

Single Family Monthly Sales Volume

July 2025



Area Name	July 2025			June 2025			July 2024		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	7	\$12,434,000	\$1,600,000	4	\$4,066,000	\$860,500	8	\$13,404,999	\$1,387,500
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	2	\$11,600,000	\$5,800,000	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	5	\$5,373,468	\$1,003,468	6	\$6,600,000	\$1,065,000	8	\$9,096,768	\$1,125,000
Kapalua	1	\$7,800,000	\$7,800,000	0	--	--	1	\$6,875,000	\$6,875,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	1	\$393,751	\$393,751	0	--	--
Kihei	11	\$16,963,750	\$1,499,750	9	\$44,717,500	\$1,850,000	6	\$9,398,000	\$1,602,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$3,925,000	\$1,280,000	8	\$12,251,802	\$1,675,000	6	\$7,938,700	\$1,425,000
Lahaina	1	\$1,305,000	\$1,305,000	1	\$1,950,000	\$1,950,000	1	\$4,272,880	\$4,272,880
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$2,495,000	\$1,247,500	10	\$14,777,500	\$1,500,000	5	\$10,559,999	\$1,160,000
Maui Meadows	0	--	--	1	\$3,650,000	\$3,650,000	0	--	--
Nahiku	0	--	--	0	--	--	1	\$749,000	\$749,000
Napili/Kahana/Honokowai	2	\$4,170,000	\$2,085,000	4	\$24,075,000	\$3,012,500	3	\$4,895,000	\$1,595,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$5,006,000	\$1,250,000	1	\$1,099,000	\$1,099,000	2	\$2,200,000	\$1,100,000
Spreckelsville/Paia/Kuau	4	\$12,080,000	\$2,440,000	2	\$2,625,000	\$1,312,500	0	--	--
Wailea/Makena	2	\$5,525,000	\$2,762,500	1	\$3,200,000	\$3,200,000	0	--	--
Wailuku	16	\$17,169,739	\$994,444	14	\$15,147,897	\$1,052,500	9	\$10,858,776	\$1,220,000
Lanai	1	\$3,750,000	\$3,750,000	0	--	--	2	\$1,325,000	\$662,500
Molokai	2	\$1,020,600	\$510,300	4	\$2,450,000	\$560,000	5	\$2,749,000	\$385,000
All MLS	60	\$99,017,557	\$1,315,000	68	\$148,603,450	\$1,315,000	57	\$84,323,122	\$1,200,000

Condominium Monthly Sales Volume

July 2025



Area Name	July 2025			June 2025			July 2024		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$2,675,000	\$2,675,000	5	\$7,095,000	\$925,000	6	\$9,731,000	\$1,575,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$549,000	\$189,000	1	\$129,000	\$129,000	3	\$1,210,000	\$310,000
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	21	\$15,691,499	\$630,000	20	\$15,797,000	\$617,500	30	\$29,222,000	\$770,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	5	\$4,850,000	\$890,000	1	\$425,000	\$425,000	0	--	--
Maalaea	1	\$399,900	\$399,900	3	\$2,029,000	\$429,000	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	9	\$5,644,000	\$575,000	9	\$5,985,750	\$670,000	9	\$7,311,300	\$695,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	1	\$11,500,000	\$11,500,000	0	--	--
Wailea/Makena	6	\$13,365,000	\$1,995,000	7	\$25,825,804	\$2,475,000	12	\$57,849,350	\$3,040,750
Wailuku	6	\$4,738,000	\$826,000	8	\$4,736,000	\$535,000	6	\$3,845,000	\$605,000
Lanai	0	--	--	0	--	--	1	\$310,000	\$310,000
Molokai	1	\$365,000	\$365,000	3	\$655,000	\$225,000	0	--	--
All MLS	53	\$48,277,399	\$675,000	58	\$74,177,554	\$685,000	67	\$109,478,650	\$799,000

