

Single Family Monthly Sales Volume

August 2025



Area Name	August 2025			July 2025			August 2024		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$6,150,000	\$1,497,500	7	\$12,434,000	\$1,600,000	7	\$12,153,000	\$1,825,000
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$6,675,000	\$6,675,000	0	--	--	1	\$3,600,000	\$3,600,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	8	\$9,005,000	\$1,185,500	5	\$5,373,468	\$1,003,468	8	\$9,785,000	\$1,215,000
Kapalua	2	\$11,225,000	\$5,612,500	1	\$7,800,000	\$7,800,000	1	\$17,000,000	\$17,000,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	1	\$499,000	\$499,000
Kihei	8	\$10,695,000	\$1,097,500	11	\$16,963,750	\$1,499,750	8	\$18,095,108	\$1,542,554
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	6	\$9,700,858	\$1,650,000	4	\$5,725,000	\$1,477,500	2	\$3,005,000	\$1,502,500
Lahaina	2	\$1,300,000	\$650,000	1	\$1,305,000	\$1,305,000	1	\$3,300,000	\$3,300,000
Maalaea	1	\$2,500,000	\$2,500,000	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	9	\$10,142,000	\$1,102,000	2	\$2,495,000	\$1,247,500	11	\$14,669,000	\$1,285,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	5	\$24,980,000	\$2,150,000	2	\$4,170,000	\$2,085,000	4	\$6,620,000	\$1,557,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$1,330,000	\$1,330,000	3	\$5,006,000	\$1,250,000	4	\$4,986,500	\$1,337,000
Spreckelsville/Paia/Kuau	0	--	--	4	\$12,080,000	\$2,440,000	0	--	--
Wailea/Makena	2	\$6,645,000	\$3,322,500	1	\$3,775,000	\$3,775,000	1	\$4,075,000	\$4,075,000
Wailuku	9	\$10,295,073	\$995,000	16	\$17,169,739	\$994,444	13	\$15,597,580	\$1,100,000
Lanai	0	--	--	1	\$3,750,000	\$3,750,000	1	\$750,000	\$750,000
Molokai	2	\$784,000	\$392,000	2	\$1,020,600	\$510,300	1	\$2,200,000	\$2,200,000
All MLS	60	\$111,426,931	\$1,277,000	60	\$99,067,557	\$1,315,000	64	\$116,335,188	\$1,325,000

Condominium Monthly Sales Volume

August 2025



Area Name	August 2025			July 2025			August 2024		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	6	\$7,230,000	\$1,075,000	1	\$2,675,000	\$2,675,000	7	\$14,310,839	\$975,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$778,000	\$199,000	3	\$549,000	\$189,000	3	\$625,000	\$220,000
Kapalua	1	\$1,300,000	\$1,300,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	17	\$14,773,800	\$710,000	21	\$15,691,499	\$630,000	20	\$16,801,400	\$722,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	2	\$1,475,000	\$737,500	5	\$4,850,000	\$890,000	0	--	--
Maalaea	1	\$650,000	\$650,000	1	\$399,900	\$399,900	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	11	\$7,516,000	\$565,000	9	\$5,644,000	\$575,000	8	\$9,524,999	\$1,057,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	5	\$26,835,000	\$4,800,000	6	\$13,365,000	\$1,995,000	23	\$89,343,250	\$2,650,000
Wailuku	8	\$4,270,750	\$527,875	6	\$4,738,000	\$826,000	3	\$2,090,000	\$730,000
Lanai	0	--	--	0	--	--	1	\$4,500,000	\$4,500,000
Molokai	3	\$389,000	\$110,000	1	\$365,000	\$365,000	2	\$575,000	\$287,500
All MLS	57	\$65,217,550	\$650,000	53	\$48,277,399	\$675,000	67	\$137,770,488	\$1,000,000

