Miami, FL	2	928
340	<b>Keller Williams Montana Realty</b> Bozemon, MT	1	924
341	<b>Keller Williams Realty Birmingham-Metro North</b> Gardendale, AL	1	922
342	<b>Keller Williams Realty Southland Partners</b> Raymore, MO	1	919
343	<b>Keller Williams Realty Cape Cod and the Islands</b> Centerville, MA	2	913
343	<b>Keller Williams Seven Hills Realty</b> Cincinnati, OH	1	913

RANK	COMPANY	OFFICES	2018 SIDES
345	<b>Keller Williams Home Town Realty</b> Dayton, OH	1	900
346	<b>Keller Williams Realty Gold Coast</b> Manhasset, NY	1	898
347	<b>Keller Williams Legacy One Realty</b> Chandler, AZ	1	883
348	<b>Keller Williams Excellence</b> Timonium, MD	1	876
349	<b>Keller Williams Cedar Park Leander</b> Cedar Park, TX	1	873
350	<b>Keller Williams Realty Encino-Sherman Oaks</b> Encino, CA	1	872
351	<b>Keller Williams Realty Town Center</b> Virginia Beach, VA	1	868
352	<b>Keller Williams NYC</b> New York, NY	2	865
353	<b>Keller Williams Crystal Coast</b> Morehead City, NC	1	860
354	<b>Keller Williams Realty Coral Gables-Coconut Grove</b> Coral Gables, FL	1	858
354	<b>Keller Williams Realty of Newport</b> Middletown, RI	1	858
356	<b>Keller Williams Premier Realty</b> Colorado Springs, CO	1	850
357	<b>Keller Williams NY Realty</b> White Plains, NY	1	848
358	<b>Keller Williams Realty Harrisburg - East</b> Harrisburg, PA	1	841
359	<b>Keller Williams Myrtle Beach South</b> Myrtle Beach, SC	1	820
359	<b>Keller Williams Realty Central Delaware</b> Dover, DE	1	820
361	<b>Keller Williams Realty Southern Tier &amp; Finger Lakes</b> Horseheads, NY	1	816
361	<b>Keller Williams Realty United</b> Chapel Hill, NC	1	816
363	<b>Keller Williams Realty Cenla Partners</b> Alexandria, LA	1	795
364	<b>Keller Williams Realty Biltmore Partners</b> Phoenix, AZ	1	794
365	<b>Keller Williams Realty</b> Newport Beach, CA	2	785

RANK	COMPANY	OFFICES	2018 SIDES
366	<b>Keller Williams Realty Gainesville</b> Gainesville, FL	1	780
367	<b>Keller Williams Realty Cumberland County</b> Vineland, NJ	1	779
368	<b>Keller Williams Relaty Cincinnati Metro Northeast</b> Mason, OH	1	773
369	<b>Keller Williams Realty - Hendersonville</b> Hendersonville, TN	1	768
369	<b>Keller Williams Realty Western Montana</b> Missoula, MT	1	768
371	<b>Keller Williams Tri-Valley Realty</b> Pleasanton, CA	1	767
372	<b>Keller Williams Realty Tri-County Properties</b> Medina, OH	1	761
373	<b>Keller Williams Realty South</b> Pittsburgh, PA	1	757
374	<b>Keller Williams Upstate NY Properties</b> Oneonta, NY	1	750
375	<b>Keller Williams Capital Realty</b> Helena, MT	1	745
376	<b>Keller Williams Realty Legacy Group</b> Richmond, KY	1	740
377	<b>Keller Williams Realty Partners</b> Yorktown Heights, NY	1	735
378	<b>Keller Williams Realty Charlottesville</b> Charlottesville, VA	1	722
379	<b>Keller Williams Lancaster</b> Lancaster, PA	1	712
380	<b>Keller Williams Silicon Beach</b> Marina Del Ray, CA	1	695
381	<b>Keller Williams Experience Realty</b> Murray, KY	1	694
382	<b>Keller Williams of Central PA</b> Enola, PA	1	693
383	<b>Keller Williams Realty Partners, LLC</b> Loveland, CO	2	690
384	<b>Keller Williams Realty Platinum - Garner/Clayton</b> Garner, NC	1	689
385	<b>Keller Williams Premier Properties</b> Wrentham, MA	1	686
386	<b>Keller Williams 1st Realty and Associates</b> Longmont, CO	1	685

RANK	COMPANY	OFFICES	2018 SIDES
387	<b>Keller Williams Realty San Diego Metro</b> San Diego, CA	1	684
388	<b>Keller Williams Realty of Manatee</b> Bradenton, FL	1	681
389	<b>Keller Williams North Shore West</b> Libertyville, IL	1	648
390	<b>Keller Williams Realty Southern Oregon</b> Medford, OR	1	640
391	<b>Keller Williams Umpqua Valley</b> Roseburg, OR	1	634
392	<b>Keller Williams Points East</b> Greenville, NC	1	618
393	<b>Keller Williams Realty-LS</b> Los Alamitos, CA	1	617
394	<b>Keller Williams Realty Burbank</b> Burbank, CA	1	616
395	<b>Keller Williams Fort Wayne</b> Fort Wayne, IN	1	615
396	<b>Keller Williams Integrity</b> Lawrence, KS	1	612
397	<b>Keller Williams Select Realtors</b> Annapolis, MD	1	607
398	<b>Keller Williams Signature Realty</b> Diamond Bar, CA	1	598
399	<b>Keller Williams Realty Northwest Montana</b> Kalispell, MT	1	596
400	<b>Keller Williams Realty South Pasadena/San Gabriel Valley</b> Alhambra, CA	1	582
401	<b>Keller Williams Realty Central Valley</b> Chester, NY	1	581
402	<b>Keller Williams Realty Partners</b> Park Ridge, IL	1	572
403	<b>Keller Williams Elite Realty</b> Owensboro, KY	1	561
404	<b>Keller Williams Greater Binghamton</b> Binghamton, NY	1	553
405	<b>Keller Williams Realty</b> Balitmore, MD	1	552
406	<b>Keller Williams Realty Lake Ridge</b> Woodbridge, VA	1	542
407	<b>Keller Williams Realty Yuba Sutter</b> Yuba City, CA	1	535

RANK	COMPANY	OFFICES	2018 SIDES
408	<b>Keller Williams Realty Glendale</b> Glendale, CA	1	524
409	<b>Keller Williams Team Realty</b> Clifton, NJ	1	523
410	<b>Keller Williams Realty Carlsbad</b> Carlsbad, CA	1	520
411	<b>Keller Williams Realty Chino Hills</b> Chino Hills, CA	1	512
412	<b>Keller Williams Hometown Realty</b> Swedesboro, NJ	1	508
413	<b>Keller Williams Realty</b> Whittier, CA	1	506
414	<b>Keller Williams Realty Northeast Realty</b> Phoenix, AZ	1	504
415	<b>Keller Williams Realty Exclusive Properties</b> Simi Valley, CA	1	502
415	<b>Keller Williams Realty Roanoke</b> Roanoke, VA	1	502



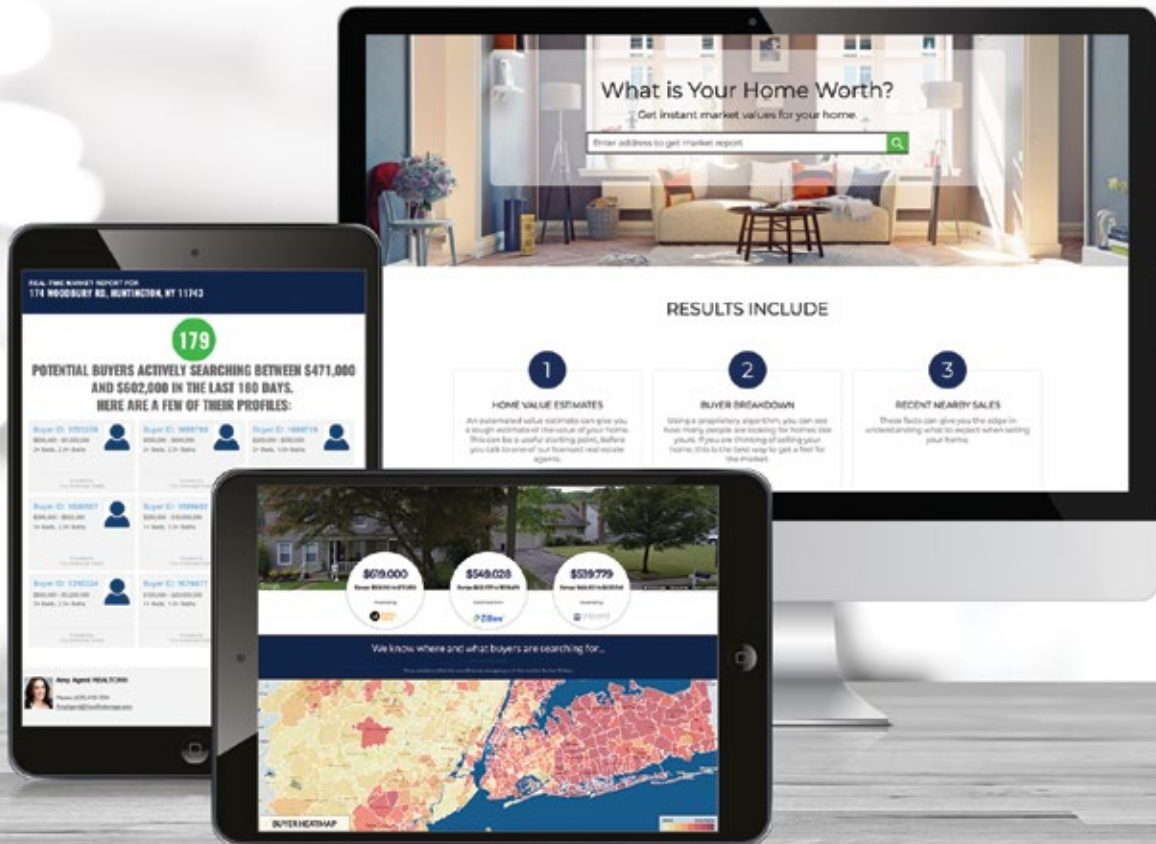
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RANK	COMPANY	OFFICES	2018 SIDES
1	<b>HomeServices of America</b> Minneapolis, MN	919	346,629
2	<b>Hanna Holdings</b> Pittsburgh, PA	227	83,043
3	<b>Crye-Leike Real Estate Services</b> Memphis, TN	91	26,257
4	<b>Real Estate One</b> Southfield, MI	47	23,046
5	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton, CT	132	21,841
6	<b>Allen Tate Companies</b> Charlotte, NC	46	21,190
7	<b>@properties</b> Chicago, IL	26	18,509
8	<b>Baird &amp; Warner</b> Chicago, IL	29	17,829
9	<b>John L. Scott Real Estate</b> Bellevue, WA	34	15,056
10	<b>Watson Realty Corp.</b> Jacksonville, FL	50	14,904
11	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	50	14,293
12	<b>F.C. Tucker Company, Inc.</b> Indianapolis, IN	14	11,380
13	<b>Shorewest Realtors</b> Brookfield, WI	23	11,194
14	<b>Sibcy Cline Realtors</b> Cincinnati, OH	22	10,060
15	<b>Carolina One Real Estate Services</b> North Charleston, SC	13	7,700

RANK	COMPANY	OFFICES	2018 SIDES
16	<b>First Team Real Estate</b> Irvine, CA	33	7,307
17	<b>Carpenter Realtors</b> Indianapolis, IN	33	7,249
18	<b>PARKS</b> Brentwood, TN	14	7,080
19	<b>Realty Austin</b> Austin, TX	5	7,041
20	<b>Bean Group   The Maine Real Estate Network</b> Portsmouth, NH	36	6,892
21	<b>Alain Pinel Realtors</b> Saratoga, CA	33	6,845
22	<b>Lyon Real Estate</b> Sacramento, CA	17	6,398
23	<b>Cutler Real Estate</b> Canton, OH	26	5,977
24	<b>Comey &amp; Shepherd</b> Cincinnati, OH	5	5,832
25	<b>Michael Saunders &amp; Company</b> Sarasota, FL	20	5,744
26	<b>Murney Associates, Realtors</b> Springfield, MO	5	5,741
27	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	12	5,268
28	<b>Greenridge Realty, Inc.</b> Grand Rapids, MI	21	5,073
29	<b>The Russell Realty Co</b> Strongsville, OH	10	5,050
30	<b>Bennion Deville Homes</b> Rancho Mirage, CA	23	4,825

RANK	COMPANY	OFFICES	2018 SIDES
31	<b>McColly Real Estate</b> Schererville, IN	22	4,617
32	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha, NE	9	4,609
33	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	9	4,539
34	<b>PMZ Real Estate</b> Modesto, CA	15	4,455
35	<b>Patterson Schwartz Real Estate</b> Hockessin, DE	9	4,361
36	<b>The Group, Inc. Real Estate</b> Fort Collins, CO	5	4,265
37	<b>John R. Wood Properties</b> Naples, FL	13	4,183
38	<b>Gardner Realtors</b> Metairie, LA	24	4,130
39	<b>Beverly-Hanks &amp; Associates</b> Asheville, NC	8	4,034
40	<b>Meybohm Real Estate</b> Augusta, GA	7	3,938
41	<b>McGraw Realtors</b> Tulsa, OK	5	3,772
42	<b>Hasson Company</b> Clackamas, OR	6	3,547
43	<b>Heritage Texas Properties</b> Houston, TX	12	3,540
44	<b>The Randall Family of Companies</b> Charlestown, RI	35	3,534
45	<b>Hegg, Realtors Inc.</b> Sioux Falls, SD	1	3,514
46	<b>J.P. Weigand &amp; Sons, Inc.</b> Wichita, KS	7	3,444
47	<b>F.C. Tucker Emge Realtors</b> Evansville, IN	8	3,298
48	<b>Intracoastal Realty Corp</b> Wilmington, NC	10	3,095
49	<b>Mel Foster Co.</b> Davenport, IA	8	3,028
50	<b>Cressy &amp; Everett, Inc.</b> South Bend, IN	11	3,005
51	<b>Locations</b> Honolulu, HI	7	2,988

RANK	COMPANY	OFFICES	2018 SIDES
52	<b>ARC Realty</b> Birmingham, AL	7	2,928
53	<b>Jim Maloof Realtor</b> Peoria, IL	12	2,905
54	<b>London Properties Ltd.</b> Fresno, CA	9	2,832
55	<b>McEneaney Associates, Inc.</b> Alexandria, VA	8	2,731
56	<b>Skogman Realty</b> Cedar Rapids, IA	5	2,686
57	<b>Stark Company Realtors</b> Madison, WI	6	2,616
58	<b>Dickson Realty</b> Reno, NV	9	2,600
59	<b>Coach Realtors</b> Northport, NY	19	2,553
60	<b>Smith &amp; Associates Real Estate</b> Tampa, FL	6	2,503
61	<b>Chase International</b> Reno, NV	9	2,322
62	<b>john greene Enterprises</b> Naperville, IL	3	2,296
63	<b>John L. Scott Medford and Ashland</b> Medford, OR	2	2,255
64	<b>Old Colony, REALTORS</b> Charleston, WV	8	2,238
65	<b>Coco, Early &amp; Associates Inc.</b> Methuen, MA	13	2,237
66	<b>Jack Conway &amp; Company, Inc.</b> Norwell, MA	28	2,232
67	<b>Brown Harris Stevens</b> New York, NY	25	2,163
68	<b>Mike Thomas Associates</b> Fort Wayne, IN	4	2,129
69	<b>Washington Fine Properties</b> Washington, DC	10	2,072
70	<b>PorchLight Real Estate Group</b> Denver, CO	4	2,046
71	<b>Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	4	1,914
72	<b>Adams, Cameron &amp; Co.</b> Daytona Beach, FL	9	1,888

RANK	COMPANY	OFFICES	2018 SIDES
73	<b>Residential Properties Ltd.</b> Providence, RI	6	1,881
74	<b>Zephyr Real Estate</b> San Francisco, CA	6	1,856
75	<b>Realty of Maine</b> Bangor, ME	6	1,733
76	<b>Dale Sorensen Real Estate, Inc.</b> Vero Beach, FL	7	1,720
77	<b>Realty Concepts, Ltd.</b> Fresno, CA	3	1,699
78	<b>Dilbeck Real Estate</b> La Canada, CA	14	1,685
79	<b>The Norton Agency</b> Gainesville, GA	5	1,678
80	<b>Hawaii Life Real Estate Services LLC</b> Princeville, HI	17	1,651
81	<b>Greenwood King Properties</b> Houston, TX	3	1,630
82	<b>Bellator Real Estate &amp; Development</b> Spanish Fort, AL	6	1,622
83	<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	24	1,594
84	<b>The Platinum Group, LLC</b> Colorado Springs, CO	1	1,552
85	<b>Crossroads Realty Inc.</b> Toms River, NJ	9	1,511
86	<b>Diane Turton, Realtors</b> Point Pleasant Beach, NJ	18	1,507
87	<b>Keefe Real Estate, Inc.</b> Lake Geneva, WI	8	1,481
88	<b>Florida Executive Realty</b> Tampa, FL	6	1,436
89	<b>John Daugherty, Realtors</b> Houston, TX	2	1,419
90	<b>Lewith &amp; Freeman</b> Kingston, PA	6	1,305
91	<b>Wagner Realty</b> Bradenton, FL	8	1,295
92	<b>PureWest Christie's International Real Estate</b> Kalispell, MT	17	1,277
93	<b>Jack White Real Estate</b> Anchorage, AK	5	1,245

RANK	COMPANY	OFFICES	2018 SIDES
94	<b>Wardley Real Estate</b> Las Vegas, NV	4	1,233
95	<b>Bray Real Estate</b> Grand Junction, CO	1	1,187
96	<b>Ascent Real Estate, Inc.</b> San Diego, CA	9	1,178
97	<b>Lamacchia Realty, Inc.</b> Waltham, MA	5	1,155
98	<b>Leonard Ryden Burr Real Estate</b> Winston Salem, NC	1	1,139
99	<b>Classic Properties</b> Clarks Summit, PA	4	1,114
100	<b>The Hardie Group Real Estate Company</b> Kokomo, IN	1	1,106
101	<b>AveryHess, Realtors</b> Dunn Loring, VA	7	1,058
102	<b>Sears Real Estate</b> Greeley, CO	1	1,036
103	<b>Park Co Realtors</b> Fargo, ND	1	1,033
104	<b>Dickens Mitchener &amp; Associates</b> Charlotte, NC	2	999
105	<b>Terrie O'Connor Realtors</b> Ramsey, NJ	8	994
106	<b>United Real Estate Solutions</b> Sioux City, IA	3	969
107	<b>Hall &amp; Hunter Realtors</b> Birmingham, MI	1	965
108	<b>WK Real Estate</b> Boulder, CO	2	963
109	<b>Cottingham Chalk</b> Charlotte, NC	1	954
110	<b>Milestone Realty Consultants</b> Lexington, KY	2	923
111	<b>Laffey Real Estate</b> Greenvale, NY	13	914
112	<b>Amherst Madison</b> Boise, ID	1	880
113	<b>Lake Norman Realty</b> Cornelius, NC	6	872
114	<b>Portside Real Estate Group</b> Falmouth, ME	4	866

# Leading

REAL ESTATE  
COMPANIES  
OF THE WORLD

MAKES UP  
**22.3%**  
OF THE

THE  
**REAL TRENDS**  
FIVE HUNDRED



**733,500**  
TRANSACTION  
SIDES

RANK	COMPANY	OFFICES	2018 SIDES
115	<b>Willis Allen Real Estate</b> La Jolla, CA	6	817
116	<b>Robert Paul Properties</b> Osterville, MA	8	745
117	<b>Santa Fe Propertires</b> Santa Fe, NM	2	698
118	<b>McGuire Real Estate</b> San Francisco, CA	5	682
119	<b>Arizona Best Real Estate</b> Scottsdale, AZ	4	648
120	<b>Marx-Bensdorf Realtors</b> Memphis, TN	1	644
121	<b>Colorado Group Realty</b> Steamboat Springs, CO	3	643
122	<b>Nourmand &amp; Associates</b> Beverly Hills, CA	3	592
123	<b>Bailey Properties Inc.</b> Aptos, CA	4	581
124	<b>Hunziker &amp; Associates, REALTORS</b> Ames, IA	3	570
125	<b>Colorado Landmark, Realtors</b> Boulder, CO	2	566
126	<b>Janet McAfee Inc.</b> St. Louis, MO	1	541
127	<b>Jones Group Realtors</b> Amherst, MA	3	532



T H E  
**REALTRENDS**  
F I V E H U N D R E D  
AFFILIATED FIRMS

**TOP NEXTHOME AFFILIATES**



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>NextHome Experience</b> Worthington, OH	2	837
2	<b>NextHome Realty Center</b> Cypress, TX	3	634
3	<b>NextHome Experience</b> Bangor, ME	1	508

T H E

# REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

## TOP REAL LIVING



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>Real Living Kee Realty</b> Clinton Township, MI	6	2,681
2	<b>Real Living Realty Professionals</b> Wilbraham, MA	4	1,680
3	<b>RLAH Real Estate</b> Chevy Chase, MD	4	1,394
4	<b>Sine &amp; Monaghan, REALTORS Real Living</b> Grosse Pointe Farms, MI	4	1,135
5	<b>Real Living First Service Realty</b> Miami, FL	9	1,036
6	<b>Real Living Messina &amp; Associates</b> Duluth, MN	2	988
7	<b>Real Living The Real Estate Group</b> Camas, WA	5	985
8	<b>Real Living Brokers Realty Group</b> Warren, OH	2	984
9	<b>Real Living Speckman Realty, Inc.</b> Bourbonnais, IL	2	778
10	<b>Real Living Casa Fina Realty</b> Tampa, FL	1	550
11	<b>Real Living Realty Advisors</b> Valdosta, GA	1	547

T H E

# REALTRENDS

F I V E H U N D R E D

AFFILIATED FIRMS

## TOP REALTY EXECUTIVES



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>Realty Executives Associates</b> Knoxville, TN	9	7,904
2	<b>Realty Executives Phoenix and Yuma</b> Phoenix, AZ	37	7,137
3	<b>Realty Executives Tucson Elite</b> Tucson, AZ	12	4,373
4	<b>Realty Executives Integrity</b> Hartland, WI	6	2,844
5	<b>Realty Executives of Kansas City</b> Leawood, KS	5	2,786
6	<b>Realty Executives Exceptional Realtors</b> Fairfield, NJ	13	2,423
7	<b>Realty Executives Northern Arizona</b> Prescott , AZ	7	1,291
8	<b>Realty Executives Santa Clarita</b> Santa Clarita, CA	5	1,272
9	<b>Realty Executives of Cape County</b> Cape Girardeau, MO	6	1,262
10	<b>Realty Executives Premier</b> Valparaiso, IN	1	1,010
11	<b>Realty Executives Boston West</b> Framingham, MA	5	950
12	<b>Realty Executives Premiere</b> Wheaton, IL	2	543

T H E

# REALTRENDS

## FIVE HUNDRED

### AFFILIATED FIRMS

## TOP RE/MAX AFFILIATES



RANK	COMPANY	OFFICES	2018 SIDES
1	<b>RE/MAX Results</b> Eden Prairie, MN	39	24,008
2	<b>RE/MAX Alliance / Equity Group</b> Arvada, CO	35	16,097
3	<b>RE/MAX Gold / Olson &amp; Associates</b> Fair Oaks, CA	68	15,256
4	<b>RE/MAX Advantage Plus</b> Savage, MN	19	7,114
5	<b>RE/MAX Professionals</b> Highlands Ranch, CO	9	5,388
6	<b>RE/MAX Integrity</b> Eugene, OR	7	5,340
7	<b>RE/MAX Executive</b> Charlotte, NC	11	5,306
8	<b>RE/MAX Realty Group</b> Gaithersburg, MD	8	4,843
9	<b>RE/MAX Northwest Realtors</b> Seattle, WA	10	4,831
10	<b>RE/MAX Select Realty</b> Cranberry, PA	7	4,415
11	<b>RE/MAX Concepts</b> West Des Moines, IA	12	4,344
12	<b>RE/MAX Results</b> Fort Wayne, IN	8	4,043
13	<b>RE/MAX DFW Associates</b> Coppell, TX	7	3,902
14	<b>RE/MAX Alliance Group</b> Sarasota, FL	8	3,798
15	<b>RE/MAX Allegiance</b> Alexandria, VA	15	3,690

RANK	COMPANY	OFFICES	2018 SIDES
16	<b>RE/MAX Suburban</b> Mount Prospect, IL	8	3,686
17	<b>RE/MAX Classic</b> Farmington Hills, MI	7	3,587
18	<b>RE/MAX Properties, Inc.</b> Colorado Springs, CO	5	3,567
19	<b>RE/MAX of Reading</b> Wyomissing, PA	1	3,529
20	<b>RE/MAX Town &amp; Country</b> Canton, GA	13	3,512

**Molly McGrory,**  
**Broker/Owner**  
**RE/MAX Town & Country**  
*Canton, Georgia*



**CORPORATE CULTURE:** I have an open door at all times. We have weekly classes with the agents where they share what they've learned. Change is exciting, and I compel our staff to embrace it. To grow, you must reach outside of your comfort zone at times. Training is also important from a leadership perspective. I keep up with the latest and greatest so I can share with the team. I'm a big believer in earning your designations and always putting the client first. This is why I started a real estate school two years ago, which offers free education and CE credits for all of my agents.

**MEMORABLE MOMENT:** About 10 years ago, I received a phone call from six incredible North Georgia Mountain agents asking if I would be their broker. This is what brought REMAX Town & Country to the North Georgia area.

RANK	COMPANY	OFFICES	2018 SIDES
21	<b>RE/MAX Crossroads Properties</b> Strongsville, OH	7	3,509
22	<b>RE/MAX Estate Properties</b> Rolling Hills Estates, CA	14	3,402
23	<b>RE/MAX Boone Realty</b> Columbia, MO	2	3,367
24	<b>RE/MAX ONE</b> Beaumont, TX	4	3,089
25	<b>RE/MAX Realty 100</b> Milwaukee, WI	4	3,068
26	<b>RE/MAX Ability Plus</b> Carmel, IN	9	2,948
27	<b>RE/MAX Plus</b> Rochester, NY	2	2,865
28	<b>RE/MAX Platinum</b> Brighton, MI	4	2,847
29	<b>RE/MAX First</b> Clinton Township, MI	6	2,797
30	<b>RE/MAX Fine Properties</b> Scottsdale, AZ	5	2,781
30	<b>RE/MAX Results</b> St. Louis, MO	6	2,781
32	<b>RE/MAX Elite</b> Brentwood, TN	5	2,759
33	<b>RE/MAX Accord</b> Danville, CA	10	2,736
34	<b>RE/MAX Dynamic Properties</b> Anchorage, AK	3	2,733
35	<b>RE/MAX Real Estate Group</b> Colorado Springs, CO	2	2,732
36	<b>RE/MAX Preferred Associates</b> Toledo, OH	4	2,692
37	<b>RE/MAX Premier Properties</b> Arcadia, CA	7	2,670
38	<b>RE/MAX Alliance</b> Collinsville, IL	5	2,665
39	<b>RE/MAX Select</b> Westfield, NJ	9	2,645
40	<b>RE/MAX Preferred</b> Marlton, NJ	5	2,611
41	<b>RE/MAX Professionals</b> Glendale, AZ	7	2,609

RANK	COMPANY	OFFICES	2018 SIDES
42	<b>RE/MAX Advantage Realty</b> Columbia, MD	6	2,579
43	<b>RE/MAX Associates</b> Layton, UT	6	2,577
44	<b>RE/MAX Insight / On The Move / Advantage</b> Hampton Falls, NH	14	2,557
45	<b>RE/MAX Realtec Group</b> Palm Harbor, FL	3	2,554
46	<b>RE/MAX 10</b> Oak Lawn, IL	5	2,520
47	<b>RE/MAX Real Estate Professionals</b> Lansing, MI	5	2,436
48	<b>RE/MAX Realty Group</b> Rochester, NY	2	2,426
49	<b>RE/MAX Preferred Group</b> Cincinnati, OH	10	2,403
50	<b>RE/MAX Connection</b> Marlton, NJ	6	2,400
51	<b>RE/MAX Fine Properties</b> Sugar Land, TX	2	2,389
52	<b>RE/MAX Southern Shores</b> North Myrtle Beach, SC	4	2,388
53	<b>RE/MAX Southern Homes</b> Birmingham, AL	2	2,361
54	<b>RE/MAX Right Choice Real Estate</b> Trumbull, CT	8	2,283
54	<b>RE/MAX United</b> Cary, NC	4	2,283
56	<b>RE/MAX 4000 Inc.</b> Grand Junction, CO	1	2,261
57	<b>RE/MAX Preferred</b> Monona, WI	13	2,238
58	<b>RE/MAX Victory</b> Beavercreek, OH	7	2,237
59	<b>RE/MAX Anchor Realty</b> Punta Gorda, FL	5	2,230
60	<b>RE/MAX Traders Unlimited</b> Peoria, IL	5	2,196
61	<b>RE/MAX Center</b> Duluth, GA	3	2,180
62	<b>RE/MAX of Grand Rapids</b> Grand Rapids, MI	3	2,166

RANK	COMPANY	OFFICES	2018 SIDES
63	<b>RE/MAX Realty Affiliates</b> Gardnerville, NV	3	2,144
64	<b>RE/MAX The Woodlands &amp; Spring</b> The Woodlands, TX	3	2,126
65	<b>RE/MAX Gold Coast</b> Ventura, CA	10	2,121
66	<b>RE/MAX Premier Realty</b> Ocala, FL	8	2,110
67	<b>RE/MAX Commonwealth</b> Richmond, VA	4	2,100
68	<b>RE/MAX Leading Edge</b> Dearborn Heights, MI	3	2,088
69	<b>RE/MAX Excalibur</b> Scottsdale, AZ	4	2,080
70	<b>RE/MAX Gateway</b> Chantilly, VA	5	2,075
71	<b>RE/MAX Experts</b> Germantown, TN	3	2,046
72	<b>RE/MAX Whatcom County, Inc.</b> Bellingham, WA	4	2,044
73	<b>RE/MAX Professionals</b> Springfield, IL	1	2,041
74	<b>RE/MAX 200 Realty</b> Winter Park, FL	2	2,020
75	<b>RE/MAX 440</b> Perkasie, PA	10	2,007
76	<b>RE/MAX Properties East</b> Louisville, KY	1	1,991
77	<b>RE/MAX Realty Team</b> Cape Coral, FL	2	1,984
78	<b>RE/MAX Space Center-Clear Lake</b> Houston, TX	4	1,982
79	<b>RE/MAX Masters Millennium</b> Greenwood Village, CO	1	1,973
80	<b>RE/MAX Metro</b> St. Petersburg, FL	4	1,968
81	<b>RE/MAX At Barnegat Bay</b> Forked River, NJ	4	1,967
82	<b>RE/MAX Palm Realty</b> Port Charlotte, FL	3	1,963
83	<b>RE/MAX Newport Elite</b> Racine, WI	3	1,962

RANK	COMPANY	OFFICES	2018 SIDES
84	<b>RE/MAX Affiliates</b> Florence, KY	4	1,941
85	<b>RE/MAX Aerospace Realty</b> Rockledge, FL	7	1,918
86	<b>RE/MAX Lake of the Ozarks</b> Osage Beach, MO	1	1,878
87	<b>RE/MAX Edge Realty</b> Canton, OH	4	1,821
88	<b>RE/MAX of Boulder Inc.</b> Boulder, CO	2	1,805
89	<b>RE/MAX Precision</b> Ankeny, IA	5	1,795
90	<b>RE/MAX Dallas Suburbs</b> Plano, TX	2	1,794
91	<b>RE/MAX One</b> Prince Frederick, MD	6	1,784
92	<b>RE/MAX Elite</b> Melbourne, FL	5	1,780
93	<b>RE/MAX Results</b> Frederick, MD	2	1,756
94	<b>RE/MAX Eastside Brokers Inc.</b> Bellevue, WA	2	1,744
95	<b>RE/MAX Realty Associates</b> Champaign, IL	3	1,742
96	<b>RE/MAX All-Pro</b> Lancaster, CA	5	1,724
97	<b>RE/MAX of Santa Clarita</b> Santa Clarita, CA	5	1,711
98	<b>RE/MAX Top Realty</b> Houston, TX	4	1,709
99	<b>RE/MAX Direct</b> Wellington, FL	3	1,697
99	<b>RE/MAX Synergy</b> Flossmoor, IL	4	1,697
101	<b>RE/MAX Creative Realty</b> Lexington, KY	4	1,675
102	<b>RE/MAX Champions</b> Upland, CA	5	1,671
103	<b>RE/MAX Professional Group</b> Cypress, TX	2	1,661
104	<b>RE/MAX Preferred</b> North Providence, RI	4	1,646

RANK	COMPANY	OFFICES	2018 SIDES
105	<b>RE/MAX Associates</b> San Antonio, TX	1	1,599
106	<b>RE/MAX Trinity</b> Fort Worth, TX	4	1,589
107	<b>RE/MAX Advantage Central</b> Birmingham, AL	3	1,578
108	<b>RE/MAX Marketing Specialists</b> Spring Hill, FL	3	1,575
109	<b>RE/MAX Professionals</b> Lawton, OK	1	1,574
110	<b>RE/MAX Beyond 2000</b> Middleburg Heights, OH	3	1,571
111	<b>RE/MAX Real Estate Group</b> Des Moines, IA	2	1,568
112	<b>RE/MAX Innovations</b> Kansas City, MO	1	1,567
113	<b>RE/MAX Advantage</b> Colorado Springs, CO	1	1,564
114	<b>RE/MAX Leading Edge</b> Annapolis, MD	3	1,542
115	<b>RE/MAX Unlimited Northwest</b> Palatine, IL	6	1,523
116	<b>RE/MAX Signature</b> Daytona Beach Shores, FL	4	1,517
117	<b>RE/MAX 100</b> Mishawaka, IN	2	1,516
118	<b>RE/MAX Unlimited Real Estate</b> Whitehall, PA	2	1,488
119	<b>RE/MAX All Pro</b> Bloomington, IL	3	1,473
120	<b>RE/MAX 1st Advantage</b> Colonia, NJ	3	1,472
121	<b>RE/MAX Traditions</b> Chagrin Falls, OH	6	1,470
122	<b>RE/MAX One Realty</b> Raleigh, NC	2	1,466
123	<b>RE/MAX Real Estate</b> Allentown, PA	2	1,455
124	<b>RE/MAX Specialists</b> Jacksonville, FL	3	1,452
125	<b>RE/MAX Executive Group Inc.</b> Elizabethtown, KY	5	1,450

RANK	COMPANY	OFFICES	2018 SIDES
126	<b>RE/MAX Premier Realty</b> Irvine, CA	4	1,418
127	<b>RE/MAX Executive</b> Modesto, CA	3	1,411
128	<b>RE/MAX Elite</b> Little Rock, AR	4	1,409
128	<b>RE/MAX Executive Realty</b> Franklin, MA	6	1,409
130	<b>RE/MAX Preferred</b> O'Fallon, IL	2	1,404
131	<b>RE/MAX 1st Advantage</b> Mechanicsburg, PA	1	1,400
132	<b>RE/MAX Showcase</b> Gurnee, IL	3	1,395
133	<b>RE/MAX Checkmate Inc. Realtors</b> Johnson City, TN	1	1,394
134	<b>RE/MAX of Cherry Creek Inc.</b> Denver, CO	1	1,390
135	<b>RE/MAX Essential</b> Wilmington, NC	3	1,388
136	<b>RE/MAX Lakeshore</b> Holland, MI	4	1,387
137	<b>RE/MAX Unlimited</b> Madison, AL	2	1,386
138	<b>RE/MAX of Pueblo Inc.</b> Pueblo, CO	2	1,380
139	<b>RE/MAX Heritage</b> Blue Springs, MO	2	1,378
140	<b>RE/MAX Best Choice</b> Farmington, MO	4	1,374
140	<b>RE/MAX Integrity</b> Spring, TX	2	1,374
142	<b>RE/MAX Infinity Realty</b> Chandler, AZ	1	1,358
143	<b>RE/MAX Around Atlanta Realty</b> Atlanta, GA	3	1,339
144	<b>RE/MAX Choice Properties</b> Hendersonville, TN	5	1,322
145	<b>RE/MAX River Cities</b> Bettendorf, IA	1	1,315
146	<b>RE/MAX Realty One</b> Inverness, FL	4	1,311

RANK	COMPANY	OFFICES	2018 SIDES
147	<b>RE/MAX Real Estate Results</b> Bentonville, AR	2	1,303
148	<b>RE/MAX Eastern Inc.</b> Philadelphia, PA	2	1,295
149	<b>RE/MAX Advance Realty</b> South Miami, FL	2	1,294
150	<b>RE/MAX of Naperville</b> Naperville, IL	2	1,290
151	<b>RE/MAX Northwest, Realtors</b> Spring, TX	2	1,289
152	<b>RE/MAX Associates</b> Pueblo, CO	1	1,282
153	<b>RE/MAX Gold</b> St. Louis, MO	6	1,280
154	<b>RE/MAX Achievers</b> Hagerstown, MD	2	1,278
155	<b>RE/MAX of Orange Beach</b> Orange Beach, AL	2	1,269
156	<b>RE/MAX Associates</b> Newark, DE	4	1,262
157	<b>RE/MAX Metro Atlanta</b> Decatur, GA	2	1,257
158	<b>RE/MAX Big Bear</b> Big Bear Lake, CA	4	1,240
159	<b>RE/MAX Champions</b> Trinity, FL	2	1,234
159	<b>RE/MAX Executives</b> Fairfax, VA	5	1,234
161	<b>RE/MAX Alliance</b> Dayton, OH	4	1,230
162	<b>RE/MAX Centre Realty</b> State College, PA	1	1,222
163	<b>RE/MAX Top Producers</b> Diamond Bar, CA	4	1,220
164	<b>RE/MAX Sails</b> Baltimore, MD	1	1,219
165	<b>RE/MAX Advantage Plus</b> Boca Raton, FL	7	1,217
165	<b>RE/MAX Centerstone</b> Plainfield, IN	5	1,217
167	<b>RE/MAX Bayshore</b> Traverse City, MI	5	1,214