Land Monthly Sales Volume

July 2025



Area Name	July 2025			June 2025			July 2024		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	1	\$790,000	\$790,000
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	1	\$1,349,000	\$1,349,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	1	\$465,000	\$465,000	2	\$1,775,000	\$887,500
Lahaina	0	--	--	2	\$975,000	\$487,500	3	\$2,925,000	\$800,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	1	\$780,000	\$780,000
Maui Meadows	0	--	--	1	\$725,000	\$725,000	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	0	--	--	0	--	--	0	--	--
Wailuku	0	--	--	1	\$450,000	\$450,000	0	--	--
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	0	--	--	2	\$520,000	\$260,000
All MLS	0	--	--	6	\$3,964,000	\$520,000	9	\$6,790,000	\$780,000

Single Family Sales – Year to Date

July 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-25 YTD Sales	Jul-24 YTD Sales	Unit Change	Percent Change	Jul-25 YTD Average	Jul-24 YTD Average	Dollar Change	Percent Change	Jul-25 YTD Median	Jul-24 YTD Median	Dollar Change	Percent Change	Jul-25 YTD Volume	Jul-24 YTD Volume	Dollar Change	Percent Change
Haiku	38	42	-4	-9.5%	\$1,547,261	\$1,789,714	-\$242,454	-13.5%	\$1,548,500	\$1,487,500	+\$61,000	+4.1%	\$58,795,900	\$75,167,999	-\$16,372,099	-21.8%
Hana	8	5	+3	+60.0%	\$1,566,938	\$1,057,600	+\$509,338	+48.2%	\$1,248,750	\$1,125,000	+\$123,750	+11.0%	\$12,535,500	\$5,288,000	+\$7,247,500	+137.1%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	11	8	+3	+37.5%	\$4,690,455	\$2,973,125	+\$1,717,330	+57.8%	\$4,500,000	\$2,725,000	+\$1,775,000	+65.1%	\$51,595,000	\$23,785,000	+\$27,810,000	+116.9%
Kahakuloa	1	1	0	0.0%	\$1,100,000	\$1,415,000	-\$315,000	-22.3%	\$1,100,000	\$1,415,000	-\$315,000	-22.3%	\$1,100,000	\$1,415,000	-\$315,000	-22.3%
Kahului	46	45	+1	+2.2%	\$1,084,445	\$1,172,875	-\$88,430	-7.5%	\$1,094,000	\$1,150,000	-\$56,000	-4.9%	\$49,884,468	\$52,779,388	-\$2,894,920	-5.5%
Kapalua	6	4	+2	+50.0%	\$6,596,667	\$5,072,000	+\$1,524,667	+30.1%	\$7,002,500	\$5,131,500	+\$1,871,000	+36.5%	\$39,580,000	\$20,288,000	+\$19,292,000	+95.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	1	0	+1	--	\$393,751	--	--	--	\$393,751	--	--	--	\$393,751	\$0	+\$393,751	--
Kihei	58	67	-9	-13.4%	\$2,355,426	\$1,501,965	+\$853,461	+56.8%	\$1,450,000	\$1,350,000	+\$100,000	+7.4%	\$136,614,730	\$100,631,650	+\$35,983,080	+35.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	27	28	-1	-3.6%	\$1,621,956	\$1,598,321	+\$23,635	+1.5%	\$1,600,000	\$1,532,500	+\$67,500	+4.4%	\$43,792,802	\$44,752,975	-\$960,173	-2.1%
Lahaina	7	15	-8	-53.3%	\$2,821,857	\$2,655,709	+\$166,148	+6.3%	\$2,860,000	\$2,672,500	+\$187,500	+7.0%	\$19,753,000	\$39,835,630	-\$20,082,630	-50.4%
Maalaea	0	1	-1	-100.0%	--	\$2,933,006	--	--	--	\$2,933,006	--	--	\$0	\$2,933,006	-\$2,933,006	-100.0%
Makawao/Olinda/Haliimaile	43	52	-9	-17.3%	\$1,432,188	\$1,530,863	-\$98,675	-6.4%	\$1,385,000	\$1,212,000	+\$173,000	+14.3%	\$61,584,100	\$79,604,874	-\$18,020,774	-22.6%
Maui Meadows	12	7	+5	+71.4%	\$2,218,333	\$2,576,429	-\$358,096	-13.9%	\$2,248,944	\$2,760,000	-\$511,056	-18.5%	\$26,619,996	\$18,035,000	+\$8,584,996	+47.6%
Nahiku	0	1	-1	-100.0%	--	\$749,000	--	--	--	\$749,000	--	--	\$0	\$749,000	-\$749,000	-100.0%
Napili/Kahana/Honokowai	15	20	-5	-25.0%	\$2,824,000	\$1,473,611	+\$1,350,389	+91.6%	\$1,750,000	\$1,586,500	+\$163,500	+10.3%	\$42,360,000	\$29,472,216	+\$12,887,784	+43.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	15	12	+3	+25.0%	\$1,194,667	\$1,427,731	-\$233,065	-16.3%	\$1,099,000	\$1,150,000	-\$51,000	-4.4%	\$17,920,000	\$17,132,775	+\$787,225	+4.6%
Spreckelsville/Paia/Kuau	11	10	+1	+10.0%	\$2,921,818	\$3,350,700	-\$428,882	-12.8%	\$1,410,000	\$2,487,500	-\$1,077,500	-43.3%	\$32,140,000	\$33,507,000	-\$1,367,000	-4.1%
Wailea/Makena	9	19	-10	-52.6%	\$6,276,111	\$7,380,673	-\$1,104,562	-15.0%	\$3,775,000	\$5,000,000	-\$1,225,000	-24.5%	\$56,485,000	\$140,232,781	-\$83,747,781	-59.7%
Wailuku	82	94	-12	-12.8%	\$1,181,427	\$1,205,084	-\$23,658	-2.0%	\$1,210,000	\$1,255,000	-\$45,000	-3.6%	\$96,876,978	\$113,277,932	-\$16,400,954	-14.5%
Lanai	4	8	-4	-50.0%	\$1,363,750	\$691,250	+\$672,500	+97.3%	\$675,000	\$662,500	+\$12,500	+1.9%	\$5,455,000	\$5,530,000	-\$75,000	-1.4%
Molokai	16	27	-11	-40.7%	\$543,725	\$571,869	-\$28,144	-4.9%	\$540,000	\$462,000	+\$78,000	+16.9%	\$8,699,600	\$15,440,450	-\$6,740,850	-43.7%
All MLS	410	466	-56	-12.0%	\$1,858,990	\$1,759,353	+\$99,636	+5.7%	\$1,300,050	\$1,300,000	+\$50	+0.0%	\$762,185,825	\$819,858,676	-\$57,672,851	-7.0%

