

Local Market Update – November 2022

A Research Tool Provided by ITSO.



Innisfil

City

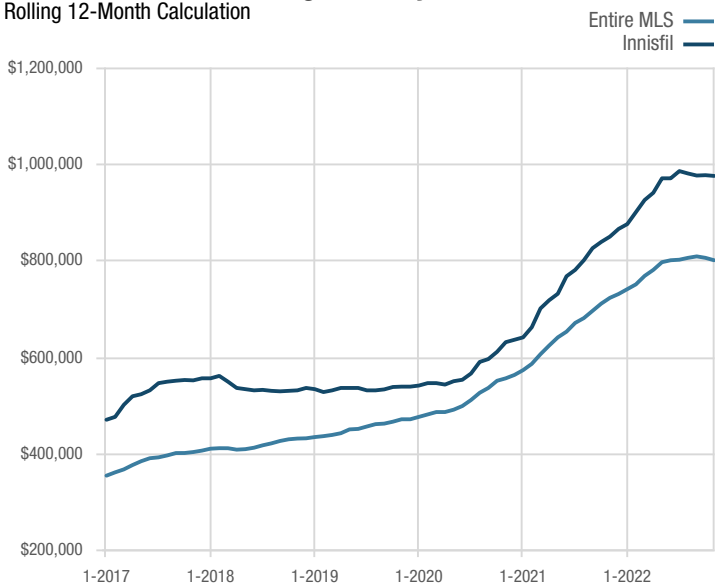
Single Family	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	39	54	+ 38.5%	751	835	+ 11.2%
Sales	34	18	- 47.1%	557	325	- 41.7%
Days on Market Until Sale	20	25	+ 25.0%	15	18	+ 20.0%
Median Sales Price*	\$875,000	\$839,140	- 4.1%	\$855,000	\$960,000	+ 12.3%
Average Sales Price*	\$1,089,236	\$923,821	- 15.2%	\$946,382	\$1,067,126	+ 12.8%
Percent of List Price Received*	107.7%	96.7%	- 10.2%	105.2%	103.0%	- 2.1%
Inventory of Homes for Sale	29	87	+ 200.0%	—	—	—
Months Supply of Inventory	0.6	3.0	+ 400.0%	—	—	—

Townhouse/Condo	November			Year to Date		
	2021	2022	% Change	Thru 11-2021	Thru 11-2022	% Change
Key Metrics						
New Listings	4	11	+ 175.0%	76	115	+ 51.3%
Sales	4	2	- 50.0%	64	41	- 35.9%
Days on Market Until Sale	16	15	- 6.3%	13	17	+ 30.8%
Median Sales Price*	\$792,500	\$1,082,500	+ 36.6%	\$696,500	\$770,000	+ 10.6%
Average Sales Price*	\$798,500	\$1,082,500	+ 35.6%	\$725,980	\$910,268	+ 25.4%
Percent of List Price Received*	106.3%	97.5%	- 8.3%	105.8%	104.6%	- 1.1%
Inventory of Homes for Sale	2	17	+ 750.0%	—	—	—
Months Supply of Inventory	0.4	4.6	+ 1,050.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

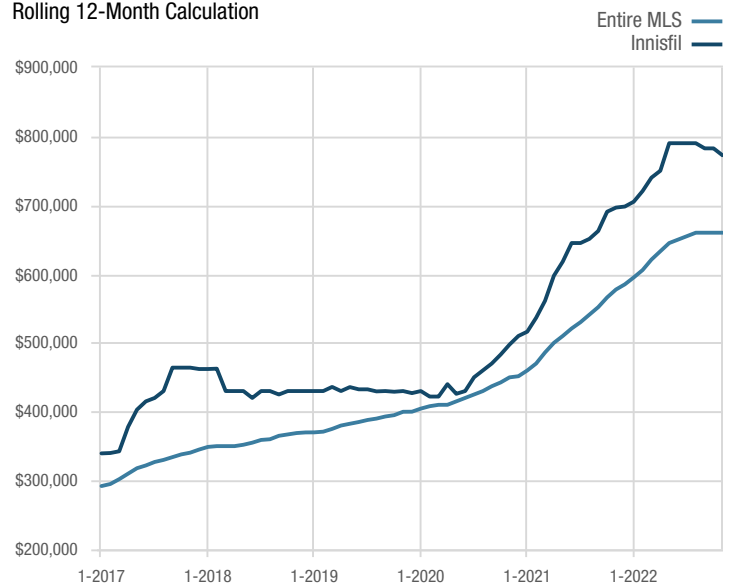
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.