RANK	COMPANY	OFFICES	2018 SIDES
168	<b>RE/MAX Suburban</b> Sterling Heights, MI	1	1,207
169	<b>RE/MAX Integrity</b> Issaquah, WA	4	1,204
170	<b>RE/MAX Concepts</b> Lincoln, NE	2	1,203
171	<b>RE/MAX Grand</b> Katy, TX	2	1,202
172	<b>RE/MAX Ultimate Professionals</b> Shorewood, IL	3	1,186
173	<b>RE/MAX Crown Realty</b> Vero Beach, FL	3	1,182
174	<b>RE/MAX Central</b> Manalapan, NJ	1	1,169
175	<b>RE/MAX Advantage</b> Nashville, TN	1	1,156
176	<b>RE/MAX Town Center</b> Germantown, MD	3	1,155
177	<b>RE/MAX North - San Antonio V</b> San Antonio, TX	2	1,152
178	<b>RE/MAX Associates Northeast</b> Kingwood, TX	1	1,144
179	<b>RE/MAX First</b> Jeffersonville, IN	2	1,142
180	<b>RE/MAX First Realty</b> East Brunswick, NJ	2	1,141
181	<b>RE/MAX Abilene</b> Abilene, TX	2	1,137
182	<b>RE/MAX Acclaimed Properties</b> Bloomington, IN	1	1,125
182	<b>RE/MAX Properties Ltd</b> Newtown, PA	1	1,125
182	<b>RE/MAX Realty Consultants</b> Greensboro, NC	2	1,125
185	<b>RE/MAX Masters Realty</b> Covina, CA	5	1,122
185	<b>RE/MAX Realty Specialists</b> Charlottesville, VA	5	1,122
187	<b>RE/MAX Solutions</b> Merritt Island, FL	3	1,113
188	<b>RE/MAX Patriots</b> York, PA	2	1,111



RANK	COMPANY	OFFICES	2018 SIDES
189	<b>RE/MAX Unlimited</b> Kennesaw, GA	2	1,103
190	<b>RE/MAX Heritage</b> Keller, TX	3	1,099
190	<b>RE/MAX Realty Centre</b> Olney, MD	2	1,099
192	<b>RE/MAX Realty Services</b> Bethesda, MD	5	1,093
193	<b>RE/MAX Pinnacle</b> Lancaster, PA	5	1,089
194	<b>RE/MAX Associates</b> Louisville, KY	1	1,087
195	<b>RE/MAX Executive</b> Millersville, MD	3	1,085
196	<b>RE/MAX Legends Group</b> Indianapolis, IN	1	1,084
197	<b>RE/MAX Affiliates</b> Philadelphia, PA	3	1,080
198	<b>RE/MAX Tyler</b> Tyler, TX	4	1,078
199	<b>RE/MAX Advanced Realty</b> Indianapolis, IN	4	1,077
200	<b>RE/MAX Professionals Select</b> Naperville, IL	1	1,072
201	<b>RE/MAX Signature</b> Houston, TX	4	1,069
202	<b>RE/MAX Associates of Arlington</b> Arlington, TX	2	1,065
203	<b>RE/MAX Action</b> Lisle, IL	1	1,062
204	<b>RE/MAX Professionals</b> Reno, NV	2	1,061
205	<b>RE/MAX Peninsula</b> Newport News, VA	3	1,059
206	<b>RE/MAX Choice</b> Bloomington, IL	2	1,053
206	<b>RE/MAX Preferred Properties, Inc.</b> Knoxville, TN	6	1,053
208	<b>RE/MAX Defined</b> Rochester, MI	4	1,048
209	<b>RE/MAX First</b> Baton Rouge, LA	1	1,046

RANK	COMPANY	OFFICES	2018 SIDES
209	<b>RE/MAX Realty Professionals</b> Greenville, SC	3	1,046
211	<b>RE/MAX House of Brokers</b> Springfield, MO	2	1,045
212	<b>RE/MAX Real Estate Center</b> Foxboro, MA	4	1,040
213	<b>RE/MAX Elite</b> Mission, TX	2	1,039
214	<b>RE/MAX Premier Choice</b> Worthington, OH	3	1,036
215	<b>RE/MAX Action Realty</b> Maple Glen, PA	1	1,034
216	<b>RE/MAX Professionals</b> Gainesville, FL	2	1,032
217	<b>RE/MAX First Choice</b> Onalaska, WI	3	1,030
218	<b>RE/MAX 1</b> Cedar Park, TX	1	1,027
219	<b>RE/MAX Masterpiece Realty</b> Port St. Lucie, FL	1	1,026
220	<b>RE/MAX Real Estate Professionals</b> Columbus, IN	1	1,016
221	<b>RE/MAX College Park Realty</b> Los Alamitos, CA	6	1,015
222	<b>RE/MAX Professionals</b> East Greenwich, RI	1	1,014
223	<b>RE/MAX Unlimited</b> Ponte Vedra Beach, FL	3	1,012
224	<b>RE/MAX Land &amp; Homes</b> Victoria, TX	4	1,011
225	<b>RE/MAX Experience</b> Wilton Manors, FL	2	1,010
226	<b>RE/MAX Lubbock</b> Lubbock, TX	1	1,007
227	<b>RE/MAX of Stuart</b> Stuart, FL	3	1,004
228	<b>RE/MAX Centre Realtors</b> Jamison, PA	1	993
229	<b>RE/MAX Realty Group</b> Fort Myers, FL	3	991
230	<b>RE/MAX Real Estate Services</b> Shreveport, LA	2	990

RANK	COMPANY	OFFICES	2018 SIDES
231	<b>RE/MAX Team 2000</b> Dearborn, MI	1	987
232	<b>RE/MAX Pinnacle Group</b> Arlington, TX	3	986
233	<b>RE/MAX Vintage</b> Houston, TX	1	981
234	<b>RE/MAX Perrett Associates</b> Battle Creek, MI	2	975
235	<b>RE/MAX of Paradise</b> Paradise, CA	2	969
236	<b>RE/MAX Legends</b> Buford, GA	3	966
237	<b>RE/MAX Real Estate Partners</b> Hattiesburg, MS	1	964
238	<b>RE/MAX Action First</b> Clearwater, FL	3	953
238	<b>RE/MAX Vision</b> Chesterfield, MO	1	953
240	<b>RE/MAX Elite Realty</b> Lexington, KY	4	952
240	<b>RE/MAX Main Line</b> Paoli, PA	4	952
242	<b>RE/MAX Northwest Inc.</b> Westminster, CO	1	951
243	<b>RE/MAX Prestige Properties</b> Kingman, AZ	1	940
244	<b>RE/MAX Realty One</b> Kokomo, IN	1	935
245	<b>RE/MAX Connection</b> Gahanna, OH	2	932
246	<b>RE/MAX Momentum</b> Brighton, CO	4	931
247	<b>RE/MAX Realty Associates</b> Camp Hill, PA	1	930
248	<b>RE/MAX Accent</b> Richmond Hill, GA	2	929
248	<b>RE/MAX ACR Elite Group</b> Tampa, FL	2	929
250	<b>RE/MAX Southland Realty II</b> Garner, NC	1	928
251	<b>RE/MAX Advantage</b> Redlands, CA	4	927

RANK	COMPANY	OFFICES	2018 SIDES
252	<b>RE/MAX Bakken Realty</b> Williston, ND	3	926
252	<b>RE/MAX Renaissance</b> Peoria, AZ	6	926
254	<b>RE/MAX Affiliates</b> Westerville, OH	2	922
255	<b>RE/MAX Plaza</b> Mchenry, IL	4	920
256	<b>RE/MAX Time</b> Rancho Cucamonga, CA	1	915
257	<b>RE/MAX Preferred, Realtors</b> San Antonio, TX	3	914
257	<b>RE/MAX Realty Plus</b> Sebring, FL	1	914
259	<b>RE/MAX Real Pros</b> Corona, CA	3	912
259	<b>RE/MAX Tri County</b> Hamilton Square, NJ	1	912
261	<b>RE/MAX Excel</b> Schofield, WI	1	906
261	<b>RE/MAX Real Estate Ten Inc.</b> Morristown, TN	3	906
263	<b>RE/MAX Paradise</b> Orange Beach, AL	1	901
264	<b>RE/MAX Horizons Inc.</b> Dover, DE	1	894
265	<b>RE/MAX Properties</b> Chattanooga, TN	1	883
266	<b>RE/MAX Classic Realty</b> Las Cruces, NM	1	882
267	<b>RE/MAX Legends</b> Spring, TX	1	881
268	<b>RE/MAX Central</b> Roselle, IL	1	879
268	<b>RE/MAX Excels</b> Geneva, IL	1	879
270	<b>RE/MAX 1st Realty</b> Marquette, MI	1	878
271	<b>RE/MAX City</b> Chicago, IL	1	876
271	<b>RE/MAX River Cities</b> New Braunfels, TX	2	876

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273	<b>RE/MAX Elite Realty Group</b> Jacksonville, NC	1	872
273	<b>RE/MAX Rising</b> Bloomington, IL	1	872
275	<b>RE/MAX One</b> Pickerington, OH	1	871
276	<b>RE/MAX Metro Realty</b> Charlotte, NC	2	867
277	<b>RE/MAX Professionals</b> Florence, SC	1	865
278	<b>RE/MAX of Greensboro</b> Greensboro, NC	2	861
279	<b>RE/MAX Pure</b> Marietta, GA	1	859
280	<b>RE/MAX United</b> Greenville, MI	3	857
281	<b>RE/MAX Lakeside</b> Milwaukee, WI	2	852
282	<b>RE/MAX Platinum</b> Decatur, AL	2	848
282	<b>RE/MAX Property Pros</b> Eagle River, WI	4	848
282	<b>RE/MAX Real Estate Group</b> Erie, PA	3	848
282	<b>RE/MAX Realty Unlimited</b> Brandon, FL	3	848
286	<b>RE/MAX Real Estate Connections</b> Manassas, VA	6	847
287	<b>RE/MAX Access</b> Philadelphia, PA	1	845
288	<b>RE/MAX Elite</b> Everett, WA	5	840
289	<b>RE/MAX Quality Service Inc.</b> Hanover, PA	1	839
290	<b>RE/MAX Components</b> Timonium, MD	4	837
291	<b>RE/MAX True Advantage</b> Martinez, GA	1	836
292	<b>RE/MAX Professional Associates</b> Sturbridge, MA	6	831
293	<b>RE/MAX Alliance</b> Virginia Beach, VA	2	829

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294	<b>RE/MAX Haven Realty</b> Cleveland, OH	4	825
295	<b>RE/MAX Achievers</b> Lewis Center, OH	2	823
295	<b>RE/MAX Dynamic - The Duncan Duo Team</b> Tampa, FL	1	823
295	<b>RE/MAX Innovative Properties</b> Nashua, NH	5	823
298	<b>RE/MAX State Line</b> Leawood, KS	1	818
299	<b>RE/MAX of Gulf Shores</b> Gulf Shores, AL	2	817
300	<b>RE/MAX Bay to Bay</b> Tampa, FL	5	816
300	<b>RE/MAX Real Estate Ltd</b> Brick, NJ	3	816
302	<b>RE/MAX Advantage</b> Searcy, AR	1	812
303	<b>RE/MAX Preferred Properties</b> Kernersville, NC	2	811
304	<b>RE/MAX Premier</b> Dallas, TX	3	810
305	<b>RE/MAX Trinity</b> Brecksville, OH	2	808
306	<b>RE/MAX Benchmark Realty Group</b> New Windsor, NY	3	807
306	<b>RE/MAX Mid-Michigan</b> Jackson, MI	2	807
308	<b>RE/MAX Results</b> Kansas City, MO	1	797
309	<b>RE/MAX First</b> Fort Lauderdale, FL	3	796
310	<b>RE/MAX New Image</b> Saginaw, MI	1	793
311	<b>RE/MAX Destiny</b> Elk Grove Village, IL	1	792
312	<b>RE/MAX Real Estate Partners</b> Metairie, LA	2	788
313	<b>RE/MAX Select One</b> Huntington Beach, CA	5	787
314	<b>RE/MAX Elite</b> Albuquerque, NM	1	785

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315	<b>RE/MAX Country Real Estate</b> Pocatello, ID	1	779
315	<b>RE/MAX Premier</b> Fairfax, VA	6	779
317	<b>RE/MAX Real Estate Groups</b> Muncie, IN	1	775
318	<b>RE/MAX Realty Suburban</b> Shawnee Mission, KS	1	773
319	<b>RE/MAX Real Estate Center</b> Ames, IA	3	771
320	<b>RE/MAX Town &amp; Country</b> Allen, TX	1	770
321	<b>RE/MAX Shoreline</b> Portland, ME	3	769
322	<b>RE/MAX Legacy Realty</b> Fargo, ND	1	768
323	<b>RE/MAX Select</b> Flint, MI	1	766
324	<b>RE/MAX Home Group</b> Waterloo, IA	3	761
325	<b>RE/MAX Lakes Area Realty</b> Nisswa, MN	5	756
326	<b>RE/MAX Realty Agency</b> Chambersburg, PA	2	755
327	<b>RE/MAX Elite, Realtors</b> Lees Summit, MO	1	751
327	<b>RE/MAX First Realty</b> St. George, UT	1	751
329	<b>RE/MAX Metropolitan</b> Shelby Township, MI	1	749
330	<b>RE/MAX 8</b> Blacksburg, VA	4	748
331	<b>RE/MAX Center</b> Grayslake, IL	1	747
331	<b>RE/MAX Synergy</b> Forest Lake, MN	6	747
333	<b>RE/MAX Property Source / Hub City / Professional Advantage</b> Rockford, IL	4	746
334	<b>RE/MAX Consultants</b> Palm Desert, CA	4	745
335	<b>RE/MAX Fine Homes</b> Brentwood, TN	2	743

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336	<b>RE/MAX Harbor Realty</b> Punta Gorda, FL	1	742
337	<b>RE/MAX Town &amp; Country</b> Redding, CA	1	740
338	<b>RE/MAX Encore</b> Clarkston, MI	2	736
338	<b>RE/MAX Southwest</b> Sugar Land, TX	1	736
340	<b>RE/MAX Destiny Real Estate</b> Manhattan, KS	2	735
340	<b>RE/MAX Town Center</b> Columbus, OH	1	735
342	<b>RE/MAX Four Corners</b> McKinney, TX	2	733
343	<b>RE/MAX Realty One</b> York, ME	6	730
344	<b>RE/MAX Advantage</b> Henderson, NV	2	727
345	<b>RE/MAX Properties</b> Prattville, AL	2	724
346	<b>RE/MAX Horizon</b> Elgin, IL	1	723
347	<b>RE/MAX At the Shore</b> Ocean City, NJ	5	721
348	<b>RE/MAX Mountain Properties</b> Murphy, NC	1	719
349	<b>RE/MAX Elite Group</b> Sturgis, MI	2	718
350	<b>RE/MAX Bell Park Realty</b> Killingly, CT	2	717
351	<b>RE/MAX Alliance</b> Brandon, MS	2	711
352	<b>RE/MAX Properties SW Inc.</b> Orlando, FL	1	710
352	<b>RE/MAX Results</b> Bay City, MI	1	710
352	<b>RE/MAX Services</b> Boca Raton, FL	1	710
355	<b>RE/MAX All Stars</b> Daleville, VA	1	704
355	<b>RE/MAX Purpose Driven</b> Lexington, SC	1	704

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357	<b>RE/MAX Achievers</b> Collegeville, PA	2	702
357	<b>RE/MAX Parkcreek</b> Coconut Creek, FL	1	702
359	<b>RE/MAX Infinity</b> Pace, FL	1	701
359	<b>RE/MAX Spectrum</b> Plymouth, MA	5	701
361	<b>RE/MAX Results</b> Rapid City, SD	1	700
362	<b>RE/MAX New Trend</b> Farmington Hills, MI	1	696
362	<b>RE/MAX Real Estate Associates</b> Terre Haute, IN	1	696
364	<b>RE/MAX Affiliates</b> Eau Claire, WI	3	695
364	<b>RE/MAX Reinvented</b> Evans, GA	1	695
366	<b>RE/MAX Complete</b> Goldsboro, NC	1	694
366	<b>RE/MAX Oak Crest Realty</b> Plymouth, IN	4	694
368	<b>RE/MAX Properties</b> Western Springs, IL	1	692
369	<b>RE/MAX Partners</b> Andover, MA	6	691
370	<b>RE/MAX 1st Source</b> Pasadena, TX	1	689
370	<b>RE/MAX Valley Real Estate</b> Youngstown, OH	2	689
372	<b>RE/MAX Prestige Realty</b> Royal Palm Beach, FL	6	688
372	<b>RE/MAX Savannah</b> Savannah, GA	2	688
374	<b>RE/MAX United Real Estate</b> Upper Marlboro, MD	1	686
375	<b>RE/MAX Professional Realty</b> Roseburg, OR	1	685
376	<b>RE/MAX Diamond, Realtors</b> Kendall Park, NJ	2	681
377	<b>RE/MAX Destination</b> Vernon, CT	3	680

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377	<b>RE/MAX Solutions</b> Gilbert, AZ	1	680
377	<b>RE/MAX West</b> Muskegon, MI	2	680
380	<b>RE/MAX Advantage Realty</b> Dubuque, IA	1	678
380	<b>RE/MAX Sauk Valley</b> Sterling, IL	1	678
382	<b>RE/MAX Mi Casa</b> Chicago, IL	1	677
382	<b>RE/MAX Parkside Real Estate</b> Paso Robles, CA	1	677
384	<b>RE/MAX Alliance</b> Slidell, LA	2	674
384	<b>RE/MAX Preferred</b> Baltimore, MD	1	674
386	<b>RE/MAX Legacy Realty</b> Oxford, MS	1	672
387	<b>RE/MAX Advisors</b> Coral Springs, FL	1	671
387	<b>RE/MAX Hometown Choice</b> Lakeville, NY	5	671
389	<b>RE/MAX Competitive Edge</b> Bernardsville, NJ	2	670
389	<b>RE/MAX Results</b> Sciota, PA	1	670
391	<b>RE/MAX Town &amp; Country</b> West Chester, PA	1	669
392	<b>RE/MAX Preferred Realtors</b> Newtown Square, PA	2	664
393	<b>RE/MAX Select</b> Albuquerque, NM	3	662
394	<b>RE/MAX Assured</b> Maitland, FL	1	661
395	<b>RE/MAX Preferred</b> Texarkana, TX	1	658
396	<b>RE/MAX Advantage Realty</b> Antioch, IL	1	657
397	<b>RE/MAX Professional</b> Baton Rouge, LA	1	656
398	<b>RE/MAX Advantage</b> Raleigh, NC	1	654

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398	<b>RE/MAX Cinco Ranch</b> Katy, TX	1	654
400	<b>RE/MAX 5 Star Realty</b> Pasadena, TX	1	652
400	<b>RE/MAX Alliance Group</b> Gilbert, AZ	1	652
402	<b>RE/MAX N.O. Properties</b> New Orleans, LA	1	645
403	<b>RE/MAX Metro</b> Houston, TX	1	644
404	<b>RE/MAX Realty Associates</b> Munster, IN	1	643
405	<b>RE/MAX Partners</b> Berwyn, IL	1	641
406	<b>RE/MAX Revealty</b> Columbus, OH	3	639
407	<b>RE/MAX Distinctive Real Estate</b> McLean, VA	2	638
407	<b>RE/MAX Grande</b> Grand Blanc, MI	1	638
409	<b>RE/MAX Golden Empire</b> Bakersfield, CA	1	637
410	<b>RE/MAX Ocean Properties</b> Juno Beach, FL	4	636
410	<b>RE/MAX of Spokane</b> Spokane Valley, WA	1	636
410	<b>RE/MAX Premier Properties</b> Louisville, KY	1	636
410	<b>RE/MAX Real Estate Leaders</b> Middletown, NJ	2	636
414	<b>RE/MAX Realty Source</b> Jackson, TN	1	634
415	<b>RE/MAX Platinum Properties</b> Margate City, NJ	5	633
415	<b>RE/MAX Premier</b> Chicago, IL	1	633
417	<b>RE/MAX Central Realty</b> Lake Mary, FL	2	632
417	<b>RE/MAX Full Spectrum</b> Healdsburg, CA	3	632
417	<b>RE/MAX Mountain Properties</b> Prescott, AZ	2	632

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417	<b>RE/MAX Realty Group</b> Greenfield, IN	2	632
421	<b>RE/MAX Dynamic Agents</b> Mankato, MN	2	628
422	<b>RE/MAX Stars</b> Mount Vernon, OH	1	626
423	<b>RE/MAX Advantage</b> Rapid City, SD	1	625
423	<b>RE/MAX Premier Realty</b> Prairie Village, KS	1	625
425	<b>RE/MAX On the River</b> Newburyport, MA	3	623
426	<b>RE/MAX Real Estate Group</b> Martinsburg, WV	3	622
427	<b>RE/MAX 1st Service</b> Orland Park, IL	1	620
427	<b>RE/MAX Results</b> Concord Township, OH	1	620
429	<b>RE/MAX Properties of The Summit</b> Frisco, CO	2	619
430	<b>RE/MAX Signature Properties</b> Mascoutah, IL	2	618
431	<b>RE/MAX Results Realty Group</b> Altoona, PA	2	617
432	<b>RE/MAX Central Realty</b> Asheboro, NC	1	616
433	<b>RE/MAX Realty Professionals</b> Mobile, AL	1	614
434	<b>RE/MAX Trend</b> Cape Coral, FL	1	611
435	<b>RE/MAX 2000</b> Philadelphia, PA	1	609
435	<b>RE/MAX Edge</b> Weldon Spring, MO	2	609
435	<b>RE/MAX Real Estate Associates</b> Houston, TX	2	609
438	<b>RE/MAX Town Centre</b> Orlando, FL	4	607
439	<b>RE/MAX Consultant Group</b> New Albany, OH	3	606
439	<b>RE/MAX of Midland</b> Midland, MI	1	606

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441	<b>RE/MAX Revolution</b> Gladstone, MO	1	605
442	<b>RE/MAX Platinum Realty</b> Sarasota, FL	5	604
442	<b>RE/MAX Premier</b> Wichita, KS	1	604
444	<b>RE/MAX Edge</b> Davison, MI	2	603
444	<b>RE/MAX Island Realty</b> Hilton Head Island, SC	3	603
446	<b>RE/MAX Dream Properties</b> Northville, MI	3	602
446	<b>RE/MAX Elite Homes</b> Moline, IL	1	602
446	<b>RE/MAX The Group</b> Casper, WY	1	602
449	<b>RE/MAX Central</b> Las Vegas, NV	1	601
449	<b>RE/MAX New Beginnings Realty</b> Toms River, NJ	1	601
451	<b>RE/MAX Unlimited</b> Harrison, AR	2	599
452	<b>RE/MAX Masters</b> Clay, NY	3	597
453	<b>RE/MAX Real Estate Executives</b> Bowling Green, KY	2	596
454	<b>RE/MAX Realty Professionals</b> Bloomington, IN	1	595
455	<b>RE/MAX Moves</b> Simpsonville, SC	3	594
456	<b>RE/MAX Professional Realty Group</b> Owensboro, KY	2	593
457	<b>RE/MAX Alliance</b> Branford, CT	2	592
457	<b>RE/MAX Paramount Properties</b> Lakeland, FL	1	592
459	<b>RE/MAX Real Estate Solutions</b> Anderson, IN	1	591
460	<b>RE/MAX Roots</b> Berryville, VA	2	590
461	<b>RE/MAX Advantage</b> Portage, MI	1	589

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461	<b>RE/MAX Heritage</b> Green Bay, WI	3	589
463	<b>RE/MAX Results</b> Owasso, OK	1	586
464	<b>RE/MAX 1st Choice</b> Cranston, RI	1	585
464	<b>RE/MAX 5 Star Realty</b> Hollywood, FL	3	585
464	<b>RE/MAX Elite Realty</b> Franklin, NC	1	585
464	<b>RE/MAX Quality Realty</b> Sandusky, OH	2	585
468	<b>RE/MAX Excellence Realty</b> Silver Spring, MD	1	584
469	<b>RE/MAX Riverside</b> Topsham, ME	2	582
469	<b>RE/MAX Westside, Realtors</b> Houston, TX	1	582
471	<b>RE/MAX Northern Edge Realty</b> Berlin, NH	4	580
472	<b>RE/MAX Advantage</b> Lewisville, TX	4	579
472	<b>RE/MAX Professionals</b> Bolingbrook, IL	2	579
474	<b>RE/MAX Elite</b> Huntingdon Valley, PA	1	578
474	<b>RE/MAX Professionals</b> Cottage Grove, MN	4	578
476	<b>RE/MAX House Values</b> Mount Arlington, NJ	3	577
476	<b>RE/MAX Innovation</b> Orlando, FL	2	577
478	<b>RE/MAX First Choice</b> Baltimore, MD	2	576
479	<b>RE/MAX Realty/Findlay</b> Findlay, OH	1	573
480	<b>RE/MAX Central</b> Coventry, RI	1	572
481	<b>RE/MAX Titanium</b> Rosemead, CA	1	571
482	<b>RE/MAX Acadiana</b> Lafayette, LA	2	568

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482	<b>RE/MAX of Gettysburg</b> Gettysburg, PA	1	568
484	<b>RE/MAX Premier Group</b> Longview, WA	1	566
484	<b>RE/MAX River's Edge</b> East Providence, RI	3	566
484	<b>RE/MAX Sunset Realty</b> Bayonet Point, FL	2	566
487	<b>RE/MAX Preferred Realty</b> Greenville, NC	1	565
488	<b>RE/MAX Professionals Inc.</b> Sioux Falls, SD	1	560
489	<b>RE/MAX of Hot Springs Village</b> Hot Springs Village, AR	1	556
490	<b>RE/MAX Desert Showcase</b> Peoria, AZ	2	555
490	<b>RE/MAX Premiere Group</b> Tuscaloosa, AL	1	555
492	<b>RE/MAX Elite</b> Brooklyn, NY	2	554
493	<b>RE/MAX Results</b> South Jordan, UT	1	552
494	<b>RE/MAX Champions</b> Louisville, KY	4	551
494	<b>RE/MAX Compass</b> Houston, TX	1	551
496	<b>RE/MAX Capital City</b> Cedar Park, TX	2	550
496	<b>RE/MAX Flagship</b> Narragansett, RI	1	550
498	<b>RE/MAX In Motion Inc.</b> Coral Springs, FL	2	548
499	<b>RE/MAX Capitol Properties</b> Cheyenne, WY	1	547
499	<b>RE/MAX Realty Professionals Inc.</b> Harrisburg, PA	1	547
501	<b>RE/MAX Leaders</b> Centennial, CO	1	546
502	<b>RE/MAX Excellence</b> Las Vegas, NV	1	545
503	<b>RE/MAX Capital Realty</b> Tampa, FL	2	544

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504	<b>RE/MAX 100 Inc.</b> Lakewood, CO	1	543
504	<b>RE/MAX Executives</b> Eagle, ID	2	543
506	<b>RE/MAX Five Star Realty</b> Laughlin, NV	4	542
507	<b>RE/MAX Distinguished Homes &amp; Properties</b> Tuckahoe, NY	1	540
507	<b>RE/MAX Metro Plus</b> Columbus, OH	1	540
509	<b>RE/MAX Real Estate Unlimited</b> Charleston, WV	3	536
510	<b>RE/MAX Homeland Realtors</b> Freehold, NJ	2	534
511	<b>RE/MAX Peak to Peak</b> Winter Park, CO	2	533
511	<b>RE/MAX Preferred Professionals</b> Kingman, AZ	1	533
511	<b>RE/MAX Professional Realty</b> Exton, PA	1	533
514	<b>RE/MAX First</b> Russellville, AR	1	532
515	<b>RE/MAX Destiny</b> Cambridge, MA	2	531
515	<b>RE/MAX Results</b> Orem, UT	1	531
517	<b>RE/MAX Realty Centre</b> Yorba Linda, CA	2	530
517	<b>RE/MAX Universal Realty</b> Sheboygan Falls, WI	1	530
519	<b>RE/MAX First</b> Los Alamos, NM	1	528
519	<b>RE/MAX Reliance</b> Souderton, PA	1	528
519	<b>RE/MAX Results Lagrange</b> Lagrange, GA	1	528
522	<b>RE/MAX Villa</b> North Bergen, NJ	3	527
523	<b>RE/MAX Bryan College Station</b> College Station, TX	1	526
524	<b>RE/MAX Landmark</b> Terrell, TX	3	525



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524	<b>RE/MAX Results</b> Omaha, NE	1	525
526	<b>RE/MAX of Barrington</b> Barrington, IL	2	524
526	<b>RE/MAX Preferred</b> Oklahoma City, OK	1	524
526	<b>RE/MAX Synergy</b> Bedford, NH	1	524
529	<b>RE/MAX Centex, Realtors</b> Waco, TX	2	522
529	<b>RE/MAX North</b> Amherst, NY	2	522
529	<b>RE/MAX Partners</b> Evans, GA	1	522
532	<b>RE/MAX 2000</b> Crete, IL	1	521
532	<b>RE/MAX Action Associates</b> Exton, PA	1	521
532	<b>RE/MAX Millennium</b> Huntingdon Valley, PA	2	521
535	<b>RE/MAX Heritage Properties</b> Flanders, NJ	2	520
535	<b>RE/MAX United</b> Port Washington, WI	3	520
537	<b>RE/MAX Tri-Star</b> Montgomery, AL	1	519
538	<b>RE/MAX Advantage Realty</b> Trinity, FL	1	518
538	<b>RE/MAX Central Group</b> Toledo, OH	1	518
540	<b>RE/MAX Elite Homes QC</b> Davenport, IA	1	516
541	<b>RE/MAX 1st Olympic</b> Lynchburg, VA	2	514
541	<b>RE/MAX Visalia</b> Visalia, CA	2	514
543	<b>RE/MAX Hometown</b> Moorestown, NJ	1	513
543	<b>RE/MAX Revolution</b> Princeton, IN	3	513
545	<b>RE/MAX Alliance</b> Huntsville, AL	1	511

RANK	COMPANY	OFFICES	2018 SIDES
546	<b>RE/MAX 24/7 Real Estate</b> Appleton, WI	2	510
547	<b>RE/MAX Key Properties</b> Bend, OR	2	509
547	<b>RE/MAX Leading Edge</b> Concord, NC	1	509
547	<b>RE/MAX Top Performers</b> Lake Bluff, IL	1	509
550	<b>RE/MAX Premier</b> Warren, NJ	1	508
551	<b>RE/MAX Real Team Realty</b> Ashland, KY	1	507
552	<b>RE/MAX Specialists</b> Upper Marlboro, MD	1	506
553	<b>RE/MAX Atlantic</b> Northfield, NJ	2	505
553	<b>RE/MAX Home Team</b> Waterford, CT	1	505
555	<b>RE/MAX Leading Edge</b> Galveston, TX	1	503
555	<b>RE/MAX Masters</b> Perrysburg, OH	2	503
557	<b>RE/MAX Advanced</b> Temple City, CA	1	502
557	<b>RE/MAX Ultimate Realty</b> Jensen Beach, FL	2	502
559	<b>RE/MAX Central</b> Cadillac, MI	2	500

# THE REAL TRENDS FIVE HUNDRED

## AFFILIATED FIRMS

### TOP SOTHEBY'S AFFILIATES

**Sotheby's**  
INTERNATIONAL REALTY

RANK	COMPANY	OFFICES	2018 SIDES
1	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Denver, CO	35	8,340
2	<b>Premier Sotheby's International Realty</b> Naples, FL	40	6,185
3	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	12	6,150
4	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	28	5,921
5	<b>Pacific Sotheby's International Realty</b> San Diego, CA	23	5,158
6	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	4	4,198
7	<b>Briggs Freeman Sotheby's International Realty</b> Dallas, TX	8	3,627
8	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	26	3,554
9	<b>TTR Sotheby's International Realty</b> Washington, DC	8	3,353
10	<b>Kuper Sotheby's International Realty</b> San Antonio, TX	10	3,282
11	<b>Cascade Sotheby's International Realty</b> Bend, OR	12	2,963
12	<b>Jameson Sotheby's International Realty</b> Chicago, IL	6	2,905
13	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	22	2,681
14	<b>Prominent Properties Sotheby's International Realty</b> Tenafly, NJ	13	2,678
15	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	8	2,471
16	<b>Gibson Sotheby's International Realty</b> Woburn, MA	19	2,218
17	<b>Four Seasons Sotheby's International Realty</b> South Burlington, VT	18	2,188
18	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	19	2,086
19	<b>Realogics Sotheby's International Realty</b> Seattle, WA	9	1,568
20	<b>Retter &amp; Company Sotheby's International Realty</b> Kennewick, WA	1	1,354
21	<b>Zeitlin Sotheby's International Realty</b> Nashville, TN	3	1,314
22	<b>Group One Sotheby's International Realty</b> Boise, ID	2	1,264
23	<b>Signature Sotheby's International Realty</b> Birmingham, MI	4	1,262
24	<b>Heritage House Sotheby's International Realty</b> Holmdel, NJ	5	1,180
25	<b>Vista Sotheby's International Realty</b> Manhattan Beach, CA	8	972
26	<b>Callaway Henderson Sotheby's International Realty</b> Princeton, NJ	4	966

RANK	COMPANY	OFFICES	2018 SIDES
27	<b>Tomlinson Sotheby's International Realty</b> Coeur d'Alene, ID	2	953
28	<b>Steamboat Sotheby's International Realty</b> Steamboat Springs, CO	3	952
29	<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	11	897
30	<b>Treasure Coast Sotheby's International Realty</b> Vero Beach, FL	2	863
31	<b>Scenic Sotheby's International Realty</b> Santa Rosa Beach, FL	3	827
32	<b>Legacy Properties Sotheby's International Realty</b> Portland, ME	5	818
33	<b>Mott &amp; Chace Sotheby's International Realty</b> Charlestown, RI	6	817
34	<b>Dielmann Sotheby's International Realty</b> St. Louis, MO	1	787
35	<b>Bluegrass Sotheby's International Realty</b> Lexington, KY	1	685
36	<b>Ocean Atlantic Sotheby's International Realty</b> Rehoboth Beach, DE	3	666
37	<b>Today Sotheby's International Realty</b> San Carlos, CA	3	634
38	<b>Atlantic Sotheby's International Realty</b> Virginia Beach, VA	3	632
39	<b>Barrett Sotheby's International Realty</b> Concord, MA	7	605
40	<b>Hodge &amp; Kittrell Sotheby's International Realty</b> Raleigh, NC	2	583
41	<b>Encore Sotheby's International Realty</b> Carmel, IN	5	555
42	<b>Glacier Sotheby's International Realty</b> Whitefish, MT	5	546
43	<b>Lenihan Sotheby's International Realty</b> Louisville, KY	1	527
44	<b>Unlimited Sotheby's International Realty</b> Brookline, MA	4	524

# Sotheby's

INTERNATIONAL REALTY

**\$71,785,228,103**  
**IN**  
**VOLUME**

THE  
**REALTRENDS**  
FIVE HUNDRED



**81,892**  
**TRANSACTION**  
**SIDES**

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# T H E REALTRENDS F I V E H U N D R E D

## LARGEST INDEPENDENTS

Ranked by Closed Transaction Sides for 2018

RANK	COMPANY	OFFICES	2018 SIDES
1	<b>Hanna Holdings</b> Pittsburgh, PA	227	83,043
2	<b>eXp Realty</b> Bellingham, WA	50	73,458
3	<b>Compass</b> New York, NY	238	34,644
4	<b>Crye-Leike Real Estate Services</b> Memphis, TN	91	26,257
5	<b>Real Estate One</b> Southfield, MI	47	23,046
6	<b>Douglas Elliman Real Estate</b> New York, NY	115	22,984
7	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton, CT	132	21,841
8	<b>Allen Tate Companies</b> Charlotte, NC	46	21,190
9	<b>West USA Realty, Inc.</b> Phoenix, AZ	20	19,070
10	<b>@properties</b> Chicago, IL	26	18,509
11	<b>Baird &amp; Warner</b> Chicago, IL	29	17,829
12	<b>John L. Scott Real Estate</b> Bellevue, WA	34	15,056
13	<b>Watson Realty Corp.</b> Jacksonville, FL	50	14,904
14	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	50	14,293
15	<b>Equity Real Estate</b> Sandy, UT	58	13,684



### Howard W. "Hoddy" Hanna, III, Chairman Hanna Holdings

*Pittsburgh, Pennsylvania*

**MEMORABLE MOMENTS:** There were a few moments that were transitional for our business. The first was when I visited Forrest Olson Real Estate while I was earning my Certified Residential Brokerage designation. I learned about branch office locations, which triggered our whole concept back in the '70s. Next, was the recession between 1981 and 1984. We had high-interest rates combined with the savings and loan crisis. We were working with a little savings and loan that went bankrupt. We had 13 loans that couldn't close, which triggered another 10 or so deals to fall through. My dad came up with the idea to make a \$150,000 deposit into a pledge account at the bank to close those loans. That triggered us to say we've got to have a mortgage arm because there's no future in selling houses if you can only find cash buyers.

**SUCCESS MAKERS.** To stay successful, you have to be out in the field talking to agents. For the last 50 years, I remain very close to the offices, managers and sales associates. I spend a lot of time out in the field.