Land Monthly Sales Volume

August 2025



Area Name	August 2025			July 2025			August 2024		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	1	\$280,000	\$280,000	1	\$350,000	\$350,000	4	\$2,705,000	\$675,000
Hana	0	--	--	1	\$775,000	\$775,000	3	\$2,250,000	\$750,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	1	\$3,100,000	\$3,100,000	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	1	\$378,500	\$378,500	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	1	\$512,500	\$512,500	3	\$2,335,000	\$925,000
Lahaina	1	\$560,000	\$560,000	5	\$2,865,000	\$600,000	1	\$1,700,000	\$1,700,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	1	\$550,000	\$550,000	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	1	\$976,000	\$976,000
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$7,000,000	\$7,000,000	0	--	--	2	\$2,295,000	\$1,147,500
Wailuku	0	--	--	1	\$649,000	\$649,000	1	\$520,000	\$520,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$60,000	\$60,000	0	--	--	3	\$532,500	\$127,500
All MLS	7	\$11,928,500	\$550,000	9	\$5,151,500	\$600,000	18	\$13,313,500	\$725,000

Single Family Sales – Year to Date

August 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-25 YTD Sales	Aug-24 YTD Sales	Unit Change	Percent Change	Aug-25 YTD Average	Aug-24 YTD Average	Dollar Change	Percent Change	Aug-25 YTD Median	Aug-24 YTD Median	Dollar Change	Percent Change	Aug-25 YTD Volume	Aug-24 YTD Volume	Dollar Change	Percent Change
Haiku	42	49	-7	-14.3%	\$1,546,331	\$1,782,061	-\$235,730	-13.2%	\$1,548,500	\$1,500,000	+\$48,500	+3.2%	\$64,945,900	\$87,320,999	-\$22,375,099	-25.6%
Hana	8	5	+3	+60.0%	\$1,566,938	\$1,057,600	+\$509,338	+48.2%	\$1,248,750	\$1,125,000	+\$123,750	+11.0%	\$12,535,500	\$5,288,000	+\$7,247,500	+137.1%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	12	9	+3	+33.3%	\$4,855,833	\$3,042,778	+\$1,813,056	+59.6%	\$4,600,000	\$2,750,000	+\$1,850,000	+67.3%	\$58,270,000	\$27,385,000	+\$30,885,000	+112.8%
Kahakuloa	1	1	0	0.0%	\$1,100,000	\$1,415,000	-\$315,000	-22.3%	\$1,100,000	\$1,415,000	-\$315,000	-22.3%	\$1,100,000	\$1,415,000	-\$315,000	-22.3%
Kahului	54	53	+1	+1.9%	\$1,090,546	\$1,180,460	-\$89,914	-7.6%	\$1,099,000	\$1,195,600	-\$96,600	-8.1%	\$58,889,468	\$62,564,388	-\$3,674,920	-5.9%
Kapalua	8	5	+3	+60.0%	\$6,350,625	\$7,457,600	-\$1,106,975	-14.8%	\$6,915,000	\$5,513,000	+\$1,402,000	+25.4%	\$50,805,000	\$37,288,000	+\$13,517,000	+36.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	1	1	0	0.0%	\$393,751	\$499,000	-\$105,249	-21.1%	\$393,751	\$499,000	-\$105,249	-21.1%	\$393,751	\$499,000	-\$105,249	-21.1%
