

# NORTH SHORE LIVING



from AJS Real Estate

## FALL PREP



It may not seem like it with the weather we've had, but fall is in full swing. Get your house ready for Winter while the weather is still nice! Here are a dozen tasks to keep you busy this fall!

1. Fix cracks in your driveway and walkways
2. Clean out gutters
3. Turn off outdoor plumbing
4. Compost leaves and garden clean up
5. Plant bulbs for spring
6. Clean outdoor furniture for storage
7. Service your furnace and heating equipment
8. Sweep your chimney
9. Check insulation and weather stripping on exterior windows and doors.
10. Clean windows
11. Create or prepare a mudroom
12. Replace your smoke detector batteries

## THE FUNDRAISER



Dana-Farber  
Cancer Institute



The  
Jimmy Fund

Congrats to Matt for finishing the 2021 Boston Marathon and crushing his fundraising goal!

Thanks to everyone's generous support Matt raised over \$15K in support of Dana-Farber and the Jimmy Fund!

*The raffle for the mountain getaways took place the night before the race. Thanks to all who donated and congratulations to the winners!*

Knoll View Lake House - Dan Haley

Loon Mountain Condo - Sean Waters



I'm a proud member of Discover Marblehead. Learn more about our beautiful seaside town.



**AJS Real Estate**  
A Consultative Approach



**STUART ST JAMES**  
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## NORTH SHORE BUSINESS SPOTLIGHT



"Feed the Good Wolf." The Howling Wolf Taqueria Express in Marblehead is right on Pleasant St on the outskirts of Old Town. This is a great spot for lunch or a quick and easy pick up for

dinner. I stop in here for lunch pretty regularly since it's right down the street from my house. The food is always fresh and they've got a variety of options you'd expect from a taqueria. All the menu items come with fresh, SPICY salsa and queso and I love everything I've tried. I still haven't been to their full service bar and restaurant in Salem, but plan to head there very soon!



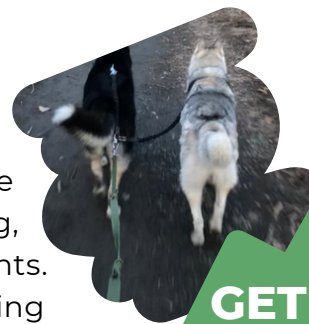
## GET OUTDOORS!

### Marblehead Rail Trail

The Marblehead Rail Trail literally runs across the street from my house. It's mostly used for biking, running and dog walking by Marblehead residents.

The trail also gets a ton of use by local kids ridding bikes and walking to and from school. What I like about the trail is that it's pretty well shaded and has a variety of off shoots to keep things interesting.

Running from Swampscott to Salem you have a variety of ponds to explore and it connects to Salem Harbor as well. Its a great spot for a run and at about 4.5 miles end to end, you can cover a good amount of distance going out and back. My favorite thing to do on the trail is have my huskies pull me around on my bike.



## MARKET UPDATE

This month, let's take a look at the Essex County real estate market presented by Realtor.com

Here are some highlights of what's going on in Essex County from September:

- Median List price - \$569.9K (\$303/sq foot)
- Median Sale price - \$580K
- Homes sold for 3.53% over asking
- Median days on market of 56 down from last month and year over year
- There are currently 1130 homes for sale in Essex county
- Click here to see the full details on Essex County from Realtor.com