RANK	COMPANY	OFFICES	2018 SIDES
16	<b>Fathom Realty</b> Cary, NC	65	13,022
17	<b>HER LLC</b> Gahanna, OH	82	12,206
18	<b>F.C. Tucker Company, Inc.</b> Indianapolis, IN	14	11,380
19	<b>Shorewest Realtors</b> Brookfield, WI	23	11,194
20	<b>Silvercreek Realty Group</b> Meridian, ID	1	10,364
21	<b>Sibcy Cline Realtors</b> Cincinnati, OH	22	10,060
22	<b>JP and Associates REALTORS</b> Frisco, TX	21	9,790
23	<b>Atlanta Communities Real Estate Brokerage</b> Marietta, GA	6	9,142
24	<b>Virtual Properties Realty</b> Duluth, GA	17	8,984
25	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	1	7,924
26	<b>Benchmark Realty LLC</b> Franklin, TN	7	7,808
27	<b>Carolina One Real Estate Services</b> North Charleston, SC	13	7,700
28	<b>PalmerHouse Properties</b> Atlanta, GA	18	7,555
29	<b>Tierra Antigua Realty</b> Tucson, AZ	11	7,342
30	<b>First Team Real Estate</b> Irvine, CA	33	7,307
31	<b>Carpenter Realtors</b> Indianapolis, IN	33	7,249
32	<b>Samson Properties</b> Chantilly, VA	17	7,223
33	<b>PARKS</b> Brentwood, TN	14	7,080
34	<b>Realty Austin</b> Austin, TX	5	7,041
35	<b>Bean Group   The Maine Real Estate Network</b> Portsmouth, NH	36	6,892
36	<b>Alain Pinel Realtors</b> Saratoga, CA	33	6,845

RANK	COMPANY	OFFICES	2018 SIDES
37	<b>Five Star Real Estate</b> Grand Rapids, MI	12	6,837
38	<b>Lyon Real Estate</b> Sacramento, CA	17	6,398
39	<b>Cutler Real Estate</b> Canton, OH	26	5,977
40	<b>Comey &amp; Shepherd</b> Cincinnati, OH	5	5,832
41	<b>Revelation Real Estate</b> Chandler, AZ	1	5,762
42	<b>Michael Saunders &amp; Company</b> Sarasota, FL	20	5,744
43	<b>Murney Associates, Realtors</b> Springfield, MO	5	5,741
44	<b>Solid Source Real Estate</b> Roswell, GA	6	5,375
45	<b>Ruhl&amp;Ruhl Realtors</b> Davenport, IA	12	5,336
46	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	12	5,268
47	<b>Rodeo Realty</b> Beverly Hills, CA	11	5,235
48	<b>Greenridge Realty, Inc.</b> Grand Rapids, MI	21	5,073
49	<b>The Russell Realty Co</b> Strongsville, OH	10	5,050
50	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	12	4,850
51	<b>Bennion Deville Homes</b> Rancho Mirage, CA	23	4,825
52	<b>Your Castle Real Estate</b> Denver, CO	8	4,752
53	<b>Realm Real Estate Professionals</b> Houston, TX	5	4,710
54	<b>The K Company Realty / LoKation®</b> Pompano Beach, FL	5	4,673
55	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	9	4,651
56	<b>McColly Real Estate</b> Scherville, IN	22	4,617
57	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha, NE	9	4,609



RANK	COMPANY	OFFICES	2018 SIDES
58	<b>Florida Homes Realty &amp; Mortgage</b> Jacksonville, FL	12	4,556
59	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	9	4,539
60	<b>PMZ Real Estate</b> Modesto, CA	15	4,455
61	<b>The Danberry Co., Realtors</b> Toledo, OH	7	4,384
62	<b>Patterson Schwartz Real Estate</b> Hockessin, DE	9	4,361
63	<b>The Group, Inc. Real Estate</b> Fort Collins, CO	5	4,265
64	<b>Realty Connect USA</b> Hauppauge, NY	15	4,221
65	<b>John R. Wood Properties</b> Naples, FL	13	4,183
66	<b>Professional Realty Services International</b> Spokane, WA	46	4,163
67	<b>Gardner Realtors</b> Metairie, LA	24	4,130
68	<b>Beverly-Hanks &amp; Associates</b> Asheville, NC	8	4,034
69	<b>Meybohm Real Estate</b> Augusta, GA	7	3,938
70	<b>McGraw Realtors</b> Tulsa, OK	5	3,772
71	<b>Kelly Right Real Estate</b> Spokane, WA	9	3,706
72	<b>Hasson Company</b> Clackamas, OR	6	3,547
73	<b>Heritage Texas Properties</b> Houston, TX	12	3,540
74	<b>The Randall Family of Companies</b> Charlestown, RI	35	3,534
75	<b>Hegg, Realtors Inc.</b> Sioux Falls, SD	1	3,514
76	<b>J.P. Weigand &amp; Sons, Inc.</b> Wichita, KS	7	3,444
77	<b>The AgentOwned Realty Co.</b> Mt. Pleasant, SC	11	3,370
78	<b>F.C. Tucker Emge Realtors</b> Evansville, IN	8	3,298

RANK	COMPANY	OFFICES	2018 SIDES
79	<b>Realty ONE Group Mountain Desert</b> Lake Havasu City, AZ	7	3,230
80	<b>Intracoastal Realty Corp</b> Wilmington, NC	10	3,095
81	<b>LAER Realty Partners</b> Chelmsford, MA	25	3,078
82	<b>Mel Foster Co.</b> Davenport, IA	8	3,028
83	<b>Cressy &amp; Everett, Inc.</b> South Bend, IN	11	3,005
84	<b>Locations</b> Honolulu, HI	7	2,988
85	<b>Downing-Frye Realty, Inc.</b> Naples, FL	4	2,966
86	<b>Miramar International - Bakersfield</b> Bakersfield, CA	8	2,935
87	<b>ARC Realty</b> Birmingham, AL	7	2,928
88	<b>Jim Maloof Realtor</b> Peoria, IL	12	2,905
89	<b>Realty ONE Group Complete</b> Rocklin, CA	3	2,875
90	<b>London Properties Ltd.</b> Fresno, CA	9	2,832
91	<b>The Signature Real Estate Companies</b> Boca Raton, FL	21	2,780
92	<b>McEneaney Associates, Inc.</b> Alexandria, VA	8	2,731
93	<b>Skogman Realty</b> Cedar Rapids, IA	5	2,686
94	<b>Stark Company Realtors</b> Madison, WI	6	2,616
95	<b>Dickson Realty</b> Reno, NV	9	2,600
96	<b>Intero Real Estate Services - So Cal</b> Rancho Cucamonga, CA	6	2,590
97	<b>Remerica Real Estate</b> Plymouth, MI	12	2,557
98	<b>Coach Realtors</b> Northport, NY	19	2,553
99	<b>Sereno Group</b> Los Gatos, CA	9	2,528

RANK	COMPANY	OFFICES	2018 SIDES
100	<b>Smith &amp; Associates Real Estate</b> Tampa, FL	6	2,503
101	<b>Star One Realtors</b> Fairfield, OH	9	2,404
102	<b>8z Real Estate</b> Boulder, CO	18	2,350
103	<b>Vanguard Properties</b> San Francisco, CA	14	2,334
104	<b>Chase International</b> Reno, NV	9	2,322
105	<b>Ultima Real Estate</b> Dallas, TX	2	2,320
106	<b>john greene Enterprises</b> Naperville, IL	3	2,296
107	<b>John L. Scott Medford and Ashland</b> Medford, OR	2	2,255
108	<b>Old Colony, REALTORS</b> Charleston, WV	8	2,238
109	<b>Coco, Early &amp; Associates Inc.</b> Methuen, MA	13	2,237
110	<b>Jack Conway &amp; Company, Inc.</b> Norwell, MA	28	2,232
111	<b>Charles Rutenberg Realty</b> Fort Lauderdale, FL	1	2,201
112	<b>Brown Harris Stevens</b> New York, NY	25	2,163
113	<b>iPro Realty Network</b> St. George, UT	5	2,154
114	<b>Mike Thomas Associates</b> Fort Wayne, IN	4	2,129
115	<b>Brik Realty</b> Birmingham, AL	3	2,077
116	<b>Washington Fine Properties</b> Washington, DC	10	2,072
117	<b>PorchLight Real Estate Group</b> Denver, CO	4	2,046
118	<b>Realty Group, Inc.</b> Minneapolis, MN	3	2,024
119	<b>Charter One Realty</b> Hilton Head Island, SC	10	2,020
120	<b>J. Rockcliff Realtors</b> Danville, CA	6	2,015

RANK	COMPANY	OFFICES	2018 SIDES
121	<b>Dickerson &amp; Nieman Realtors</b> Rockford, IL	5	1,983
122	<b>Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	4	1,914
123	<b>Adams, Cameron &amp; Co.</b> Daytona Beach, FL	9	1,888
124	<b>Residential Properties Ltd.</b> Providence, RI	6	1,881
125	<b>Zephyr Real Estate</b> San Francisco, CA	6	1,856
126	<b>d'aprile properties</b> Chicago, IL	13	1,783
126	<b>Elite Pacific Properties, LLC</b> Honolulu, HI	11	1,783
128	<b>Madison &amp; Company Properties</b> Greenwood Village, CO	6	1,763
129	<b>Realty of Maine</b> Bangor, ME	6	1,733
130	<b>JohnHart Real Estate</b> Glendale, CA	9	1,732
131	<b>Dale Sorensen Real Estate, Inc.</b> Vero Beach, FL	7	1,720
132	<b>Intero Real Estate Services - East Bay</b> Fremont, CA	5	1,704
133	<b>Realty Concepts, Ltd.</b> Fresno, CA	3	1,699
134	<b>Dilbeck Real Estate</b> La Canada, CA	14	1,685
135	<b>The Norton Agency</b> Gainesville, GA	5	1,678
136	<b>Leading Edge Real Estate</b> Winchester, MA	9	1,652
137	<b>Hawaii Life Real Estate Services LLC</b> Princeville, HI	17	1,651
138	<b>Greenwood King Properties</b> Houston, TX	3	1,630
139	<b>Bellator Real Estate &amp; Development</b> Spanish Fort, AL	6	1,622
140	<b>North Eastern Group Realty</b> Fort Wayne, IN	1	1,604
141	<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	24	1,594

RANK	COMPANY	OFFICES	2018 SIDES
142	<b>The Platinum Group, LLC</b> Colorado Springs, CO	1	1,552
143	<b>Crossroads Realty Inc.</b> Toms River, NJ	9	1,511
144	<b>Diane Turton, Realtors</b> Point Pleasant Beach, NJ	18	1,507
145	<b>Red Rock Real Estate</b> St. George, UT	1	1,487
146	<b>Keefe Real Estate, Inc.</b> Lake Geneva, WI	8	1,481
147	<b>Bellabay Realty LLC</b> Caledonia, MI	6	1,472
148	<b>M. J. Peterson Real Estate, Inc.</b> Amherst, NY	6	1,471
149	<b>Florida Executive Realty</b> Tampa, FL	6	1,436
150	<b>John Daugherty, Realtors</b> Houston, TX	2	1,419
151	<b>Counselor Realty Inc.</b> Coon Rapids, MN	6	1,372
151	<b>North&amp;Co.</b> Phoenix, AZ	2	1,372
153	<b>Elfant Wissahickon Realtors</b> Philadelphia, PA	3	1,337
154	<b>C3 Real Estate Solutions</b> Fort Collins, CO	4	1,326
155	<b>Lewith &amp; Freeman</b> Kingston, PA	6	1,305
156	<b>Wagner Realty</b> Bradenton, FL	8	1,295
157	<b>PureWest Christie's International Real Estate</b> Kalispell, MT	17	1,277
158	<b>Key Realty, Inc.</b> Rockford, IL	6	1,273
159	<b>Nationwide Real Estate Executives</b> Buena Park, CA	7	1,266
160	<b>Jack White Real Estate</b> Anchorage, AK	5	1,245
161	<b>Wardley Real Estate</b> Las Vegas, NV	4	1,233
162	<b>DLP Realty</b> Bethlehem, PA	1	1,225

RANK	COMPANY	OFFICES	2018 SIDES
163	<b>Surterre Properties, Inc.</b> Newport Beach, CA	5	1,217
164	<b>Platinum Living Realty</b> Scottsdale, AZ	4	1,212
165	<b>Bray Real Estate</b> Grand Junction, CO	1	1,187
166	<b>Ansley Atlanta Real Estate</b> Atlanta, GA	2	1,184
167	<b>Ascent Real Estate, Inc.</b> San Diego, CA	9	1,178
168	<b>Lamacchia Realty, Inc.</b> Waltham, MA	5	1,155
169	<b>Fine Properties</b> Sarasota, FL	2	1,142
170	<b>Leonard Ryden Burr Real Estate</b> Winston Salem, NC	1	1,139
171	<b>McWilliams I Ballard</b> Alexandria, VA	3	1,133
172	<b>Classic Properties</b> Clarks Summit, PA	4	1,114
173	<b>The Hardie Group Real Estate Company</b> Kokomo, IN	1	1,106
174	<b>Capstone Realty</b> Huntsville, AL	1	1,073
175	<b>AveryHess, Realtors</b> Dunn Loring, VA	7	1,058
176	<b>Sears Real Estate</b> Greeley, CO	1	1,036
177	<b>Park Co Realtors</b> Fargo, ND	1	1,033
178	<b>Oakridge Realtors</b> Cedar Falls, IA	1	1,008
179	<b>Dickens Mitchener &amp; Associates</b> Charlotte, NC	2	999
180	<b>Terrie O'Connor Realtors</b> Ramsey, NJ	8	994
181	<b>United Real Estate Solutions</b> Sioux City, IA	3	969
182	<b>Hall &amp; Hunter Realtors</b> Birmingham, MI	1	965
183	<b>WK Real Estate</b> Boulder, CO	2	963

RANK	COMPANY	OFFICES	2018 SIDES
184	<b>Cottingham Chalk</b> Charlotte, NC	1	954
185	<b>Milestone Realty Consultants</b> Lexington, KY	2	923
186	<b>Laffey Real Estate</b> Greenvale, NY	13	914
187	<b>Red Oak Realty</b> Oakland, CA	2	910
188	<b>David Lyng Real Estate</b> Santa Cruz, CA	9	905
189	<b>Amherst Madison</b> Boise, ID	1	880
190	<b>1st Class Real Estate</b> Virginia Beach, VA	4	877
191	<b>Lake Norman Realty</b> Cornelius, NC	6	872
192	<b>Portside Real Estate Group</b> Falmouth, ME	4	866
193	<b>Willis Allen Real Estate</b> La Jolla, CA	6	817
194	<b>Springer Realty Group</b> Exton, PA	4	809
195	<b>Robert Paul Properties</b> Osterville, MA	8	745
196	<b>Fred Real Estate Group</b> Bend, OR	1	727
197	<b>Santa Fe Propertires</b> Santa Fe, NM	2	698
198	<b>McGuire Real Estate</b> San Francisco, CA	5	682
199	<b>Arizona Best Real Estate</b> Scottsdale, AZ	4	648
200	<b>Fresyes Realty</b> Fresno, CA	1	646
201	<b>Marx-Bensdorf Realtors</b> Memphis, TN	1	644
202	<b>Colorado Group Realty</b> Steamboat Springs, CO	3	643
203	<b>Nourmand &amp; Associates</b> Beverly Hills, CA	3	592
204	<b>Bailey Properties Inc.</b> Aptos, CA	4	581
205	<b>Hunziker &amp; Associates, REALTORS</b> Ames, IA	3	570

RANK	COMPANY	OFFICES	2018 SIDES
206	<b>Colorado Landmark, Realtors</b> Boulder, CO	2	566
207	<b>Janet McAfee Inc.</b> St. Louis, MO	1	541
208	<b>Jones Group Realtors</b> Amherst, MA	3	532
209	<b>Beyond Realty, Inc.</b> Fargo, ND	1	517

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FIVE HUNDRED



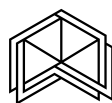
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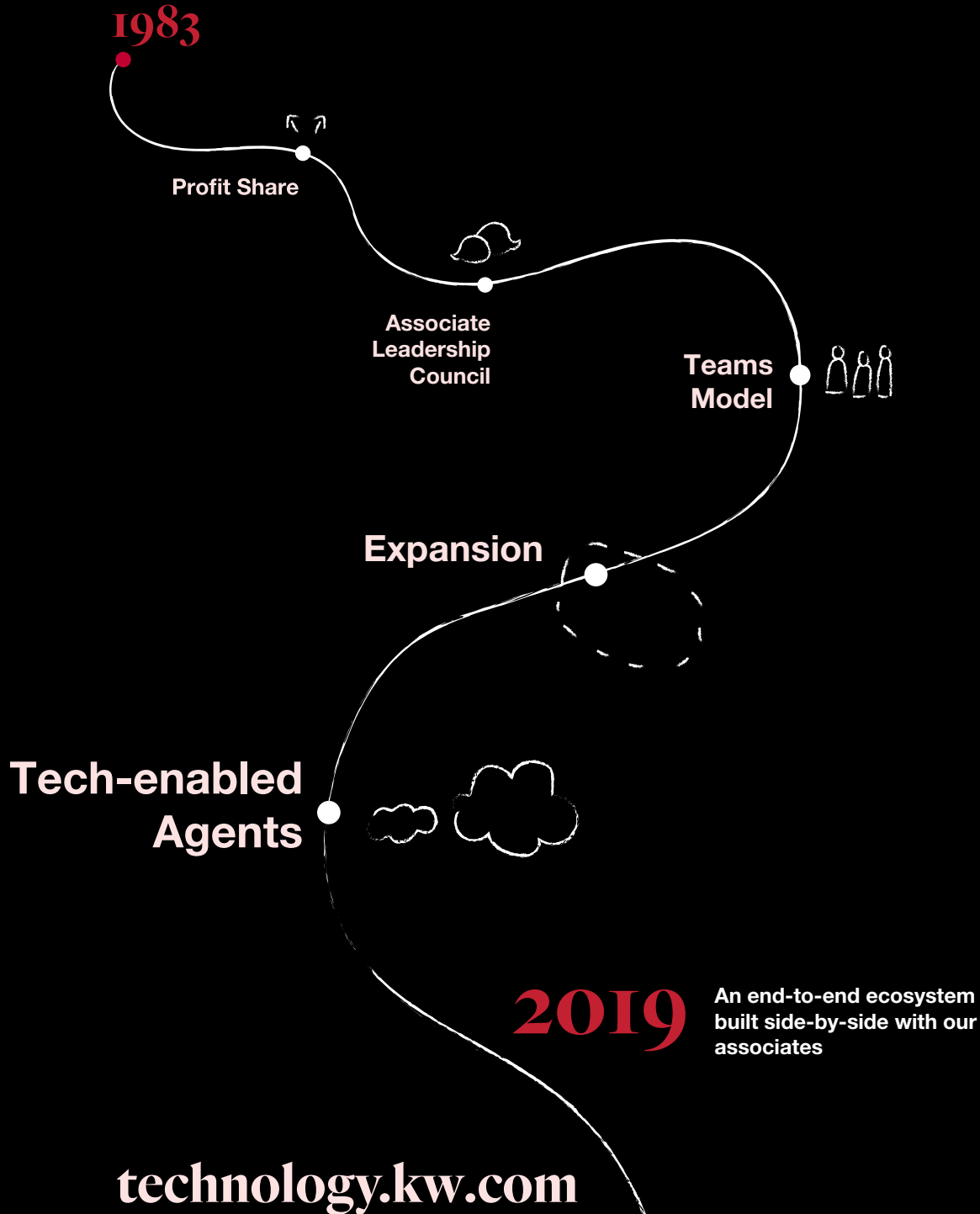


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# THE REAL TRENDS FIVE HUNDRED

## ANALYSIS OF THE 2019 REAL TRENDS 500

Franchise/Independent Breakdown of the REAL Trends 500

COMPANY*	# OF SIDES	% OF SIDES	\$ VOLUME	% OF VOLUME
Keller Williams	768,734	23.3%	\$221,914,734,759	18.7%
LeadingRE	733,500	22.3%	\$253,903,639,267	21.4%
Coldwell Banker	496,919	15.1%	\$191,532,955,546	16.1%
Independent	398,323	12.1%	\$182,389,064,507	15.3%
RE/MAX	269,316	8.2%	\$83,303,395,703	7.0%
Berkshire Hathaway HomeServices	256,265	7.8%	\$89,284,924,155	7.5%
CENTURY 21	102,169	3.1%	\$29,964,672,097	2.5%
Sotheby's International Realty	81,892	2.5%	\$71,785,228,103	6.0%
ERA	61,372	1.9%	\$13,835,366,277	1.2%
Better Homes and Gardens Real Estate	43,008	1.3%	\$12,243,501,109	1.0%
HomeSmart	39,335	1.2%	\$14,082,116,733	1.2%
Realty Executives	27,467	0.8%	\$7,236,764,158	0.6%
The Corcoran Group	8,276	0.3%	\$15,182,824,000	1.3%
Real Living	2,681	0.1%	\$544,172,350	0.0%
EXIT Realty	2,156	0.1%	\$471,912,825	0.0%
Climb Real Estate	1,125	0.0%	\$1,177,824,000	0.1%
ZipRealty	573	0.0%	\$222,516,000	0.0%

\*NRT and HomeServices have been broken into their component brands or networks

# THE REAL TRENDS FIVE HUNDRED

## ANALYSIS OF THE 2019 REAL TRENDS 500

Diversification of the REAL Trends 500

TYPE OF BUSINESS	% OF TOP 500	# OF FIRMS INVOLVED
Mortgage Banker/Brokerage	11%	55
Commercial Brokerage	22%	109
Title Insurance Policies	17%	84
Limited Function Referral Office	13%	64
Home Warranty Policies	9%	45
Property Management	18%	92
Real Estate Licensing School	11%	54
New Homes Division	8%	42
Homeowners Insurance Policies	10%	49
Residential Construction	3%	15





# REAL TRENDS

## FIVE HUNDRED

### TOP MOVERS - TRANSACTIONS

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sides from 2017 to 2018.

RANK	COMPANY	2018 SIDES	2017 SIDES	SIDES INCREASE OVER 2017
1	<b>eXp Realty</b> Bellingham, WA	73,458	24,655	48,803
2	<b>Compass</b> New York, NY	34,644	10,543	24,101
3	<b>HomeServices of America</b> Minneapolis, MN	346,629	328,355	18,274
4	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	8,226	2,859	5,367
5	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	15,766	10,703	5,063
6	<b>Keller Williams Realty Brevard</b> Melbourne, FL	6,400	1,470	4,930
7	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	9,502	5,617	3,885
8	<b>Keller Williams Realty</b> Charlotte, NC	4,842	977	3,865
9	<b>Keller Williams Realty Greater Portland</b> Portland, ME	4,297	917	3,380
10	<b>Keller Williams Raleigh</b> Raleigh, NC	4,214	1,117	3,097
11	<b>JP and Associates REALTORS</b> Frisco, TX	9,790	6,714	3,076
12	<b>Coldwell Banker The Real Estate Group</b> Shorewood, IL	20,451	17,534	2,917
13	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	5,296	2,556	2,740
14	<b>Fathom Realty</b> Cary, NC	13,022	10,487	2,535
15	<b>HomeSmart</b> Scottsdale, AZ	36,064	33,601	2,463

RANK	COMPANY	2018 SIDES	2017 SIDES	SIDES INCREASE OVER 2017
16	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	12,385	10,037	2,348
17	<b>HUNT Real Estate ERA</b> Buffalo, NY	13,495	11,247	2,248
18	<b>Keller Williams Realty Professionals</b> Coral Springs, FL	3,069	849	2,220
19	<b>Keller Williams Realty Rockwall - Lake Cities - Red River</b> Rockwall, TX	2,908	812	2,096
20	<b>RE/MAX Northwest Realtors</b> Seattle, WA	4,831	2,785	2,046
21	<b>RE/MAX Gold / Olson &amp; Associates</b> Fair Oaks, CA	15,256	13,267	1,989
22	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	2,701	754	1,947
23	<b>Keller Williams Realty</b> Austin, TX	6,975	5,136	1,839
24	<b>RE/MAX Insight / On The Move / Advantage</b> Hampton Falls, NH	2,557	735	1,822
25	<b>Keller Williams Realty Professionals</b> Portland, OR	4,659	2,904	1,755
26	<b>Coldwell Banker Legacy</b> Albuquerque, NM	6,776	5,190	1,586
27	<b>Silvercreek Realty Group</b> Meridian, ID	10,364	8,800	1,564
28	<b>Keller Williams Memorial</b> Houston, TX	13,407	12,080	1,327
29	<b>Professional Realty Services International</b> Spokane, WA	4,163	2,852	1,311
30	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	4,186	2,898	1,288
31	<b>Pacific Sotheby's International Realty</b> San Diego, CA	5,158	3,883	1,275
32	<b>Keller Williams Legacy</b> Pikesville, MD	4,179	2,928	1,251
33	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	22,422	21,211	1,211
34	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	15,558	14,388	1,170
35	<b>Coldwell Banker Heritage</b> Dayton, OH	6,538	5,377	1,161
36	<b>Keller Williams Roers Realty</b> Fargo, ND	2,855	1,729	1,126

RANK	COMPANY	2018 SIDES	2017 SIDES	SIDES INCREASE OVER 2017
37	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	4,832	3,721	1,111
38	<b>Keller Williams Federal Way</b> Federal Way, WA	5,996	4,891	1,105
39	<b>Keller Williams Realty Hoover</b> Birmingham, AL	6,936	5,840	1,096
40	<b>Keller Williams Realty - CH Realty Investments LLC</b> Alpharetta, GA	5,645	4,561	1,084
41	<b>Keller Williams Realty Emerald Coast</b> Destin, FL	6,815	5,744	1,071
42	<b>Keller Williams Realty</b> Lubbock, TX	7,611	6,565	1,046
43	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	4,651	3,648	1,003
44	<b>Keller Williams Realty Atlantic Shore</b> Northfield, NJ	2,323	1,326	997
45	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	5,949	4,956	993
46	<b>PalmerHouse Properties</b> Atlanta, GA	7,555	6,567	988
47	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton, CT	21,841	20,871	970
48	<b>Keller Williams Realty Monroe</b> Monroe, LA	2,334	1,380	954
49	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	7,675	6,723	952
49	<b>Better Homes and Gardens Real Estate HomeCity</b> San Antonio, TX	3,211	2,259	952

# T H E REAL TRENDS F I V E H U N D R E D

## TOP MOVERS - TRANSACTION %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percent increase in closed sides from 2017 to 2018.

RANK	COMPANY	2018 SIDES	2017 SIDES	% SIDES INCREASE OVER 2017
1	<b>Keller Williams Realty</b> Charlotte, NC	4,842	977	396%
2	<b>Keller Williams Realty Greater Portland</b> Portland, ME	4,297	917	369%
3	<b>Keller Williams Realty Brevard</b> Melbourne, FL	6,400	1,470	335%
4	<b>Keller Williams Raleigh</b> Raleigh, NC	4,214	1,117	277%
5	<b>Keller Williams Realty Professionals</b> Coral Springs, FL	3,069	849	261%
6	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	2,701	754	258%
7	<b>Keller Williams Realty Rockwall - Lake Cities - Red River</b> Rockwall, TX	2,908	812	258%
8	<b>RE/MAX Insight / On The Move / Advantage</b> Hampton Falls, NH	2,557	735	248%
9	<b>Compass</b> New York, NY	34,644	10,543	229%
10	<b>eXp Realty</b> Bellingham, WA	73,458	24,655	198%
11	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	8,226	2,859	188%
12	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	5,296	2,556	107%
13	<b>Keller Williams Realty Atlantic Shore</b> Northfield, NJ	2,323	1,326	75%
14	<b>RE/MAX Northwest Realtors</b> Seattle, WA	4,831	2,785	73%
15	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	9,502	5,617	69%

RANK	COMPANY	2018 SIDES	2017 SIDES	% SIDES INCREASE OVER 2017
16	<b>Keller Williams Realty Monroe</b> Monroe, LA	2,334	1,380	69%
17	<b>Keller Williams Roers Realty</b> Fargo, ND	2,855	1,729	65%
18	<b>Keller Williams Realty Professionals</b> Portland, OR	4,659	2,904	60%
19	<b>Realty Group, Inc.</b> Minneapolis, MN	2,024	1,304	55%
20	<b>RE/MAX Dynamic Properties</b> Anchorage, AK	2,733	1,808	51%
21	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	15,766	10,703	47%
22	<b>Keller Williams Realty Buffalo</b> Williamsville, NY	2,862	1,950	47%
23	<b>Keller Williams Philly Real Estate</b> Philadelphia, PA	2,871	1,957	47%
24	<b>Professional Realty Services International</b> Spokane, WA	4,163	2,852	46%
25	<b>JP and Associates REALTORS</b> Frisco, TX	9,790	6,714	46%
26	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	4,186	2,898	44%
27	<b>Keller Williams Legacy</b> Pikesville, MD	4,179	2,928	43%
28	<b>Better Homes and Gardens Real Estate HomeCity</b> San Antonio, TX	3,211	2,259	42%
29	<b>Keller Williams Realty Central 75</b> Richardson, TX	2,757	1,977	39%
30	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	3,170	2,296	38%
31	<b>CENTURY 21 Legacy</b> Greeneville, TN	2,435	1,773	37%
32	<b>Keller Williams Realty</b> Austin, TX	6,975	5,136	36%
33	<b>CENTURY 21 Signature Realty</b> Saginaw, MI	2,647	1,969	34%
34	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	2,086	1,561	34%
35	<b>Keller Williams Realty - KW Pinnacle</b> Worcester, MA	2,293	1,723	33%
36	<b>Pacific Sotheby's International Realty</b> San Diego, CA	5,158	3,883	33%

RANK	COMPANY	2018 SIDES	2017 SIDES	% SIDES INCREASE OVER 2017
37	<b>Keller Williams Philadelphia</b> Philadelphia, PA	2,128	1,610	32%
38	<b>Keller Williams Realty Metairie</b> Metairie, LA	3,382	2,576	31%
39	<b>iPro Realty Network</b> St. George, UT	2,154	1,642	31%
40	<b>Keller Williams Sarasota Lakewood Ranch</b> Lakewood Ranch, FL	2,807	2,140	31%
41	<b>HomeSmart Evergreen Realty</b> Irvine, CA	3,271	2,500	31%
42	<b>Coldwell Banker Legacy</b> Albuquerque, NM	6,776	5,190	31%
43	<b>RE/MAX Select</b> Westfield, NJ	2,645	2,035	30%
44	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	4,832	3,721	30%
45	<b>Keller Williams Realty - Lakeside</b> Shelby Township, MI	2,778	2,151	29%
46	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	4,651	3,648	27%
47	<b>RE/MAX Select Realty</b> Cranberry, PA	4,415	3,471	27%
48	<b>RE/MAX Right Choice Real Estate</b> Trumbull, CT	2,283	1,795	27%
49	<b>Realty ONE Group Complete</b> Rocklin, CA	2,875	2,268	27%
50	<b>Keller Williams Preferred Properties</b> Upper Marlboro, MD	2,178	1,739	25%

# THE REAL TRENDS FIVE HUNDRED

## TOP MOVERS - VOLUME

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sales volume from 2017 to 2018.

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
1	<b>Compass</b> New York, NY	\$45,544,757,789	\$14,010,643,969	\$31,534,113,820
2	<b>eXp Realty</b> Bellingham, WA	\$19,523,826,266	\$5,896,993,794	\$13,626,832,472
3	<b>HomeServices of America</b> Minneapolis, MN	\$135,904,704,150	\$125,423,556,020	\$10,481,148,130
4	<b>Pacific Sotheby's International Realty</b> San Diego, CA	\$6,098,221,074	\$3,944,354,290	\$2,153,866,784
5	<b>Douglas Elliman Real Estate</b> New York, NY	\$28,087,843,427	\$26,115,055,090	\$1,972,788,337
6	<b>RE/MAX Gold / Olson &amp; Associates</b> Fair Oaks, CA	\$7,094,026,504	\$5,329,811,410	\$1,764,215,094
7	<b>HomeSmart</b> Scottsdale, AZ	\$12,058,264,216	\$10,369,070,559	\$1,689,193,657
8	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	\$2,350,027,303	\$752,662,838	\$1,597,364,465
9	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	\$2,921,218,000	\$1,471,937,700	\$1,449,280,300
10	<b>Keller Williams Realty Brevard</b> Melbourne, FL	\$1,730,639,974	\$340,898,214	\$1,389,741,760
11	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton, CT	\$11,339,349,800	\$10,189,632,883	\$1,149,716,917
12	<b>Keller Williams Realty</b> Charlotte, NC	\$1,308,384,028	\$205,002,267	\$1,103,381,761
13	<b>Keller Williams Plano Realty</b> Plano, TX	\$2,043,183,259	\$969,193,576	\$1,073,989,683
14	<b>Keller Williams Realty Greater Portland</b> Portland, ME	\$1,223,245,586	\$240,003,684	\$983,241,902
15	<b>Silvercreek Realty Group</b> Meridian, ID	\$3,100,000,000	\$2,153,000,000	\$947,000,000



RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
16	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	\$2,060,180,766	\$1,128,023,990	\$932,156,776
17	<b>HUNT Real Estate ERA</b> Buffalo, NY	\$2,756,434,552	\$1,843,619,198	\$912,815,354
18	<b>JP and Associates REALTORS</b> Frisco, TX	\$2,652,000,000	\$1,789,591,767	\$862,408,233
19	<b>Keller Williams Realty Professionals</b> Coral Springs, FL	\$1,045,498,879	\$238,065,919	\$807,432,960
20	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	\$1,434,589,079	\$631,156,468	\$803,432,611
21	<b>Keller Williams Realty</b> Austin, TX	\$2,215,736,014	\$1,416,907,643	\$798,828,371
22	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	\$4,552,842,303	\$3,853,840,651	\$699,001,652
23	<b>Coldwell Banker The Real Estate Group</b> Shorewood, IL	\$3,896,852,794	\$3,205,779,545	\$691,073,249
24	<b>Fathom Realty</b> Cary, NC	\$3,074,342,380	\$2,403,726,750	\$670,615,630
25	<b>Keller Williams Realty Boise</b> Boise, ID	\$2,853,857,235	\$2,200,019,344	\$653,837,891
26	<b>RE/MAX Northwest Realtors</b> Seattle, WA	\$2,288,779,733	\$1,659,422,950	\$629,356,783
27	<b>Keller Williams Raleigh</b> Raleigh, NC	\$900,534,603	\$275,771,566	\$624,763,037
28	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	\$2,971,338,610	\$2,357,725,053	\$613,613,557
29	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	\$2,119,308,686	\$1,509,106,297	\$610,202,389
30	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Denver, CO	\$6,892,450,679	\$6,283,186,262	\$609,264,417
31	<b>Keller Williams Realty Rockwall - Lake Cities - Red River</b> Rockwall, TX	\$764,721,321	\$182,578,307	\$582,143,014
32	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	\$2,146,020,678	\$1,564,647,144	\$581,373,534
33	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	\$1,189,162,428	\$610,882,771	\$578,279,657
34	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	\$5,663,663,533	\$5,120,894,657	\$542,768,876
35	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	\$3,887,551,387	\$3,345,827,396	\$541,723,991
36	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	\$4,150,332,877	\$3,610,854,728	\$539,478,149

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
37	<b>RE/MAX Insight / On The Move / Advantage</b> Hampton Falls, NH	\$840,959,552	\$305,319,076	\$535,640,476
38	<b>Keller Williams Federal Way</b> Federal Way, WA	\$2,004,224,109	\$1,483,947,075	\$520,277,034
39	<b>Gibson Sotheby's International Realty</b> Woburn, MA	\$2,236,720,978	\$1,722,678,392	\$514,042,586
40	<b>Keller Williams Realty Professionals</b> Portland, OR	\$1,745,641,772	\$1,239,940,290	\$505,701,482
41	<b>Professional Realty Services International</b> Spokane, WA	\$1,525,646,330	\$1,039,209,410	\$486,436,920
42	<b>HomeSmart Evergreen Realty</b> Irvine, CA	\$2,023,852,517	\$1,540,537,337	\$483,315,180
43	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	\$668,613,105	\$187,690,093	\$480,923,012
44	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	\$3,779,141,778	\$3,300,440,700	\$478,701,078
45	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	\$2,477,789,692	\$2,001,747,038	\$476,042,654
46	<b>Realty ONE Group Complete</b> Rocklin, CA	\$1,178,750,000	\$704,543,875	\$474,206,125
47	<b>PARKS</b> Brentwood, TN	\$2,717,168,523	\$2,254,068,838	\$463,099,685
48	<b>PalmerHouse Properties</b> Atlanta, GA	\$2,143,946,945	\$1,713,907,839	\$430,039,106
49	<b>Equity Real Estate</b> Sandy, UT	\$4,490,940,971	\$4,071,040,445	\$419,900,526
50	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	\$2,209,592,504	\$1,794,039,479	\$415,553,025

# REAL TRENDS

## FIVE HUNDRED

### TOP MOVERS - VOLUME %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percent increase in closed sales volume from 2017 to 2018.