Kihei	65	75	-10	-13.3%	\$2,237,457	\$1,583,023	+\$654,434	+41.3%	\$1,400,000	\$1,350,000	+\$50,000	+3.7%	\$145,434,730	\$118,726,758	+\$26,707,972	+22.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	34	30	+4	+13.3%	\$1,626,284	\$1,591,933	+\$34,352	+2.2%	\$1,645,000	\$1,532,500	+\$112,500	+7.3%	\$55,293,660	\$47,757,975	+\$7,535,685	+15.8%
Lahaina	9	16	-7	-43.8%	\$2,339,222	\$2,695,977	-\$356,755	-13.2%	\$2,700,000	\$2,833,750	-\$133,750	-4.7%	\$21,053,000	\$43,135,630	-\$22,082,630	-51.2%
Maalaea	1	1	0	0.0%	\$2,500,000	\$2,933,006	-\$433,006	-14.8%	\$2,500,000	\$2,933,006	-\$433,006	-14.8%	\$2,500,000	\$2,933,006	-\$433,006	-14.8%
Makawao/Olinda/Haliimaile	52	63	-11	-17.5%	\$1,379,348	\$1,496,411	-\$117,063	-7.8%	\$1,312,550	\$1,224,000	+\$88,550	+7.2%	\$71,726,100	\$94,273,874	-\$22,547,774	-23.9%
Maui Meadows	12	7	+5	+71.4%	\$2,218,333	\$2,576,429	-\$358,096	-13.9%	\$2,248,944	\$2,760,000	-\$511,056	-18.5%	\$26,619,996	\$18,035,000	+\$8,584,996	+47.6%
Nahiku	0	1	-1	-100.0%	--	\$749,000	--	--	--	\$749,000	--	--	\$0	\$749,000	-\$749,000	-100.0%
Napili/Kahana/Honokowai	20	24	-4	-16.7%	\$3,367,000	\$1,503,842	+\$1,863,158	+123.9%	\$1,777,500	\$1,586,500	+\$191,000	+12.0%	\$67,340,000	\$36,092,216	+\$31,247,784	+86.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	16	16	0	0.0%	\$1,203,125	\$1,382,455	-\$179,330	-13.0%	\$1,119,500	\$1,262,500	-\$143,000	-11.3%	\$19,250,000	\$22,119,275	-\$2,869,275	-13.0%
Spreckelsville/Paia/Kuau	11	10	+1	+10.0%	\$2,921,818	\$3,350,700	-\$428,882	-12.8%	\$1,410,000	\$2,487,500	-\$1,077,500	-43.3%	\$32,140,000	\$33,507,000	-\$1,367,000	-4.1%
Wailea/Makena	10	20	-10	-50.0%	\$6,138,000	\$7,215,389	-\$1,077,389	-14.9%	\$3,812,500	\$4,850,000	-\$1,037,500	-21.4%	\$61,380,000	\$144,307,781	-\$82,927,781	-57.5%
Wailuku	91	107	-16	-15.0%	\$1,177,715	\$1,204,444	-\$26,729	-2.2%	\$1,200,000	\$1,250,000	-\$50,000	-4.0%	\$107,172,051	\$128,875,512	-\$21,703,461	-16.8%
Lanai	4	9	-5	-55.6%	\$1,363,750	\$697,778	+\$665,972	+95.4%	\$675,000	\$675,000	\$0	0.0%	\$5,455,000	\$6,280,000	-\$825,000	-13.1%
Molokai	18	28	-10	-35.7%	\$526,867	\$630,016	-\$103,149	-16.4%	\$525,000	\$486,000	+\$39,000	+8.0%	\$9,483,600	\$17,640,450	-\$8,156,850	-46.2%
All MLS	469	530	-61	-11.5%	\$1,858,823	\$1,766,404	+\$92,419	+5.2%	\$1,300,000	\$1,300,000	\$0	0.0%	\$871,787,756	\$936,193,864	-\$64,406,108	-6.9%