Total Condominium Sales – Year to Date

July 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-25 YTD Sales	Jul-24 YTD Sales	Unit Change	Percent Change	Jul-25 YTD Average	Jul-24 YTD Average	Dollar Change	Percent Change	Jul-25 YTD Median	Jul-24 YTD Median	Dollar Change	Percent Change	Jul-25 YTD Volume	Jul-24 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$1,875,000	--	--	--	\$1,875,000	--	--	--	\$1,875,000	\$0	+\$1,875,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	40	57	-17	-29.8%	\$1,704,738	\$1,618,509	+\$86,229	+5.3%	\$1,212,500	\$1,535,000	-\$322,500	-21.0%	\$68,189,500	\$92,255,000	-\$24,065,500	-26.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	6	19	-13	-68.4%	\$189,500	\$290,184	-\$100,684	-34.7%	\$189,500	\$251,000	-\$61,500	-24.5%	\$1,137,000	\$5,513,500	-\$4,376,500	-79.4%
Kapalua	14	15	-1	-6.7%	\$2,717,800	\$3,350,800	-\$633,000	-18.9%	\$1,635,000	\$2,350,000	-\$715,000	-30.4%	\$38,049,205	\$50,262,000	-\$12,212,795	-24.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	147	200	-53	-26.5%	\$812,372	\$961,669	-\$149,297	-15.5%	\$670,000	\$799,000	-\$129,000	-16.1%	\$119,418,669	\$192,333,733	-\$72,915,064	-37.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	16	1	+15	+1,500.0%	\$757,813	\$95,000	+\$662,813	+697.7%	\$620,000	\$95,000	+\$525,000	+552.6%	\$12,125,000	\$95,000	+\$12,030,000	#####
Maalaea	13	14	-1	-7.1%	\$638,069	\$848,786	-\$210,716	-24.8%	\$599,000	\$862,000	-\$263,000	-30.5%	\$8,294,900	\$11,883,000	-\$3,588,100	-30.2%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	65	100	-35	-35.0%	\$676,856	\$729,281	-\$52,424	-7.2%	\$630,000	\$672,500	-\$42,500	-6.3%	\$43,995,650	\$72,928,050	-\$28,932,400	-39.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	5	-4	-80.0%	\$782,000	\$995,600	-\$213,600	-21.5%	\$782,000	\$1,009,000	-\$227,000	-22.5%	\$782,000	\$4,978,000	-\$4,196,000	-84.3%
Spreckelsville/Paia/Kuau	2	1	+1	+100.0%	\$6,087,500	\$838,500	+\$5,249,000	+626.0%	\$6,087,500	\$838,500	+\$5,249,000	+626.0%	\$12,175,000	\$838,500	+\$11,336,500	+1,352.0%
Wailea/Makena	51	98	-47	-48.0%	\$3,059,300	\$3,684,856	-\$625,556	-17.0%	\$2,500,000	\$2,710,775	-\$210,775	-7.8%	\$156,024,304	\$361,115,896	-\$205,091,592	-56.8%
Wailuku	38	40	-2	-5.0%	\$695,625	\$605,575	+\$90,050	+14.9%	\$612,500	\$605,000	+\$7,500	+1.2%	\$26,433,760	\$24,223,000	+\$2,210,760	+9.1%
Lanai	1	4	-3	-75.0%	\$188,000	\$1,910,000	-\$1,722,000	-90.2%	\$188,000	\$2,137,500	-\$1,949,500	-91.2%	\$188,000	\$7,640,000	-\$7,452,000	-97.5%
Molokai	13	9	+4	+44.4%	\$247,921	\$313,278	-\$65,357	-20.9%	\$225,000	\$275,000	-\$50,000	-18.2%	\$3,222,975	\$2,819,500	+\$403,475	+14.3%
All MLS	408	563	-155	-27.5%	\$1,205,664	\$1,468,713	-\$263,048	-17.9%	\$728,500	\$895,000	-\$166,500	-18.6%	\$491,910,963	\$826,885,179	-\$334,974,216	-40.5%

