

MAKE AN OFFER

Ready, Set, Offer

LET'S MAKE IT OFFICIAL!

MAKING AN OFFER

When you find “the one,” we’ll write up an offer to purchase. Working with our legal counsel, we’ll have the contracts prepared for your transaction. We’ll review the details of a purchase contract with you ahead of time so you know what to expect. Once we’ve presented the offer to the seller and/or their representative, they can accept, reject or counter to initiate the negotiation process.



Can I change my mind after making an offer?

Yes, but there are deadlines and contingencies to be aware of (like inspection or financing)

What if someone else makes an offer too?

You may be in a multiple-offer situation, which may require tweaking of some of the offer pieces. We will guide you on how to respond, but the final call is always yours!

5 PIECES OF A COMPETITIVE HOME OFFER

STRONG PURCHASE PRICE

Offer a price that reflects market value- or higher in a competitive situation

FEWER CONTINGENCIES

Fewer contingencies- like waiving minor repairs or having to sell your home first, can make all the difference

APPRAISAL GUARANTEE

If the appraisal comes in under the agreed upon sales price, you agree to cover a certain amount of the gap in cash

FLEXIBLE POSSESSION OR OCCUPANCY

Let the seller choose their ideal move-out date- or offer post-closing occupancy if they need time

INSPECTIONS

Limiting, expediting or waiving inspections entirely (in certain situations) can put your offer ahead of the rest