

SELLER

Questionnaire

SELLER INFORMATION

Name: Marital Status: Single Married
 Property Address:
 Mobile: Home Phone:
 Work Phone: Email:
 Co-Owner's Name:
 Mobile: Email:
 Address:
 Ideal Move-Out Date:

AVAILABILITY

Preferred contact type: Email Call Text
 Preferred contact time: Morning Afternoon Evening Anytime
 Showings Availability Monday Tuesday Wednesday Thursday Friday Saturday Sunday
 Open House Availability Monday Tuesday Wednesday Thursday Friday Saturday Sunday

PROPERTY INFORMATION

Property Type: Residential Commercial Land
 Single-family Multi-family Apartment /condo
 Type of Home: Townhouse Co-op Villa
 Mobile Home Other

House Type: Primary Vacation home Investment property
 Condition: Good Fair Poor

What is motivating your home search? Relocation Upsizing Downsizing Relocation Investment

Bedroom: # Bathroom: # Garage Spaces: #
 Living space: # Lot size: Stories:

Are any of the following rooms renovated or less than 10 years old?
 Kitchen Master bath Half bath Guest bath Roof
 Age of home: Age of roof:



SELLER

Questionnaire

FINANCIAL INFORMATION

Is property part of a condominium or subject to a homeowners association (HOA)?

- Yes No \$ _____
 Monthly Quarterly Semi-annual Annual

HOA Name: _____ Phone: _____

Is this property a rental? Yes No

If the property tenant is occupied, what is the amount owed monthly? \$ _____

What do you think your house is worth? \$ _____

How much are you asking for your house? \$ _____

- How did you determine the value? Appraisal Realtor
 Tax Assessment Comparable

HOUSE DETAILS

How long have you lived In your home? _____

How long has the house been on the market? _____

What are the best features of your home? _____

Why are you selling? _____

If you stayed for five more years, what maintenance or improvements would be needed?

How much do you estimate the repairs / maintenance to cost? _____

When and why did you purchase this home? _____

What do you like most About your neighborhood? _____

What are your motives to sell? _____

Anything else you'd like to share _____



HOME FEATURES

Checklist

Address:

Associations: HOA Mud Other

New Builder:

Resale Year built:

Bedrooms # Basement #

Garage Space # Stories #

Ownership Type: Freehold
 Condominium

Basement: Yes No

Home type

- Single-family
- Multi-family
- Tiny home
- Townhome
- Victorian
- Cape Cod
- Colonial
- Contemporary
- Cottage
- Craftsman
- Greek-revival
- Farmhouse
- French country
- Mediterranean
- Other

Siding

- Brick
- Wood
- Metal
- Fiber cement
- Insulated
- Vinyl
- Stucco
- Stone
- Glass
- Concrete

Foundation

- Slab
- Pier+Beam
- Other

Flooring

- Carpeting
- Marble
- Wood
- Concrete
- Bamboo
- Stone
- Tile
- Laminate
- Cork
- Vinyl
- Other

Roof

- Wood
- Stone
- Tile
- Shingles
- Metal
- Composition
- Other

Fencing

- Wood
- Iron
- Chain link
- Steel / aluminum
- Vinyl

Floorplan

- Yes
- No

Exterior

- Pool
- Patio
- Deck
- Backyard
- Outdoor kitchen
- Hot tub
- Waterfall
- Pergola
- Fire pit
- Sprinklers
- Curb
- Carport

View

- Greenbelt
- City
- Coast
- Hills
- Waterfront
- Suburban
- Golf Course
- None

Sewer

- City
- Septic
- MUD
- Other

Dryer connections

- Electric
- Gas

Location

- School
- Shopping
- Hospital
- Transportation
- Police department
- Fire department
- Gated community
- Dead-end street

Community amenities

- Greenspace
- Pool
- Lake
- Coast
- Tennis courts
- Golf course
- Hike / bike trail
- Community center
- Park / playground
- Senior centers
- Historic districts

Water

- City
- Well
- MUD
- Other

Type of rooms

- Loft
- Den
- Basement
- Home office area
- Home theater
- Media room
- Family room
- Gym
- Library
- Butler's pantry
- Sunroom
- Guest quarters
- Wine storage

Appliances

- Cooktop
- Range
- Vent hood
- Dishwasher
- Microwave
- Disposal
- Free-standing
- Gas
- Electric