Fee Simple Condominium Sales – Year to Date

July 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-25 YTD Sales	Jul-24 YTD Sales	Unit Change	Percent Change	Jul-25 YTD Average	Jul-24 YTD Average	Dollar Change	Percent Change	Jul-25 YTD Median	Jul-24 YTD Median	Dollar Change	Percent Change	Jul-25 YTD Volume	Jul-24 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$1,875,000	--	--	--	\$1,875,000	--	--	--	\$1,875,000	\$0	+\$1,875,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	38	53	-15	-28.3%	\$1,766,697	\$1,693,415	+\$73,282	+4.3%	\$1,275,000	\$1,550,000	-\$275,000	-17.7%	\$67,134,500	\$89,751,000	-\$22,616,500	-25.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	6	19	-13	-68.4%	\$189,500	\$290,184	-\$100,684	-34.7%	\$189,500	\$251,000	-\$61,500	-24.5%	\$1,137,000	\$5,513,500	-\$4,376,500	-79.4%
Kapalua	14	15	-1	-6.7%	\$2,717,800	\$3,350,800	-\$633,000	-18.9%	\$1,635,000	\$2,350,000	-\$715,000	-30.4%	\$38,049,205	\$50,262,000	-\$12,212,795	-24.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	145	193	-48	-24.9%	\$814,663	\$977,864	-\$163,201	-16.7%	\$670,000	\$800,000	-\$130,000	-16.3%	\$118,126,169	\$188,727,733	-\$70,601,564	-37.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	16	1	+15	+1,500.0%	\$757,813	\$95,000	+\$662,813	+697.7%	\$620,000	\$95,000	+\$525,000	+552.6%	\$12,125,000	\$95,000	+\$12,030,000	#####
Maalaea	7	9	-2	-22.2%	\$798,429	\$986,667	-\$188,238	-19.1%	\$700,000	\$1,000,000	-\$300,000	-30.0%	\$5,589,000	\$8,880,000	-\$3,291,000	-37.1%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	61	85	-24	-28.2%	\$670,322	\$760,009	-\$89,687	-11.8%	\$630,000	\$695,000	-\$65,000	-9.4%	\$40,889,650	\$64,600,800	-\$23,711,150	-36.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	5	-4	-80.0%	\$782,000	\$995,600	-\$213,600	-21.5%	\$782,000	\$1,009,000	-\$227,000	-22.5%	\$782,000	\$4,978,000	-\$4,196,000	-84.3%
Spreckelsville/Paia/Kuau	2	1	+1	+100.0%	\$6,087,500	\$838,500	+\$5,249,000	+626.0%	\$6,087,500	\$838,500	+\$5,249,000	+626.0%	\$12,175,000	\$838,500	+\$11,336,500	+1,352.0%
Wailea/Makena	51	98	-47	-48.0%	\$3,059,300	\$3,684,856	-\$625,556	-17.0%	\$2,500,000	\$2,710,775	-\$210,775	-7.8%	\$156,024,304	\$361,115,896	-\$205,091,592	-56.8%
Wailuku	38	40	-2	-5.0%	\$695,625	\$605,575	+\$90,050	+14.9%	\$612,500	\$605,000	+\$7,500	+1.2%	\$26,433,760	\$24,223,000	+\$2,210,760	+9.1%
Lanai	1	4	-3	-75.0%	\$188,000	\$1,910,000	-\$1,722,000	-90.2%	\$188,000	\$2,137,500	-\$1,949,500	-91.2%	\$188,000	\$7,640,000	-\$7,452,000	-97.5%
Molokai	12	8	+4	+50.0%	\$260,748	\$334,938	-\$74,190	-22.2%	\$227,500	\$275,000	-\$47,500	-17.3%	\$3,128,975	\$2,679,500	+\$449,475	+16.8%
All MLS	393	531	-138	-26.0%	\$1,230,681	\$1,524,115	-\$293,434	-19.3%	\$746,900	\$926,000	-\$179,100	-19.3%	\$483,657,563	\$809,304,929	-\$325,647,366	-40.2%

