

Local Market Update – September 2021

A Research Tool Provided by ITSO.



Innisfil

City

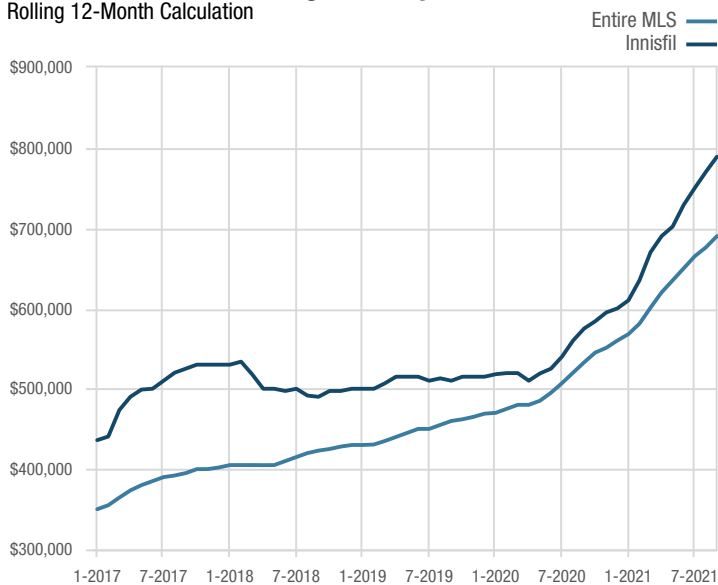
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	72	64	- 11.1%	670	730	+ 9.0%
Sales	57	39	- 31.6%	484	535	+ 10.5%
Days on Market Until Sale	18	14	- 22.2%	37	15	- 59.5%
Median Sales Price*	\$646,000	\$901,000	+ 39.5%	\$585,000	\$822,500	+ 40.6%
Average Sales Price*	\$622,064	\$921,744	+ 48.2%	\$590,403	\$863,998	+ 46.3%
Percent of List Price Received*	101.0%	104.8%	+ 3.8%	98.7%	104.7%	+ 6.1%
Inventory of Homes for Sale	64	50	- 21.9%	—	—	—
Months Supply of Inventory	1.2	0.9	- 25.0%	—	—	—

Townhouse/Condo	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	8	5	- 37.5%	69	66	- 4.3%
Sales	5	5	0.0%	36	54	+ 50.0%
Days on Market Until Sale	26	7	- 73.1%	23	14	- 39.1%
Median Sales Price*	\$520,000	\$725,000	+ 39.4%	\$497,500	\$672,000	+ 35.1%
Average Sales Price*	\$471,600	\$726,600	+ 54.1%	\$511,843	\$700,069	+ 36.8%
Percent of List Price Received*	102.8%	106.7%	+ 3.8%	100.2%	104.9%	+ 4.7%
Inventory of Homes for Sale	6	2	- 66.7%	—	—	—
Months Supply of Inventory	1.6	0.4	- 75.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

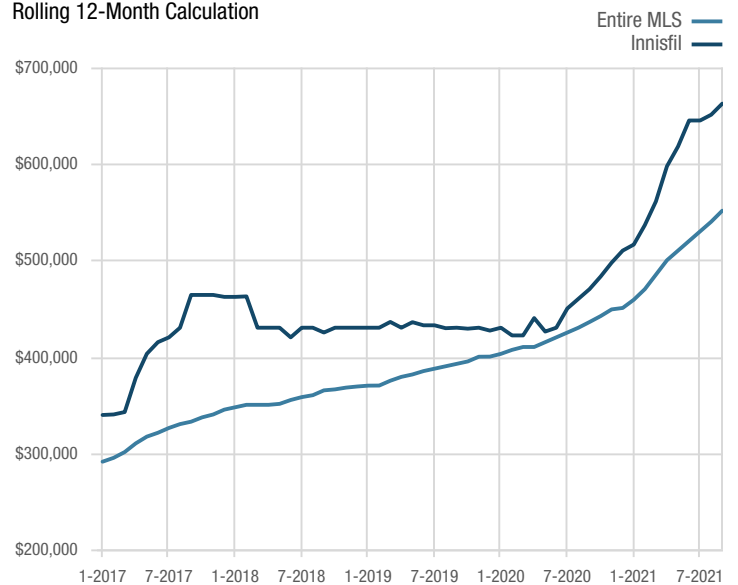
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.