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
1	<b>Keller Williams Realty</b> Charlotte, NC	\$1,308,384,028	\$205,002,267	538%
2	<b>Keller Williams Realty Greater Portland</b> Portland, ME	\$1,223,245,586	\$240,003,684	410%
3	<b>Keller Williams Realty Brevard</b> Melbourne, FL	\$1,730,639,974	\$340,898,214	408%
4	<b>Keller Williams Realty Professionals</b> Coral Springs, FL	\$1,045,498,879	\$238,065,919	339%
5	<b>Keller Williams Realty Rockwall - Lake Cities - Red River</b> Rockwall, TX	\$764,721,321	\$182,578,307	319%
6	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	\$668,613,105	\$187,690,093	256%
7	<b>eXp Realty</b> Bellingham, WA	\$19,523,826,266	\$5,896,993,794	231%
8	<b>Keller Williams Raleigh</b> Raleigh, NC	\$900,534,603	\$275,771,566	227%
9	<b>Compass</b> New York, NY	\$45,544,757,789	\$14,010,643,969	225%
10	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	\$2,350,027,303	\$752,662,838	212%
11	<b>RE/MAX Insight / On The Move / Advantage</b> Hampton Falls, NH	\$840,959,552	\$305,319,076	175%
12	<b>Keller Williams Realty Atlantic Shore</b> Northfield, NJ	\$478,158,544	\$195,451,046	145%
13	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	\$1,434,589,079	\$631,156,468	127%
14	<b>Keller Williams Plano Realty</b> Plano, TX	\$2,043,183,259	\$969,193,576	111%
15	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	\$2,921,218,000	\$1,471,937,700	98%

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
16	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	\$1,189,162,428	\$610,882,771	95%
17	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	\$2,060,180,766	\$1,128,023,990	83%
18	<b>Keller Williams Realty Monroe</b> Monroe, LA	\$435,323,199	\$241,478,765	80%
19	<b>Realty ONE Group Complete</b> Rocklin, CA	\$1,178,750,000	\$704,543,875	67%
20	<b>Realty Group, Inc.</b> Minneapolis, MN	\$502,048,547	\$303,370,380	65%
21	<b>Keller Williams Roers Realty</b> Fargo, ND	\$640,813,045	\$389,162,836	65%
22	<b>Keller Williams Realty</b> Austin, TX	\$2,215,736,014	\$1,416,907,643	56%
23	<b>Pacific Sotheby's International Realty</b> San Diego, CA	\$6,098,221,074	\$3,944,354,290	55%
24	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	\$658,071,354	\$428,744,013	53%
25	<b>Better Homes and Gardens Real Estate HomeCity</b> San Antonio, TX	\$809,343,951	\$528,682,237	53%
26	<b>CENTURY 21 Legacy</b> Greeneville, TN	\$430,176,341	\$282,749,581	52%
27	<b>Keller Williams Legacy</b> Pikesville, MD	\$988,132,044	\$653,728,262	51%
28	<b>Keller Williams Realty Central 75</b> Richardson, TX	\$856,746,152	\$567,848,158	51%
29	<b>HUNT Real Estate ERA</b> Buffalo, NY	\$2,756,434,552	\$1,843,619,198	50%
30	<b>Keller Williams Realty Metairie</b> Metairie, LA	\$853,022,711	\$571,735,112	49%
31	<b>Keller Williams Realty Buffalo</b> Williamsville, NY	\$440,428,150	\$297,021,733	48%
32	<b>JP and Associates REALTORS</b> Frisco, TX	\$2,652,000,000	\$1,789,591,767	48%
33	<b>Professional Realty Services International</b> Spokane, WA	\$1,525,646,330	\$1,039,209,410	47%
34	<b>Keller Williams Philadelphia</b> Philadelphia, PA	\$666,910,785	\$462,751,579	44%
35	<b>Silvercreek Realty Group</b> Meridian, ID	\$3,100,000,000	\$2,153,000,000	44%
36	<b>Keller Williams Realty Professionals</b> Portland, OR	\$1,745,641,772	\$1,239,940,290	41%

RANK	COMPANY	2018 VOLUME	2017 VOLUME	VOLUME INCREASE OVER 2017
37	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	\$2,119,308,686	\$1,509,106,297	40%
38	<b>RE/MAX Northwest Realtors</b> Seattle, WA	\$2,288,779,733	\$1,659,422,950	38%
39	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	\$2,146,020,678	\$1,564,647,144	37%
40	<b>Keller Williams Realty - KW Pinnacle</b> Worcester, MA	\$718,331,158	\$526,377,098	36%
41	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	\$1,353,205,405	\$994,026,360	36%
42	<b>Keller Williams Federal Way</b> Federal Way, WA	\$2,004,224,109	\$1,483,947,075	35%
43	<b>Keller Williams Realty of Southwest Missouri Partners</b> Joplin, MO	\$371,456,016	\$275,714,972	35%
44	<b>Keller Williams Realty - Lakeside</b> Shelby Township, MI	\$551,795,544	\$413,880,899	33%
45	<b>RE/MAX Gold / Olson &amp; Associates</b> Fair Oaks, CA	\$7,094,026,504	\$5,329,811,410	33%
46	<b>CENTURY 21 Signature Realty</b> Saginaw, MI	\$359,355,072	\$271,396,306	32%
47	<b>RE/MAX Experts</b> Germantown, TN	\$406,732,033	\$308,703,573	32%
48	<b>RE/MAX Dynamic Properties</b> Anchorage, AK	\$793,699,272	\$603,923,820	31%
49	<b>HomeSmart Evergreen Realty</b> Irvine, CA	\$2,023,852,517	\$1,540,537,337	31%
50	<b>RE/MAX Right Choice Real Estate</b> Trumbull, CT	\$489,671,584	\$373,844,940	31%

# THE REAL TRENDS FIVE HUNDRED

## TOP 50 FIRMS - AVERAGE PRICE

Ranking of the 50 firms in the REAL Trends 500 by sides with the highest average sales price.

RANK	COMPANY	2018 SIDES	2018 VOLUME	AVERAGE SALES PRICE
1	<b>Brown Harris Stevens</b> New York, NY	2,163	\$4,506,866,386	\$2,083,618
2	<b>Alain Pinel Realtors</b> Saratoga, CA	6,845	\$12,085,950,408	\$1,765,661
3	<b>Sereno Group</b> Los Gatos, CA	2,528	\$3,858,064,523	\$1,526,133
4	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	2,681	\$3,887,551,387	\$1,450,038
5	<b>Compass</b> New York, NY	34,644	\$45,544,757,789	\$1,314,651
6	<b>Vanguard Properties</b> San Francisco, CA	2,334	\$3,000,227,909	\$1,285,445
7	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	3,693	\$4,552,842,303	\$1,232,830
8	<b>Washington Fine Properties</b> Washington, DC	2,072	\$2,550,868,865	\$1,231,114
9	<b>Douglas Elliman Real Estate</b> New York, NY	22,984	\$28,087,843,427	\$1,222,061
10	<b>Pacific Sotheby's International Realty</b> San Diego, CA	5,158	\$6,098,221,074	\$1,182,284
11	<b>RE/MAX Estate Properties</b> Rolling Hills Estates, CA	3,402	\$3,666,894,615	\$1,077,864
12	<b>Keller Williams - Forward Management</b> Beverly Hills, CA	5,097	\$5,491,984,049	\$1,077,493
13	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	2,086	\$2,119,308,686	\$1,015,968
14	<b>Gibson Sotheby's International Realty</b> Woburn, MA	2,218	\$2,236,720,978	\$1,008,440

RANK	COMPANY	2018 SIDES	2018 VOLUME	AVERAGE SALES PRICE
15	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	3,554	\$3,474,387,313	\$977,599
16	<b>J. Rockcliff Realtors</b> Danville, CA	2,015	\$1,951,413,893	\$968,444
17	<b>Rodeo Realty</b> Beverly Hills, CA	5,235	\$4,908,093,531	\$937,554
18	<b>TTR Sotheby's International Realty</b> Washington, DC	3,353	\$3,143,482,607	\$937,513
19	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	2,471	\$2,209,592,504	\$894,210
20	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Denver, CO	8,340	\$6,892,450,679	\$826,433
21	<b>Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	2,074	\$1,683,532,135	\$811,732
22	<b>RE/MAX Accord</b> Danville, CA	2,736	\$2,217,863,160	\$810,623
23	<b>Prominent Properties Sotheby's International Realty</b> Tenafly, NJ	2,678	\$2,058,355,623	\$768,617
24	<b>Briggs Freeman Sotheby's International Realty</b> Dallas, TX	3,627	\$2,769,948,138	\$763,702
25	<b>First Team Real Estate</b> Irvine, CA	7,307	\$5,280,736,500	\$722,696
26	<b>Premier Sotheby's International Realty</b> Naples, FL	6,185	\$4,390,824,156	\$709,915
27	<b>Keller Williams Realty</b> El Dorado Hills, CA	2,761	\$1,941,774,640	\$703,287
28	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	2,199	\$1,543,527,394	\$701,922
29	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	5,921	\$4,029,544,449	\$680,551
30	<b>McEneaney Associates, Inc.</b> Alexandria, VA	2,731	\$1,830,000,000	\$670,084
31	<b>Keller Williams Honolulu</b> Honolulu, HI	2,228	\$1,458,028,048	\$654,411
32	<b>RE/MAX Premier Properties</b> Arcadia, CA	2,670	\$1,709,202,980	\$640,151
33	<b>Jameson Sotheby's International Realty</b> Chicago, IL	2,905	\$1,844,530,404	\$634,950
34	<b>Keller Williams Realty Landmark</b> Flushing, NY	2,085	\$1,313,317,485	\$629,888
35	<b>Locations</b> Honolulu, HI	2,988	\$1,871,800,069	\$626,439

RANK	COMPANY	2018 SIDES	2018 VOLUME	AVERAGE SALES PRICE
36	<b>HomeSmart Evergreen Realty</b> Irvine, CA	3,271	\$2,023,852,517	\$618,726
37	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	3,625	\$2,235,898,500	\$616,800
38	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	4,198	\$2,588,883,120	\$616,694
39	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	6,150	\$3,779,141,778	\$614,495
40	<b>Keller Williams Plano Realty</b> Plano, TX	3,377	\$2,043,183,259	\$605,029
41	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> Danville, CA	4,610	\$2,783,788,383	\$603,859
42	<b>John R. Wood Properties</b> Naples, FL	4,183	\$2,516,745,307	\$601,660
43	<b>Windermere Homes &amp; Estates</b> San Diego, CA	2,632	\$1,581,498,005	\$600,873
44	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	2,370	\$1,414,482,781	\$596,828
45	<b>Chase International</b> Reno, NV	2,322	\$1,375,017,757	\$592,170
46	<b>RE/MAX Gold Coast</b> Ventura, CA	2,121	\$1,252,349,199	\$590,452
47	<b>Coldwell Banker BAIN</b> Bellevue, WA	10,400	\$6,121,336,079	\$588,590
48	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	4,539	\$2,656,642,171	\$585,292
49	<b>CENTURY 21 Award</b> San Diego, CA	3,674	\$2,093,021,008	\$569,685
50	<b>Kuper Sotheby's International Realty</b> San Antonio, TX	3,282	\$1,866,521,335	\$568,715



# THE REAL TRENDS FIVE HUNDRED

## TOP 5 YEAR MOVERS - TRANSACTIONS

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed transaction sides between 2014 – 2018.

RANK	COMPANY	2018 SIDES	2014 SIDES	SIDES INCREASE 2014-2018
1	<b>HomeServices of America</b> Minneapolis, MN	346,629	199,634	146,995
2	<b>Hanna Holdings</b> Pittsburgh, PA	83,043	47,753	35,290
3	<b>NRT LLC</b> Madison, NJ	337,235	316,970	20,265
4	<b>HomeSmart</b> Scottsdale, AZ	36,064	19,385	16,679
5	<b>Keller Williams Memorial</b> Houston, TX	13,407	2,063	11,344
6	<b>Coldwell Banker The Real Estate Group</b> Shorewood, IL	20,451	9,711	10,740
7	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	22,422	12,551	9,871
8	<b>CENTURY 21 Affiliated</b> Madison, WI	20,254	11,663	8,591
9	<b>Keller Williams Realty, GO Management Offices</b> Arlington, TX	33,134	25,156	7,978
10	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	15,766	8,049	7,717
11	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	15,558	8,469	7,089
12	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	8,408	1,632	6,776
13	<b>Douglas Elliman Real Estate</b> New York, NY	22,984	16,702	6,282
14	<b>@properties</b> Chicago, IL	18,509	12,230	6,279
15	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	12,385	6,250	6,135

RANK	COMPANY	2018 SIDES	2014 SIDES	SIDES INCREASE 2014-2018
16	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	8,226	2,123	6,103
17	<b>RE/MAX Results</b> Eden Prairie, MN	24,008	18,140	5,868
18	<b>RE/MAX Gold / Olson &amp; Associates</b> Fair Oaks, CA	15,256	9,487	5,769
19	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	9,502	3,835	5,667
20	<b>Keller Williams Realty Brevard</b> Melbourne, FL	6,400	819	5,581
21	<b>Keller Williams Realty - Tulsa</b> Tulsa, OK	11,036	5,802	5,234
22	<b>Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines</b> Rockford, MI	13,609	8,536	5,073
23	<b>Coldwell Banker Seacoast / Advantage</b> Raleigh, NC	16,007	11,077	4,930
24	<b>Baird &amp; Warner</b> Chicago, IL	17,829	13,048	4,781
25	<b>Bean Group   The Maine Real Estate Network</b> Portsmouth, NH	6,892	2,135	4,757
26	<b>Keller Williams E to P Management</b> Naperville, IL	5,396	676	4,720
27	<b>Keller Williams Realty Emerald Coast</b> Destin, FL	6,815	2,118	4,697
28	<b>Latter &amp; Blum Companies ERA Powered</b> New Orleans, LA	15,553	10,954	4,599
29	<b>Keller Williams Federal Way</b> Federal Way, WA	5,996	1,543	4,453
30	<b>Coldwell Banker Schmidt Family of Companies</b> Traverse City, MI	15,406	10,958	4,448
31	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton, CT	21,841	17,400	4,441
32	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	6,968	2,683	4,285
33	<b>HUNT Real Estate ERA</b> Buffalo, NY	13,495	9,290	4,205
34	<b>Keller Williams Realty - Chadwick Group</b> St. Petersburg, FL	9,847	5,670	4,177
35	<b>Atlanta Communities Real Estate Brokerage</b> Marietta, GA	9,142	5,021	4,121
36	<b>RE/MAX Alliance / Equity Group</b> Arvada, CO	16,097	11,977	4,120

RANK	COMPANY	2018 SIDES	2014 SIDES	SIDES INCREASE 2014-2018
37	<b>Keller Williams Realty - Heart of Atlanta Group</b> Atlanta, GA	11,946	7,884	4,062
38	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	14,889	10,839	4,050
39	<b>Keller Williams Realty</b> Chattanooga, TN	7,681	3,657	4,024
40	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	14,293	10,394	3,899
41	<b>Keller Williams Realty Platinum</b> Oklahoma City, OK	4,419	535	3,884
42	<b>Keller Williams Realty</b> Charlotte, NC	4,842	966	3,876
43	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	13,963	10,193	3,770
44	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	9,078	5,322	3,756
45	<b>RE/MAX Realty Group</b> Gaithersburg, MD	4,843	1,089	3,754
46	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	5,296	1,569	3,727
47	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	4,832	1,319	3,513
48	<b>Keller Williams Realty</b> Denton, TX	5,622	2,137	3,485
49	<b>Keller Williams Realty Royal Oak</b> Royal Oak, MI	4,407	982	3,425
50	<b>Keller Williams Realty Integrity Northwest</b> Elk River, MN	6,329	3,041	3,288

# REAL TRENDS

## FIVE HUNDRED

### TOP 5 YEAR MOVERS - TRANSACTION %

Ranking of the 50 firms in the REAL Trends 500 by sides with the largest percentage increase in closed transaction sides between 2014 – 2018.

RANK	COMPANY	2018 SIDES	2014 SIDES	% SIDES INCREASE 2014-2018
1	<b>Keller Williams Realty Platinum</b> Oklahoma City, OK	4,419	535	726%
2	<b>Keller Williams E to P Management</b> Naperville, IL	5,396	676	698%
3	<b>Keller Williams Realty Brevard</b> Melbourne, FL	6,400	819	681%
4	<b>Keller Williams Memorial</b> Houston, TX	13,407	2,063	550%
5	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	8,408	1,632	415%
6	<b>Keller Williams Realty</b> Charlotte, NC	4,842	966	401%
7	<b>Keller Williams Realty Royal Oak</b> Royal Oak, MI	4,407	982	349%
8	<b>RE/MAX Select</b> Westfield, NJ	2,645	592	347%
9	<b>RE/MAX Realty Group</b> Gaithersburg, MD	4,843	1,089	345%
10	<b>Keller Williams Realty Buffalo</b> Williamsville, NY	2,862	651	340%
11	<b>RE/MAX Real Estate Group</b> Colorado Springs, CO	2,732	698	291%
12	<b>Keller Williams Federal Way</b> Federal Way, WA	5,996	1,543	289%
13	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	8,226	2,123	287%
14	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	2,370	625	279%
15	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	4,832	1,319	266%

RANK	COMPANY	2018 SIDES	2014 SIDES	% SIDES INCREASE 2014-2018
16	<b>Keller Williams Realty - Hudson Valley Realty Group</b> New City, NY	2,136	610	250%
17	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	5,296	1,569	238%
18	<b>RE/MAX ONE</b> Beaumont, TX	3,089	930	232%
19	<b>Keller Williams Big Rock Partners</b> Orland Park, IL	4,502	1,369	229%
20	<b>Keller Williams Honolulu</b> Honolulu, HI	2,228	678	229%
21	<b>Bean Group   The Maine Real Estate Network</b> Portsmouth, NH	6,892	2,135	223%
22	<b>Keller Williams Realty Emerald Coast</b> Destin, FL	6,815	2,118	222%
23	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	2,701	847	219%
24	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	4,186	1,355	209%
25	<b>Coldwell Banker Distinctive Properties</b> Grand Junction, CO	2,312	753	207%
26	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	2,681	925	190%
27	<b>Keller Williams Realty Capital District</b> Latham, NY	3,072	1,078	185%
28	<b>RE/MAX Insight / On The Move / Advantage</b> Hampton Falls, NH	2,557	914	180%
29	<b>CENTURY 21 North East</b> Peabody, MA	3,409	1,220	179%
30	<b>RE/MAX Alliance</b> Collinsville, IL	2,665	979	172%
31	<b>Keller Williams Realty</b> Denton, TX	5,622	2,137	163%
32	<b>Keller Williams Realty Fort Mill</b> Fort Mill, SC	4,700	1,800	161%
33	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	6,968	2,683	160%
34	<b>Keller Williams Realty Tempe-Scottsdale</b> Tempe, AZ	2,991	1,169	156%
35	<b>Keller Williams Realty West Monmouth</b> Morganville, NJ	4,709	1,842	156%
36	<b>Keller Williams Realty Greater Springfield</b> Springfield, MO	4,571	1,822	151%

RANK	COMPANY	2018 SIDES	2014 SIDES	% SIDES INCREASE 2014-2018
37	<b>Keller Williams Preferred Properties</b> Upper Marlboro, MD	2,178	870	150%
38	<b>ERA Brokers Consolidated</b> St. George, UT	2,710	1,093	148%
39	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	9,502	3,835	148%
40	<b>Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland</b> West Des Moines, IA	4,468	1,818	146%
41	<b>Keller Williams Realty - KW Professionals</b> Plymouth, MI	4,517	1,838	146%
42	<b>Keller Williams Success Realty</b> South Ogden, UT	4,119	1,677	146%
43	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	2,471	1,037	138%
44	<b>Keller Williams Coastal and Lakes &amp; Mountains Realty</b> Portsmouth, NH	3,874	1,634	137%
45	<b>Keller Williams Wichita East</b> Wichita, KS	2,336	986	137%
46	<b>Keller Williams Realty Knoxville-West</b> Knoxville, TN	5,369	2,284	135%
47	<b>RE/MAX Northwest Realtors</b> Seattle, WA	4,831	2,058	135%
48	<b>Keller Williams Roers Realty</b> Fargo, ND	2,855	1,227	133%
49	<b>RE/MAX Preferred</b> Marlton, NJ	2,611	1,130	131%
50	<b>RE/MAX Premier Realty</b> Ocala, FL	2,110	919	130%

# THE REAL TRENDS FIVE HUNDRED

## TOP 5 YEAR MOVERS - SALES VOLUME

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest increase in closed sales volume between 2014–2018.

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME INCREASE 2014-2018
1	<b>HomeServices of America</b> Minneapolis, MN	\$135,904,704,150	\$68,276,176,516	\$67,628,527,634
2	<b>NRT LLC</b> Madison, NJ	\$176,431,375,000	\$156,653,610,000	\$19,777,765,000
3	<b>Douglas Elliman Real Estate</b> New York, NY	\$28,087,843,427	\$18,226,432,016	\$9,861,411,411
4	<b>Hanna Holdings</b> Pittsburgh, PA	\$16,304,185,867	\$9,256,858,332	\$7,047,327,535
5	<b>HomeSmart</b> Scottsdale, AZ	\$12,058,264,216	\$5,088,901,281	\$6,969,362,935
6	<b>RE/MAX Gold / Olson &amp; Associates</b> Fair Oaks, CA	\$7,094,026,504	\$3,075,515,550	\$4,018,510,954
7	<b>Pacific Sotheby's International Realty</b> San Diego, CA	\$6,098,221,074	\$2,164,794,064	\$3,933,427,010
8	<b>Keller Williams Realty, GO Management Offices</b> Arlington, TX	\$9,497,205,965	\$5,765,686,350	\$3,731,519,615
9	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Denver, CO	\$6,892,450,679	\$3,420,208,574	\$3,472,242,105
10	<b>RE/MAX Alliance / Equity Group</b> Arvada, CO	\$7,068,623,721	\$3,742,818,282	\$3,325,805,439
11	<b>@properties</b> Chicago, IL	\$9,058,734,792	\$5,770,045,188	\$3,288,689,604
12	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton, CT	\$11,339,349,800	\$8,106,900,000	\$3,232,449,800
13	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	\$5,663,663,533	\$2,535,778,917	\$3,127,884,616
14	<b>Keller Williams Memorial</b> Houston, TX	\$3,585,495,988	\$642,983,478	\$2,942,512,510
15	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	\$4,229,831,527	\$1,666,630,516	\$2,563,201,011

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME INCREASE 2014-2018
16	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	\$5,216,808,996	\$2,749,694,526	\$2,467,114,470
17	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	\$3,887,551,387	\$1,435,324,600	\$2,452,226,787
18	<b>RE/MAX Results</b> Eden Prairie, MN	\$6,629,067,028	\$4,213,356,415	\$2,415,710,613
19	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	\$4,866,778,227	\$2,547,271,963	\$2,319,506,264
20	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	\$4,150,332,877	\$1,881,772,311	\$2,268,560,566
21	<b>Coldwell Banker The Real Estate Group</b> Shorewood, IL	\$3,896,852,794	\$1,632,577,068	\$2,264,275,726
22	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	\$4,552,842,303	\$2,303,774,650	\$2,249,067,653
23	<b>CENTURY 21 Affiliated</b> Madison, WI	\$4,000,474,886	\$1,828,711,697	\$2,171,763,189
24	<b>John L. Scott Real Estate</b> Bellevue, WA	\$7,206,170,114	\$5,148,486,692	\$2,057,683,422
25	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	\$2,350,027,303	\$491,310,959	\$1,858,716,344
26	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	\$4,482,420,855	\$2,663,815,304	\$1,818,605,551
27	<b>Baird &amp; Warner</b> Chicago, IL	\$6,003,691,634	\$4,191,875,524	\$1,811,816,110
28	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	\$2,921,218,000	\$1,129,574,853	\$1,791,643,147
29	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	\$4,834,221,447	\$3,044,524,693	\$1,789,696,754
30	<b>Keller Williams Realty Boise</b> Boise, ID	\$2,853,857,235	\$1,079,142,681	\$1,774,714,554
31	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	\$2,477,789,692	\$744,649,130	\$1,733,140,562
32	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	\$2,209,592,504	\$489,791,637	\$1,719,800,867
33	<b>Keller Williams Realty - Heart of Atlanta Group</b> Atlanta, GA	\$3,397,904,740	\$1,714,121,495	\$1,683,783,245
34	<b>Keller Williams Federal Way</b> Federal Way, WA	\$2,004,224,109	\$394,043,282	\$1,610,180,827
35	<b>Keller Williams Realty Brevard</b> Melbourne, FL	\$1,730,639,974	\$156,524,949	\$1,574,115,025
36	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	\$2,971,338,610	\$1,455,344,559	\$1,515,994,051



RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME INCREASE 2014-2018
37	<b>Coldwell Banker Seacoast / Advantage</b> Raleigh, NC	\$3,683,370,913	\$2,174,873,340	\$1,508,497,573
38	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	\$1,769,565,809	\$273,283,619	\$1,496,282,190
39	<b>Sereno Group</b> Los Gatos, CA	\$3,858,064,523	\$2,362,000,000	\$1,496,064,523
40	<b>Latter &amp; Blum Companies ERA Powered</b> New Orleans, LA	\$3,902,870,851	\$2,414,954,223	\$1,487,916,628
41	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	\$2,060,180,766	\$622,397,752	\$1,437,783,014
42	<b>RE/MAX Northwest Realtors</b> Seattle, WA	\$2,288,779,733	\$871,531,496	\$1,417,248,237
43	<b>Keller Williams Realty - Chadwick Group</b> St. Petersburg, FL	\$2,625,328,490	\$1,241,476,987	\$1,383,851,503
44	<b>Keller Williams E to P Management</b> Naperville, IL	\$1,566,694,839	\$186,453,500	\$1,380,241,339
45	<b>Bean Group   The Maine Real Estate Network</b> Portsmouth, NH	\$1,947,031,342	\$579,148,618	\$1,367,882,724
46	<b>Atlanta Communities Real Estate Brokerage</b> Marietta, GA	\$2,377,232,663	\$1,030,348,947	\$1,346,883,716
47	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	\$2,146,020,678	\$855,542,378	\$1,290,478,300
48	<b>Coldwell Banker Schmidt Family of Companies</b> Traverse City, MI	\$2,970,465,037	\$1,697,348,371	\$1,273,116,666
49	<b>Gibson Sotheby's International Realty</b> Woburn, MA	\$2,236,720,978	\$965,007,355	\$1,271,713,623
50	<b>Keller Williams Plano Realty</b> Plano, TX	\$2,043,183,259	\$771,653,569	\$1,271,529,690

# REAL TRENDS

## FIVE HUNDRED

### TOP 5 YEAR MOVERS - SALES VOLUME %

Ranking of the 50 firms in the REAL Trends 500 by sides that had the largest percentage increase in closed sales volume between 2014 – 2018.

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME % INCREASE 2014-2018
1	<b>Keller Williams Realty Brevard</b> Melbourne, FL	\$1,730,639,974	\$156,524,949	1006%
2	<b>Keller Williams Realty Platinum</b> Oklahoma City, OK	\$1,027,823,668	\$103,028,911	898%
3	<b>Keller Williams E to P Management</b> Naperville, IL	\$1,566,694,839	\$186,453,500	740%
4	<b>Keller Williams Realty</b> Charlotte, NC	\$1,308,384,028	\$160,487,172	715%
5	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	\$1,414,482,781	\$205,454,607	588%
6	<b>Keller Williams Realty Royal Oak</b> Royal Oak, MI	\$1,152,758,650	\$175,227,970	558%
7	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	\$1,769,565,809	\$273,283,619	548%
8	<b>Keller Williams Realty Buffalo</b> Williamsville, NY	\$440,428,150	\$78,671,959	460%
9	<b>Keller Williams Memorial</b> Houston, TX	\$3,585,495,988	\$642,983,478	458%
10	<b>Keller Williams Federal Way</b> Federal Way, WA	\$2,004,224,109	\$394,043,282	409%
11	<b>RE/MAX Real Estate Group</b> Colorado Springs, CO	\$868,946,827	\$171,576,912	406%
12	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	\$2,350,027,303	\$491,310,959	378%
13	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	\$2,209,592,504	\$489,791,637	351%
14	<b>Keller Williams Honolulu</b> Honolulu, HI	\$1,458,028,048	\$367,738,304	296%
15	<b>ERA Brokers Consolidated</b> St. George, UT	\$783,526,348	\$201,816,619	288%

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME % INCREASE 2014-2018
16	<b>RE/MAX Select</b> Westfield, NJ	\$778,130,268	\$202,107,862	285%
17	<b>Keller Williams Realty - Hudson Valley Realty Group</b> New City, NY	\$663,294,074	\$172,827,775	284%
18	<b>Keller Williams Realty Greater Northwest</b> Houston, TX	\$668,613,105	\$177,389,556	277%
19	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	\$1,434,589,079	\$387,032,186	271%
20	<b>RE/MAX Realty Group</b> Gaithersburg, MD	\$1,510,332,681	\$408,096,689	270%
21	<b>Keller Williams Realty Emerald Coast</b> Destin, FL	\$1,611,771,461	\$461,706,303	249%
22	<b>Keller Williams Big Rock Partners</b> Orland Park, IL	\$949,937,724	\$276,355,826	244%
23	<b>Keller Williams Realty Capital District</b> Latham, NY	\$740,068,953	\$218,748,697	238%
24	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	\$1,189,162,428	\$352,328,021	238%
25	<b>Bean Group   The Maine Real Estate Network</b> Portsmouth, NH	\$1,947,031,342	\$579,148,618	236%
26	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	\$2,477,789,692	\$744,649,130	233%
27	<b>Keller Williams Realty Puyallup</b> Puyallup, WA	\$1,027,315,540	\$310,213,372	231%
28	<b>Keller Williams Realty Tempe-Scottsdale</b> Tempe, AZ	\$841,697,850	\$254,225,622	231%
29	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	\$2,060,180,766	\$622,397,752	231%
30	<b>CENTURY 21 North East</b> Peabody, MA	\$1,181,939,218	\$359,561,639	229%
31	<b>RE/MAX ONE</b> Beaumont, TX	\$533,867,206	\$162,570,785	228%
32	<b>Keller Williams Success Realty</b> South Ogden, UT	\$1,149,780,072	\$352,756,915	226%
33	<b>Keller Williams Realty Greater Rochester</b> Rochester, NY	\$658,071,354	\$202,071,750	226%
34	<b>Keller Williams Realty Fort Mill</b> Fort Mill, SC	\$1,122,354,587	\$344,949,464	225%
35	<b>RE/MAX Premier Realty</b> Ocala, FL	\$423,277,573	\$134,231,783	215%
36	<b>Coldwell Banker C&amp;C Properties</b> Redding, CA	\$1,112,365,819	\$353,607,004	215%

RANK	COMPANY	2018 VOLUME	2014 VOLUME	VOLUME % INCREASE 2014-2018
37	<b>Keller Williams Realty Spokane</b> Spokane, WA	\$916,431,488	\$293,110,365	213%
38	<b>Keller Williams Realty</b> Denton, TX	\$1,357,519,639	\$445,182,723	205%
39	<b>Keller Williams Preferred Properties</b> Upper Marlboro, MD	\$652,035,806	\$217,611,985	200%
40	<b>Keller Williams Coastal and Lakes &amp; Mountains Realty</b> Portsmouth, NH	\$1,180,145,223	\$395,375,905	198%
41	<b>RE/MAX Alliance</b> Collinsville, IL	\$449,457,912	\$155,005,351	190%
42	<b>Keller Williams Realty Modesto</b> Modesto, CA	\$786,709,146	\$273,878,777	187%
43	<b>Keller Williams Realty West Monmouth</b> Morganville, NJ	\$1,690,716,971	\$596,643,800	183%
44	<b>Keller Williams Platinum</b> Chesterfield, MI	\$383,102,676	\$135,320,604	183%
45	<b>CENTURY 21 Legacy</b> Greeneville, TN	\$430,176,341	\$152,342,053	182%
46	<b>Pacific Sotheby's International Realty</b> San Diego, CA	\$6,098,221,074	\$2,164,794,064	182%
47	<b>Cascade Sotheby's International Realty</b> Bend, OR	\$1,536,651,725	\$552,108,525	178%
48	<b>Keller Williams Greater Des Moines/Ankeny/Ames/Siouxland</b> West Des Moines, IA	\$901,023,970	\$327,975,088	175%
49	<b>Coldwell Banker Distinctive Properties</b> Grand Junction, CO	\$737,331,553	\$268,840,171	174%
50	<b>Keller Williams Realty</b> Kernersville, NC	\$448,668,867	\$164,543,650	173%



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T H E

# REALTRENDS

## FIVE HUNDRED

### THE BILLIONAIRES' CLUB

The firm's name, president or CEO, headquarters and sales volume of the 297 firms that closed at least one billion dollars worth of residential real estate in 2018 are listed below.

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
1	<b>NRT LLC</b> Madison, NJ	M. Ryan Gorman	\$176,431,375,000
2	<b>HomeServices of America</b> Minneapolis, MN	Ron Peltier	\$135,904,704,150
3	<b>Compass</b> New York, NY	Robert Reffkin	\$45,544,757,789
4	<b>Douglas Elliman Real Estate</b> New York, NY	Dorothy Herman	\$28,087,843,427
5	<b>eXp Realty</b> Bellingham, WA	Glenn Sanford	\$19,523,826,266



**Glenn Sanford, CEO & Founder**  
eXp Realty  
*Bellingham, Washington*

**#5**

**MEMORABLE MOMENT:** In September 2009, just before we launched eXp Realty, we worked out of a physical office. I told the team, "Take your computers home. You're going to work from home, and it's either going to work, and we're going to build a real estate brokerage that isn't dependent on bricks and mortar, or we're going to do something else outside of real estate." It was a burn the boat kind of moment.

**GREATEST INDUSTRY CHALLENGE:** We gravitated toward some of the technological changes in our industry such as the cloud versus local servers. But, adapting quickly to technological advances continues to be a huge challenge today. Artificial intelligence is going to be a big impactor. And, what happens when everyone has the same technology?

