

TOP 3

CHALLENGES FOR FSBO's

FSBO's rely on home evaluation sites for home estimates but these can be off by

20%

A real estate agent knows comparable home sales in your area a how to deal with low bank appraisals, should the situation arise.



15%

Pricing the home correctly



12%

Paperwork-related tasks:



13%

Selling within the planned time length:



Unlike agents who have insurance to protect themselves, selling a home by yourself leaves your open to litigation