Total Condominium Sales – Year to Date

August 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-25 YTD Sales	Aug-24 YTD Sales	Unit Change	Percent Change	Aug-25 YTD Average	Aug-24 YTD Average	Dollar Change	Percent Change	Aug-25 YTD Median	Aug-24 YTD Median	Dollar Change	Percent Change	Aug-25 YTD Volume	Aug-24 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$1,875,000	--	--	--	\$1,875,000	--	--	--	\$1,875,000	\$0	+\$1,875,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	46	64	-18	-28.1%	\$1,639,554	\$1,665,091	-\$25,537	-1.5%	\$1,212,500	\$1,517,500	-\$305,000	-20.1%	\$75,419,500	\$106,565,839	-\$31,146,339	-29.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	9	22	-13	-59.1%	\$212,778	\$279,023	-\$66,245	-23.7%	\$190,000	\$250,000	-\$60,000	-24.0%	\$1,915,000	\$6,138,500	-\$4,223,500	-68.8%
Kapalua	15	15	0	0.0%	\$2,623,280	\$3,350,800	-\$727,520	-21.7%	\$1,630,000	\$2,350,000	-\$720,000	-30.6%	\$39,349,205	\$50,262,000	-\$10,912,795	-21.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	164	220	-56	-25.5%	\$818,247	\$950,614	-\$132,367	-13.9%	\$675,000	\$782,500	-\$107,500	-13.7%	\$134,192,469	\$209,135,133	-\$74,942,664	-35.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	18	1	+17	+1,700.0%	\$755,556	\$95,000	+\$660,556	+695.3%	\$620,000	\$95,000	+\$525,000	+552.6%	\$13,600,000	\$95,000	+\$13,505,000	+14,215.8%
Maalaea	14	14	0	0.0%	\$638,921	\$848,786	-\$209,864	-24.7%	\$624,500	\$862,000	-\$237,500	-27.6%	\$8,944,900	\$11,883,000	-\$2,938,100	-24.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	76	108	-32	-29.6%	\$677,785	\$763,454	-\$85,669	-11.2%	\$617,750	\$690,000	-\$72,250	-10.5%	\$51,511,650	\$82,453,049	-\$30,941,399	-37.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	5	-4	-80.0%	\$782,000	\$995,600	-\$213,600	-21.5%	\$782,000	\$1,009,000	-\$227,000	-22.5%	\$782,000	\$4,978,000	-\$4,196,000	-84.3%
Spreckelsville/Paia/Kuau	2	1	+1	+100.0%	\$6,087,500	\$838,500	+\$5,249,000	+626.0%	\$6,087,500	\$838,500	+\$5,249,000	+626.0%	\$12,175,000	\$838,500	+\$11,336,500	+1,352.0%
Wailea/Makena	56	121	-65	-53.7%	\$3,265,345	\$3,722,803	-\$457,458	-12.3%	\$2,525,000	\$2,690,000	-\$165,000	-6.1%	\$182,859,304	\$450,459,146	-\$267,599,842	-59.4%
Wailuku	46	43	+3	+7.0%	\$667,489	\$611,930	+\$55,559	+9.1%	\$587,500	\$605,000	-\$17,500	-2.9%	\$30,704,510	\$26,313,000	+\$4,391,510	+16.7%
Lanai	1	5	-4	-80.0%	\$188,000	\$2,428,000	-\$2,240,000	-92.3%	\$188,000	\$2,400,000	-\$2,212,000	-92.2%	\$188,000	\$12,140,000	-\$11,952,000	-98.5%
Molokai	16	11	+5	+45.5%	\$225,748	\$308,591	-\$82,842	-26.8%	\$222,488	\$275,000	-\$52,513	-19.1%	\$3,611,975	\$3,394,500	+\$217,475	+6.4%
All MLS	465	630	-165	-26.2%	\$1,198,126	\$1,531,199	-\$333,074	-21.8%	\$710,000	\$900,000	-\$190,000	-21.1%	\$557,128,513	\$964,655,667	-\$407,527,154	-42.2%

