Local Market Update – June 2021 A Research Tool Provided by ITSO.

Innisfil

City

Single Family	June			Year to Date			
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change	
New Listings	74	86	+ 16.2%	427	548	+ 28.3%	
Sales	61	60	- 1.6%	261	389	+ 49.0%	
Days on Market Until Sale	40	18	- 55.0%	42	14	- 66.7%	
Median Sales Price*	\$550,000	\$876,600	+ 59.4%	\$548,000	\$810,000	+ 47.8%	
Average Sales Price*	\$562,693	\$937,715	+ 66.6%	\$551,781	\$856,860	+ 55.3%	
Percent of List Price Received*	98.8%	104.0%	+ 5.3%	97.7%	105.6%	+ 8.1%	
Inventory of Homes for Sale	101	63	- 37.6%				
Months Supply of Inventory	2.3	1.0	- 56.5%				

Townhouse/Condo		June			Year to Date	
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	6	7	+ 16.7%	46	52	+ 13.0%
Sales	3	4	+ 33.3%	18	40	+ 122.2%
Days on Market Until Sale	20	28	+ 40.0%	21	16	- 23.8%
Median Sales Price*	\$510,000	\$685,000	+ 34.3%	\$439,500	\$662,500	+ 50.7%
Average Sales Price*	\$508,333	\$721,250	+ 41.9%	\$450,806	\$665,905	+ 47.7%
Percent of List Price Received*	98.6%	102.2%	+ 3.7%	99.4%	104.3%	+ 4.9%
Inventory of Homes for Sale	14	6	- 57.1%			
Months Supply of Inventory	4.3	1.1	- 74.4%			—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Single-Family

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.