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
6	<b>Hanna Holdings</b> Pittsburgh, PA	Howard Hanna III	\$16,304,185,867
7	<b>Alain Pinel Realtors</b> Saratoga, CA	Paul L. Hulme	\$12,085,950,408
8	<b>HomeSmart</b> Scottsdale, AZ	Matt Widdows	\$12,058,264,216
9	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton, CT	William M. Raveis, Jr.	\$11,339,349,800
10	<b>Keller Williams Realty, GO Management Offices</b> Arlington, TX	Smokey Garrett	\$9,497,205,965
11	<b>@properties</b> Chicago, IL	Michael Golden	\$9,058,734,792
12	<b>John L. Scott Real Estate</b> Bellevue, WA	J. Lennox Scott	\$7,206,170,114
13	<b>RE/MAX Gold / Olson &amp; Associates</b> Fair Oaks, CA	James O'Bryon	\$7,094,026,504
14	<b>RE/MAX Alliance / Equity Group</b> Arvada, CO	Chad A. Ochsner	\$7,068,623,721
15	<b>LIV/Sierra/Summit Sotheby's International Realty</b> Denver, CO	R. Scott Webber	\$6,892,450,679
16	<b>RE/MAX Results</b> Eden Prairie, MN	John Collopy	\$6,629,067,028
17	<b>Coldwell Banker BAIN</b> Bellevue, WA	William J. Riss	\$6,121,336,079
18	<b>Pacific Sotheby's International Realty</b> San Diego, CA	Nyda Jones-Church	\$6,098,221,074
19	<b>Baird &amp; Warner</b> Chicago, IL	Stephen Baird	\$6,003,691,634
20	<b>Allen Tate Companies</b> Charlotte, NC	Pat Riley	\$5,750,136,021
21	<b>Crye-Leike Real Estate Services</b> Memphis, TN	Harold E. Crye	\$5,686,029,791
22	<b>Keller Williams Realty Pinnacle Partners Group</b> Duluth, GA	Bryan Fair	\$5,663,663,533
23	<b>Real Estate One</b> Southfield, MI	Dan Elsea	\$5,535,299,409
24	<b>Keller Williams - Forward Management</b> Beverly Hills, CA	Paul Morris	\$5,491,984,049
25	<b>First Team Real Estate</b> Irvine, CA	Cameron Merage	\$5,280,736,500
26	<b>Berkshire Hathaway HomeServices AZ, CA &amp; NV Properties</b> Henderson, NV	Mark Stark	\$5,216,808,996



RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
27	<b>Rodeo Realty</b> Beverly Hills, CA	Syd Leibovitch	\$4,908,093,531
28	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	Michael Pappas	\$4,866,778,227
29	<b>Keller Williams Realty - The Rawls Group</b> Atlanta, GA	Jean Rawls	\$4,834,221,447
30	<b>Keller Williams - Cunningham Group</b> Santa Monica, CA	Rick Cunningham	\$4,552,842,303
31	<b>Brown Harris Stevens</b> New York, NY	Bess Freedman	\$4,506,866,386
32	<b>Equity Real Estate</b> Sandy, UT	Erik Cooley	\$4,490,940,971
33	<b>Berkshire Hathaway HomeServices PenFed Realty</b> Alexandria, VA	Shashi Vohra	\$4,482,420,855
34	<b>Premier Sotheby's International Realty</b> Naples, FL	Judith Green	\$4,390,824,156
35	<b>Keller Williams - Ben Kinney Companies</b> Bellingham, WA	Ben Kinney	\$4,229,831,527
36	<b>Keller Williams Realty The Haggard Group</b> Franklin, TN	Bill Haggard	\$4,150,332,877
37	<b>William Pitt / Julia B. Fee Sotheby's International Realty</b> Stamford, CT	Paul Breunich	\$4,029,544,449
38	<b>CENTURY 21 Affiliated</b> Madison, WI	Daniel Kruse	\$4,000,474,886
39	<b>Latter &amp; Blum Companies ERA Powered</b> New Orleans, LA	Robert W. Merrick	\$3,902,870,851
40	<b>Coldwell Banker The Real Estate Group</b> Shorewood, IL	Edward Prodehl	\$3,896,852,794
41	<b>Golden Gate Sotheby's International Realty</b> Mill Valley, CA	William Bullock	\$3,887,551,387
42	<b>Sereno Group</b> Los Gatos, CA	Chris Trapani	\$3,858,064,523
43	<b>Russ Lyon   Sotheby's International Realty</b> Scottsdale, AZ	James Lyon	\$3,779,141,778
44	<b>West USA Realty, Inc.</b> Phoenix, AZ	Clay Fouts	\$3,706,577,654
45	<b>Coldwell Banker Seacoast / Advantage</b> Raleigh, NC	Tim Milam	\$3,683,370,913
46	<b>RE/MAX Estate Properties</b> Rolling Hills Estates, CA	James Sanders	\$3,666,894,615
47	<b>Keller Williams Memorial</b> Houston, TX	Craig Owen	\$3,585,495,988

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
48	<b>Daniel Gale Sotheby's International Realty</b> Cold Spring Harbor, NY	Patricia Petersen	\$3,474,387,313
49	<b>Watson Realty Corp.</b> Jacksonville, FL	William A. Watson, Jr.	\$3,447,870,647
50	<b>Keller Williams Realty</b> Austin, TX	Mary Tennant	\$3,422,993,966
51	<b>Keller Williams Realty - Heart of Atlanta Group</b> Atlanta, GA	Rick Hale	\$3,397,904,740
52	<b>Samson Properties</b> Chantilly, VA	Danny Samson	\$3,149,265,965
53	<b>TTR Sotheby's International Realty</b> Washington, DC	Mark Lowham	\$3,143,482,607
54	<b>Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	Paul H. Slauch, Jr.	\$3,101,506,276
55	<b>Silvercreek Realty Group</b> Meridian, ID	Krista Deacon	\$3,100,000,000
56	<b>Fathom Realty</b> Cary, NC	Josh Harley	\$3,074,342,380
57	<b>Tomlinson Real Estate Group</b> Spokane, WA	Robert Tomlinson	\$3,037,247,566
58	<b>CENTURY 21 New Millennium</b> Alexandria, VA	Todd Hetherington	\$3,001,215,427
59	<b>Vanguard Properties</b> San Francisco, CA	James Nunemacher	\$3,000,227,909
60	<b>Keller Williams Keystone Partners Group</b> Blue Bell, PA	Michael Campo	\$2,971,338,610
61	<b>Coldwell Banker Schmidt Family of Companies</b> Traverse City, MI	Ken Schmidt	\$2,970,465,037
62	<b>CENTURY 21 Everest Real Estate</b> Midvale, UT	George Morris	\$2,954,665,560
63	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	Tom Hosack	\$2,921,218,000
64	<b>F.C. Tucker Company, Inc.</b> Indianapolis, IN	H. James Litten	\$2,920,492,652
65	<b>Lyon Real Estate</b> Sacramento, CA	Pat Shea	\$2,868,323,498
66	<b>Keller Williams Realty Boise</b> Boise, ID	Erica L. Hill	\$2,853,857,235
67	<b>Keller Williams: The Virginia Realty Alliance Group</b> Reston, VA	Tipper Williams	\$2,849,192,011
68	<b>Realty Austin</b> Austin, TX	Jonathan Boatwright	\$2,842,129,874

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
69	<b>Berkshire Hathaway HomeServices Drysdale Properties</b> Danville, CA	Gretchen Pearson	\$2,783,788,383
70	<b>Briggs Freeman Sotheby's International Realty</b> Dallas, TX	Robert Briggs	\$2,769,948,138
71	<b>HUNT Real Estate ERA</b> Buffalo, NY	Peter Hunt	\$2,756,434,552
72	<b>PARKS</b> Brentwood, TN	Bob Parks	\$2,717,168,523
73	<b>Shorewest Realtors</b> Brookfield, WI	Joe Horning	\$2,703,547,300
74	<b>Michael Saunders &amp; Company</b> Sarasota, FL	Michael Saunders	\$2,698,735,492
75	<b>Carolina One Real Estate Services</b> North Charleston, SC	Patty Scarafile	\$2,692,341,946
76	<b>Realty Executives Phoenix and Yuma</b> Phoenix, AZ	Joel Moyes	\$2,659,689,720
77	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	Dana Potter	\$2,656,642,171
78	<b>JP and Associates REALTORS</b> Frisco, TX	JP Piccinini	\$2,652,000,000
79	<b>Allison James Estates &amp; Homes</b> Carlsbad, CA	Matthew R. Crumbaugh	\$2,629,933,548
80	<b>Keller Williams Realty - Chadwick Group</b> St. Petersburg, FL	Kevin Chadwick	\$2,625,328,490
81	<b>Atlanta Fine Homes Sotheby's International Realty</b> Atlanta, GA	Jenny Pruitt	\$2,588,883,120
82	<b>RE/MAX Professionals</b> Highlands Ranch, CO	Alan J. Smith	\$2,587,496,195
83	<b>Washington Fine Properties</b> Washington, DC	Thomas B. Anderson	\$2,550,868,865
84	<b>HER LLC</b> Gahanna, OH	Shawn Adams	\$2,534,938,640
85	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	Mark Woodroof	\$2,520,965,519
86	<b>John R. Wood Properties</b> Naples, FL	Phil Wood	\$2,516,745,307
87	<b>Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines</b> Rockford, MI	Steve Fase	\$2,490,657,537
88	<b>Keller Williams Realty Ridgewood</b> Ridgewood, NJ	Aloysius Donohue	\$2,477,789,692
89	<b>Select Group</b> Yuba City, CA	Daniel Jacuzzi	\$2,446,907,436

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
90	<b>Benchmark Realty LLC</b> Franklin, TN	Phillip Cantrell	\$2,439,071,265
91	<b>Zephyr Real Estate</b> San Francisco, CA	Randall Kostick	\$2,409,530,143
92	<b>Bennion Deville Homes</b> Rancho Mirage, CA	Bob Deville	\$2,383,569,629
93	<b>Atlanta Communities Real Estate Brokerage</b> Marietta, GA	Judson Adamson	\$2,377,232,663
94	<b>Sibcy Cline Realtors</b> Cincinnati, OH	Robert N. Sibcy	\$2,365,169,452
95	<b>Keller Williams Realty Raleigh, Brier Creek</b> Raleigh, NC	Jay Crow	\$2,350,027,303
96	<b>Coldwell Banker Howard Perry and Walston Realty, Inc.</b> Raleigh, NC	Donald Walston	\$2,341,502,084
97	<b>Better Homes and Gardens Real Estate Rand Realty</b> Nanuet, NY	Matthew Rand	\$2,295,412,675
98	<b>RE/MAX Northwest Realtors</b> Seattle, WA	Matthew R. van Winkle	\$2,288,779,733
99	<b>Keller Williams Capital Properties</b> Washington, DC	Bo Menkiti	\$2,275,503,250
100	<b>Gibson Sotheby's International Realty</b> Woburn, MA	Larry Rideout	\$2,236,720,978
101	<b>Berkshire Hathaway HomeServices Utah Properties</b> Park City, UT	Stephen C. Roney	\$2,235,898,500
102	<b>RE/MAX Accord</b> Danville, CA	Jerry Stadtler	\$2,217,863,160
103	<b>Keller Williams Realty</b> Austin, TX	Wendi Harrelson	\$2,215,736,014
104	<b>Lakes, Sun Valley, Jackson Hole Sotheby's International Realty</b> Edina, MN	Jeffrey Hornig	\$2,209,592,504
105	<b>Keller Williams Realty Alaska Group</b> Anchorage, AK	Matt Dimmick	\$2,197,002,905
106	<b>Keller Williams Realty - Tulsa</b> Tulsa, OK	Sherry Lewis	\$2,146,199,960
107	<b>Keller Williams Salt Lake City</b> Salt Lake City, UT	Boyd Brown	\$2,146,020,678
108	<b>PalmerHouse Properties</b> Atlanta, GA	Kevin L. Palmer	\$2,143,946,945
109	<b>Surterre Properties, Inc.</b> Newport Beach, CA	Gary Legrand	\$2,140,174,915
110	<b>RE/MAX Advantage Plus</b> Savage, MN	Eric P. Malmberg	\$2,123,219,339

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
111	<b>ONE Sotheby's International Realty</b> Coral Gables, FL	Mayi de la Vega	\$2,119,308,686
112	<b>CENTURY 21 M&amp;M and Associates</b> Oakdale, CA	John Melo	\$2,113,097,562
113	<b>Keller Williams Realty</b> Los Gatos, CA	Mark Von Kaenel	\$2,097,561,318
114	<b>CENTURY 21 Award</b> San Diego, CA	David Romero	\$2,093,021,008
115	<b>Keller Williams Realty Fayetteville, AR</b> Fayetteville, AR	Marc King	\$2,060,180,766
116	<b>Prominent Properties Sotheby's International Realty</b> Tenafly, NJ	Charles Oppler	\$2,058,355,623
117	<b>Keller Williams Plano Realty</b> Plano, TX	Mike Brodie	\$2,043,183,259
118	<b>Coldwell Banker Apex, Realtors</b> Richardson, TX	Lori Arnold	\$2,034,535,871
119	<b>HomeSmart Evergreen Realty</b> Irvine, CA	Randy Rector	\$2,023,852,517
120	<b>Keller Williams Federal Way</b> Federal Way, WA	Dennis Ranch	\$2,004,224,109
121	<b>Keller Williams Realty</b> The Woodlands, TX	Bruce Kink	\$1,990,355,693
122	<b>Hasson Company</b> Clackamas, OR	Mike Hasson	\$1,985,231,465
123	<b>J. Rockcliff Realtors</b> Danville, CA	Jeffrey Sposito	\$1,951,413,893
124	<b>Keller Williams Realty Integrity Northwest</b> Elk River, MN	John Butler	\$1,948,360,241
125	<b>Bean Group   The Maine Real Estate Network</b> Portsmouth, NH	Michael Bean	\$1,947,031,342
126	<b>Keller Williams Realty</b> El Dorado Hills, CA	Beverly Steiner	\$1,941,774,640
127	<b>Your Castle Real Estate</b> Denver, CO	Lon Welsh	\$1,928,291,979
128	<b>Virtual Properties Realty</b> Duluth, GA	Steve Wagner	\$1,894,734,699
129	<b>Keller Williams Realty - CH Realty Investments LLC</b> Alpharetta, GA	Harry Hammond	\$1,893,672,368
130	<b>Locations</b> Honolulu, HI	Scott Higashi	\$1,871,800,069
131	<b>Kuper Sotheby's International Realty</b> San Antonio, TX	J Kuper	\$1,866,521,335

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
132	<b>Keller Williams Realty - Meggers Management Group</b> Visalia, CA	Albert Meggers	\$1,859,387,478
133	<b>Coldwell Banker Weir Manuel Family of Companies</b> Bingham Farms, MI	John North	\$1,848,156,931
134	<b>Jameson Sotheby's International Realty</b> Chicago, IL	Chris Feurer	\$1,844,530,404
135	<b>Realty Connect USA</b> Hauppauge, NY	John Fitzgerald	\$1,841,614,093
136	<b>Keller Williams Ballantyne Area</b> Charlotte, NC	Brenda Benson	\$1,841,121,161
137	<b>McEneaney Associates, Inc.</b> Alexandria, VA	Maureen McEneaney Dunn	\$1,830,000,000
138	<b>Realty Executives Associates</b> Knoxville, TN	Greg Cates	\$1,816,293,386
139	<b>The Group, Inc. Real Estate</b> Fort Collins, CO	Brandon Wells	\$1,795,705,170
140	<b>Keller Williams Kansas City - Northland</b> Gladstone, MO	Lucas Sherraden	\$1,769,565,809
141	<b>Legacy Real Estate &amp; Associates ERA Powered</b> Fremont, CA	Bill Aboumrad	\$1,758,730,869
142	<b>Keller Williams Realty of Central Florida LLC</b> Lakeland, FL	Chris McLaughlin	\$1,754,071,960
143	<b>Keller Williams Realty Professionals</b> Portland, OR	Chris Suarez	\$1,745,641,772
144	<b>Hawaii Life Real Estate Services LLC</b> Princeville, HI	Matthew Beall	\$1,738,987,029
145	<b>Keller Williams Realty Brevard</b> Melbourne, FL	Steve Tufts	\$1,730,639,974
146	<b>Keller Williams Realty Jupiter/PBG/Treasure Coast/PSL/Vero Beach</b> Jupiter, FL	Charles F. Possess	\$1,719,195,769
147	<b>Revelation Real Estate</b> Chandler, AZ	Chuck Fazio	\$1,711,721,712
148	<b>RE/MAX Premier Properties</b> Arcadia, CA	Kuan Sung	\$1,709,202,980
149	<b>RE/MAX Allegiance</b> Alexandria, VA	Charlie Bengel, Jr.	\$1,695,350,049
150	<b>Keller Williams Realty West Monmouth</b> Morganville, NJ	Adele DeMoro	\$1,690,716,971
151	<b>Keller Williams Realty Carmel Valley/Del Mar</b> San Diego, CA	Chris Heller	\$1,683,532,135
152	<b>CENTURY 21 Redwood Realty</b> Ashburn, VA	Edward Berenbaum	\$1,678,498,754

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
153	<b>Better Homes and Gardens Real Estate Metro Brokers</b> Atlanta, GA	Kevin Levent	\$1,674,766,212
154	<b>Keller Williams Realty - Silicon Valley</b> Campbell, CA	Michael Sibia	\$1,673,648,420
155	<b>Berkshire Hathaway HomeServices New Jersey Properties</b> Somerset, NJ	William O. Keleher, Jr.	\$1,665,197,605
156	<b>Keller Williams Realty</b> Chattanooga, TN	Jennie Brockman	\$1,664,941,630
157	<b>Keller Williams Realty</b> Lubbock, TX	Tim Minnix	\$1,640,759,281
158	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Bedford, NH	Christopher Masiello	\$1,640,751,753
159	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	Arthur J. Zachary	\$1,617,371,061
160	<b>Keller Williams Realty Emerald Coast</b> Destin, FL	Robert Tufts	\$1,611,771,461
161	<b>Keller Williams - Brian Smith Mgmt.</b> Denver, CO	Brian Smith	\$1,593,277,076
162	<b>CENTURY 21 Judge Fite Company</b> Dallas, TX	Jim Fite	\$1,586,341,134
163	<b>Windermere Homes &amp; Estates</b> San Diego, CA	Rich Johnson	\$1,581,498,005
164	<b>The Randall Family of Companies</b> Charlestown, RI	Michael Schlott	\$1,573,821,243
165	<b>Coldwell Banker Legacy</b> Albuquerque, NM	Joe E. Gilmore	\$1,569,508,495
166	<b>Keller Williams E to P Management</b> Naperville, IL	Pete Economos	\$1,566,694,839
167	<b>Tierra Antigua Realty</b> Tucson, AZ	Kim Clifton	\$1,562,959,071
168	<b>RE/MAX Integrity</b> Eugene, OR	Kevin J. Simrin	\$1,554,169,973
169	<b>Keller Williams Metro Center</b> Alexandria, VA	Shane S. McCullar	\$1,544,352,710
170	<b>Berkshire Hathaway HomeServices Commonwealth Real Estate</b> Natick, MA	George Patsio	\$1,543,527,394
171	<b>CENTURY 21 Scheetz</b> Carmel, IN	Mick Scheetz	\$1,540,648,760
172	<b>Cascade Sotheby's International Realty</b> Bend, OR	Deb Tebbs	\$1,536,651,725
173	<b>RE/MAX Executive</b> Charlotte, NC	Hadi Atri	\$1,535,219,300

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
174	<b>Keller Williams Realty Haigh Group</b> Maple Grove, MN	Todd Haigh	\$1,529,940,175
175	<b>Keller Williams Realty Sunset Corridor/Eugene</b> Beaverton, OR	Craig Reger	\$1,526,700,070
176	<b>Professional Realty Services International</b> Spokane, WA	JW Webb	\$1,525,646,330
177	<b>Berkshire Hathaway HomeServices California Properties</b> Cerritos, CA	Dennis Rosas	\$1,523,913,332
178	<b>Downing-Frye Realty, Inc.</b> Naples, FL	David Frye	\$1,519,768,067
179	<b>Intero Real Estate Services - East Bay</b> Fremont, CA	Rishi Bakshi	\$1,517,265,000
180	<b>PMZ Real Estate</b> Modesto, CA	Michael P. Zagaris	\$1,513,101,857
181	<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	John Pfeiffer	\$1,512,046,968
182	<b>RE/MAX Realty Group</b> Gaithersburg, MD	Kenneth R. Crowley	\$1,510,332,681
183	<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	Craig Morris	\$1,502,239,734
184	<b>Comey &amp; Shepherd</b> Cincinnati, OH	Scott Nelson	\$1,500,000,000
185	<b>Keller Williams Realty - Ubaldini Group</b> Palm Harbor, FL	Nikki Ubaldini	\$1,493,886,355
186	<b>Realogics Sotheby's International Realty</b> Seattle, WA	Dean Jones	\$1,482,969,956
187	<b>Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	Barbara M. Wolcott	\$1,482,951,444
188	<b>Coldwell Banker West</b> Bonita, CA	Peter Mendiola	\$1,482,021,049
189	<b>Berkshire Hathaway HomeServices Anderson Properties</b> Houston, TX	Mike Huff	\$1,474,312,038
190	<b>Dilbeck Real Estate</b> La Canada, CA	Mark Dilbeck	\$1,468,860,309
191	<b>Greenwood King Properties</b> Houston, TX	Julie E. Greenwood	\$1,467,567,984
192	<b>Vista Sotheby's International Realty</b> Manhattan Beach, CA	Darin DeRenzis	\$1,465,304,282
193	<b>Engel &amp; Völkers SFRE</b> Park City, UT	Paul Benson	\$1,459,510,774
194	<b>Keller Williams Honolulu</b> Honolulu, HI	Colette Ching	\$1,458,028,048



RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
195	<b>Better Homes and Gardens Real Estate Kansas City Homes</b> Overland Park, KS	David Cooper	\$1,447,962,267
196	<b>Keller Williams Realty - The Hilgenberg Group</b> Rancho Mirage, CA	Michael Hilgenberg	\$1,447,021,655
197	<b>Wilkinson ERA Real Estate</b> Charlotte, NC	Eb Moore	\$1,442,401,422
198	<b>Keller Williams Realty - RM Realty Associates LLC</b> Newark, DE	Michael McGavisk	\$1,441,871,820
199	<b>Keller Williams Realty Rafeh Corp.</b> Palmdale, CA	Sam Rafeh	\$1,434,589,079
200	<b>Solid Source Real Estate</b> Roswell, GA	Michele Velcheck	\$1,426,853,500
201	<b>Better Homes and Gardens Real Estate Reliance Partners</b> Auburn, CA	Daryl Rogers	\$1,414,482,781
202	<b>Elite Pacific Properties, LLC</b> Honolulu, HI	Paul Mayer	\$1,394,326,130
203	<b>Coldwell Banker Select</b> Tulsa, OK	Sam Rader	\$1,389,612,327
204	<b>Keller Williams Realty</b> Bedford, NH	Alan Rice	\$1,382,460,581
205	<b>Keller Williams Realty Hoover</b> Birmingham, AL	Kathy Wheeler	\$1,382,168,518
206	<b>Chase International</b> Reno, NV	Sharon Chase	\$1,375,017,757
207	<b>Berkshire Hathaway HomeServices Verani Realty</b> Londonderry, NH	Giovanni Verani	\$1,374,222,761
208	<b>Coach Realtors</b> Northport, NY	Lawrence P. Finn, Jr.	\$1,358,783,103
209	<b>Keller Williams Realty</b> Denton, TX	Myra Oliver	\$1,357,519,639
210	<b>Cummings &amp; Co. Realtors</b> Baltimore, MD	Dave Cummings	\$1,353,205,405
211	<b>Keller Williams - Agnew Real Estate LLC</b> Tempe, AZ	Scott Agnew	\$1,350,774,911
212	<b>RE/MAX DFW Associates</b> Coppell, TX	Mark Wolfe	\$1,344,022,532
213	<b>Keller Williams Realty, Boston-Metro</b> Boston, MA	David McCarthy	\$1,321,871,948
214	<b>Keller Williams Realty Landmark</b> Flushing, NY	Louis Cardenas	\$1,313,317,485
215	<b>Keller Williams Realty</b> Charlotte, NC	Kent Temple	\$1,308,384,028

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
216	<b>Keller Williams Realty Pacific Estates</b> Long Beach, CA	David Culen	\$1,303,209,367
217	<b>Beverly-Hanks &amp; Associates</b> Asheville, NC	W. Neal Hanks, Jr.	\$1,294,735,186
218	<b>Dickson Realty</b> Reno, NV	Nancy Fennell	\$1,291,356,895
219	<b>Carpenter Realtors</b> Indianapolis, IN	David Caveness	\$1,277,725,730
220	<b>Keller Williams Realty DTC LLC - Masters Realty LLC</b> Centennial, CO	Pam Kiker	\$1,276,641,564
221	<b>Smith &amp; Associates Real Estate</b> Tampa, FL	Robert Glaser	\$1,267,729,714
222	<b>RE/MAX Gold Coast</b> Ventura, CA	Michael G. Sipes	\$1,252,349,199
223	<b>Five Star Real Estate</b> Grand Rapids, MI	Gregory Carlson	\$1,249,364,265
224	<b>Realm Real Estate Professionals</b> Houston, TX	Christopher Sears	\$1,248,635,000
225	<b>Keller Williams Realty Greater Portland</b> Portland, ME	Dottie Bowe	\$1,223,245,586
226	<b>Coldwell Banker Prime Properties</b> Cohoes, NY	R.J. Long	\$1,220,386,651
227	<b>Keller Williams Realty Partners</b> Overland Park, KS	Steve Johns	\$1,212,408,114
228	<b>CENTURY 21 American Homes</b> East Meadow, NY	Michael Litzner	\$1,212,407,346
229	<b>RE/MAX Properties, Inc.</b> Colorado Springs, CO	Joe Clement	\$1,211,526,283
230	<b>Patterson Schwartz Real Estate</b> Hockessin, DE	Joseph Pluscht Jr.	\$1,202,898,663
231	<b>Keller Williams Realty - St. Louis Kirkwood</b> St. Louis, MO	David Brosseau	\$1,189,162,428
232	<b>RE/MAX of Boulder Inc.</b> Boulder, CO	Jay Kalinski	\$1,186,737,599
233	<b>CENTURY 21 North East</b> Peabody, MA	James D'Amico, III	\$1,181,939,218
234	<b>Keller Williams Coastal and Lakes &amp; Mountains Realty</b> Portsmouth, NH	Nathan Dickey	\$1,180,145,223
235	<b>Realty ONE Group Complete</b> Rocklin, CA	Greg McClure	\$1,178,750,000
236	<b>Reliant Realty ERA Powered</b> Nashville, TN	Casey Brown	\$1,177,335,226

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
237	<b>Keller Williams Pasadena/Arcadia</b> Pasadena, CA	Ken Parsons	\$1,162,131,657
238	<b>Keller Williams Realty Knoxville-West</b> Knoxville, TN	Sharon Laing	\$1,156,294,689
239	<b>Heritage Texas Properties</b> Houston, TX	Robin Mueck	\$1,153,398,520
240	<b>Keller Williams Realty Royal Oak</b> Royal Oak, MI	Natalie Reed	\$1,152,758,650
241	<b>JohnHart Real Estate</b> Glendale, CA	Harout Keuroghlian	\$1,151,780,000
242	<b>Keller Williams Success Realty</b> South Ogden, UT	Matt Green	\$1,149,780,072
243	<b>Keller Williams City Life Realty</b> Hoboken, NJ	Renee Condon	\$1,144,929,640
244	<b>RE/MAX Fine Properties</b> Scottsdale, AZ	Delbert M. Rounds	\$1,132,171,674
245	<b>Keller Williams Realty Fort Mill</b> Fort Mill, SC	Janeece Swainey	\$1,122,354,587
246	<b>RE/MAX Alliance Group</b> Sarasota, FL	Ron Travis	\$1,119,682,510
247	<b>Coldwell Banker Brokers of the Valley</b> Napa, CA	Logan C. Songer	\$1,116,976,844
248	<b>John Daugherty, Realtors</b> Houston, TX	John A. Daugherty, Jr.	\$1,115,155,510
249	<b>Coldwell Banker Danforth</b> Federal Way, WA	David Danforth	\$1,114,477,199
250	<b>Coldwell Banker C&amp;C Properties</b> Redding, CA	Steve Craft	\$1,112,365,819
251	<b>McGuire Real Estate</b> San Francisco, CA	Charles E. Moore	\$1,110,744,670
252	<b>Keller Williams Real Estate - Exton</b> Exton, PA	Cindy Dickerman	\$1,108,677,469
253	<b>Leading Edge Real Estate</b> Winchester, MA	Paul Mydelski	\$1,105,126,684
254	<b>Keller Williams Realty - Beverly</b> Beverly, MA	Jason Parisella	\$1,098,323,606
255	<b>Coldwell Banker Vanguard Realty</b> Orange Park, FL	Peter Dalton	\$1,097,645,109
256	<b>Keller Williams North Florida</b> Tallahassee, FL	Rebekah Rivers	\$1,096,499,295
257	<b>Cutler Real Estate</b> Canton, OH	Andy Camp	\$1,090,099,852

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
258	<b>Keller Williams - Temecula Valley Real Estate, Inc.</b> Temecula, CA	H. David Benton	\$1,086,650,891
259	<b>Keller Williams Integrity</b> Ellicott City, MD	Rachel Resch	\$1,084,663,599
260	<b>Coldwell Banker Heritage</b> Dayton, OH	Ron Sweeney	\$1,082,695,155
261	<b>Willis Allen Real Estate</b> La Jolla, CA	Andrew E. Nelson	\$1,081,869,562
262	<b>Intero Real Estate Services - So Cal</b> Rancho Cucamonga, CA	Danny Morel	\$1,079,126,890
263	<b>Berkshire Hathaway HomeServices Florida Properties Group</b> Trinity, FL	D. Dewey Mitchell	\$1,072,918,936
264	<b>8z Real Estate</b> Boulder, CO	Lane Hornung	\$1,072,705,658
265	<b>Today Sotheby's International Realty</b> San Carlos, CA	James L. Meader	\$1,072,676,533
266	<b>RE/MAX Suburban</b> Mount Prospect, IL	Chad M. Gilbert	\$1,070,988,802
267	<b>Keller Williams Consultants Realty</b> Dublin, OH	Sue Parrish	\$1,069,615,751
268	<b>Keller Williams Advisors/Advantage/Realty Associate Partners</b> Cincinnati, OH	Sarah Close	\$1,069,094,974
269	<b>Berkshire Hathaway HomeServices C. Dan Joyner, REALTORS</b> Greenville, SC	Danny Joyner	\$1,066,012,426
270	<b>Keller Williams Realty - Tyrrell Enterprise, Inc.</b> Oviedo, FL	Lori Tyrrell	\$1,064,502,736
271	<b>Keller Williams Signature</b> Katy, TX	Joe Rothchild	\$1,059,113,107
272	<b>Keller Williams Realty WINWIN Charlotte Partners</b> Charlotte, NC	Ed Arrington	\$1,058,745,954
273	<b>PorchLight Real Estate Group</b> Denver, CO	Amy Bayer	\$1,054,011,776
274	<b>Keller Williams Realty Asheville, NC, Columbia &amp; Columbia NE, SC</b> Asheville, NC	Sherrie Puffer	\$1,052,809,231
275	<b>Intracoastal Realty Corp</b> Wilmington, NC	James E. Wallace, Jr.	\$1,050,383,427
276	<b>Keller Williams Portland Central</b> Portland, OR	Cody Gibson	\$1,049,819,169
277	<b>Keller Williams SoCal</b> Rancho Cucamonga, CA	Terri Arias	\$1,048,186,821
278	<b>Berkshire Hathaway HomeServices Select Properties</b> St. Louis, MO	Maryann Vitale Alles	\$1,046,766,626

RANK	COMPANY	PRINCIPAL	2018 SALES VOLUME
279	<b>Keller Williams Realty Professionals</b> Coral Springs, FL	Alan Waxman	\$1,045,498,879
280	<b>Berkshire Hathaway HomeServices Professional Realty</b> Mason, OH	David Mussari	\$1,043,513,045
281	<b>Murney Associates, Realtors</b> Springfield, MO	Twila Hillme	\$1,036,880,286
282	<b>Berkshire Hathaway HomeServices Indiana Realty</b> Indianapolis, IN	Kevin Kirkpatrick	\$1,030,489,392
283	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	Sheryl Chinowth	\$1,028,151,716
284	<b>Keller Williams Realty Platinum</b> Oklahoma City, OK	Susan Miller	\$1,027,823,668
285	<b>Keller Williams Realty Puyallup</b> Puyallup, WA	Colleen Dutmers	\$1,027,315,540
286	<b>Gardner Realtors</b> Metairie, LA	Glenn M. Gardner	\$1,027,000,000
287	<b>Keller Williams Premier Properties</b> Summit, NJ	Cara Moxley	\$1,022,333,463
288	<b>Keller Williams Realty Centre</b> Columbia, MD	Michael Zwarick	\$1,022,015,695
289	<b>Keller Williams Realty - Easton Market Center</b> South Easton, MA	Iris Papagno	\$1,020,096,618
290	<b>Keller Williams Realty Portland Premiere</b> Portland, OR	Dwight Schwab	\$1,017,809,836
291	<b>McGraw Realtors</b> Tulsa, OK	William McCollough	\$1,009,411,841
292	<b>HomeSmart Realty West</b> Carlsbad, CA	Roger Lee	\$1,007,180,488
293	<b>The K Company Realty / LoKation®</b> Pompano Beach, FL	Nathan Klutznick	\$1,006,500,000
294	<b>Greenridge Realty, Inc.</b> Grand Rapids, MI	Thomas Paarlberg	\$1,005,255,233
295	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha, NE	Nate Dodge	\$1,004,000,000
296	<b>Keller Williams Arizona Realty</b> Scottsdale, AZ	Kristan Cole	\$1,002,654,214
297	<b>Coldwell Banker D'Ann Harper, Realtors</b> San Antonio, TX	Leesa Harper Rispoli	\$1,000,175,106



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—**Mike Prodehl**, President, CEO  
**Coldwell Banker The Real Estate Group**

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# THE REALTRENDS FIVE HUNDRED THE LARGEST REGIONAL BRANDS

For many years now, leading brokerage firms have been opening offices that they do not own but rather are offices where they have licensed, partnered, franchised or through means other than outright ownership grown their retail networks. We refer to these firms as “Regional Brands” due to the numerous ways they build their networks. This report ranks brokerages which are also local or regional franchisors/licensors. Owned business includes all business in which the principal has at least a 50 percent interest. Rankings are based on combined sales volume of owned and franchised business. Please note that the total numbers for the affiliated business for these firms are not verified by outside sources.

RANK	COMPANY	HEADQUARTERS		
1	<b>HomeServices of America</b>	<b>Minneapolis, MN</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>919</b>	Offices: <b>140</b>	Offices:	<b>1,059</b>
	Agents: <b>44,363</b>	Agents: <b>2,868</b>	Agents:	<b>47,231</b>
	Sales Volume: <b>\$135,904,704,150</b>	Sales Volume: <b>\$7,517,776,048</b>	Sales Volume:	<b>\$143,422,480,198</b>
2	<b>Windermere Real Estate</b>	<b>Seattle, WA</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: -	Offices: <b>320</b>	Offices:	<b>320</b>
	Agents: -	Agents: <b>6,598</b>	Agents:	<b>6,598</b>
	Sales Volume: -	Sales Volume: <b>\$36,667,048,077</b>	Sales Volume:	<b>\$36,667,048,077</b>
3	<b>Hanna Holdings</b>	<b>Pittsburgh, PA</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>227</b>	Offices: <b>53</b>	Offices:	<b>280</b>
	Agents: <b>7,147</b>	Agents: <b>577</b>	Agents:	<b>7,724</b>
	Sales Volume: <b>\$16,304,185,867</b>	Sales Volume: <b>\$1,025,695,868</b>	Sales Volume:	<b>\$17,329,881,735</b>
4	<b>John L. Scott Real Estate</b>	<b>Bellevue, WA</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>34</b>	Offices: <b>75</b>	Offices:	<b>109</b>
	Agents: <b>1,312</b>	Agents: <b>1,501</b>	Agents:	<b>2,813</b>
	Sales Volume: <b>\$7,206,170,114</b>	Sales Volume: <b>\$7,037,453,729</b>	Sales Volume:	<b>\$14,243,623,843</b>

RANK	COMPANY	HEADQUARTERS		
5	<b>Crye-Leike Real Estate Services</b>	Memphis, TN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 91	Offices: 26	Offices:	117
	Agents: 2,899	Agents: 344	Agents:	3,243
	Sales Volume: \$5,686,029,791	Sales Volume: \$774,214,457	Sales Volume:	\$6,460,244,248
6	<b>Real Estate One</b>	Southfield , MI		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 47	Offices: 22	Offices:	69
	Agents: 2,065	Agents: 212	Agents:	2,277
	Sales Volume: \$5,535,299,409	Sales Volume: \$270,710,618	Sales Volume:	\$5,806,010,027
7	<b>F.C. Tucker Company, Inc.</b>	Indianapolis, IN		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 14	Offices: 38	Offices:	52
	Agents: 666	Agents: 192	Agents:	1,158
	Sales Volume: \$2,920,492,652	Sales Volume: \$1,195,266,059	Sales Volume:	\$4,115,758,711
8	<b>Latter &amp; Blum Companies ERA Powered</b>	New Orleans , LA		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 29	Offices: 5	Offices:	34
	Agents: 3,298	Agents: 90	Agents:	3,388
	Sales Volume: \$3,902,870,851	Sales Volume: \$169,204,611	Sales Volume:	\$4,072,075,462
9	<b>West USA Realty, Inc.</b>	Phoenix, AZ		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 20	Offices: 7	Offices:	27
	Agents: 2,648	Agents: 122	Agents:	2,770
	Sales Volume: \$3,706,577,654	Sales Volume: \$199,523,098	Sales Volume:	\$3,906,100,752
10	<b>Shorewest Realtors</b>	Brookfield, WI		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 23	Offices: 1	Offices:	24
	Agents: 920	Agents: 60	Agents:	980
	Sales Volume: \$2,703,547,300	Sales Volume: \$173,273,200	Sales Volume:	\$2,876,820,500
11	<b>Comey &amp; Shepherd</b>	Cincinnati, OH		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: 5	Offices: 6	Offices:	11
	Agents: 275	Agents: 200	Agents:	475
	Sales Volume: \$1,500,000,000	Sales Volume: \$900,000,000	Sales Volume:	\$2,400,000,000



RANK	COMPANY	HEADQUARTERS		
<b>12</b>	<b>Realty Executives of Kansas City</b>	<b>Leawood, KS</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>5</b>	Offices: <b>22</b>	Offices:	<b>27</b>
	Agents: <b>200</b>	Agents: <b>411</b>	Agents:	<b>611</b>
	Sales Volume: <b>\$597,562,521</b>	Sales Volume: <b>\$1,068,782,074</b>	Sales Volume:	<b>\$1,666,344,595</b>
<b>13</b>	<b>Better Homes and Gardens Real Estate The Masiello Group</b>	<b>Bedford, NH</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>36</b>	Offices: <b>1</b>	Offices:	<b>37</b>
	Agents: <b>674</b>	Agents: <b>11</b>	Agents:	<b>385</b>
	Sales Volume: <b>\$1,640,751,753</b>	Sales Volume: <b>\$17,912,310</b>	Sales Volume:	<b>\$1,658,664,063</b>
<b>14</b>	<b>Berkshire Hathaway HomeServices Verani Realty</b>	<b>Londonderry, NH</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>13</b>	Offices: <b>1</b>	Offices:	<b>14</b>
	Agents: <b>571</b>	Agents: <b>14</b>	Agents:	<b>585</b>
	Sales Volume: <b>\$1,374,222,761</b>	Sales Volume: <b>\$1,200,000</b>	Sales Volume:	<b>\$1,375,422,761</b>
<b>15</b>	<b>Heritage Texas Properties</b>	<b>Houston, TX</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>12</b>	Offices: <b>4</b>	Offices:	<b>16</b>
	Agents: <b>297</b>	Agents: <b>20</b>	Agents:	<b>317</b>
	Sales Volume: <b>\$1,153,398,520</b>	Sales Volume: <b>\$45,241,666</b>	Sales Volume:	<b>\$1,198,640,186</b>
<b>16</b>	<b>Counselor Realty Inc.</b>	<b>Coon Rapids, MN</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>6</b>	Offices: <b>7</b>	Offices:	<b>13</b>
	Agents: <b>163</b>	Agents: <b>110</b>	Agents:	<b>273</b>
	Sales Volume: <b>\$362,488,844</b>	Sales Volume: <b>\$104,558,759</b>	Sales Volume:	<b>\$467,047,603</b>
<b>17</b>	<b>Mike Thomas Associates</b>	<b>Fort Wayne, IN</b>		
	<i>Owned Business</i>	<i>Affiliated Business</i>	<i>Total Business</i>	
	Offices: <b>4</b>	Offices: <b>1</b>	Offices:	<b>5</b>
	Agents: <b>127</b>	Agents: <b>7</b>	Agents:	<b>134</b>
	Sales Volume: <b>\$388,136,671</b>	Sales Volume: <b>\$62,470,570</b>	Sales Volume:	<b>\$450,607,241</b>

# THE REAL TRENDS FIVE HUNDRED

## UP-AND-COMERS

Listed below are those firms which did not make the REAL Trends 500 yet closed 500 transaction sides or more in 2018.