Fee Simple Condominium Sales – Year to Date

August 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-25 YTD Sales	Aug-24 YTD Sales	Unit Change	Percent Change	Aug-25 YTD Average	Aug-24 YTD Average	Dollar Change	Percent Change	Aug-25 YTD Median	Aug-24 YTD Median	Dollar Change	Percent Change	Aug-25 YTD Volume	Aug-24 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	1	0	+1	--	\$1,875,000	--	--	--	\$1,875,000	--	--	--	\$1,875,000	\$0	+\$1,875,000	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	42	60	-18	-30.0%	\$1,744,869	\$1,734,364	+\$10,505	+0.6%	\$1,275,000	\$1,550,000	-\$275,000	-17.7%	\$73,284,500	\$104,061,839	-\$30,777,339	-29.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	9	22	-13	-59.1%	\$212,778	\$279,023	-\$66,245	-23.7%	\$190,000	\$250,000	-\$60,000	-24.0%	\$1,915,000	\$6,138,500	-\$4,223,500	-68.8%
Kapalua	15	15	0	0.0%	\$2,623,280	\$3,350,800	-\$727,520	-21.7%	\$1,630,000	\$2,350,000	-\$720,000	-30.6%	\$39,349,205	\$50,262,000	-\$10,912,795	-21.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	161	213	-52	-24.4%	\$817,391	\$964,926	-\$147,534	-15.3%	\$675,000	\$790,000	-\$115,000	-14.6%	\$131,599,969	\$205,529,133	-\$73,929,164	-36.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	18	1	+17	+1,700.0%	\$755,556	\$95,000	+\$660,556	+695.3%	\$620,000	\$95,000	+\$525,000	+552.6%	\$13,600,000	\$95,000	+\$13,505,000	+14,215.8%
Maalaea	8	9	-1	-11.1%	\$779,875	\$986,667	-\$206,792	-21.0%	\$682,500	\$1,000,000	-\$317,500	-31.8%	\$6,239,000	\$8,880,000	-\$2,641,000	-29.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	71	92	-21	-22.8%	\$679,094	\$785,607	-\$106,513	-13.6%	\$630,000	\$702,500	-\$72,500	-10.3%	\$48,215,650	\$72,275,799	-\$24,060,149	-33.3%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	5	-4	-80.0%	\$782,000	\$995,600	-\$213,600	-21.5%	\$782,000	\$1,009,000	-\$227,000	-22.5%	\$782,000	\$4,978,000	-\$4,196,000	-84.3%
Spreckelsville/Paia/Kuau	2	1	+1	+100.0%	\$6,087,500	\$838,500	+\$5,249,000	+626.0%	\$6,087,500	\$838,500	+\$5,249,000	+626.0%	\$12,175,000	\$838,500	+\$11,336,500	+1,352.0%
Wailea/Makena	56	121	-65	-53.7%	\$3,265,345	\$3,722,803	-\$457,458	-12.3%	\$2,525,000	\$2,690,000	-\$165,000	-6.1%	\$182,859,304	\$450,459,146	-\$267,599,842	-59.4%
Wailuku	46	43	+3	+7.0%	\$667,489	\$611,930	+\$55,559	+9.1%	\$587,500	\$605,000	-\$17,500	-2.9%	\$30,704,510	\$26,313,000	+\$4,391,510	+16.7%
Lanai	1	5	-4	-80.0%	\$188,000	\$2,428,000	-\$2,240,000	-92.3%	\$188,000	\$2,400,000	-\$2,212,000	-92.2%	\$188,000	\$12,140,000	-\$11,952,000	-98.5%
Molokai	14	10	+4	+40.0%	\$243,427	\$325,450	-\$82,023	-25.2%	\$227,500	\$275,000	-\$47,500	-17.3%	\$3,407,975	\$3,254,500	+\$153,475	+4.7%
All MLS	445	597	-152	-25.5%	\$1,227,405	\$1,583,292	-\$355,887	-22.5%	\$736,000	\$950,000	-\$214,000	-22.5%	\$546,195,113	\$945,225,417	-\$399,030,304	-42.2%

Leasehold Condominium Sales – Year to Date

August 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-25 YTD Sales	Aug-24 YTD Sales	Unit Change	Percent Change	Aug-25 YTD Average	Aug-24 YTD Average	Dollar Change	Percent Change	Aug-25 YTD Median	Aug-24 YTD Median	Dollar Change	Percent Change	Aug-25 YTD Volume	Aug-24 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	4	0	0.0%	\$533,750	\$626,000	-\$92,250	-14.7%	\$527,500	\$632,000	-\$104,500	-16.5%	\$2,135,000	\$2,504,000	-\$369,000	-14.7%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	7	-4	-57.1%	\$864,167	\$515,143	+\$349,024	+67.8%	\$1,067,500	\$475,000	+\$592,500	+124.7%	\$2,592,500	\$3,606,000	-\$1,013,500	-28.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	6	5	+1	+20.0%	\$450,983	\$600,600	-\$149,617	-24.9%	\$427,000	\$599,000	-\$172,000	-28.7%	\$2,705,900	\$3,003,000	-\$297,100	-9.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	5	16	-11	-68.8%	\$659,200	\$636,078	+\$23,122	+3.6%	\$211,000	\$410,000	-\$199,000	-48.5%	\$3,296,000	\$10,177,250	-\$6,881,250	-67.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	1	+1	+100.0%	\$102,000	\$140,000	-\$38,000	-27.1%	\$102,000	\$140,000	-\$38,000	-27.1%	\$204,000	\$140,000	+\$64,000	+45.7%
All MLS	20	33	-13	-39.4%	\$546,670	\$588,795	-\$42,125	-7.2%	\$434,500	\$495,000	-\$60,500	-12.2%	\$10,933,400	\$19,430,250	-\$8,496,850	-43.7%

