



# YOUR JOURNEY



## STEP 1

### Is now the right time?

- ✓ Why are you selling?
- ✓ Are you down or up sizing?
- ✓ Do you want to be near family?
- ✓ Retiring?
- ✓ Is this the right move for you and your family?



## STEP 3

### Prep your home to sell

- ✓ Home Inspection
- ✓ Do you want to address items?
- ✓ Maximize profits
- ✓ Curb appeal, fresh paint, etc.



## STEP 5

### Under contract

- ✓ Negotiate terms with buyers



## STEP 2

### Determine your next steps

- ✓ Is your next move to rent or buy?
- ✓ Do you need to sell your current
- ✓ home in order to purchase the next?
- ✓ Are you in a rush to sell?



## STEP 4

### Sell your home

- ✓ For sale by owner (FSBO)
- ✓ List with a Realtor



## STEP 6

### Closing

- ✓ Ensure home is vacant and clean
- ✓ You've scheduled movers