Security system

- Owned
- Leased
- None



HOME FEATURES

Checklist

Countertops

- Granite
- Marble
- Ceramic
- Stone
- Wood
- Laminate
- Manufactured
- Synthetic
- Quartz

Kitchen

- Wood
- Laminate
- Carpet
- Tile
- Vinyl
- Island
- Pantry
- Breakfast Bar
- Molding
- Built-ins
- Light fixtures
- Warming drawer
- Gourmet kitchen
- Wine refrigerator

Dining room

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Open
- Molding
- Other

Breakfast room

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Open
- Other

Family room

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins

Living room

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins

Utility room

- Sink
- Inside
- Outside
- Drying rack
- Built-ins
- Buildings
- Freezer space

Game room

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Open
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Other

Bathroom

- Shower
- Bathtub
- Separate shower
- Rainshower head
- Tile surfaces
- Wood surfaces
- Storage space
- Updated fixtures

Windows

- Single pane
- Double pane
- Skylights

Master suite

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Walk in closet
- Up
- Down

Bedroom #1

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Walk in closet
- Up
- Down

HVAC

- Central heating
- Air conditioning
- Propane
- Gravity
- Floor
- Wall

Bedroom #2

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Walk in closet
- Up
- Down

Bedroom #3

- Wood
- Laminate
- Vinyl
- Tile
- Carpet
- Molding
- Fireplace
- Ceiling fan
- Vaulted ceiling
- Built-ins
- Walk in closet
- Up
- Down

Doors

- Single
- Double
- Front
- Side
- Openers
- Rear



WHAT YOU LOVE

Home & Neighbourhood

What You Love About Your Home & Neighborhood

(Helps us tell your home's story to future buyers)

Buyers don't just purchase a property — they connect emotionally to a lifestyle. Your insights help us highlight the features and experiences that make your home special.

Please answer as much or as little as you'd like.

What do you love most about living in your home?

(Example: natural light, layout, privacy, views, entertaining spaces, cozy rooms, etc.)

Favorite Room or Space

Which area do you enjoy the most and why?

Daily Living Experience

What makes everyday life here enjoyable or convenient?

- Morning light or sunrise views
- Quiet atmosphere
- Walkability
- Easy commute
- Outdoor living spaces
- Entertaining friends/family
- Other: _____

Please describe:

CONTINUE.....

Home & Neighbourhood

Outdoor Spaces

What do you love about the yard, patio, balcony, or surrounding nature?

Neighborhood Lifestyle

What makes this neighborhood special to you?

- Friendly neighbors
- Parks & trails nearby
- Restaurants & cafés
- Schools
- Shopping convenience
- Community events
- Privacy & tranquility
- Views or natural surroundings
- Other: _____

Please describe:

Favorite Nearby Spots

Are there local places you regularly enjoy? (parks, coffee shops, restaurants, trails, gyms, etc.)

Memories & Special Moments (Optional)

Are there meaningful memories or experiences in this home you'd like buyers to know about?

If you could describe living here in three words, what would they be?

- 1.
- 2.
- 3.

Anything else future owners should know?

THE ESSENCE *of your Home*

Private Seller Concierge Questionnaire

Exceptional homes offer more than beautiful spaces — they create a feeling, a rhythm of living, and a unique sense of place. Your perspective allows us to present your home with the depth and refinement it deserves. Please share whatever comes naturally.

The Experience of Living Here

What initially drew you to this home, and what has made it truly special over time?

Signature Spaces

Which spaces best capture the lifestyle this home offers?

(For example: entertaining areas, quiet retreats, outdoor living, view moments, or architectural details.)

Moments & Atmosphere

Describe your favorite moments in the home.

(Morning routines, evenings, gatherings, seasonal experiences, light throughout the day, etc.)

Setting & Surroundings

How would you describe the feeling of the property's setting and environment?

THE ESSENCE *of your Home*

The Neighborhood Lifestyle

What makes this location desirable or unique from a resident's perspective?

Entertaining & Living Well

How have you enjoyed hosting, relaxing, or spending time with family and friends here?

Defining Characteristics

If this home were described in a luxury publication, what qualities should be highlighted?

A Note to Future Owners (Optional)

Is there anything you would want the next owner to appreciate or experience as you have?

Three Words That Capture the Home

- 1.
- 2.
- 3.