COMPANY	OFFICES	2018 SIDES
<b>ERA Colonial Real Estate</b> Harker Heights, TX	5	1,991
<b>RE/MAX Properties East</b> Louisville, KY	1	1,991
<b>Better Homes and Gardens Real Estate The Good Life Group</b> Omaha, NE	4	1,986
<b>Keller Williams Realty Consultants</b> Jeffersonville, IN	1	1,985
<b>RE/MAX Realty Team</b> Cape Coral, FL	2	1,984
<b>Dickerson &amp; Nieman Realtors</b> Rockford, IL	5	1,983
<b>RE/MAX Space Center-Clear Lake</b> Houston, TX	4	1,982
<b>CENTURY 21 AllPoints Realty</b> Southington, CT	8	1,979
<b>Keller Williams Premier Realty</b> Katy, TX	1	1,976
<b>Keller Williams Realty</b> Oklahoma City, OK	1	1,973
<b>RE/MAX Masters Millennium</b> Greenwood Village, CO	1	1,973
<b>Keller Williams Client's Choice Realty</b> Colorado Springs, CO	1	1,972
<b>HomeSmart Realty Group</b> Salem, OR	4	1,969
<b>RE/MAX Metro</b> St. Petersburg, FL	4	1,968
<b>RE/MAX At Barnegat Bay</b> Forked River, NJ	4	1,967

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Realty Southern New Hampshire</b> Nashua, NH	1	1,966
<b>Coldwell Banker SSK, Realtors</b> Macon, GA	4	1,965
<b>RE/MAX Palm Realty</b> Port Charlotte, FL	3	1,963
<b>Keller Williams Realty Houston Northeast</b> Kingwood, TX	1	1,962
<b>RE/MAX Newport Elite</b> Racine, WI	3	1,962
<b>CENTURY 21 Ace Realty</b> Appleton, WI	1	1,946
<b>RE/MAX Affiliates</b> Florence, KY	4	1,941
<b>Coldwell Banker Professionals</b> Lapeer, MI	11	1,926
<b>Keller Williams Realty</b> Wilmington, NC	1	1,920
<b>RE/MAX Aerospace Realty</b> Rockledge, FL	7	1,918
<b>CENTURY 21 HomeStar</b> Solon, OH	1	1,916
<b>Blanchard &amp; Calhoun Real Estate Co.</b> Augusta, GA	4	1,914
<b>Keller Williams Realty, Boston-Metro</b> Boston, MA	2	1,893
<b>Adams, Cameron &amp; Co.</b> Daytona Beach, FL	9	1,888
<b>Residential Properties Ltd</b> Providence, RI	6	1,881

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Lake of the Ozarks</b> Osage Beach, MO	1	1,878
<b>Coldwell Banker Premier Real Estate</b> San Luis Obispo, CA	15	1,864
<b>Zephyr Real Estate</b> San Francisco, CA	6	1,856
<b>Keller Williams Realty Professional Partners</b> Glendale, AZ	2	1,854
<b>Coldwell Banker Hedges Realty</b> Cedar Rapids, IA	4	1,853
<b>KW Utah Realtors Keller Williams</b> Midvale, UT	1	1,847
<b>Keller Williams Realty Elite</b> Winston-Salem, NC	1	1,845
<b>Keller Williams Realty New Bern</b> New Bern, NC	1	1,845
<b>Keller Williams Realty Jackson</b> Flowood, MS	1	1,838
<b>Keller Williams Realty Spring Hill</b> Spring Hill, FL	1	1,827
<b>Keller Williams Realty</b> Los Gatos, CA	3	1,821
<b>RE/MAX Edge Realty</b> Canton, OH	4	1,821
<b>Keller Williams Legacy Group Realty, LLC</b> Canton, OH	1	1,813
<b>Coldwell Banker Platinum Partners</b> Savannah, GA	8	1,812
<b>Coldwell Banker McMahan Co.</b> Crestwood, KY	9	1,811
<b>Keller Williams Realty Morristown</b> Morristown, NJ	1	1,810
<b>RE/MAX of Boulder Inc.</b> Boulder, CO	2	1,805
<b>HomeSmart Connect</b> Arlington Heights, IL	6	1,802
<b>Keller Williams Realty Signature</b> Rockford, IL	1	1,799
<b>Keller Williams Realty</b> Johnson City, TN	1	1,795
<b>RE/MAX Precision</b> Ankeny, IA	5	1,795

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Dallas Suburbs</b> Plano, TX	2	1,794
<b>Keller Williams Realty of Greensboro</b> Greensboro, NC	1	1,790
<b>Keller Williams on the Water</b> West Bradenton, FL	2	1,785
<b>RE/MAX One</b> Prince Frederick, MD	6	1,784
<b>d'aprile properties</b> Chicago, IL	13	1,783
<b>Elite Pacific Properties, LLC</b> Honolulu, HI	11	1,783
<b>Keller Williams Realty Spartanburg</b> Spartanburg, SC	1	1,783
<b>Keller Williams Greater Columbus &amp; Ohio Realty</b> New Albany, OH	1	1,782
<b>RE/MAX Elite</b> Melbourne, FL	5	1,780
<b>Keller Williams City Life Realty</b> Hoboken, NJ	2	1,777
<b>CENTURY 21 Blackwell &amp; Co. Realty, Inc.</b> Boiling Springs, SC	3	1,771
<b>CENTURY 21 Masters</b> Walnut, CA	10	1,766
<b>Madison &amp; Company Properties</b> Greenwood Village, CO	6	1,763
<b>CENTURY 21 Elite</b> Shreveport, LA	1	1,762
<b>Keller Williams Realty, Pioneer Valley</b> Longmeadow, MA	1	1,759
<b>Legacy Real Estate &amp; Associates ERA Powered</b> Fremont, CA	5	1,759
<b>Keller Williams Realty-Madison</b> Madison, WI	2	1,756
<b>RE/MAX Results</b> Frederick, MD	2	1,756
<b>CENTURY 21 Sunbelt Realty</b> Cape Coral, FL	9	1,755
<b>Keller Williams Premier Realty North Suburban</b> Vadnais Heights, MN	1	1,754
<b>Keller Williams Realty</b> Greenville, SC	1	1,747

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Eastside Brokers Inc.</b> Bellevue, WA	2	1,744
<b>RE/MAX Realty Associates</b> Champaign, IL	3	1,742
<b>Coldwell Banker Triad, Realtors</b> Winston-Salem, NC	5	1,735
<b>Keller Williams Realty - Milwaukee North Shore</b> Whitefish Bay, WI	2	1,734
<b>Keller Williams Realty Little Rock</b> Little Rock, AR	1	1,734
<b>Realty of Maine</b> Bangor, ME	6	1,733
<b>JohnHart Real Estate</b> Glendale, CA	9	1,732
<b>RE/MAX All-Pro</b> Lancaster, CA	5	1,724
<b>CENTURY 21 Northland</b> Traverse City, MI	13	1,721
<b>CENTURY 21 Jordan-Link</b> Visalia, CA	4	1,720
<b>Dale Sorensen Real Estate, Inc.</b> Vero Beach, FL	7	1,720
<b>Keller Williams American Premier Realty</b> Bel Air, MD	1	1,714
<b>RE/MAX of Santa Clarita</b> Santa Clarita, CA	5	1,711
<b>RE/MAX Top Realty</b> Houston, TX	4	1,709
<b>Intero Real Estate Services - East Bay</b> Fremont, CA	5	1,704
<b>Keller Williams Realty Allen</b> Allen, TX	1	1,702
<b>Keller Williams Partners Realty</b> Colorado Springs, CO	2	1,701
<b>Keller Williams Realty Green Mountain Properties</b> Colchester, VT	1	1,700
<b>Realty Concepts, Ltd.</b> Fresno, CA	3	1,699
<b>Keller Williams Realty DFW Metro SW</b> Weatherford, TX	1	1,698
<b>Coldwell Banker Associated Brokers Realty</b> Canyon Lake, CA	3	1,697

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Realty Sonoran Living</b> Phoenix, AZ	2	1,697
<b>RE/MAX Direct</b> Wellington, FL	3	1,697
<b>RE/MAX Synergy</b> Flossmoor, IL	4	1,697
<b>Keller Williams Topeka</b> Overland Park, KS	1	1,696
<b>Keller Williams Realty Las Vegas</b> Las Vegas, NV	1	1,695
<b>Keller Williams Realty Leading Edge</b> Cumberland, RI	1	1,693
<b>American Real Estate ERA Powered</b> Lufkin, TX	4	1,687
<b>Dilbeck Real Estate</b> La Canada, CA	14	1,685
<b>Better Homes and Gardens Real Estate Main Street Properties</b> Pensacola, FL	6	1,682
<b>Real Living Realty Professionals</b> Wilbraham, MA	4	1,680
<b>The Norton Agency</b> Gainesville, GA	5	1,678
<b>RE/MAX Creative Realty</b> Lexington, KY	4	1,675
<b>Berkshire Hathaway HomeServices Executive Realty</b> Scherverville, IN	2	1,674
<b>HomeSmart Realty West</b> Carlsbad, CA	3	1,671
<b>RE/MAX Champions</b> Upland, CA	5	1,671
<b>RE/MAX Professional Group</b> Cypress, TX	2	1,661
<b>Keller Williams, Peace River Partners Realty</b> Punta Gorda, FL	1	1,658
<b>CENTURY 21 Maselle and Associates</b> Jackson, MS	9	1,656
<b>Keller Williams SoCal</b> Rancho Cucamonga, CA	2	1,653
<b>Leading Edge Real Estate</b> Winchester, MA	9	1,652
<b>Hawaii Life Real Estate Services LLC</b> Princeville, HI	17	1,651

COMPANY	OFFICES	2018 SIDES
<b>Berkshire Hathaway HomeServices New Mexico Properties</b> Albuquerque, NM	5	1,648
<b>RE/MAX Preferred</b> North Providence, RI	4	1,646
<b>Coldwell Banker Gosslee</b> Shreveport, LA	2	1,639
<b>Keller Williams Realty River Cities</b> Columbus, GA	1	1,637
<b>Coldwell Banker Premier Properties</b> Saint Augustine, FL	11	1,635
<b>Keller Williams Realty Ft. Myers/Islands/Naples</b> Ft. Myers, FL	2	1,635
<b>Greenwood King Properties</b> Houston, TX	3	1,630
<b>Bellator Real Estate &amp; Development</b> Spanish Fort, AL	6	1,622
<b>Keller Williams Realty - Silicon Valley</b> Campbell, CA	3	1,622
<b>CENTURY 21 Advantage Gold</b> Southampton, PA	11	1,617
<b>HomeSmart Professionals Real Estate</b> Warwick, RI	3	1,607
<b>North Eastern Group Realty</b> Fort Wayne, IN	1	1,604
<b>RE/MAX Associates</b> San Antonio, TX	1	1,599
<b>Keller Williams Preferred Realty</b> Broomfield, CO	1	1,594
<b>Keller Williams Realty First Choice</b> Prairieville, LA	1	1,594
<b>Slifer Smith &amp; Frampton Real Estate</b> Avon, CO	24	1,594
<b>Keller Williams Realty Anniston</b> Anniston, AL	1	1,593
<b>Better Homes and Gardens Real Estate Paracle / Go Realty</b> Fort Mill, SC	5	1,592
<b>Keller Williams Realty Pacific Estates</b> Long Beach, CA	1	1,592
<b>Better Homes and Gardens Real Estate Winans</b> Dallas, TX	6	1,591
<b>RE/MAX Trinity</b> Fort Worth, TX	4	1,589

COMPANY	OFFICES	2018 SIDES
<b>CENTURY 21 Action Plus Realty</b> Freehold, NJ	9	1,587
<b>Keller Williams Realty Abilene</b> Abilene, TX	1	1,586
<b>Keller Williams Realty Boca Raton</b> Boynton Beach, FL	2	1,580
<b>Berkshire Hathaway HomeServices Realty Center</b> Chattanooga, TN	5	1,578
<b>RE/MAX Advantage Central</b> Birmingham, AL	3	1,578
<b>CENTURY 21 Alliance</b> Mount Laurel, NJ	10	1,575
<b>RE/MAX Marketing Specialists</b> Spring Hill, FL	3	1,575
<b>RE/MAX Professionals</b> Lawton, OK	1	1,574
<b>RE/MAX Beyond 2000</b> Middleburg Heights, OH	3	1,571
<b>ERA Shields Real Estate</b> Colorado Springs, CO	2	1,569
<b>RE/MAX Real Estate Group</b> Des Moines, IA	2	1,568
<b>Realogics Sotheby's International Realty</b> Seattle, WA	9	1,568
<b>Keller Williams Paint Creek and Somerset</b> Rochester, MI	1	1,567
<b>Keller Williams Realty</b> Cary, NC	1	1,567
<b>Keller Williams Realty</b> Georgetown, TX	1	1,567
<b>RE/MAX Innovations</b> Kansas City, MO	1	1,567
<b>Engel &amp; Völkers SFRE</b> Park City, UT	15	1,564
<b>RE/MAX Advantage</b> Colorado Springs, CO	1	1,564
<b>CENTURY 21 Nachman Realty</b> Newport News, VA	7	1,560
<b>Coldwell Banker Collins-Maury</b> Collierville, TN	4	1,559
<b>Keller Williams Realty Fayetteville Profit Sharers</b> Fayetteville, NC	1	1,558

COMPANY	OFFICES	2018 SIDES
<b>The Platinum Group, LLC</b> Colorado Springs, CO	1	1,552
<b>RE/MAX Leading Edge</b> Annapolis, MD	3	1,542
<b>Keller Williams Keystone Realty</b> York, PA	1	1,541
<b>ERA American Real Estate</b> Shalimar, FL	5	1,536
<b>Hardy Real Estate Holdings</b> Birmingham, MI	5	1,528
<b>Coldwell Banker Action</b> Schofield, WI	2	1,527
<b>RE/MAX Unlimited Northwest</b> Palatine, IL	6	1,523
<b>Keller Williams Realty Nashville-Spring Hill</b> Spring Hill, TN	1	1,518
<b>RE/MAX Signature</b> Daytona Beach Shores, FL	4	1,517
<b>RE/MAX 100</b> Mishawaka, IN	2	1,516
<b>Crossroads Realty Inc.</b> Toms River, NJ	9	1,511
<b>CENTURY 21 Goodyear Green</b> Edmond, OK	6	1,507
<b>Diane Turton, Realtors</b> Point Pleasant Beach, NJ	18	1,507
<b>CENTURY 21 Advantage Realty, A Robinson Company</b> London, KY	5	1,506
<b>Keller Williams Westland Realty</b> Fresno, CA	1	1,504
<b>Keller Williams Realty Showcase Properties</b> Braintree, MA	2	1,503
<b>Coldwell Banker Kappel Gateway Realty</b> Vacaville, CA	6	1,492
<b>RE/MAX Unlimited Real Estate</b> Whitehall, PA	2	1,488
<b>Red Rock Real Estate</b> St. George, UT	1	1,487
<b>Keefe Real Estate, Inc.</b> Lake Geneva, WI	8	1,481
<b>HomeSmart Advantage Group</b> Tucson, AZ	3	1,478

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX All Pro</b> Bloomington, IL	3	1,473
<b>Bellabay Realty LLC</b> Caledonia, MI	6	1,472
<b>RE/MAX 1st Advantage</b> Colonia, NJ	3	1,472
<b>M. J. Peterson Real Estate, Inc.</b> Amherst, NY	6	1,471
<b>RE/MAX Traditions</b> Chagrin Falls, OH	6	1,470
<b>RE/MAX One Realty</b> Raleigh, NC	2	1,466
<b>Keller Williams Realty</b> Cambridge, MA	1	1,464
<b>Keller Williams Realty La Jolla</b> La Jolla, CA	2	1,459
<b>RE/MAX Real Estate</b> Allentown, PA	2	1,455
<b>ERA Matt Fischer Realtor</b> Yuma, AZ	1	1,453
<b>Keller Williams Capital Realty</b> Evansville, IN	1	1,452
<b>RE/MAX Specialists</b> Jacksonville, FL	3	1,452
<b>RE/MAX Executive Group Inc.</b> Elizabethtown, KY	5	1,450
<b>Keller Williams Realty North</b> Grand Rapids, MI	1	1,447
<b>Keller Williams Realty Greater Seattle</b> Seattle, WA	1	1,443
<b>Keller Williams Shore Properties</b> Toms River, NJ	1	1,442
<b>CENTURY 21 Tenace Realty</b> Coral Springs, FL	3	1,439
<b>ERA Strother Real Estate</b> Fayetteville, NC	2	1,438
<b>Keller Williams Main Line Realty</b> Bryn Mawr, PA	1	1,438
<b>Florida Executive Realty</b> Tampa, FL	6	1,436
<b>Keller Williams Pearland</b> Pearland, TX	1	1,434

COMPANY	OFFICES	2018 SIDES
<b>Coldwell Banker River Valley, Realtors</b> La Crosse, WI	7	1,424
<b>Coldwell Banker Southern Homes</b> Beaumont, TX	4	1,422
<b>John Daugherty, Realtors</b> Houston, TX	2	1,419
<b>Keller Williams Realty Bakersfield</b> Bakersfield, CA	2	1,418
<b>RE/MAX Premier Realty</b> Irvine, CA	4	1,418
<b>Coldwell Banker Plaza Real Estate</b> Wichita, KS	2	1,417
<b>Keller Williams Corona</b> Corona, CA	1	1,413
<b>Coldwell Banker Preferred, Realtors</b> Plymouth, MI	1	1,411
<b>RE/MAX Executive</b> Modesto, CA	3	1,411
<b>RE/MAX Elite</b> Little Rock, AR	4	1,409
<b>RE/MAX Executive Realty</b> Franklin, MA	6	1,409
<b>Coldwell Banker Preferred, Realtors</b> Bakersfield, CA	2	1,407
<b>Keller Williams Montclair, NJ</b> Montclair, NJ	1	1,404
<b>RE/MAX Preferred</b> O'Fallon, IL	2	1,404
<b>Keller Williams Performance Realty</b> Pueblo, CO	1	1,403
<b>Keller Williams Realty</b> Bethel Park, PA	1	1,401
<b>RE/MAX 1st Advantage</b> Mechanicsburg, PA	1	1,400
<b>RE/MAX Showcase</b> Gurnee, IL	3	1,395
<b>RE/MAX Checkmate Inc. Realtors</b> Johnson City, TN	1	1,394
<b>RLAH Real Estate</b> Chevy Chase, MD	4	1,394
<b>RE/MAX of Cherry Creek Inc.</b> Denver, CO	1	1,390

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Essential</b> Wilmington, NC	3	1,388
<b>Keller Williams Realty Bloomington</b> Bloomington, IL	2	1,387
<b>RE/MAX Lakeshore</b> Holland, MI	4	1,387
<b>RE/MAX Unlimited</b> Madison, AL	2	1,386
<b>Coldwell Banker Upchurch Realty</b> Athens, GA	2	1,385
<b>Keller Williams Realty Bellevue</b> Bellevue, WA	1	1,383
<b>Napier Realtors ERA</b> Midlothian, VA	4	1,380
<b>RE/MAX of Pueblo Inc.</b> Pueblo, CO	2	1,380
<b>RE/MAX Heritage</b> Blue Springs, MO	2	1,378
<b>Keller Williams Clear Lake/Nasa</b> Houston, TX	1	1,375
<b>RE/MAX Best Choice</b> Farmington, MO	4	1,374
<b>RE/MAX Integrity</b> Spring, TX	2	1,374
<b>Keller Williams Realty Syracuse</b> Fayetteville, NY	1	1,373
<b>Counselor Realty Inc.</b> Coon Rapids, MN	6	1,372
<b>North&amp;Co.</b> Phoenix, AZ	2	1,372
<b>Coldwell Banker Pacesetter Steel Realtors</b> Corpus Christi, TX	4	1,364
<b>Keller Williams Realty Middle Georgia</b> Warner Robins, GA	1	1,362
<b>RE/MAX Infinity Realty</b> Chandler, AZ	1	1,358
<b>HomeSmart PV &amp; Associates</b> Modesto, CA	3	1,356
<b>Retter &amp; Company Sotheby's International Realty</b> Kennewick, WA	1	1,354
<b>HomeSmart ICARE Realty</b> Sacramento, CA	4	1,349

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Realty Larchmont</b> Los Angeles, CA	2	1,348
<b>EXIT King Realty</b> Venice, FL	3	1,347
<b>Keller Williams Eagle Realty</b> Miami, FL	2	1,345
<b>Keller Williams Realty Mulinix</b> Norman, OK	1	1,340
<b>RE/MAX Around Atlanta Realty</b> Atlanta, GA	3	1,339
<b>Berkshire Hathaway HomeServices CNY Realty</b> Syracuse, NY	10	1,338
<b>Elfant Wissahickon Realtors</b> Philadelphia, PA	3	1,337
<b>Keller Williams McKinney</b> McKinney, TX	1	1,336
<b>CENTURY 21 Results Realty Services</b> Cumming, GA	1	1,333
<b>Keller Williams Realty Grand Junction</b> Grand Junction, CO	1	1,331
<b>C3 Real Estate Solutions</b> Fort Collins, CO	4	1,326
<b>ERA American Realty &amp; Investments</b> Inverness, FL	3	1,326
<b>Keller Williams Realty Group - Limerick</b> Limerick, PA	1	1,326
<b>CENTURY 21 Americana</b> Las Vegas, NV	3	1,325
<b>RE/MAX Choice Properties</b> Hendersonville, TN	5	1,322
<b>Keller Williams Realty Chicago - Lincoln Park</b> Chicago, IL	1	1,318
<b>RE/MAX River Cities</b> Bettendorf, IA	1	1,315
<b>Zeitlin Sotheby's International Realty</b> Nashville, TN	3	1,314
<b>RE/MAX Realty One</b> Inverness, FL	4	1,311
<b>ERA Reardon</b> Jackson, MI	8	1,308
<b>Coldwell Banker Mountain West Real Estate, Inc.</b> Salem, OR	1	1,306

COMPANY	OFFICES	2018 SIDES
<b>Lewith &amp; Freeman</b> Kingston, PA	6	1,305
<b>RE/MAX Real Estate Results</b> Bentonville, AR	2	1,303
<b>Keller Williams Southern Nevada</b> Henderson, NV	1	1,300
<b>RE/MAX Eastern Inc.</b> Philadelphia, PA	2	1,295
<b>Wagner Realty</b> Bradenton, FL	8	1,295
<b>RE/MAX Advance Realty</b> South Miami, FL	2	1,294
<b>Realty Executives Northern Arizona</b> Prescott, AZ	7	1,291
<b>RE/MAX of Naperville</b> Naperville, IL	2	1,290
<b>Berkshire Hathaway HomeServices Innovative Real Estate</b> Denver, CO	4	1,289
<b>RE/MAX Northwest, Realtors</b> Spring, TX	2	1,289
<b>Berkshire Hathaway HomeServices Cooper &amp; Co. Inc., REALTORS</b> Mobile, AL	7	1,284
<b>Keller Williams Realty Legacy Group</b> Cedar Rapids, IA	1	1,282
<b>RE/MAX Associates</b> Pueblo, CO	1	1,282
<b>RE/MAX Gold</b> St. Louis, MO	6	1,280
<b>RE/MAX Achievers</b> Hagerstown, MD	2	1,278
<b>PureWest Christie's International Real Estate</b> Kalispell, MT	17	1,277
<b>Coldwell Banker Hartung and Noblin, Inc.</b> Tallahassee, FL	1	1,273
<b>Keller Williams Prestige Properties</b> Stamford, CT	1	1,273
<b>Key Realty, Inc.</b> Rockford, IL	6	1,273
<b>Realty Executives Santa Clarita</b> Santa Clarita, CA	5	1,272
<b>RE/MAX of Orange Beach</b> Orange Beach, AL	2	1,269



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<b>Keller Williams Pasadena/Arcadia</b> Pasadena, CA	3	1,267
<b>Keller Williams Realty Round Rock</b> Round Rock, TX	1	1,267
<b>Nationwide Real Estate Executives</b> Buena Park, CA	7	1,266
<b>Keller Williams Realty McLean</b> McLean, VA	1	1,265
<b>Group One Sotheby's International Realty</b> Boise, ID	2	1,264
<b>Watson Realty ERA</b> Bakersfield, CA	1	1,263
<b>RE/MAX Associates</b> Newark, DE	4	1,262
<b>Realty Executives of Cape County</b> Cape Girardeau, MO	6	1,262
<b>RE/MAX Metro Atlanta</b> Decatur, GA	2	1,257
<b>Keller Williams Realty Black Hills</b> Rapid City, SD	1	1,256
<b>Keller Williams Premier Properties</b> Summit, NJ	1	1,253
<b>Jack White Real Estate</b> Anchorage, AK	5	1,245
<b>RE/MAX Big Bear</b> Big Bear Lake, CA	4	1,240
<b>Keller Williams Realty Rivertown</b> Grandville, MI	1	1,239
<b>Keller Williams Realty Greater Nassau</b> Garden City, NY	2	1,238
<b>Coldwell Banker Brenizer, Realtors</b> Eau Claire, WI	5	1,237
<b>CENTURY 21 Vanguard</b> Columbia, SC	5	1,235
<b>RE/MAX Champions</b> Trinity, FL	2	1,234
<b>RE/MAX Executives</b> Fairfax, VA	5	1,234
<b>Keller Williams Realty Greater Cleveland Southeast</b> Solon, OH	1	1,233
<b>Wardley Real Estate</b> Las Vegas, NV	4	1,233

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Hilton Head</b> Hilton Head Island, SC	1	1,232
<b>Coldwell Banker Ellison Realty</b> Ocala, FL	3	1,230
<b>Keller Williams Realty Central Oregon</b> Bend, OR	1	1,230
<b>RE/MAX Alliance</b> Dayton, OH	4	1,230
<b>Berkshire Hathaway Homeservices Elite Real Estate</b> Orem, UT	5	1,229
<b>ERA Team VP Real Estate</b> Chautauqua, NY	7	1,227
<b>CENTURY 21 Action Realty</b> Houma, LA	2	1,226
<b>DLP Realty</b> Bethlehem, PA	1	1,225
<b>Keller Williams Realty Wellington</b> Wellington, FL	1	1,225
<b>ERA Martin &amp; Associates</b> Chillicothe, OH	6	1,223
<b>RE/MAX Centre Realty</b> State College, PA	1	1,222
<b>Keller Williams Realty Central RI</b> Cranston, RI	1	1,221
<b>RE/MAX Top Producers</b> Diamond Bar, CA	4	1,220
<b>RE/MAX Sails</b> Baltimore, MD	1	1,219
<b>RE/MAX Advantage Plus</b> Boca Raton, FL	7	1,217
<b>RE/MAX Centerstone</b> Plainfield, IN	5	1,217
<b>Surterre Properties, Inc.</b> Newport Beach, CA	5	1,217
<b>RE/MAX Bayshore</b> Traverse City, MI	5	1,214
<b>Keller Williams QCA Progressive Partners</b> Davenport, IA	1	1,212
<b>Platinum Living Realty</b> Scottsdale, AZ	4	1,212
<b>RE/MAX Suburban</b> Sterling Heights, MI	1	1,207

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Realty Advantage Realty</b> Conroe, TX	1	1,206
<b>Coldwell Banker Shook</b> Lafayette, IN	1	1,205
<b>RE/MAX Integrity</b> Issaquah, WA	4	1,204
<b>RE/MAX Concepts</b> Lincoln, NE	2	1,203
<b>RE/MAX Grand</b> Katy, TX	2	1,202
<b>Keller Williams Realty Brighton</b> Brighton, MI	1	1,200
<b>Keller Williams Realty Central</b> Sterling Heights, MI	1	1,199
<b>ERA Sunrise Realty</b> Canton, GA	6	1,194
<b>Coldwell Banker Vanguard, Realtors</b> Springfield, MO	1	1,193
<b>Keller Williams Milwaukee South</b> New Berlin, WI	1	1,191
<b>Keller Williams Realty Sacramento</b> Sacramento, CA	1	1,189
<b>Bray Real Estate</b> Grand Junction, CO	1	1,187
<b>Keller Williams Realty</b> Gulfport, MS	1	1,187
<b>RE/MAX Ultimate Professionals</b> Shorewood, IL	3	1,186
<b>Ansley Atlanta Real Estate</b> Atlanta, GA	2	1,184
<b>Coldwell Banker M.M. Parrish Realtors</b> Gainesville, FL	2	1,184
<b>CENTURY 21 United</b> El Dorado, AR	7	1,182
<b>ERA Central Realty Group</b> Cream Ridge, NJ	6	1,182
<b>RE/MAX Crown Realty</b> Vero Beach, FL	3	1,182
<b>Heritage House Sotheby's International Realty</b> Holmdel, NJ	5	1,180
<b>Keller Williams Realty Golden Ticket Real Estate</b> Yorba Linda, CA	3	1,180

COMPANY	OFFICES	2018 SIDES
<b>Ascent Real Estate, Inc.</b> San Diego, CA	9	1,178
<b>Berkshire Hathaway HomeServices Select Realty</b> Fredericksburg, VA	3	1,175
<b>Berkshire Hathaway HomeServices Snyder Real Estate</b> Bloomington, IL	2	1,173
<b>RE/MAX Central</b> Manalapan, NJ	1	1,169
<b>Coldwell Banker Conroy, Marable &amp; Holleman Real Estate, Inc.</b> Clarksville, TN	3	1,166
<b>CENTURY 21 North Homes Realty, Inc.</b> Lynnwood, WA	8	1,165
<b>Keller Williams Realty</b> Wichita, KS	1	1,160
<b>Coldwell Banker Kinard Realty</b> Dalton, GA	5	1,159
<b>RE/MAX Advantage</b> Nashville, TN	1	1,156
<b>Berkshire Hathaway HomeServices Beach Properties of Florida</b> Santa Rosa Beach, FL	12	1,155
<b>Keller Williams Realty Sun Valley and Southern Idaho</b> Twin Falls, ID	1	1,155
<b>Lamacchia Realty, Inc.</b> Waltham, MA	5	1,155
<b>RE/MAX Town Center</b> Germantown, MD	3	1,155
<b>Coldwell Banker Schmitt Real Estate Co.</b> Marathon, FL	5	1,154
<b>RE/MAX North - San Antonio V</b> San Antonio, TX	2	1,152
<b>HomeSmart Realty Group</b> Orland Park, IL	4	1,148
<b>Keller Williams Realty Services</b> Boca Raton, FL	2	1,148
<b>Keller Williams Chicago-O'Hare</b> Chicago, IL	2	1,145
<b>RE/MAX Associates Northeast</b> Kingwood, TX	1	1,144
<b>ERA Courtyard Real Estate</b> Amarillo, TX	4	1,143
<b>Fine Properties</b> Sarasota, FL	2	1,142

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX First</b> Jeffersonville, IN	2	1,142
<b>RE/MAX First Realty</b> East Brunswick, NJ	2	1,141
<b>Leonard Ryden Burr Real Estate</b> Winston Salem, NC	1	1,139
<b>RE/MAX Abilene</b> Abilene, TX	2	1,137
<b>CENTURY 21 First Group</b> Sulphur Springs, TX	7	1,136
<b>EXIT Realty Horizons</b> Las Cruces, NM	1	1,135
<b>Sine &amp; Monaghan, REALTORS Real Living</b> Grosse Pointe Farms, MI	4	1,135
<b>Keller Williams Realty North Central</b> Leominster, MA	1	1,134
<b>McWilliams I Ballard</b> Alexandria, VA	3	1,133
<b>Keller Williams Realty Southwest Colorado</b> Durango, CO	2	1,132
<b>Coldwell Banker Sudderth Nelson, Inc.</b> Alamogordo, NM	3	1,130
<b>EXIT Rocky Top Realty</b> Crossville, TN	8	1,128
<b>Keller Williams Realty Southwest</b> Las Vegas, NV	1	1,128
<b>RE/MAX Acclaimed Properties</b> Bloomington, IN	1	1,125
<b>RE/MAX Properties Ltd</b> Newtown, PA	1	1,125
<b>RE/MAX Realty Consultants</b> Greensboro, NC	2	1,125
<b>Coldwell Banker Hickok &amp; Boardman Realty</b> Burlington, VT	2	1,124
<b>RE/MAX Masters Realty</b> Covina, CA	5	1,122
<b>RE/MAX Realty Specialists</b> Charlottesville, VA	5	1,122
<b>Keller Williams Realty Falls Church</b> Falls Church, VA	1	1,121
<b>ERA Great American Realty</b> Wichita, KS	2	1,117

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Realty Bartlesville</b> Bartlesville, OK	1	1,116
<b>Keller Williams Gateway</b> Baltimore, MD	1	1,115
<b>Keller Williams Realty Houston Professionals</b> Spring, TX	1	1,115
<b>Classic Properties</b> Clarks Summit, PA	4	1,114
<b>Coldwell Banker Island Properties</b> Wailea, HI	11	1,113
<b>RE/MAX Solutions</b> Merritt Island, FL	3	1,113
<b>Keller Williams Princeton Realty</b> Princeton, NJ	1	1,112
<b>RE/MAX Patriots</b> York, PA	2	1,111
<b>Berkshire Hathaway HomeServices Parks &amp; Weisberg, Realtors</b> Louisville, KY	10	1,107
<b>Keller Williams Cornerstone Realty</b> Ocala, FL	1	1,107
<b>The Hardie Group Real Estate Company</b> Kokomo, IN	1	1,106
<b>Keller Williams Real Estate</b> Doylestown, PA	1	1,105
<b>Keller Williams Realty-Bothell</b> Bothell, WA	1	1,105
<b>Keller Williams Realty West Sound</b> Gig Harbor, WA	1	1,104
<b>Coldwell Banker Brokers of the Valley</b> Napa, CA	4	1,103
<b>Coldwell Banker Group One Realty</b> West Monroe, LA	2	1,103
<b>Keller Williams Executives Realty</b> Highlands Ranch, CO	2	1,103
<b>RE/MAX Unlimited</b> Kennesaw, GA	2	1,103
<b>RE/MAX Heritage</b> Keller, TX	3	1,099
<b>RE/MAX Realty Centre</b> Olney, MD	2	1,099
<b>RE/MAX Realty Services</b> Bethesda, MD	5	1,093

COMPANY	OFFICES	2018 SIDES
<b>Coldwell Banker Griffith &amp; Blair</b> Topeka, KS	2	1,090
<b>RE/MAX Pinnacle</b> Lancaster, PA	5	1,089
<b>Coldwell Banker Select</b> Erie, PA	4	1,087
<b>RE/MAX Associates</b> Louisville, KY	1	1,087
<b>RE/MAX Executive</b> Millersville, MD	3	1,085
<b>RE/MAX Legends Group</b> Indianapolis, IN	1	1,084
<b>Keller Williams Realty Mid Town Direct Realty</b> Maplewood, NJ	1	1,083
<b>Keller Williams Realty Nashville - Mt. Juliet</b> Mt. Juliet, TN	1	1,083
<b>Keller Williams Realty Cleveland</b> Cleveland, TN	1	1,080
<b>Keller Williams Realty Merrimack Valley</b> Westford, MA	1	1,080
<b>RE/MAX Affiliates</b> Philadelphia, PA	3	1,080
<b>Berkshire Hathaway HomeServices Central Washington Real Estate</b> Yakima, WA	2	1,079
<b>CENTURY 21 Frontier Realty</b> McMurray, PA	5	1,078
<b>RE/MAX Tyler</b> Tyler, TX	4	1,078
<b>Keller Williams Elite Realty</b> Bonita Springs, FL	1	1,077
<b>RE/MAX Advanced Realty</b> Indianapolis, IN	4	1,077
<b>CENTURY 21 Lois Lauer Realty</b> Redlands, CA	2	1,075
<b>Coldwell Banker Evergreen Olympic Realty, Inc.</b> Olympia, WA	1	1,075
<b>Capstone Realty</b> Huntsville, AL	1	1,073
<b>RE/MAX Professionals Select</b> Naperville, IL	1	1,072
<b>RE/MAX Signature</b> Houston, TX	4	1,069

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Realty - Lee Beaver &amp; Associates</b> Manassas, VA	1	1,068
<b>Coldwell Banker The Property Exchange, Inc.</b> Cheyenne, WY	1	1,066
<b>Keller Williams Realty</b> Andover, MA	1	1,066
<b>RE/MAX Associates of Arlington</b> Arlington, TX	2	1,065
<b>RE/MAX Action</b> Lisle, IL	1	1,062
<b>Keller Williams Realty Greenville Drive</b> Greenville, SC	1	1,061
<b>Keller Williams Realty Middlesex</b> Metuchen, NJ	1	1,061
<b>RE/MAX Professionals</b> Reno, NV	2	1,061
<b>RE/MAX Peninsula</b> Newport News, VA	3	1,059
<b>AveryHess, Realtors</b> Dunn Loring, VA	7	1,058
<b>Keller Williams Realty of Southeast Texas</b> Beaumont, TX	1	1,058
<b>Keller Williams - Cook and Company</b> Flowery Branch, GA	1	1,054
<b>RE/MAX Choice</b> Bloomington, IL	2	1,053
<b>RE/MAX Preferred Properties, Inc.</b> Knoxville, TN	6	1,053
<b>Coldwell Banker Rick Canup, Realtors</b> Lubbock, TX	1	1,052
<b>RE/MAX Defined</b> Rochester, MI	4	1,048
<b>Berkshire Hathaway HomeServices HWWB, REALTORS</b> Birmingham, MI	2	1,047
<b>EXIT Lakes Realty Premier</b> Baxter, MN	2	1,046
<b>RE/MAX First</b> Baton Rouge, LA	1	1,046
<b>RE/MAX Realty Professionals</b> Greenville, SC	3	1,046
<b>Keller Williams Realty Boston NW</b> Concord, MA	1	1,045

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX House of Brokers</b> Springfield, MO	2	1,045
<b>CENTURY 21 NorthBay Alliance</b> Santa Rosa, CA	12	1,044
<b>Coldwell Banker Boyd &amp; Hassell, Inc., Realtors</b> Hickory, NC	1	1,044
<b>Coldwell Banker East-West Realty</b> Duluth, MN	7	1,042
<b>Keller Williams Great Smokies</b> Waynesville, NC	1	1,042
<b>Keller Williams Denver Central</b> Denver, CO	1	1,040
<b>RE/MAX Real Estate Center</b> Foxboro, MA	4	1,040
<b>RE/MAX Elite</b> Mission, TX	2	1,039
<b>Berkshire Hathaway HomeServices Rocky Mountain, REALTORS</b> Boulder, CO	9	1,038
<b>Better Homes and Gardens Real Estate Florida 1st</b> Fort Lauderdale, FL	4	1,037
<b>RE/MAX Premier Choice</b> Worthington, OH	3	1,036
<b>Real Living First Service Realty</b> Miami, FL	9	1,036
<b>Sears Real Estate</b> Greeley, CO	1	1,036
<b>Keller Williams Marysville</b> Marysville, WA	1	1,035
<b>RE/MAX Action Realty</b> Maple Glen, PA	1	1,034
<b>Better Homes and Gardens Real Estate 43° North</b> Meridian, ID	1	1,033
<b>Park Co Realtors</b> Fargo, ND	1	1,033
<b>RE/MAX Professionals</b> Gainesville, FL	2	1,032
<b>CENTURY 21 Clinkenbeard Agency</b> Fort Gibson, OK	7	1,030
<b>RE/MAX First Choice</b> Onalaska, WI	3	1,030
<b>Keller Williams Realty WINM Holdings LLC</b> Hudson, WI	1	1,027

