

January thru June 2019 YTD

Mid-Atlantic Region

Sold Summary

	2019	2018	% Change
Sold Dollar Volume	\$44,759,156,920	\$44,767,763,513	-0.02%
Avg Sold Price	\$350,895	\$338,877	3.55%
Median Sold Price	\$285,000	\$275,000	3.64%
Units Sold	127,560	132,110	-3.44%
Avg Days on Market	68	63	7.94%
Avg List Price for Solds	\$355,508	\$343,510	3.49%
Avg SP to OLP Ratio	96.8%	96.8%	0.01%
Ratio of Avg SP to Avg OLP	97.0%	97.0%	-0.03%
Attached Avg Sold Price	\$298,709	\$288,077	3.69%
Detached Avg Sold Price	\$387,444	\$378,505	2.36%
Attached Units Sold	52,508	55,106	-4.71%
Detached Units Sold	75,034	75,697	-0.88%

Financing (Sold)

Assumption	38
Cash	22,416
Conventional	68,075
FHA	20,606
Other	2,640
Owner	71
VA	9,838

Days on Market (Sold)

0	1,826
1 to 10	31,284
11 to 20	14,587
21 to 30	11,325
31 to 60	23,936
61 to 90	13,494
91 to 120	8,323
121 to 180	10,516
181 to 360	10,148
361 to 720	1,788
721+	303

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	513	415	665	1,178	131	342	92	751	1,090	54
\$50K to \$99,999	759	599	1,504	1,848	509	472	708	1,680	1,695	260
\$100K to \$149,999	1,112	944	2,747	2,840	893	452	1,755	2,347	1,638	474
\$150K to \$199,999	965	1,004	5,265	3,632	1,929	611	2,415	3,582	1,954	741
\$200K to \$299,999	930	1,618	9,867	6,121	7,113	1,103	4,354	8,720	3,552	1,491
\$300K to \$399,999	366	771	5,029	4,244	8,664	969	2,878	7,954	2,376	1,152
\$400K to \$499,999	162	265	1,983	2,463	6,723	674	1,407	5,747	1,289	636
\$500K to \$599,999	55	104	853	1,063	4,782	418	745	3,808	649	407
\$600K to \$799,999	83	156	715	880	5,581	446	825	4,861	664	441
\$800K to \$999,999	21	42	296	286	2,212	223	274	2,348	223	228
\$1M to \$2,499,999	17	24	153	216	2,287	335	233	3,295	297	283
\$2.5M to \$4,999,999	0	0	0	1	111	21	17	558	36	58
\$5,000,000+	1	0	0	0	12	0	1	131	7	17
Total	4,984	5,943	29,077	24,773	40,947	6,066	15,705	45,782	15,470	6,242
Avg Sold Price	\$186,929	\$228,925	\$269,845	\$279,841	\$495,485	\$394,853	\$317,911			
Prev Year - Avg Sold Price	\$185,019	\$218,958	\$260,289	\$268,036	\$486,313	\$373,179	\$310,015			
Avg Sold % Change	1.03%	4.55%	3.67%	4.40%	1.89%	5.81%	2.55%			
Prev Year - # of Solds	4,905	5,743	29,560	25,977	41,225	6,414	16,968			

Active Detail