WEST + MAIN
homes

THE SELLING PROCESS

Meet with agent
Discuss...
1. Market Analysis
2. Process
3. Paperwork
4. Marketing Plan

Hire agent + sign paperwork

Prep your home

Bring in the Pros
Photographer
Measurements
Styling/Staging

Review list date + marketing plan with agent

Your home is for sale

Showings begin

Receive an offer

Your agent negotiates the offer

You're officially under contract!

Due diligence period begins
Buyer schedules inspections + appraisal

Repair negotiations

Due dilligence period ends

Sign closing paperwork

Leave your home clean + empty for the new buyers

Closing day!