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<b>RE/MAX 1</b> Cedar Park, TX	1	1,027
<b>RE/MAX Masterpiece Realty</b> Port St. Lucie, FL	1	1,026
<b>Engel &amp; Völkers Buckhead Atlanta / Atlanta North Fulton</b> Atlanta, GA	2	1,020
<b>Keller Williams Realty Chico Area</b> Chico, CA	1	1,020
<b>RE/MAX Real Estate Professionals</b> Columbus, IN	1	1,016
<b>RE/MAX College Park Realty</b> Los Alamitos, CA	6	1,015
<b>RE/MAX Professionals</b> East Greenwich, RI	1	1,014
<b>RE/MAX Unlimited</b> Ponte Vedra Beach, FL	3	1,012
<b>RE/MAX Land &amp; Homes</b> Victoria, TX	4	1,011
<b>RE/MAX Experience</b> Wilton Manors, FL	2	1,010
<b>Realty Executives Premier</b> Valparaiso, IN	1	1,010
<b>Keller Williams Marquee</b> Edwardsville, IL	1	1,009
<b>Keller Williams Realty Jersey Shore</b> Ocean City, NJ	1	1,009
<b>Keller Williams Real Estate</b> Philadelphia, PA	1	1,008
<b>Oakridge Realtors</b> Cedar Falls, IA	1	1,008
<b>Keller Williams Realty Mission Viejo</b> Mission Viejo, CA	1	1,007
<b>RE/MAX Lubbock</b> Lubbock, TX	1	1,007
<b>Berkshire Hathaway HomeServices Don Johnson, REALTORS</b> San Antonio, TX	4	1,006
<b>Berkshire Hathaway HomeServices Texas Realty</b> Austin, TX	6	1,006
<b>Keller Williams Realty El Cajon</b> El Cajon, CA	1	1,006
<b>Keller Williams Foxboro / North Attleboro</b> Plainville, MA	1	1,005

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Realty Sacramento Metro</b> Sacramento, CA	1	1,005
<b>RE/MAX of Stuart</b> Stuart, FL	3	1,004
<b>Better Homes and Gardens Real Estate Executive Partners</b> Augusta, GA	2	1,002
<b>Coldwell Banker Faith Properties</b> Utica, NY	3	1,001
<b>Keller Williams Realty Elk Grove</b> Elk Grove, CA	1	1,001
<b>Dickens Mitchener &amp; Associates</b> Charlotte, NC	2	999
<b>Keller Williams Realty Palm Beach Central</b> West Palm Beach, FL	1	998
<b>Keller Williams First Choice Realty</b> Bowling Green, KY	1	997
<b>Keller Williams Concord Kannapolis Realty</b> Kannapolis, NC	1	996
<b>Keller Williams Partners Realty</b> Plantation, FL	1	994
<b>Keller Williams Realty Group</b> Scarsdale, NY	2	994
<b>Terrie O'Connor Realtors</b> Ramsey, NJ	8	994
<b>RE/MAX Centre Realtors</b> Jamison, PA	1	993
<b>RE/MAX Realty Group</b> Fort Myers, FL	3	991
<b>RE/MAX Real Estate Services</b> Shreveport, LA	2	990
<b>Real Living Messina &amp; Associates</b> Duluth, MN	2	988
<b>RE/MAX Team 2000</b> Dearborn, MI	1	987
<b>RE/MAX Pinnacle Group</b> Arlington, TX	3	986
<b>Coldwell Banker TEC Realtors</b> Mandeville, LA	7	985
<b>Keller Williams Yuma Realty</b> Yuma, AZ	1	985
<b>Real Living The Real Estate Group</b> Camas, WA	5	985

COMPANY	OFFICES	2018 SIDES
<b>Real Living Brokers Realty Group</b> Warren, OH	2	984
<b>Berkshire Hathaway HomeServices Northeast Real Estate</b> Bangor, ME	8	983
<b>Keller Williams Realty Olympia</b> Olympia, WA	1	982
<b>RE/MAX Vintage</b> Houston, TX	1	981
<b>EXIT Realty of Lubbock</b> Lubbock, TX	1	976
<b>RE/MAX Perrett Associates</b> Battle Creek, MI	2	975
<b>CENTURY 21 Beal</b> College Station, TX	1	973
<b>Vista Sotheby's International Realty</b> Manhattan Beach, CA	8	972
<b>RE/MAX of Paradise</b> Paradise, CA	2	969
<b>United Real Estate Solutions</b> Sioux City, IA	3	969
<b>Berkshire Hathaway HomeServices California Realty</b> Thousand Oaks, CA	4	966
<b>Callaway Henderson Sotheby's International Realty</b> Princeton, NJ	4	966
<b>RE/MAX Legends</b> Buford, GA	3	966
<b>Coldwell Banker Lifestyles</b> New London, NH	5	965
<b>Hall &amp; Hunter Realtors</b> Birmingham, MI	1	965
<b>RE/MAX Real Estate Partners</b> Hattiesburg, MS	1	964
<b>WK Real Estate</b> Boulder, CO	2	963
<b>Coldwell Banker Coastal Alliance</b> Long Beach, CA	5	962
<b>Coldwell Banker Morris Real Estate</b> Bend, OR	1	962
<b>CENTURY 21 The Real Estate Centre</b> Pasadena, MD	6	957
<b>Keller Williams Santa Rosa Wine Country</b> Santa Rosa, CA	1	957

COMPANY	OFFICES	2018 SIDES
<b>Cottingham Chalk</b> Charlotte, NC	1	954
<b>CENTURY 21 Lakeside Realty</b> Youngstown, OH	1	953
<b>Keller Williams Realty Atlanta - Metro East</b> Conyers, GA	1	953
<b>RE/MAX Action First</b> Clearwater, FL	3	953
<b>RE/MAX Vision</b> Chesterfield, MO	1	953
<b>Berkshire Hathaway HomeServices Troth, REALTORS</b> Lancaster, CA	1	952
<b>RE/MAX Elite Realty</b> Lexington, KY	4	952
<b>RE/MAX Main Line</b> Paoli, PA	4	952
<b>Steamboat Sotheby's International Realty</b> Steamboat Springs, CO	3	952
<b>Keller Williams Realty Lynchburg Metro</b> Forest, VA	1	951
<b>RE/MAX Northwest Inc.</b> Westminster, CO	1	951
<b>Realty Executives Boston West</b> Framingham, MA	5	950
<b>Keller Williams Realty</b> Valencia, CA	1	947
<b>CENTURY 21 All-Service</b> Bedford, VA	5	944
<b>CENTURY 21 J W Morton Real Estate, Inc.</b> Inverness, FL	1	943
<b>EXIT Realty Homeward Bound</b> Vestal, NY	2	941
<b>Coldwell Banker Townside Realtors</b> Roanoke, VA	2	940
<b>RE/MAX Prestige Properties</b> Kingman, AZ	1	940
<b>Keller Williams Pinehurst</b> Southern Pines, NC	1	939
<b>Keller Williams Realty-New Orleans</b> New Orleans, LA	1	936
<b>RE/MAX Realty One</b> Kokomo, IN	1	935

COMPANY	OFFICES	2018 SIDES
<b>CENTURY 21 Premier Real Estate</b> Columbus, GA	1	934
<b>CENTURY 21 Realty Masters</b> Montebello, CA	3	934
<b>Keller Williams North County</b> Celina, TX	1	934
<b>CENTURY 21 Select Group</b> Blakeslee, PA	7	933
<b>Coldwell Banker Lenhart Properties, Inc.</b> Longview, TX	5	932
<b>RE/MAX Connection</b> Gahanna, OH	2	932
<b>Better Homes and Gardens Real Estate Advantage Realty</b> Honolulu, HI	7	931
<b>Keller Williams Realty</b> Apple Valley, MN	2	931
<b>RE/MAX Momentum</b> Brighton, CO	4	931
<b>Keller Williams Realty Folsom</b> Folsom, CA	1	930
<b>RE/MAX Realty Associates</b> Camp Hill, PA	1	930
<b>RE/MAX Accent</b> Richmond Hill, GA	2	929
<b>RE/MAX ACR Elite Group</b> Tampa, FL	2	929
<b>Coldwell Banker Town &amp; Country Properties</b> Clarks Summit, PA	6	928
<b>ERA Woody Hogg &amp; Assoc.</b> Mechanicsville, VA	1	928
<b>Keller Williams Realty Premier Properties</b> Miami, FL	2	928
<b>RE/MAX Southland Realty II</b> Garner, NC	1	928
<b>RE/MAX Advantage</b> Redlands, CA	4	927
<b>RE/MAX Bakken Realty</b> Williston, ND	3	926
<b>RE/MAX Renaissance</b> Peoria, AZ	6	926
<b>Keller Williams Montana Realty</b> Bozemon, MT	1	924

COMPANY	OFFICES	2018 SIDES
<b>Milestone Realty Consultants</b> Lexington, KY	2	923
<b>CENTURY 21 Beachside, Realtors</b> Upland, CA	6	922
<b>Keller Williams Realty Birmingham-Metro North</b> Gardendale, AL	1	922
<b>RE/MAX Affiliates</b> Westerville, OH	2	922
<b>Coldwell Banker George Realty</b> Alhambra, CA	3	921
<b>RE/MAX Plaza</b> Mchenry, IL	4	920
<b>Keller Williams Realty Southland Partners</b> Raymore, MO	1	919
<b>Berkshire Hathaway HomeServices Results Realty</b> Kissimmee, FL	3	916
<b>ERA Lambros Real Estate</b> Missoula, MT	6	915
<b>EXIT Strategy Realty</b> Chicago, IL	3	915
<b>RE/MAX Time</b> Rancho Cucamonga, CA	1	915
<b>Laffey Real Estate</b> Greenvale, NY	13	914
<b>RE/MAX Preferred, Realtors</b> San Antonio, TX	3	914
<b>RE/MAX Realty Plus</b> Sebring, FL	1	914
<b>CENTURY 21 Pro-Link Realty</b> Sioux City, IA	2	913
<b>Keller Williams Realty Cape Cod and the Islands</b> Centerville, MA	2	913
<b>Keller Williams Seven Hills Realty</b> Cincinnati, OH	1	913
<b>RE/MAX Real Pros</b> Corona, CA	3	912
<b>RE/MAX Tri County</b> Hamilton Square, NJ	1	912
<b>Berkshire Hathaway HomeServices Woodmont Realty</b> Brentwood, TN	2	911
<b>Red Oak Realty</b> Oakland, CA	2	910

COMPANY	OFFICES	2018 SIDES
<b>Coldwell Banker Premier</b> Winchester, VA	5	909
<b>CENTURY 21 Aztec &amp; Associates</b> Charlotte Harbor, FL	1	906
<b>RE/MAX Excel</b> Schofield, WI	1	906
<b>RE/MAX Real Estate Ten Inc.</b> Morristown, TN	3	906
<b>David Lyng Real Estate</b> Santa Cruz, CA	9	905
<b>EXIT Realty Bob Lamb &amp; Associates</b> Murfreesboro, TN	1	905
<b>CENTURY 21 AAA North</b> Sterling Heights, MI	4	902
<b>RE/MAX Paradise</b> Orange Beach, AL	1	901
<b>Coldwell Banker Village Green Realty</b> Woodstock, NY	6	900
<b>Keller Williams Home Town Realty</b> Dayton, OH	1	900
<b>Keller Williams Realty Gold Coast</b> Manhasset, NY	1	898
<b>Aspen Snowmass Sotheby's International Realty</b> Aspen, CO	11	897
<b>CENTURY 21 Wright Real Estate</b> Tahlequah, OK	3	897
<b>CENTURY 21 Hometown Realty</b> Arroyo Grande, CA	11	896
<b>RE/MAX Horizons Inc.</b> Dover, DE	1	894
<b>ERA Geyer Noakes Realty Group</b> Findlay, OH	3	893
<b>Coldwell Banker Bullard Realty Company</b> Jonesboro, GA	6	892
<b>Coldwell Banker Heritage Real Estate</b> Allentown, PA	4	891
<b>Coldwell Banker Whitney &amp; Associates</b> Pendleton, OR	1	890
<b>CENTURY 21 Olympian</b> Houston, TX	5	886
<b>Engel &amp; Völkers Minneapolis</b> Minneapolis, MN	3	886



COMPANY	OFFICES	2018 SIDES
<b>EXIT Realty Cherry Creek, DTC, Pikes Peak</b> Englewood, CO	3	885
<b>Keller Williams Legacy One Realty</b> Chandler, AZ	1	883
<b>RE/MAX Properties</b> Chattanooga, TN	1	883
<b>Coldwell Banker Professional, Realtors</b> Virginia Beach, VA	7	882
<b>RE/MAX Classic Realty</b> Las Cruces, NM	1	882
<b>RE/MAX Legends</b> Spring, TX	1	881
<b>Amherst Madison</b> Boise, ID	1	880
<b>RE/MAX Central</b> Roselle, IL	1	879
<b>RE/MAX Excels</b> Geneva, IL	1	879
<b>RE/MAX 1st Realty</b> Marquette, MI	1	878
<b>1st Class Real Estate</b> Virginia Beach, VA	4	877
<b>ERA Realty Center</b> Cedar City, UT	2	877
<b>Keller Williams Excellence</b> Timonium, MD	1	876
<b>RE/MAX City</b> Chicago, IL	1	876
<b>RE/MAX River Cities</b> New Braunfels, TX	2	876
<b>CENTURY 21 Realty Solutions</b> Anchorage, AK	6	875
<b>Keller Williams Cedar Park Leander</b> Cedar Park, TX	1	873
<b>Keller Williams Realty Encino-Sherman Oaks</b> Encino, CA	1	872
<b>Lake Norman Realty</b> Cornelius, NC	6	872
<b>RE/MAX Elite Realty Group</b> Jacksonville, NC	1	872
<b>RE/MAX Rising</b> Bloomington, IL	1	872

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX One</b> Pickerington, OH	1	871
<b>Keller Williams Realty Town Center</b> Virginia Beach, VA	1	868
<b>RE/MAX Metro Realty</b> Charlotte, NC	2	867
<b>Coldwell Banker Sky Ridge Realty</b> Blue Jay, CA	2	866
<b>Portside Real Estate Group</b> Falmouth, ME	4	866
<b>Keller Williams NYC</b> New York, NY	2	865
<b>RE/MAX Professionals</b> Florence, SC	1	865
<b>Treasure Coast Sotheby's International Realty</b> Vero Beach, FL	2	863
<b>RE/MAX of Greensboro</b> Greensboro, NC	2	861
<b>Keller Williams Crystal Coast</b> Morehead City, NC	1	860
<b>ERA Martin Associates</b> Salisbury, MD	1	859
<b>RE/MAX Pure</b> Marietta, GA	1	859
<b>CENTURY 21 Morrison Realty</b> Bismarck, ND	1	858
<b>Keller Williams Realty Coral Gables-Coconut Grove</b> Coral Gables, FL	1	858
<b>Keller Williams Realty of Newport</b> Middletown, RI	1	858
<b>RE/MAX United</b> Greenville, MI	3	857
<b>Berkshire Hathaway HomeServices Gallo Realty</b> Lewes, DE	4	856
<b>Berkshire Hathaway HomeServices Preferred Real Estate</b> Auburn, AL	1	856
<b>RE/MAX Lakeside</b> Milwaukee, WI	2	852
<b>Keller Williams Premier Realty</b> Colorado Springs, CO	1	850
<b>CENTURY 21 Rauh &amp; Johns</b> Sewell, NJ	1	848

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams NY Realty</b> White Plains, NY	1	848
<b>RE/MAX Platinum</b> Decatur, AL	2	848
<b>RE/MAX Property Pros</b> Eagle River, WI	4	848
<b>RE/MAX Real Estate Group</b> Erie, PA	3	848
<b>RE/MAX Realty Unlimited</b> Brandon, FL	3	848
<b>Coldwell Banker First Equity, Realtors</b> Amarillo, TX	1	847
<b>RE/MAX Real Estate Connections</b> Manassas, VA	6	847
<b>Coldwell Banker Segerstrom</b> Sonora, CA	4	846
<b>RE/MAX Access</b> Philadelphia, PA	1	845
<b>Berkshire Hathaway HomeServices Taliesyn Realty</b> Cordova, TN	1	842
<b>Berkshire Hathaway HomeServices First, REALTORS</b> Topeka, KS	1	841
<b>Coldwell Banker Resort Realty</b> Rehoboth Beach, DE	4	841
<b>Keller Williams Realty Harrisburg - East</b> Harrisburg, PA	1	841
<b>RE/MAX Elite</b> Everett, WA	5	840
<b>RE/MAX Quality Service Inc.</b> Hanover, PA	1	839
<b>Better Homes and Gardens Real Estate JFF</b> San Mateo, CA	7	838
<b>NextHome Experience</b> Worthington, OH	2	837
<b>RE/MAX Components</b> Timonium, MD	4	837
<b>Coldwell Banker Of the Valley</b> Huntsville, AL	1	836
<b>ERA OakCrest Realty, Inc.</b> Winchester, VA	1	836
<b>RE/MAX True Advantage</b> Martinez, GA	1	836

COMPANY	OFFICES	2018 SIDES
<b>Coldwell Banker Best Realty</b> Ridgecrest, CA	4	834
<b>EXIT Landmark Realty</b> White Plains, MD	3	832
<b>RE/MAX Professional Associates</b> Sturbridge, MA	6	831
<b>Berkshire Hathaway HomeServices Enchanted Lands, REALTORS</b> Roswell, NM	3	829
<b>RE/MAX Alliance</b> Virginia Beach, VA	2	829
<b>Coldwell Banker Lunsford Real Estate</b> Muncie, IN	1	828
<b>Scenic Sotheby's International Realty</b> Santa Rosa Beach, FL	3	827
<b>Coldwell Banker Mountain Properties</b> Winter Park, CO	8	826
<b>RE/MAX Haven Realty</b> Cleveland, OH	4	825
<b>Berkshire Hathaway HomeServices Hodnett Cooper Real Estate</b> St. Simons Island, GA	4	823
<b>Coldwell Banker Haynes Real Estate, Inc.</b> Monroe, MI	3	823
<b>RE/MAX Achievers</b> Lewis Center, OH	2	823
<b>RE/MAX Dynamic - The Duncan Duo Team</b> Tampa, FL	1	823
<b>RE/MAX Innovative Properties</b> Nashua, NH	5	823
<b>Berkshire Hathaway HomeServices Metro Realty</b> Wauwatosa, WI	2	822
<b>Keller Williams Myrtle Beach South</b> Myrtle Beach, SC	1	820
<b>Keller Williams Realty Central Delaware</b> Dover, DE	1	820
<b>CENTURY 21 Smith Hourigan Group</b> Shavertown, PA	3	818
<b>Legacy Properties Sotheby's International Realty</b> Portland, ME	5	818
<b>RE/MAX State Line</b> Leawood, KS	1	818
<b>CENTURY 21 Northwest Realty</b> Kirkland, WA	2	817

COMPANY	OFFICES	2018 SIDES
<b>Mott &amp; Chace Sotheby's International Realty</b> Charlestown, RI	6	817
<b>RE/MAX of Gulf Shores</b> Gulf Shores, AL	2	817
<b>Willis Allen Real Estate</b> La Jolla, CA	6	817
<b>Keller Williams Realty Southern Tier &amp; Finger Lakes</b> Horseheads, NY	1	816
<b>Keller Williams Realty United</b> Chapel Hill, NC	1	816
<b>RE/MAX Bay to Bay</b> Tampa, FL	5	816
<b>RE/MAX Real Estate Ltd</b> Brick, NJ	3	816
<b>CENTURY 21 Blue Marlin Pelican</b> Destin, FL	10	815
<b>Coldwell Banker Kivett-Teeters Associates</b> Yucaipa, CA	4	813
<b>RE/MAX Advantage</b> Searcy, AR	1	812
<b>RE/MAX Preferred Properties</b> Kernersville, NC	2	811
<b>RE/MAX Premier</b> Dallas, TX	3	810
<b>Springer Realty Group</b> Exton, PA	4	809
<b>Better Homes and Gardens Real Estate Alliance</b> Wichita, KS	2	808
<b>RE/MAX Trinity</b> Brecksville, OH	2	808
<b>RE/MAX Benchmark Realty Group</b> New Windsor, NY	3	807
<b>RE/MAX Mid-Michigan</b> Jackson, MI	2	807
<b>CENTURY 21 The Edge</b> El Paso, TX	4	806
<b>ERA Landmark Real Estate</b> Bozeman, MT	4	805
<b>ERA Southeast Coastal Real Estate</b> Savannah, GA	6	805
<b>Coldwell Banker High Country Realty</b> Blue Ridge, GA	5	804

COMPANY	OFFICES	2018 SIDES
<b>Coldwell Banker Home Source</b> Victorville, CA	4	803
<b>Coldwell Banker Pryor Realty, Inc.</b> Chattanooga, TN	3	801
<b>RE/MAX Results</b> Kansas City, MO	1	797
<b>RE/MAX First</b> Fort Lauderdale, FL	3	796
<b>Better Homes and Gardens Real Estate Realty Partners</b> Clackamas, OR	5	795
<b>Keller Williams Realty Cenla Partners</b> Alexandria, LA	1	795
<b>Keller Williams Realty Biltmore Partners</b> Phoenix, AZ	1	794
<b>RE/MAX New Image</b> Saginaw, MI	1	793
<b>RE/MAX Destiny</b> Elk Grove Village, IL	1	792
<b>CENTURY 21 Peak</b> Woodland Hills, CA	5	790
<b>CENTURY 21 Gavish Real Estate</b> Las Vegas, NV	3	788
<b>Coldwell Banker Troy Helman, Realtors</b> Terre Haute, IN	1	788
<b>RE/MAX Real Estate Partners</b> Metairie, LA	2	788
<b>Dielmann Sotheby's International Realty</b> St. Louis, MO	1	787
<b>RE/MAX Select One</b> Huntington Beach, CA	5	787
<b>Berkshire Hathaway HomeServices Real Estate Center</b> Parkersburg, WV	4	786
<b>Keller Williams Realty</b> Newport Beach, CA	2	785
<b>RE/MAX Elite</b> Albuquerque, NM	1	785
<b>Better Homes and Gardens Real Estate Lifestyles Realty</b> Jacksonville Beach, FL	3	781
<b>Keller Williams Realty Gainesville</b> Gainesville, FL	1	780
<b>Keller Williams Realty Cumberland County</b> Vineland, NJ	1	779

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Country Real Estate</b> Pocatello, ID	1	779
<b>RE/MAX Premier</b> Fairfax, VA	6	779
<b>CENTURY 21 Gold</b> Wyomissing, PA	1	778
<b>Real Living Speckman Realty, Inc.</b> Bourbonnais, IL	2	778
<b>Coldwell Banker Southern Real Estate</b> Saltillo, MS	2	777
<b>Coldwell Banker Algerio/Q-Team Realty</b> Elko, NV	2	776
<b>RE/MAX Real Estate Groups</b> Muncie, IN	1	775
<b>EXIT Real Estate Consultants</b> Lexington, SC	1	773
<b>Keller Williams Realty Cincinnati Metro Northeast</b> Mason, OH	1	773
<b>RE/MAX Realty Suburban</b> Shawnee Mission, KS	1	773
<b>RE/MAX Real Estate Center</b> Ames, IA	3	771
<b>RE/MAX Town &amp; Country</b> Allen, TX	1	770
<b>RE/MAX Shoreline</b> Portland, ME	3	769
<b>Keller Williams Realty - Hendersonville</b> Hendersonville, TN	1	768
<b>Keller Williams Realty Western Montana</b> Missoula, MT	1	768
<b>RE/MAX Legacy Realty</b> Fargo, ND	1	768
<b>Berkshire Hathaway HomeServices Floberg Real Estate</b> Billings, MT	3	767
<b>CENTURY 21 Triangle Group</b> Raleigh, NC	5	767
<b>Keller Williams Tri-Valley Realty</b> Pleasanton, CA	1	767
<b>CENTURY 21 Carioti</b> Orlando, FL	3	766
<b>RE/MAX Select</b> Flint, MI	1	766

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Realty Tri-County Properties</b> Medina, OH	1	761
<b>RE/MAX Home Group</b> Waterloo, IA	3	761
<b>CENTURY 21 Real Estate Alliance</b> San Francisco, CA	8	759
<b>Coldwell Banker One</b> Baton Rouge, LA	2	758
<b>Keller Williams Realty South</b> Pittsburgh, PA	1	757
<b>RE/MAX Lakes Area Realty</b> Nisswa, MN	5	756
<b>RE/MAX Realty Agency</b> Chambersburg, PA	2	755
<b>ERA Dawson-Bradford Co., Realtors</b> Bangor, ME	2	753
<b>RE/MAX Elite, Realtors</b> Lees Summit, MO	1	751
<b>RE/MAX First Realty</b> St. George, UT	1	751
<b>Keller Williams Upstate NY Properties</b> Oneonta, NY	1	750
<b>RE/MAX Metropolitan</b> Shelby Township, MI	1	749
<b>CENTURY 21 Breeden Realtors</b> Columbus, IN	1	748
<b>RE/MAX 8</b> Blacksburg, VA	4	748
<b>CENTURY 21 Asa Cox Homes</b> Painesville, OH	3	747
<b>RE/MAX Center</b> Grayslake, IL	1	747
<b>RE/MAX Synergy</b> Forest Lake, MN	6	747
<b>CENTURY 21 Action Group</b> Yuma, AZ	4	746
<b>Coldwell Banker Homesale Realty</b> Wauwatosa, WI	3	746
<b>RE/MAX Property Source / Hub City / Professional Advantage</b> Rockford, IL	4	746
<b>Better Homes and Gardens Real Estate Native American Group</b> Virginia Beach, VA	4	745

COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Capital Realty</b> Helena, MT	1	745
<b>RE/MAX Consultants</b> Palm Desert, CA	4	745
<b>Robert Paul Properties</b> Osterville, MA	8	745
<b>CENTURY 21 Atwood</b> Mankato, MN	6	744
<b>RE/MAX Fine Homes</b> Brentwood, TN	2	743
<b>CENTURY 21 Properties Plus</b> Mount Pleasant, SC	3	742
<b>ERA Newlin &amp; Company</b> San Angelo, TX	2	742
<b>RE/MAX Harbor Realty</b> Punta Gorda, FL	1	742
<b>CENTURY 21 Excellence Realty</b> Reynoldsburg, OH	3	741
<b>CENTURY 21 Randall Morris &amp; Associates</b> San Marcos, TX	4	741
<b>Keller Williams Realty Legacy Group</b> Richmond, KY	1	740
<b>RE/MAX Town &amp; Country</b> Redding, CA	1	740
<b>CENTURY 21 RiverStone</b> Sandpoint, ID	3	738
<b>RE/MAX Encore</b> Clarkston, MI	2	736
<b>RE/MAX Southwest</b> Sugar Land, TX	1	736
<b>Keller Williams Realty Partners</b> Yorktown Heights, NY	1	735
<b>RE/MAX Destiny Real Estate</b> Manhattan, KS	2	735
<b>RE/MAX Town Center</b> Columbus, OH	1	735
<b>RE/MAX Four Corners</b> McKinney, TX	2	733
<b>RE/MAX Realty One</b> York, ME	6	730
<b>EXIT Results Realty</b> Elkridge, MD	1	729

COMPANY	OFFICES	2018 SIDES
<b>Coldwell Banker Preferred Properties Inc.</b> Lehigh Acres, FL	1	728
<b>Fred Real Estate Group</b> Bend, OR	1	727
<b>RE/MAX Advantage</b> Henderson, NV	2	727
<b>RE/MAX Properties</b> Prattville, AL	2	724
<b>RE/MAX Horizon</b> Elgin, IL	1	723
<b>Keller Williams Realty Charlottesville</b> Charlottesville, VA	1	722
<b>RE/MAX At the Shore</b> Ocean City, NJ	5	721
<b>Berkshire Hathaway HomeServices Premier Properties</b> Fargo, ND	1	719
<b>CENTURY 21 All-Pro</b> Kansas City, MO	3	719
<b>Coldwell Banker Town &amp; Country Real Estate</b> Brighton, MI	5	719
<b>RE/MAX Mountain Properties</b> Murphy, NC	1	719
<b>CENTURY 21 Wildwood Properties, Inc.</b> Twain Harte, CA	5	718
<b>EXIT Preferred Realty</b> Bel Air, MD	5	718
<b>RE/MAX Elite Group</b> Sturgis, MI	2	718
<b>RE/MAX Bell Park Realty</b> Killingly, CT	2	717
<b>ERA Real Estate Links</b> Carmel, IN	1	714
<b>Coldwell Banker Village Communities</b> Jonesboro, AR	1	712
<b>Keller Williams Lancaster</b> Lancaster, PA	1	712
<b>Coldwell Banker Ingle Safari Realty</b> Lake Charles, LA	5	711
<b>RE/MAX Alliance</b> Brandon, MS	2	711
<b>RE/MAX Properties SW Inc.</b> Orlando, FL	1	710

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Results</b> Bay City, MI	1	710
<b>RE/MAX Services</b> Boca Raton, FL	1	710
<b>CENTURY 21 Tri-Cities</b> Richland, WA	1	708
<b>CENTURY 21 Commander Realty, Inc.</b> Panama City, FL	1	705
<b>Coldwell Banker The Ron Brown Company</b> Victoria, TX	6	704
<b>RE/MAX All Stars</b> Daleville, VA	1	704
<b>RE/MAX Purpose Driven</b> Lexington, SC	1	704
<b>Coldwell Banker Hallmark Realty</b> Glendale, CA	3	703
<b>RE/MAX Achievers</b> Collegeville, PA	2	702
<b>RE/MAX Parkcreek</b> Coconut Creek, FL	1	702
<b>RE/MAX Infinity</b> Pace, FL	1	701
<b>RE/MAX Spectrum</b> Plymouth, MA	5	701
<b>RE/MAX Results</b> Rapid City, SD	1	700
<b>Coldwell Banker Panian &amp; Mash Realtors</b> Abilene, TX	1	699
<b>Santa Fe Propertires</b> Santa Fe, NM	2	698
<b>CENTURY 21 Realty Partners</b> Magnolia, TX	5	697
<b>EXIT Realty NFI</b> Pensacola, FL	4	697
<b>RE/MAX New Trend</b> Farmington Hills, MI	1	696
<b>RE/MAX Real Estate Associates</b> Terre Haute, IN	1	696
<b>Keller Williams Silicon Beach</b> Marina Del Ray, CA	1	695
<b>RE/MAX Affiliates</b> Eau Claire, WI	3	695

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Reinvented</b> Evans, GA	1	695
<b>Keller Williams Experience Realty</b> Murray, KY	1	694
<b>RE/MAX Complete</b> Goldsboro, NC	1	694
<b>RE/MAX Oak Crest Realty</b> Plymouth, IN	4	694
<b>Keller Williams of Central PA</b> Enola, PA	1	693
<b>EXIT Realty Central</b> Norfolk, VA	1	692
<b>RE/MAX Properties</b> Western Springs, IL	1	692
<b>RE/MAX Partners</b> Andover, MA	6	691
<b>Keller Williams Realty Partners, LLC</b> Loveland, CO	2	690
<b>ERA Ben Porter Real Estate</b> Huntsville, AL	4	689
<b>Keller Williams Realty Platinum - Garner/Clayton</b> Garner, NC	1	689
<b>RE/MAX 1st Source</b> Pasadena, TX	1	689
<b>RE/MAX Valley Real Estate</b> Youngstown, OH	2	689
<b>RE/MAX Prestige Realty</b> Royal Palm Beach, FL	6	688
<b>RE/MAX Savannah</b> Savannah, GA	2	688
<b>CENTURY 21 Bessette Realty, Inc.</b> Lake Charles, LA	1	687
<b>Keller Williams Premier Properties</b> Wrentham, MA	1	686
<b>RE/MAX United Real Estate</b> Upper Marlboro, MD	1	686
<b>Bluegrass Sotheby's International Realty</b> Lexington, KY	1	685
<b>CENTURY 21 Price Right</b> Lewiston, ID	2	685
<b>Keller Williams 1st Realty and Associates</b> Longmont, CO	1	685

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Professional Realty</b> Roseburg, OR	1	685
<b>Keller Williams Realty San Diego Metro</b> San Diego, CA	1	684
<b>McGuire Real Estate</b> San Francisco, CA	5	682
<b>Keller Williams Realty of Manatee</b> Bradenton, FL	1	681
<b>RE/MAX Diamond, Realtors</b> Kendall Park, NJ	2	681
<b>RE/MAX Destination</b> Vernon, CT	3	680
<b>RE/MAX Solutions</b> Gilbert, AZ	1	680
<b>RE/MAX West</b> Muskegon, MI	2	680
<b>Berkshire Hathaway HomeServices Beazley, REALTORS</b> Evans, GA	11	678
<b>CENTURY 21 King</b> Rancho Cucamonga, CA	2	678
<b>CENTURY 21 Wright-Pace Real Estate</b> Jonesboro, AR	2	678
<b>Coldwell Banker Innovations</b> Hagerstown, MD	3	678
<b>RE/MAX Advantage Realty</b> Dubuque, IA	1	678
<b>RE/MAX Sauk Valley</b> Sterling, IL	1	678
<b>RE/MAX Mi Casa</b> Chicago, IL	1	677
<b>RE/MAX Parkside Real Estate</b> Paso Robles, CA	1	677
<b>Berkshire Hathaway Homeservices United Properties</b> Baton Rouge, LA	3	676
<b>Coldwell Banker Intercoastal Realty</b> Rincon, GA	1	676
<b>HomeSmart Preferred Realty</b> Pueblo, CO	2	675
<b>CENTURY 21 Service Realty</b> Paducah, KY	2	674
<b>Coldwell Banker Alfred Saliba Realty</b> Dothan, AL	1	674

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Alliance</b> Slidell, LA	2	674
<b>RE/MAX Preferred</b> Baltimore, MD	1	674
<b>Berkshire Hathaway HomeServices Dawson Ford Garbee &amp; Co.</b> Lynchburg, VA	3	673
<b>RE/MAX Legacy Realty</b> Oxford, MS	1	672
<b>RE/MAX Advisors</b> Coral Springs, FL	1	671
<b>RE/MAX Hometown Choice</b> Lakeville, NY	5	671
<b>RE/MAX Competitive Edge</b> Bernardsville, NJ	2	670
<b>RE/MAX Results</b> Sciota, PA	1	670
<b>RE/MAX Town &amp; Country</b> West Chester, PA	1	669
<b>Coldwell Banker Blackstone Realty</b> Rancho Cucamonga, CA	3	667
<b>CENTURY 21 Arizona West</b> Wickenburg, AZ	5	666
<b>Ocean Atlantic Sotheby's International Realty</b> Rehoboth Beach, DE	3	666
<b>CENTURY 21 Platinum Properties</b> Clarksville, TN	2	664
<b>RE/MAX Preferred Realtors</b> Newtown Square, PA	2	664
<b>CENTURY 21 Homefinders of Hawaii</b> Waipahu, HI	3	663
<b>CENTURY 21 Pride Realty</b> New Lenox, IL	2	663
<b>RE/MAX Select</b> Albuquerque, NM	3	662
<b>RE/MAX Assured</b> Maitland, FL	1	661
<b>ERA Neubauer Real Estate, Inc.</b> Panama City, FL	3	660
<b>EXIT Real Estate Solutions</b> Hendersonville, TN	1	660
<b>CENTURY 21 Row</b> Livonia, MI		658

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Preferred</b> Texarkana, TX	1	658
<b>CENTURY 21 AA Realty</b> Seaford, NY	2	657
<b>Coldwell Banker Valley Brokers</b> Corvallis, OR	2	657
<b>RE/MAX Advantage Realty</b> Antioch, IL	1	657
<b>CENTURY 21 High Desert</b> Idaho Falls, ID	4	656
<b>RE/MAX Professional</b> Baton Rouge, LA	1	656
<b>Berkshire Hathaway HomeServices Stein &amp; Summers Real Estate</b> St. Joseph, MO	2	654
<b>CENTURY 21 New Heritage</b> Hampshire, IL	4	654
<b>RE/MAX Advantage</b> Raleigh, NC	1	654
<b>RE/MAX Cinco Ranch</b> Katy, TX	1	654
<b>Coldwell Banker Mulleady Inc., Realtors</b> Minocqua, WI	4	653
<b>Berkshire Hathaway HomeServices Myrtle Beach Real Estate</b> Myrtle Beach, SC	2	652
<b>RE/MAX 5 Star Realty</b> Pasadena, TX	1	652
<b>RE/MAX Alliance Group</b> Gilbert, AZ	1	652
<b>CENTURY 21 C. Watson</b> Fresno, CA	1	650
<b>CENTURY 21 Sbarra &amp; Wells</b> Johnson City, NY	3	649
<b>Arizona Best Real Estate</b> Scottsdale, AZ	4	648
<b>Keller Williams North Shore West</b> Libertyville, IL	1	648
<b>Fresyes Realty</b> Fresno, CA	1	646
<b>RE/MAX N.O. Properties</b> New Orleans, LA	1	645
<b>Marx-Bensdorf Realtors</b> Memphis, TN	1	644

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Metro</b> Houston, TX	1	644
<b>CENTURY 21 Yarrow &amp; Associates Realtors</b> Lancaster, CA	1	643
<b>Colorado Group Realty</b> Steamboat Springs, CO	3	643
<b>RE/MAX Realty Associates</b> Munster, IN	1	643
<b>HomeSmart Lifestyles</b> Queen Creek, AZ	2	642
<b>ERA Team Real Estate</b> Conway, AR	1	641
<b>RE/MAX Partners</b> Berwyn, IL	1	641
<b>Coldwell Banker Reehl Properties, Inc.</b> Fairhope, AL	2	640
<b>Keller Williams Realty Southern Oregon</b> Medford, OR	1	640
<b>CENTURY 21 Connect Realty</b> Roswell, GA	1	639
<b>CENTURY 21 Northwest Realty</b> Glendale, AZ	3	639
<b>RE/MAX Revealty</b> Columbus, OH	3	639
<b>CENTURY 21 Lund, Realtors</b> Chehalis, WA	2	638
<b>RE/MAX Distinctive Real Estate</b> McLean, VA	2	638
<b>RE/MAX Grande</b> Grand Blanc, MI	1	638
<b>ERA All In One Realty</b> Albany, GA	1	637
<b>RE/MAX Golden Empire</b> Bakersfield, CA	1	637
<b>RE/MAX Ocean Properties</b> Juno Beach, FL	4	636
<b>RE/MAX of Spokane</b> Spokane Valley, WA	1	636
<b>RE/MAX Premier Properties</b> Louisville, KY	1	636
<b>RE/MAX Real Estate Leaders</b> Middletown, NJ	2	636



