## DOWNSIZING

OUT OF YOUR Arizona Home

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# REAL ESTATE

First of all, you want to make sure that you have everything prepared for your home sale. You don't want to have a deal fall through and leave you with two mortgages to take care of.

This is one of those transactions where an expert who has many years of downsizing experience can make or break this sale.

Here are some key topic points that we will discuss:

- Timeline of Your Move
- Finance Overview
- Retirement
- Relocation Options
- Base Tax Transfer Options
- Downsizing the "Stuff"
- Rent-Back Options





## NEXT HOME

If you have already worked out the details of selling your home, you likely have a new home lined up. However, the following steps on this downsizing checklist rely on having a good handle on the details of your new home. There are lots of reasons why people choose to downsize, and just as many types of homes and areas that they move on to.

Here are some key topic points that we will discuss:

- Area / Price Point
- City or Suburb
- Stairs or No Stairs
- Buy or Rent
- Size of Your Home
- How's the Market?
- New Home or Need Remodeling?

Counter DOWNSIZE

It is always difficult to let go of things when downsizing a home. However, when downsizing, it is almost always necessary to donate, throw away, or put items up for sale.

Here are some key topic points that we will discuss:

- Figure out your Must-Haves
- Appliances
- Long-distance Moves
- The 4-Pile System
- Moving Day

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#### CONTACT ME TODAY TO FIND OUT HOW CAN I **HELP YOU FIND YOUR DREAM HOME!**

You won't find an agent who works as hard as I do to help you buy or sell your home!! I regularly sell my listings with record neighborhood highs and in record time...it's a goal of mine with every listing. I use every tool I can get my hands on to make sure you have potential buyers dying to see your home.

It's important to have an agent who makes your showings a priority so you don't miss those high demand listings. Let's work together!

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