



PREPPING YOUR HOME TO SELL



Declutter

If you have a lot of junk in your home, it's time to either throw them out or put them in storage. Decluttering amplifies the space in your home. You do not want buyers walking through a messy home as it can delay the sale of your home.



Home Inspection

Most sellers do not do this beforehand, but I would recommend this so that you can ahead of any major defects that may present itself. Negotiation leverage.



Fresh Paint

If your children has drawn all over your walls, then it is time for fresh paint. Preferably white or a neutral color as it gives the appearance of a much bigger room.



Scented Candles

Lighting candles during showings and open houses will make your home feel cozy and welcome.



Depersonalize

Taking down personal photos and decor will help buyers envision themselves living in the house and not as if they're trespassing. While personal photos are meaning to you, they are a distraction for potential buyers.



Staging

Staged homes sell 88% faster and for 20% more than non-staged homes.



Club Appeal

The exterior of the property should be well maintained. Grass should be cut in the summer time and if you want to go the extra mile, potting beautiful plants goes a long way. Your curb appeal is your first impression