COMPANY	OFFICES	2018 SIDES
<b>Keller Williams Umpqua Valley</b> Roseburg, OR	1	634
<b>NextHome Realty Center</b> Cypress, TX	3	634
<b>RE/MAX Realty Source</b> Jackson, TN	1	634
<b>Today Sotheby's International Realty</b> San Carlos, CA	3	634
<b>ERA Davis &amp; Linn</b> Jacksonville, FL	2	633
<b>RE/MAX Platinum Properties</b> Margate City, NJ	5	633
<b>RE/MAX Premier</b> Chicago, IL	1	633
<b>Atlantic Sotheby's International Realty</b> Virginia Beach, VA	3	632
<b>Better Homes and Gardens Real Estate Franklin Group</b> Kaysville, UT	3	632
<b>RE/MAX Central Realty</b> Lake Mary, FL	2	632
<b>RE/MAX Full Spectrum</b> Healdsburg, CA	3	632
<b>RE/MAX Mountain Properties</b> Prescott, AZ	2	632
<b>RE/MAX Realty Group</b> Greenfield, IN	2	632
<b>Better Homes and Gardens Real Estate Wilkins &amp; Associates</b> Stroudsburg, PA	4	631
<b>Berkshire Hathaway HomeServices Premier Properties</b> Houston, TX	8	630
<b>Coldwell Banker King</b> Asheville, NC	6	630
<b>RE/MAX Dynamic Agents</b> Mankato, MN	2	628
<b>RE/MAX Stars</b> Mount Vernon, OH	1	626
<b>Coldwell Banker Premier Real Estate</b> Valdosta, GA	1	625
<b>RE/MAX Advantage</b> Rapid City, SD	1	625
<b>RE/MAX Premier Realty</b> Prairie Village, KS	1	625

COMPANY	OFFICES	2018 SIDES
<b>Berkshire Hathaway HomeServices American Heritage Real Estate</b> Elk Grove Village, IL	1	623
<b>Berkshire Hathaway HomeServices California Properties</b> Torrance, CA	3	623
<b>Berkshire Hathaway HomeServices Hodrick Realty</b> Williamsport, PA	4	623
<b>HomeSmart First Advantage Realty</b> Voorhees, NJ	3	623
<b>RE/MAX On the River</b> Newburyport, MA	3	623
<b>CENTURY 21 Premiere Realty</b> Sikeston, MO	3	622
<b>RE/MAX Real Estate Group</b> Martinsburg, WV	3	622
<b>Berkshire Hathaway HomeServices Prime Properties</b> Greenville, NC	1	621
<b>Coldwell Banker A Hartwig Company</b> Lancaster, CA	1	621
<b>EXIT Realty Consultants</b> Turlock, CA	7	621
<b>RE/MAX 1st Service</b> Orland Park, IL	1	620
<b>RE/MAX Results</b> Concord Township, OH	1	620
<b>CENTURY 21 Selling Paradise</b> Cape Coral, FL	2	619
<b>RE/MAX Properties of the Summit</b> Frisco, CO	2	619
<b>Keller Williams Points East</b> Greenville, NC	1	618
<b>RE/MAX Signature Properties</b> Mascoutah, IL	2	618
<b>Keller Williams Realty-LS</b> Los Alamitos, CA	1	617
<b>RE/MAX Results Realty Group</b> Altoona, PA	2	617
<b>Coldwell Banker Town &amp; Country</b> Moreno Valley, CA	4	616
<b>Keller Williams Realty Burbank</b> Burbank, CA	1	616
<b>RE/MAX Central Realty</b> Asheboro, NC	1	616

COMPANY	OFFICES	2018 SIDES
<b>EXIT Realty Crutcher</b> Lawrenceburg, KY	3	615
<b>Keller Williams Fort Wayne</b> Fort Wayne, IN	1	615
<b>CENTURY 21 Larry Miller Realty, Inc.</b> Evans, GA	2	614
<b>RE/MAX Realty Professionals</b> Mobile, AL	1	614
<b>Berkshire Hathaway HomeServices Zack Shore, REALTORS</b> Manahawkin, NJ	6	612
<b>Keller Williams Integrity</b> Lawrence, KS	1	612
<b>Coldwell Banker Robbins &amp; Free Realty</b> Warner Robins, GA	2	611
<b>RE/MAX Trend</b> Cape Coral, FL	1	611
<b>CENTURY 21 Real Estate Champions</b> Madeira Beach, FL	1	610
<b>CENTURY 21 Bill Nye Realty, Inc.</b> Zephyrhills, FL	1	609
<b>Coldwell Banker Mason Morse Real Estate</b> Aspen, CO	7	609
<b>RE/MAX 2000</b> Philadelphia, PA	1	609
<b>RE/MAX Edge</b> Weldon Spring, MO	2	609
<b>RE/MAX Real Estate Associates</b> Houston, TX	2	609
<b>HomeSmart Professionals</b> Lakeside, AZ	3	607
<b>Keller Williams Select Realtors</b> Annapolis, MD	1	607
<b>RE/MAX Town Centre</b> Orlando, FL	4	607
<b>Berkshire Hathaway Homeservices Silverhawk Realty</b> Caldwell, ID	5	606
<b>ERA Young Realty &amp; Investment</b> Payson, AZ	3	606
<b>RE/MAX Consultant Group</b> New Albany, OH	3	606
<b>RE/MAX of Midland</b> Midland, MI	1	606

COMPANY	OFFICES	2018 SIDES
<b>Barrett Sotheby's International Realty</b> Concord, MA	7	605
<b>Berkshire Hathaway HomeServices Benchmark Realty</b> Shawnee, OK	2	605
<b>CENTURY 21 Jack Associates</b> South Burlington, VT	10	605
<b>RE/MAX Revolution</b> Gladstone, MO	1	605
<b>RE/MAX Platinum Realty</b> Sarasota, FL	5	604
<b>RE/MAX Premier</b> Wichita, KS	1	604
<b>CENTURY 21 Real Estate Center</b> Lynnwood, WA	1	603
<b>Coldwell Banker Seaside Realty</b> Kitty Hawk, NC	3	603
<b>RE/MAX Edge</b> Davison, MI	2	603
<b>RE/MAX Island Realty</b> Hilton Head Island, SC	3	603
<b>CENTURY 21 Sonoma Realty</b> Winnemucca, NV	2	602
<b>RE/MAX Dream Properties</b> Northville, MI	3	602
<b>RE/MAX Elite Homes</b> Moline, IL	1	602
<b>RE/MAX The Group</b> Casper, WY	1	602
<b>CENTURY 21 Thomas Realty, Inc.</b> North Myrtle Beach, SC	2	601
<b>RE/MAX Central</b> Las Vegas, NV	1	601
<b>RE/MAX New Beginnings Realty</b> Toms River, NJ	1	601
<b>Coldwell Banker Holman Premier Realty</b> Klamath Falls, OR	1	600
<b>ERA Real Estate Professionals</b> Virginia Beach, VA	3	600
<b>CENTURY 21 The Neil Company Real Estate</b> Roseburg, OR	2	599
<b>ERA Doty Real Estate</b> Jonesboro, AR	1	599

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Unlimited</b> Harrison, AR	2	599
<b>Coldwell Banker Reilly &amp; Sons</b> Leavenworth, KS	1	598
<b>Keller Williams Signature Realty</b> Diamond Bar, CA	1	598
<b>RE/MAX Masters</b> Clay, NY	3	597
<b>Keller Williams Realty Northwest Montana</b> Kalispell, MT	1	596
<b>RE/MAX Real Estate Executives</b> Bowling Green, KY	2	596
<b>Better Homes and Gardens Real Estate All Seasons</b> Chanhassen, MN	7	595
<b>Coldwell Banker Lake Oconee Realty / Lake Country</b> Greensboro, GA	4	595
<b>ERA Liberty Realty</b> Charles Town, WV	2	595
<b>EXIT Kingdom Realty/EXIT Realty Landmark</b> Forest Hills, NY	3	595
<b>RE/MAX Realty Professionals</b> Bloomington, IN	1	595
<b>RE/MAX Moves</b> Simpsonville, SC	3	594
<b>RE/MAX Professional Realty Group</b> Owensboro, KY	2	593
<b>Coldwell Banker Real Estate Professionals</b> Iowa City, IA	1	592
<b>Nourmand &amp; Associates</b> Beverly Hills, CA	3	592
<b>RE/MAX Alliance</b> Branford, CT	2	592
<b>RE/MAX Paramount Properties</b> Lakeland, FL	1	592
<b>CENTURY 21 House of Realty, Inc.</b> Marion, IL	5	591
<b>RE/MAX Real Estate Solutions</b> Anderson, IN	1	591
<b>Berkshire Hathaway Homeservices All American Homes</b> Fayetteville, NC	2	590
<b>RE/MAX Roots</b> Berryville, VA	2	590

COMPANY	OFFICES	2018 SIDES
<b>Coldwell Banker Heritage House Realtors</b> Durango, CO	1	589
<b>EXIT Realty Midwest</b> Spirit Lake, IA	4	589
<b>RE/MAX Advantage</b> Portage, MI	1	589
<b>RE/MAX Heritage</b> Green Bay, WI	3	589
<b>Berkshire Hathaway Homeservices Elite Real Estate</b> Sacramento, CA	1	588
<b>Coldwell Banker Harbour Realty, Inc.</b> Accomac, VA	4	586
<b>RE/MAX Results</b> Owasso, OK	1	586
<b>Berkshire Hathaway HomeServices Chaplin Williams Realty</b> Fernandina Beach, FL	2	585
<b>CENTURY 21 Smith Branch &amp; Pope</b> Tifton, GA	3	585
<b>Coldwell Banker Lewis-Kirkeby-Hall</b> Rapid City, SD	1	585
<b>HomeSmart Real Estate Associates</b> Seattle, WA	3	585
<b>RE/MAX 1st Choice</b> Cranston, RI	1	585
<b>RE/MAX 5 Star Realty</b> Hollywood, FL	3	585
<b>RE/MAX Elite Realty</b> Franklin, NC	1	585
<b>RE/MAX Quality Realty</b> Sandusky, OH	2	585
<b>RE/MAX Excellence Realty</b> Silver Spring, MD	1	584
<b>Coldwell Banker Carroll Realty, Inc.</b> Panama City, FL	3	583
<b>Hodge &amp; Kittrell Sotheby's International Realty</b> Raleigh, NC	2	583
<b>Keller Williams Realty South Pasadena/San Gabriel Valley</b> Alhambra, CA	1	582
<b>RE/MAX Riverside</b> Topsham, ME	2	582
<b>RE/MAX Westside, Realtors</b> Houston, TX	1	582

COMPANY	OFFICES	2018 SIDES
<b>Bailey Properties Inc.</b> Aptos, CA	4	581
<b>Keller Williams Realty Central Valley</b> Chester, NY	1	581
<b>CENTURY 21 Alliance Realty</b> Spring Hill, FL	3	580
<b>Coldwell Banker F.I. Grey &amp; Son Residential, Inc.</b> New Port Richey, FL	2	580
<b>HomeSmart Success</b> Maricopa, AZ	2	580
<b>RE/MAX Northern Edge Realty</b> Berlin, NH	4	580
<b>Berkshire Hathaway HomeServices de Movellan Properties</b> Lexington, KY	1	579
<b>RE/MAX Advantage</b> Lewisville, TX	4	579
<b>RE/MAX Professionals</b> Bolingbrook, IL	2	579
<b>RE/MAX Elite</b> Huntingdon Valley, PA	1	578
<b>RE/MAX Professionals</b> Cottage Grove, MN	4	578
<b>RE/MAX House Values</b> Mount Arlington, NJ	3	577
<b>RE/MAX Innovation</b> Orlando, FL	2	577
<b>CENTURY 21 Hometown Brokers</b> Billings, MT	1	576
<b>RE/MAX First Choice</b> Baltimore, MD	2	576
<b>CENTURY 21 A-1 Nolan Realty, LLC</b> West Springfield, MA	5	573
<b>CENTURY 21 Premiere Properties</b> Pepper Pike, OH	1	573
<b>Coldwell Banker DuFour Realty</b> Chico, CA	1	573
<b>RE/MAX Realty/Findlay</b> Findlay, OH	1	573
<b>Keller Williams Realty Partners</b> Park Ridge, IL	1	572
<b>RE/MAX Central</b> Coventry, RI	1	572

COMPANY	OFFICES	2018 SIDES
<b>Coldwell Banker Coastal Rivers Realty</b> Washington, NC	2	571
<b>RE/MAX Titanium</b> Rosemead, CA	1	571
<b>Coldwell Banker REA</b> Omaha, NE	1	570
<b>Hunziker &amp; Associates, REALTORS</b> Ames, IA	3	570
<b>CENTURY 21 Fairway Realty</b> Apple Valley, CA	1	568
<b>RE/MAX Acadiana</b> Lafayette, LA	2	568
<b>RE/MAX of Gettysburg</b> Gettysburg, PA	1	568
<b>CENTURY 21 Coast to Coast</b> Tierra Verde, FL	4	567
<b>EXIT Realty Dubque</b> Dubuque, IA	2	567
<b>Better Homes and Gardens Real Estate Young &amp; Company</b> Spartanburg, SC	1	566
<b>CENTURY 21 Gemini LLC</b> Wayne, NJ	2	566
<b>Colorado Landmark, Realtors</b> Boulder, CO	2	566
<b>RE/MAX Premier Group</b> Longview, WA	1	566
<b>RE/MAX River's Edge</b> East Providence, RI	3	566
<b>RE/MAX Sunset Realty</b> Bayonet Point, FL	2	566
<b>CENTURY 21 Charles Smith Agency, Inc.</b> Edison, NJ	2	565
<b>RE/MAX Preferred Realty</b> Greenville, NC	1	565
<b>Berkshire Hathaway HomeServices Worldwide, REALTORS</b> Keller, TX	3	563
<b>Berkshire Hathaway HomeServices Colorado Properties</b> Vail, CO	8	562
<b>CENTURY 21 American Heritage Realty</b> Lower Burrell, PA	3	562
<b>Coldwell Banker First, Realtors</b> Walla Walla, WA	1	562

COMPANY	OFFICES	2018 SIDES
<b>ERA Evergreen Real Estate Company</b> Hilton Head Island, SC	4	562
<b>Keller Williams Elite Realty</b> Owensboro, KY	1	561
<b>RE/MAX Professionals Inc.</b> Sioux Falls, SD	1	560
<b>Coldwell Banker Antrim-Piper, Wenger, Realtors</b> Salina, KS	1	559
<b>RE/MAX of Hot Springs Village</b> Hot Springs Village, AR	1	556
<b>Coldwell Banker Hulsey Real Estate</b> Farmington, MO	1	555
<b>Encore Sotheby's International Realty</b> Carmel, IN	5	555
<b>RE/MAX Desert Showcase</b> Peoria, AZ	2	555
<b>RE/MAX Premiere Group</b> Tuscaloosa, AL	1	555
<b>CENTURY 21 Northside</b> San Antonio, TX	1	554
<b>RE/MAX Elite</b> Brooklyn, NY	2	554
<b>Keller Williams Greater Binghamton</b> Binghamton, NY	1	553
<b>Keller Williams Realty</b> Baltimore, MD	1	552
<b>RE/MAX Results</b> South Jordan, UT	1	552
<b>RE/MAX Champions</b> Louisville, KY	4	551
<b>RE/MAX Compass</b> Houston, TX	1	551
<b>RE/MAX Capital City</b> Cedar Park, TX	2	550
<b>RE/MAX Flagship</b> Narragansett, RI	1	550
<b>Real Living Casa Fina Realty</b> Tampa, FL	1	550
<b>Coldwell Banker Riviera Realty, Inc.</b> Brick, NJ	8	548
<b>RE/MAX In Motion Inc.</b> Coral Springs, FL	2	548

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Capitol Properties</b> Cheyenne, WY	1	547
<b>RE/MAX Realty Professionals Inc.</b> Harrisburg, PA	1	547
<b>Real Living Realty Advisors</b> Valdosta, GA	1	547
<b>Glacier Sotheby's International Realty</b> Whitefish, MT	5	546
<b>RE/MAX Leaders</b> Centennial, CO	1	546
<b>RE/MAX Excellence</b> Las Vegas, NV	1	545
<b>RE/MAX Capital Realty</b> Tampa, FL	2	544
<b>CENTURY 21 Boling &amp; Associates, Inc.</b> Myrtle Beach, SC	1	543
<b>Coldwell Banker Plourde Real Estate</b> Waterville, ME	1	543
<b>RE/MAX 100 Inc.</b> Lakewood, CO	1	543
<b>RE/MAX Executives</b> Eagle, ID	2	543
<b>Realty Executives Premiere</b> Wheaton, IL	2	543
<b>CENTURY 21 Birchwood Realty</b> Cape Coral, FL	1	542
<b>Keller Williams Realty Lake Ridge</b> Woodbridge, VA	1	542
<b>RE/MAX Five Star Realty</b> Laughlin, NV	4	542
<b>Janet McAfee Inc.</b> St. Louis, MO	1	541
<b>RE/MAX Distinguished Homes &amp; Properties</b> Tuckahoe, NY	1	540
<b>RE/MAX Metro Plus</b> Columbus, OH	1	540
<b>CENTURY 21 Alicia Trevino Realtors</b> Mesquite, TX	1	539
<b>CENTURY 21 LeMac Realty</b> Mountain Home, AR	3	539
<b>EXIT Realty Garden Gate Team</b> Portland, TN	3	539

COMPANY	OFFICES	2018 SIDES
<b>CENTURY 21 Surette Real Estate</b> Waterville, ME	1	537
<b>Coldwell Banker Canyonside Realty</b> Twin Falls, ID	3	536
<b>RE/MAX Real Estate Unlimited</b> Charleston, WV	3	536
<b>Keller Williams Realty Yuba Sutter</b> Yuba City, CA	1	535
<b>RE/MAX Homeland Realtors</b> Freehold, NJ	2	534
<b>CENTURY 21 Advantage</b> Monroe, WI	1	533
<b>RE/MAX Peak to Peak</b> Winter Park, CO	2	533
<b>RE/MAX Preferred Professionals</b> Kingman, AZ	1	533
<b>RE/MAX Professional Realty</b> Exton, PA	1	533
<b>Coldwell Banker Beachside Realtors</b> Huntington Beach, CA	4	532
<b>Coldwell Banker Willis-Smith Company</b> New Bern, NC	1	532
<b>Jones Group Realtors</b> Amherst, MA	3	532
<b>RE/MAX First</b> Russellville, AR	1	532
<b>CENTURY 21 First Realty, Inc.</b> Waite Park, MN	2	531
<b>RE/MAX Destiny</b> Cambridge, MA	2	531
<b>RE/MAX Results</b> Orem, UT	1	531
<b>RE/MAX Realty Centre</b> Yorba Linda, CA	2	530
<b>RE/MAX Universal Realty</b> Sheboygan Falls, WI	1	530
<b>Coldwell Banker Solano Pacific</b> Benicia, CA	1	529
<b>CENTURY 21 Mike D. Bono &amp; Co.'s</b> Lake Charles, LA	1	528
<b>RE/MAX First</b> Los Alamos, NM	1	528

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Reliance</b> Souderton, PA	1	528
<b>RE/MAX Results Lagrange</b> Lagrange, GA	1	528
<b>Berkshire Hathaway HomeServices Elite Properties</b> Edwardsville, IL	2	527
<b>Berkshire Hathaway HomeServices Page Realty</b> Medfield, MA	3	527
<b>Coldwell Banker Today's Realtors, LLC</b> Peru, IL	1	527
<b>Lenihan Sotheby's International Realty</b> Louisville, KY	1	527
<b>RE/MAX Villa</b> North Bergen, NJ	3	527
<b>RE/MAX Bryan College Station</b> College Station, TX	1	526
<b>CENTURY 21 BW Preferred, Inc.</b> Mason City, IA	3	525
<b>RE/MAX Landmark</b> Terrell, TX	3	525
<b>RE/MAX Results</b> Omaha, NE	1	525
<b>Keller Williams Realty Glendale</b> Glendale, CA	1	524
<b>RE/MAX of Barrington</b> Barrington, IL	2	524
<b>RE/MAX Preferred</b> Oklahoma City, OK	1	524
<b>RE/MAX Synergy</b> Bedford, NH	1	524
<b>Unlimited Sotheby's International Realty</b> Brookline, MA	4	524
<b>EXIT Real Estate Property Solutions</b> New Smyrna Beach, FL	4	523
<b>Keller Williams Team Realty</b> Clifton, NJ	1	523
<b>RE/MAX Centex, Realtors</b> Waco, TX	2	522
<b>RE/MAX North</b> Amherst, NY	2	522
<b>RE/MAX Partners</b> Evans, GA	1	522

COMPANY	OFFICES	2018 SIDES
<b>CENTURY 21 S.G.R.</b> Chicago, IL	2	521
<b>RE/MAX 2000</b> Crete, IL	1	521
<b>RE/MAX Action Associates</b> Exton, PA	1	521
<b>RE/MAX Millennium</b> Huntingdon Valley, PA	2	521
<b>CENTURY 21 Elm, Realtors</b> Park Ridge, IL	1	520
<b>Keller Williams Realty Carlsbad</b> Carlsbad, CA	1	520
<b>RE/MAX Heritage Properties</b> Flanders, NJ	2	520
<b>RE/MAX United</b> Port Washington, WI	3	520
<b>RE/MAX Tri-Star</b> Montgomery, AL	1	519
<b>CENTURY 21 Veterans</b> Levittown, PA	3	518
<b>RE/MAX Advantage Realty</b> Trinity, FL	1	518
<b>RE/MAX Central Group</b> Toledo, OH	1	518
<b>Beyond Realty, Inc.</b> Fargo, ND	1	517
<b>RE/MAX Elite Homes QC</b> Davenport, IA	1	516
<b>CENTURY 21 Advanced All Service Realty, Inc.</b> Sebring, FL	1	515
<b>RE/MAX 1st Olympic</b> Lynchburg, VA	2	514
<b>RE/MAX Visalia</b> Visalia, CA	2	514
<b>RE/MAX Hometown</b> Moorestown, NJ	1	513
<b>RE/MAX Revolution</b> Princeton, IN	3	513
<b>Keller Williams Realty Chino Hills</b> Chino Hills, CA	1	512
<b>CENTURY 21 Hardee-Team Realty</b> Tomball, TX	5	511

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Alliance</b> Huntsville, AL	1	511
<b>Berkshire Hathaway Homeservices Biros Real Estate</b> Evergreen Park, IL	1	510
<b>CENTURY 21 John Walton Realtors</b> Lubbock, TX	1	510
<b>RE/MAX 24/7 Real Estate</b> Appleton, WI	2	510
<b>RE/MAX Key Properties</b> Bend, OR	2	509
<b>RE/MAX Leading Edge</b> Concord, NC	1	509
<b>RE/MAX Top Performers</b> Lake Bluff, IL	1	509
<b>Keller Williams Hometown Realty</b> Swedesboro, NJ	1	508
<b>NextHome Experience</b> Bangor, ME	1	508
<b>RE/MAX Premier</b> Warren, NJ	1	508
<b>RE/MAX Real Team Realty</b> Ashland, KY	1	507
<b>Better Homes and Gardens Real Estate Star Homes</b> Grayslake, IL	2	506
<b>Coldwell Banker McMillan and Associates</b> Florence, SC	1	506
<b>Keller Williams Realty</b> Whittier, CA	1	506
<b>RE/MAX Specialists</b> Upper Marlboro, MD	1	506
<b>RE/MAX Atlantic</b> Northfield, NJ	2	505
<b>RE/MAX Home Team</b> Waterford, CT	1	505
<b>Keller Williams Realty Northeast Realty</b> Phoenix, AZ	1	504
<b>CENTURY 21 DePiero &amp; Associates, Inc.</b> Parma, OH	1	503
<b>Coldwell Banker The Legacy Group</b> Casper, WY	2	503
<b>RE/MAX Leading Edge</b> Galveston, TX	1	503

COMPANY	OFFICES	2018 SIDES
<b>RE/MAX Masters</b> Perrysburg, OH	2	503
<b>Keller Williams Realty Exclusive Properties</b> Simi Valley, CA	1	502
<b>Keller Williams Realty Roanoke</b> Roanoke, VA	1	502
<b>RE/MAX Advanced</b> Temple City, CA	1	502
<b>RE/MAX Ultimate Realty</b> Jensen Beach, FL	2	502
<b>Coldwell Banker Graben Real Estate, Inc.</b> Albertville, AL	3	501
<b>CENTURY 21 Four Seasons Realty</b> Gatlinburg, TN	2	500
<b>Coldwell Banker M&amp;D Good Life</b> Moriches, NY	4	500
<b>RE/MAX Central</b> Cadillac, MI	2	500



# T H E REAL TRENDS F I V E H U N D R E D TOP CORE SERVICES PROVIDERS

Ranking of the 50 firms in the REAL Trends 500 by total core services transactions.

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
1	<b>HomeServices of America</b> Minneapolis, MN	28,473	115,388	48,836	17,136	30,675	240,508
2	<b>NRT LLC</b> Madison, NJ	15,535	175,723	44,412	2,465	-	238,135
3	<b>Hanna Holdings</b> Pittsburgh, PA	9,697	10,427	15,168	13,342	-	48,634
4	<b>Crye-Leike Real Estate Services</b> Memphis, TN	1,641	12,731	3,310	1,750	-	19,432
5	<b>First Team Real Estate</b> Irvine, CA	-	11,284	-	-	4,999	16,283
6	<b>Allen Tate Companies</b> Charlotte, NC	1,438	5,847	3,266	3,025	-	13,576
7	<b>Shorewest Realtors</b> Brookfield, WI	884	7,988	3,470	132	-	12,474
8	<b>Real Estate One</b> Southfield, MI	1,683	8,487	-	-	-	10,170
9	<b>Berkshire Hathaway HomeServices Homesale Realty</b> Lancaster, PA	810	5,327	1,692	1,998	-	9,827
10	<b>Coldwell Banker Seacoast / Advantage</b> Raleigh, NC	-	6,229	3,032	-	-	9,261
11	<b>Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines</b> Rockford, MI	-	7,446	715	409	-	8,570
12	<b>Sibcy Cline Realtors</b> Cincinnati, OH	597	1,988	4,489	805	-	7,879
13	<b>Coldwell Banker Legacy</b> Albuquerque, NM	1,111	6,023	-	-	-	7,134
14	<b>Pinnacle Estate Properties, Inc.</b> Malibu, CA	-	5,419	-	-	1,669	7,088

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
15	<b>Baird &amp; Warner</b> Chicago, IL	1,952	4,910	-	-	-	6,862
16	<b>Realty Executives Tucson Elite</b> Tucson, AZ	-	2,500	1,020	300	2,500	6,320
17	<b>F.C. Tucker Company, Inc.</b> Indianapolis, IN	543	5,611	-	-	-	6,154
18	<b>Coldwell Banker Howard Perry and Walston Realty, Inc.</b> Raleigh, NC	597	3,568	1,085	201	-	5,451
19	<b>The Keyes Company/Illustrated Properties</b> Miami, FL	840	2,344	-	2,095	-	5,279
20	<b>NP Dodge Real Estate Sales, Inc.</b> Omaha, NE	-	4,137	603	250	-	4,990
21	<b>HUNT Real Estate ERA</b> Buffalo, NY	1,710	1,967	-	1,158	-	4,835
22	<b>Carolina One Real Estate Services</b> North Charleston, SC	738	1,485	1,613	847	-	4,683
23	<b>William Raveis Real Estate, Mortgage, and Insurance</b> Shelton, CT	2,211	441	-	1,641	-	4,293
24	<b>Better Homes and Gardens Real Estate Gary Greene</b> Houston, TX	776	1,610	-	1,658	-	4,044
25	<b>McColly Real Estate</b> Scherverville, IN	-	3,349	666	-	-	4,015
26	<b>Watson Realty Corp.</b> Jacksonville, FL	499	3,417	-	-	-	3,916
27	<b>Coldwell Banker Heritage</b> Dayton, OH	425	1,950	1,250	250	-	3,875
28	<b>Berkshire Hathaway HomeServices The Preferred Realty</b> Wexford, PA	1,163	2,638	-	-	-	3,801
29	<b>@properties</b> Chicago, IL	-	3,689	-	-	-	3,689
30	<b>Cutler Real Estate</b> Canton, OH	-	3,091	428	50	-	3,569
31	<b>Berkshire Hathaway HomeServices Select Properties</b> St. Louis, MO	-	3,168	-	-	-	3,168
32	<b>Better Homes and Gardens Real Estate Rand Realty</b> Nanuet, NY	718	1,828	-	604	-	3,150
33	<b>CENTURY 21 New Millennium</b> Alexandria, VA	516	2,609	-	-	-	3,125
34	<b>Lyon Real Estate</b> Sacramento, CA	367	-	2,543	183	-	3,093

RANK	COMPANY	MORTGAGE TRANS.	TITLE TRANS.	HOME WARRANTY TRANS.	PROPERTY CASUALTY TRANS.	ESCROW TRANS.	TOTAL CORE SERVICES TRANS.
35	<b>Better Homes and Gardens Real Estate The Masiello Group</b> Bedford, NH	503	1,781	399	382	-	3,065
36	<b>The Group, Inc. Real Estate</b> Fort Collins, CO	609	2,293	-	-	-	2,902
37	<b>Real Living Kee Realty</b> Clinton Township, MI	-	2,092	736	-	-	2,828
38	<b>Five Star Real Estate</b> Grand Rapids, MI	-	2,730	-	-	-	2,730
39	<b>Rose &amp; Womble Realty</b> Virginia Beach, VA	511	1,196	-	-	870	2,577
40	<b>Berkshire Hathaway HomeServices Towne Realty</b> Virginia Beach, VA	746	1,742	-	-	-	2,488
41	<b>RE/MAX of Reading</b> Wyomissing, PA	69	1,574	423	364	-	2,430
42	<b>Ruhl&amp;Ruhl Realtors</b> Davenport, IA	727	-	1,397	248	-	2,372
43	<b>Michael Saunders &amp; Company</b> Sarasota, FL	301	1,328	294	440	-	2,363
44	<b>Stark Company Realtors</b> Madison, WI	76	998	768	-	-	1,842
45	<b>Berkshire Hathaway HomeServices Florida Properties Group</b> Trinity, FL	-	1,750	-	-	-	1,750
46	<b>Chinowth &amp; Cohen Realtors</b> Tulsa, OK	-	1,730	-	-	-	1,730
47	<b>RE/MAX First</b> Clinton Township, MI	80	1,271	356	-	-	1,707
48	<b>Keller Williams Capital Properties</b> Washington, DC	-	1,474	-	-	-	1,474
49	<b>RE/MAX Select Realty</b> Cranberry, PA	-	1,409	-	-	-	1,409
50	<b>Latter &amp; Blum Companies ERA Powered</b> New Orleans, LA	427	215	200	503	-	1,345

# T H E REAL TRENDS F I V E H U N D R E D CORE SERVICES

As leading firms have diversified, so too, have we decided to follow this development by tracking the sales of mortgage, title insurance, home warranty policies and homeowners insurance policies, the products that are sold most frequently by leading residential real estate firms. We have produced rankings of the sales of primary services by units sold only. Please note that these figures have not been verified.

## REAL Trends 500 firms which close 500 units or more

COMPANY	# CLOSED MORTGAGE UNITS
HomeServices of America	28,473
NRT LLC	15,535
Hanna Holdings	9,697
William Raveis Real Estate, Mortgage, and Insurance	2,211
Baird & Warner	1,952
HUNT Real Estate ERA	1,710
Real Estate One	1,683
Crye-Leike Real Estate Services	1,641
Allen Tate Companies	1,438
Berkshire Hathaway HomeServices The Preferred Realty	1,163
Coldwell Banker Legacy	1,111
Shorewest Realtors	884
The Keyes Company/Illustrated Properties	840
Berkshire Hathaway HomeServices Homesale Realty	810
Better Homes and Gardens Real Estate Gary Greene	776

COMPANY	# CLOSED MORTGAGE UNITS
Berkshire Hathaway HomeServices Towne Realty	746
Carolina One Real Estate Services	738
Ruhl&Ruhl Realtors	727
Better Homes and Gardens Real Estate Rand Realty	718
PARKS	690
The Group, Inc. Real Estate	609
Sibcy Cline Realtors	597
Coldwell Banker Howard Perry and Walston Realty, Inc.	597
Select Group	575
F.C. Tucker Company, Inc.	543
CENTURY 21 New Millennium	516
Rose & Womble Realty	511
Better Homes and Gardens Real Estate The Masiello Group	503

# T H E REAL TRENDS F I V E H U N D R E D CORE SERVICES

Top Firms Ranked by Home Warranty Policies

REAL Trends 500 firms which close 500 units or more

COMPANY	# HOME WARRANTY POLICIES SOLD
HomeServices of America	48,836
NRT LLC	44,412
Hanna Holdings	15,168
Sibcy Cline Realtors	4,489
Shorewest Realtors	3,470
Crye-Leike Real Estate Services	3,310
Allen Tate Companies	3,266
Coldwell Banker Seacoast / Advantage	3,032
Lyon Real Estate	2,543
Berkshire Hathaway HomeServices Homesale Realty	1,692
Carolina One Real Estate Services	1,613
Ruhl&Ruhl Realtors	1,397
Coldwell Banker Heritage	1,250
Coldwell Banker Howard Perry and Walston Realty, Inc.	1,085
Realty Executives Tucson Elite	1,020

COMPANY	# HOME WARRANTY POLICIES SOLD
Stark Company Realtors	768
Real Living Kee Realty	736
Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines	715
F.C. Tucker Emge Realtors	709
McColly Real Estate	666
Coldwell Banker Harris McHaney & Faucette	619
NP Dodge Real Estate Sales, Inc.	603
RE/MAX Preferred Group	563
CENTURY 21 Arizona Foothills	520

# THE REALTRENDS FIVE HUNDRED CORE SERVICES

Top Firms Ranked by Homeowners Insurance Policies

REAL Trends 500 firms which close 500 units or more

COMPANY	# CLOSED HOMEOWNERS INSURANCE POLICIES	COMPANY	# CLOSED HOMEOWNERS INSURANCE POLICIES
HomeServices of America	17,136	William Raveis Real Estate, Mortgage, and Insurance	1,641
Hanna Holdings	13,342	HUNT Real Estate ERA	1,158
Allen Tate Companies	3,025	Carolina One Real Estate Services	847
NRT LLC	2,465	Sibcy Cline Realtors	805
The Keyes Company/Illustrated Properties	2,095	Better Homes and Gardens Real Estate Rand Realty	604
Berkshire Hathaway HomeServices Homesale Realty	1,998	Latter & Blum Companies ERA Powered	503
Crye-Leike Real Estate Services	1,750		
Better Homes and Gardens Real Estate Gary Greene	1,658		

# THE REAL TRENDS

## FIVE HUNDRED

### CORE SERVICES

Top Firms Ranked by Title Closings

REAL Trends 500 firms which close 500 units or more

COMPANY	# CLOSED TITLE UNITS
NRT LLC	175,723
HomeServices of America	115,388
Crye-Leike Real Estate Services	12,731
First Team Real Estate	11,284
Hanna Holdings	10,427
Real Estate One	8,487
Shorewest Realtors	7,988
Berkshire Hathaway HomeServices MI, Northern IN, Tomie Raines	7,446
Coldwell Banker Seacoast / Advantage	6,229
Coldwell Banker Legacy	6,023
Allen Tate Companies	5,847
F.C. Tucker Company, Inc.	5,611
Pinnacle Estate Properties, Inc.	5,419
Berkshire Hathaway HomeServices Homesale Realty	5,327
Baird & Warner	4,910

COMPANY	# CLOSED TITLE UNITS
NP Dodge Real Estate Sales, Inc.	4,137
@properties	3,689
Coldwell Banker Howard Perry and Walston Realty, Inc.	3,568
Watson Realty Corp.	3,417
McColly Real Estate	3,349
Berkshire Hathaway HomeServices Select Properties	3,168
Cutler Real Estate	3,091
Five Star Real Estate	2,730
Berkshire Hathaway HomeServices The Preferred Realty	2,638
CENTURY 21 New Millennium	2,609
Realty Executives Tucson Elite	2,500
The Keyes Company/Illustrated Properties	2,344
The Group, Inc. Real Estate	2,293
Real Living Kee Realty	2,092
Sibcy Cline Realtors	1,988
HUNT Real Estate ERA	1,967

COMPANY	# CLOSED TITLE UNITS
Coldwell Banker Heritage	1,950
Better Homes and Gardens Real Estate Rand Realty	1,828
Better Homes and Gardens Real Estate The Masiello Group	1,781
Berkshire Hathaway HomeServices Florida Properties Group	1,750
Berkshire Hathaway HomeServices Towne Realty	1,742
Chinowth & Cohen Realtors	1,730
Better Homes and Gardens Real Estate Gary Greene	1,610
RE/MAX of Reading	1,574
Carolina One Real Estate Services	1,485
Keller Williams Capital Properties	1,474
RE/MAX Select Realty	1,409
The Russell Realty Co	1,342
Michael Saunders & Company	1,328
RE/MAX First	1,271
Rose & Womble Realty	1,196

COMPANY	# CLOSED TITLE UNITS
Stark Company Realtors	998
8z Real Estate	998
The Signature Real Estate Companies	923
The AgentOwned Realty Co.	857
PalmerHouse Properties	816
The Danberry Co., Realtors	799
Berkshire Hathaway HomeServices New Jersey Properties	700
Douglas Elliman Real Estate	640





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