

Local Market Update – September 2021

A Research Tool Provided by ITSO.



Oro-Medonte

County

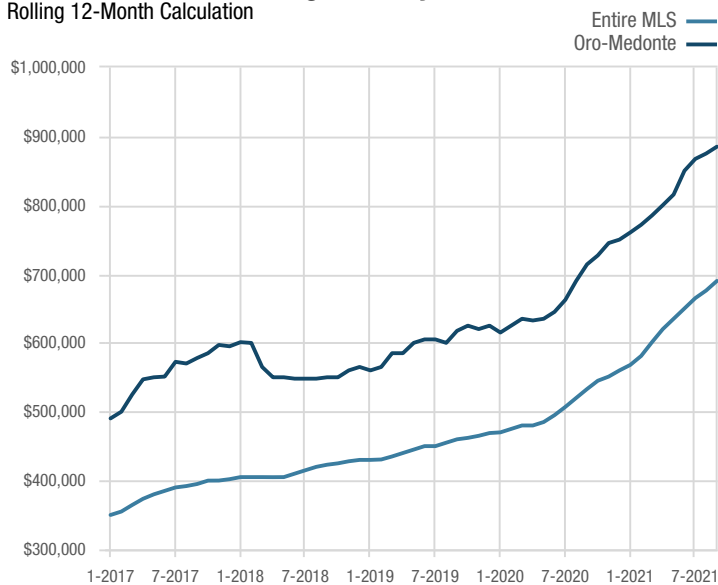
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	61	35	- 42.6%	718	455	- 36.6%
Sales	69	31	- 55.1%	464	320	- 31.0%
Days on Market Until Sale	37	15	- 59.5%	40	14	- 65.0%
Median Sales Price*	\$830,000	\$873,000	+ 5.2%	\$720,000	\$907,853	+ 26.1%
Average Sales Price*	\$940,249	\$1,024,326	+ 8.9%	\$798,108	\$1,012,593	+ 26.9%
Percent of List Price Received*	99.6%	104.0%	+ 4.4%	98.2%	106.2%	+ 8.1%
Inventory of Homes for Sale	63	34	- 46.0%	—	—	—
Months Supply of Inventory	1.3	0.9	- 30.8%	—	—	—

Townhouse/Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	4	2	- 50.0%	42	26	- 38.1%
Sales	2	3	+ 50.0%	23	20	- 13.0%
Days on Market Until Sale	67	50	- 25.4%	58	39	- 32.8%
Median Sales Price*	\$265,450	\$340,000	+ 28.1%	\$327,500	\$370,000	+ 13.0%
Average Sales Price*	\$265,450	\$457,333	+ 72.3%	\$388,191	\$434,570	+ 11.9%
Percent of List Price Received*	92.9%	96.6%	+ 4.0%	97.8%	99.2%	+ 1.4%
Inventory of Homes for Sale	5	1	- 80.0%	—	—	—
Months Supply of Inventory	1.5	0.4	- 73.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

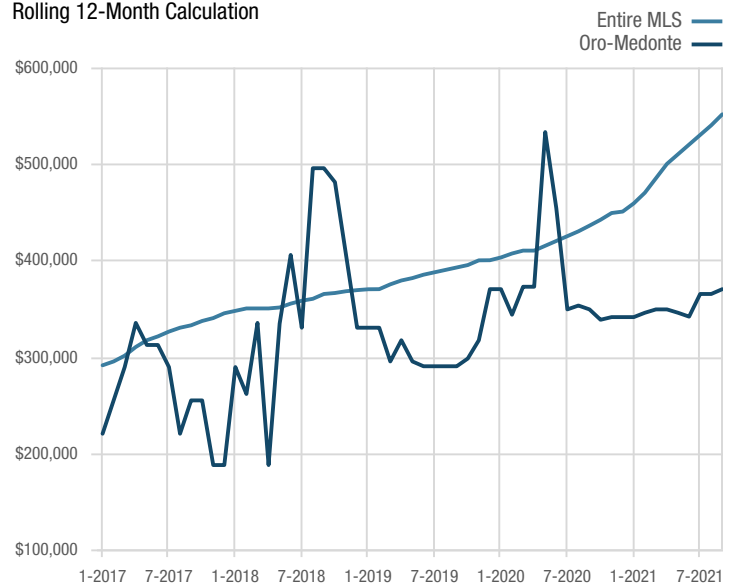
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.