Leasehold Condominium Sales – Year to Date

July 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-25 YTD Sales	Jul-24 YTD Sales	Unit Change	Percent Change	Jul-25 YTD Average	Jul-24 YTD Average	Dollar Change	Percent Change	Jul-25 YTD Median	Jul-24 YTD Median	Dollar Change	Percent Change	Jul-25 YTD Volume	Jul-24 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	2	4	-2	-50.0%	\$527,500	\$626,000	-\$98,500	-15.7%	\$527,500	\$632,000	-\$104,500	-16.5%	\$1,055,000	\$2,504,000	-\$1,449,000	-57.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	2	7	-5	-71.4%	\$646,250	\$515,143	+\$131,107	+25.5%	\$646,250	\$475,000	+\$171,250	+36.1%	\$1,292,500	\$3,606,000	-\$2,313,500	-64.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	6	5	+1	+20.0%	\$450,983	\$600,600	-\$149,617	-24.9%	\$427,000	\$599,000	-\$172,000	-28.7%	\$2,705,900	\$3,003,000	-\$297,100	-9.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	4	15	-11	-73.3%	\$776,500	\$555,150	+\$221,350	+39.9%	\$325,500	\$370,000	-\$44,500	-12.0%	\$3,106,000	\$8,327,250	-\$5,221,250	-62.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	1	0	0.0%	\$94,000	\$140,000	-\$46,000	-32.9%	\$94,000	\$140,000	-\$46,000	-32.9%	\$94,000	\$140,000	-\$46,000	-32.9%
All MLS	15	32	-17	-53.1%	\$550,227	\$549,383	+\$844	+0.2%	\$429,000	\$485,000	-\$56,000	-11.5%	\$8,253,400	\$17,580,250	-\$9,326,850	-53.1%

