## Local Market Update – June 2021 A Research Tool Provided by ITSO.

## **Oro-Medonte**

County

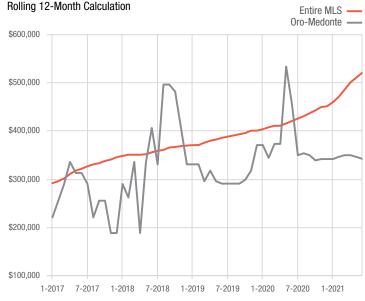
| Single Family                   | June      |             |          | Year to Date |             |          |  |
|---------------------------------|-----------|-------------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2020      | 2021        | % Change | Thru 6-2020  | Thru 6-2021 | % Change |  |
| New Listings                    | 116       | 64          | - 44.8%  | 503          | 322         | - 36.0%  |  |
| Sales                           | 80        | 38          | - 52.5%  | 250          | 224         | - 10.4%  |  |
| Days on Market Until Sale       | 45        | 10          | - 77.8%  | 44           | 13          | - 70.5%  |  |
| Median Sales Price*             | \$720,800 | \$1,032,500 | + 43.2%  | \$667,500    | \$917,750   | + 37.5%  |  |
| Average Sales Price*            | \$811,217 | \$1,060,490 | + 30.7%  | \$735,052    | \$1,002,718 | + 36.4%  |  |
| Percent of List Price Received* | 98.1%     | 105.6%      | + 7.6%   | 97.4%        | 107.3%      | + 10.2%  |  |
| Inventory of Homes for Sale     | 147       | 56          | - 61.9%  |              |             |          |  |
| Months Supply of Inventory      | 3.6       | 1.2         | - 66.7%  |              | _           |          |  |

| Townhouse/Condo                 | June      |           |          | Year to Date |             |          |  |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2020      | 2021      | % Change | Thru 6-2020  | Thru 6-2021 | % Change |  |
| New Listings                    | 4         | 3         | - 25.0%  | 28           | 21          | - 25.0%  |  |
| Sales                           | 2         | 4         | + 100.0% | 8            | 13          | + 62.5%  |  |
| Days on Market Until Sale       | 218       | 45        | - 79.4%  | 102          | 35          | - 65.7%  |  |
| Median Sales Price*             | \$291,000 | \$333,750 | + 14.7%  | \$449,000    | \$375,000   | - 16.5%  |  |
| Average Sales Price*            | \$291,000 | \$433,625 | + 49.0%  | \$445,375    | \$404,108   | - 9.3%   |  |
| Percent of List Price Received* | 99.0%     | 98.9%     | - 0.1%   | 98.5%        | 100.0%      | + 1.5%   |  |
| Inventory of Homes for Sale     | 12        | 5         | - 58.3%  |              |             |          |  |
| Months Supply of Inventory      | 4.5       | 1.6       | - 64.4%  |              | -           |          |  |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Median Sales Price - Single-Family **Rolling 12-Month Calculation** Entire MLS -Oro-Medonte -----\$900,000 \$800,000 \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 1-2017 7-2017 1-2018 7-2018 1-2019 7-2019 1-2020 7-2020 1-2021

## Median Sales Price - Townhouse/Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.