Land Sales – Year to Date

August 2025 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-25 YTD Sales	Aug-24 YTD Sales	Unit Change	Percent Change	Aug-25 YTD Average	Aug-24 YTD Average	Dollar Change	Percent Change	Aug-25 YTD Median	Aug-24 YTD Median	Dollar Change	Percent Change	Aug-25 YTD Volume	Aug-24 YTD Volume	Dollar Change	Percent Change
Haiku	10	18	-8	-44.4%	\$1,278,333	\$763,361	+\$514,972	+67.5%	\$815,000	\$782,500	+\$32,500	+4.2%	\$12,504,000	\$13,740,500	-\$1,236,500	-9.0%
Hana	2	7	-5	-71.4%	\$1,287,500	\$875,000	+\$412,500	+47.1%	\$1,287,500	\$750,000	+\$537,500	+71.7%	\$2,575,000	\$6,125,000	-\$3,550,000	-58.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	4	0	0.0%	\$3,706,250	\$901,250	+\$2,805,000	+311.2%	\$1,400,000	\$907,500	+\$492,500	+54.3%	\$14,825,000	\$3,605,000	+\$11,220,000	+311.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	5	3	+2	+66.7%	\$1,727,300	\$1,342,500	+\$384,800	+28.7%	\$1,375,000	\$1,342,500	+\$32,500	+2.4%	\$8,636,500	\$4,110,000	+\$4,526,500	+110.1%
Kaupo	0	1	-1	-100.0%	--	\$630,000	--	--	--	\$630,000	--	--	\$0	\$630,000	-\$630,000	-100.0%
Keanae	0	1	-1	-100.0%	--	\$665,000	--	--	--	\$665,000	--	--	\$0	\$665,000	-\$665,000	-100.0%
Kihei	2	2	0	0.0%	\$619,250	\$2,472,500	-\$1,853,250	-75.0%	\$619,250	\$2,472,500	-\$1,853,250	-75.0%	\$1,238,500	\$4,945,000	-\$3,706,500	-75.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	7	17	-10	-58.8%	\$580,357	\$868,353	-\$287,996	-33.2%	\$512,500	\$775,000	-\$262,500	-33.9%	\$4,062,500	\$14,762,000	-\$10,699,500	-72.5%
Lahaina	26	23	+3	+13.0%	\$779,077	\$887,000	-\$107,923	-12.2%	\$600,000	\$825,000	-\$225,000	-27.3%	\$20,256,000	\$20,401,001	-\$145,001	-0.7%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	6	2	+4	+200.0%	\$1,363,333	\$1,165,000	+\$198,333	+17.0%	\$1,432,500	\$1,165,000	+\$267,500	+23.0%	\$8,180,000	\$2,330,000	+\$5,850,000	+251.1%
Maui Meadows	2	0	+2	--	\$887,500	--	--	--	\$887,500	--	--	--	\$1,775,000	\$0	+\$1,775,000	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	2	1	+1	+100.0%	\$285,000	\$4,200,000	-\$3,915,000	-93.2%	\$285,000	\$4,200,000	-\$3,915,000	-93.2%	\$570,000	\$4,200,000	-\$3,630,000	-86.4%
Olowalu	1	1	0	0.0%	\$465,000	\$976,000	-\$511,000	-52.4%	\$465,000	\$976,000	-\$511,000	-52.4%	\$465,000	\$976,000	-\$511,000	-52.4%
Pukalani	2	3	-1	-33.3%	\$470,750	\$518,000	-\$47,250	-9.1%	\$470,750	\$495,000	-\$24,250	-4.9%	\$941,500	\$1,554,000	-\$612,500	-39.4%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$2,350,000	--	--	--	\$2,350,000	--	--	\$0	\$2,350,000	-\$2,350,000	-100.0%
Wailea/Makena	10	36	-26	-72.2%	\$4,720,575	\$4,999,167	-\$278,592	-5.6%	\$4,950,000	\$5,000,000	-\$50,000	-1.0%	\$47,205,750	\$179,970,000	-\$132,764,250	-73.8%
Wailuku	8	7	+1	+14.3%	\$594,000	\$669,286	-\$75,286	-11.2%	\$609,000	\$520,000	+\$89,000	+17.1%	\$4,752,000	\$4,685,000	+\$67,000	+1.4%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	8	10	-2	-20.0%	\$343,000	\$203,650	+\$139,350	+68.4%	\$157,000	\$118,750	+\$38,250	+32.2%	\$2,744,000	\$2,036,500	+\$707,500	+34.7%
All MLS	95	137	-42	-30.7%	\$1,380,125	\$1,953,382	-\$573,257	-29.3%	\$680,000	\$912,501	-\$232,501	-25.5%	\$130,730,750	\$267,085,001	-\$136,354,251	-51.1%