Land Sales – Year to Date

July 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jul-25 YTD Sales	Jul-24 YTD Sales	Unit Change	Percent Change	Jul-25 YTD Average	Jul-24 YTD Average	Dollar Change	Percent Change	Jul-25 YTD Median	Jul-24 YTD Median	Dollar Change	Percent Change	Jul-25 YTD Volume	Jul-24 YTD Volume	Dollar Change	Percent Change
Haiku	6	14	-8	-57.1%	\$1,692,000	\$788,250	+\$903,750	+114.7%	\$2,200,000	\$782,500	+\$1,417,500	+181.2%	\$9,459,000	\$11,035,500	-\$1,576,500	-14.3%
Hana	1	4	-3	-75.0%	\$1,800,000	\$968,750	+\$831,250	+85.8%	\$1,800,000	\$705,000	+\$1,095,000	+155.3%	\$1,800,000	\$3,875,000	-\$2,075,000	-53.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	4	0	0.0%	\$3,706,250	\$901,250	+\$2,805,000	+311.2%	\$1,400,000	\$907,500	+\$492,500	+54.3%	\$14,825,000	\$3,605,000	+\$11,220,000	+311.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	4	3	+1	+33.3%	\$1,384,125	\$1,342,500	+\$41,625	+3.1%	\$1,362,000	\$1,342,500	+\$19,500	+1.5%	\$5,536,500	\$4,110,000	+\$1,426,500	+34.7%
Kaupo	0	1	-1	-100.0%	--	\$630,000	--	--	--	\$630,000	--	--	\$0	\$630,000	-\$630,000	-100.0%
Keanae	0	1	-1	-100.0%	--	\$665,000	--	--	--	\$665,000	--	--	\$0	\$665,000	-\$665,000	-100.0%
Kihei	1	2	-1	-50.0%	\$860,000	\$2,472,500	-\$1,612,500	-65.2%	\$860,000	\$2,472,500	-\$1,612,500	-65.2%	\$860,000	\$4,945,000	-\$4,085,000	-82.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	6	14	-8	-57.1%	\$591,667	\$887,643	-\$295,976	-33.3%	\$555,000	\$762,500	-\$207,500	-27.2%	\$3,550,000	\$12,427,000	-\$8,877,000	-71.4%
Lahaina	14	22	-8	-36.4%	\$945,286	\$850,046	+\$95,240	+11.2%	\$674,500	\$812,500	-\$138,000	-17.0%	\$13,234,000	\$18,701,001	-\$5,467,001	-29.2%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	6	2	+4	+200.0%	\$1,363,333	\$1,165,000	+\$198,333	+17.0%	\$1,432,500	\$1,165,000	+\$267,500	+23.0%	\$8,180,000	\$2,330,000	+\$5,850,000	+251.1%
Maui Meadows	2	0	+2	--	\$887,500	--	--	--	\$887,500	--	--	--	\$1,775,000	\$0	+\$1,775,000	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	1	1	0	0.0%	\$20,000	\$4,200,000	-\$4,180,000	-99.5%	\$20,000	\$4,200,000	-\$4,180,000	-99.5%	\$20,000	\$4,200,000	-\$4,180,000	-99.5%
Olowalu	1	0	+1	--	\$465,000	--	--	--	\$465,000	--	--	--	\$465,000	\$0	+\$465,000	--
Pukalani	2	3	-1	-33.3%	\$470,750	\$518,000	-\$47,250	-9.1%	\$470,750	\$495,000	-\$24,250	-4.9%	\$941,500	\$1,554,000	-\$612,500	-39.4%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$2,350,000	--	--	--	\$2,350,000	--	--	\$0	\$2,350,000	-\$2,350,000	-100.0%
Wailea/Makena	9	34	-25	-73.5%	\$4,467,306	\$5,225,735	-\$758,430	-14.5%	\$4,250,000	\$5,062,500	-\$812,500	-16.0%	\$40,205,750	\$177,675,000	-\$137,469,250	-77.4%
Wailuku	7	6	+1	+16.7%	\$586,143	\$694,167	-\$108,024	-15.6%	\$598,000	\$537,000	+\$61,000	+11.4%	\$4,103,000	\$4,165,000	-\$62,000	-1.5%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	6	7	-1	-14.3%	\$417,333	\$214,857	+\$202,476	+94.2%	\$214,500	\$100,000	+\$114,500	+114.5%	\$2,504,000	\$1,504,000	+\$1,000,000	+66.5%
All MLS	70	119	-49	-41.2%	\$1,542,895	\$2,138,530	-\$595,635	-27.9%	\$850,000	\$980,000	-\$130,000	-13.3%	\$107,458,750	\$253,771,501	-\$146,312,751	-57.7%